STATE OF ARKANSAS ARKANSAS LOTTERY COMMISSION

October 10, 2012

The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to $\S \S$ 23-115-206 and 23-115-302 for the month of September 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Respectfully submitted,


Bishop Woosley
Director
Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission


October 10, 2012

The Honorable Johnny Key, Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201
RE: Monthly Disclosure Reports
Dear Senator Key:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of September 2012. The report contains the following information:

1. Contracts Awarded
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Respectfully submitted,


Director
Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission


STATE OF ARKANSAS
ARKANSAS LOTTERY COMMISSION

October 10, 2012

The Honorable Mark Perry, Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201
RE: Monthly Disclosure Reports
Dear Representative Perry:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of September 2012. The report contains the following information:

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16. Instant Ticket Games Released

Respectfully submitted,


Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services September 2012

No term contracts were entered into by the Arkansas Lottery Commission during the month of September 2012.

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses <br> September 2012

1. Debt Set-Off:

| a. | Department of Finance and Administration | $\$ 8,945.29$ |
| :--- | :--- | ---: |
| b. | Office of Child Support Enforcement - Child Support | $\$ 4,885.80$ |
|  | Total Debt Set-Off: | $\$ 13,831.09$ |

2. Retailer losses for period September 1 through September 30, 2012:

None.

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
September 1 through September 30, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$210.00 | \$5,366.50 | \$8,291.50 | \$2,432.00 | \$3,221.00 | \$369,129.00 | \$9,931.00 | \$10,175.00 | \$23,081.00 | \$431,837.00 |
| ASHLEY | \$80.00 | \$9,479.50 | \$9,965.50 | \$1,308.00 | \$1,885.00 | \$104,693.00 | \$5,840.00 | \$2,794.00 | \$16,105.00 | \$152,150.00 |
| BAXTER | \$300.00 | \$2,173.00 | \$2,287.50 | \$4,280.00 | \$1,898.00 | \$251,847.00 | \$16,544.00 | \$11,164.00 | \$37,976.00 | \$328,469.50 |
| BENTON | \$980.00 | \$4,194.00 | \$2,491.50 | \$8,422.00 | \$3,470.00 | \$632,569.00 | \$53,691.00 | \$16,723.00 | \$138,351.00 | \$860,891.50 |
| BOONE | \$250.00 | \$2,187.50 | \$2,105.00 | \$2,026.00 | \$1,682.00 | \$318,602.00 | \$11,002.00 | \$7,099.00 | \$29,421.00 | \$374,374.50 |
| BRADLEY | \$50.00 | \$875.50 | \$457.50 | \$644.00 | \$719.00 | \$98,132.00 | \$3,102.00 | \$3,338.00 | \$6,682.00 | \$114,000.00 |
| CALHOUN | \$10.00 | \$955.00 | \$644.00 | \$446.00 | \$70.00 | \$35,655.00 | \$1,113.00 | \$968.00 | \$2,680.00 | \$42,541.00 |
| CARROLL | \$110.00 | \$769.00 | \$851.00 | \$1,400.00 | \$517.00 | \$195,653.00 | \$7,305.00 | \$4,404.00 | \$19,349.00 | \$230,358.00 |
| CHICOT | \$170.00 | \$6,387.00 | \$3,351.50 | \$2,808.00 | \$1,146.00 | \$130,801.00 | \$17,601.00 | \$4,505.00 | \$44,283.00 | \$211,052.50 |
| CLARK | \$150.00 | \$2,961.50 | \$1,006.00 | \$1,604.00 | \$1,495.00 | \$237,382.00 | \$7,783.00 | \$6,454.00 | \$20,916.00 | \$279,751.50 |
| CLAY | \$80.00 | \$353.00 | \$61.00 | \$788.00 | \$373.00 | \$72,773.00 | \$1,849.00 | \$1,301.00 | \$5,257.00 | \$82,835.00 |
| CLEBURNE | \$170.00 | \$1,149.00 | \$193.50 | \$3,318.00 | \$1,429.00 | \$238,271.00 | \$12,887.00 | \$11,107.00 | \$30,690.00 | \$299,214.50 |
| CLEVELAND | \$40.00 | \$328.50 | \$322.00 | \$464.00 | \$295.00 | \$52,866.00 | \$1,641.00 | \$2,457.00 | \$5,090.00 | \$63,503.50 |
| COLUMBIA | \$155.00 | \$10,325.00 | \$5,657.00 | \$1,542.00 | \$1,859.00 | \$200,016.00 | \$5,433.00 | \$5,158.00 | \$13,677.00 | \$243,822.00 |
| CONWAY | \$240.00 | \$7,797.00 | \$2,106.50 | \$2,996.00 | \$1,301.00 | \$295,877.00 | \$11,988.00 | \$9,354.00 | \$30,153.00 | \$361,812.50 |
| CRAIGHEAD | \$1,030.00 | \$6,906.00 | \$4,608.00 | \$6,030.00 | \$5,228.00 | \$985,004.00 | \$31,606.00 | \$21,947.00 | \$89,234.00 | \$1,151,593.00 |
| CRAWFORD | \$505.00 | \$2,297.50 | \$1,106.00 | \$3,236.00 | \$1,469.00 | \$280,819.00 | \$20,905.00 | \$14,986.00 | \$58,073.00 | \$383,396.50 |
| CRITTENDEN | \$325.00 | \$13,145.00 | \$12,118.50 | \$3,978.00 | \$1,480.00 | \$423,980.00 | \$29,453.00 | \$9,354.00 | \$80,457.00 | \$574,290.50 |
| CROSS | \$300.00 | \$1,788.00 | \$1,433.00 | \$1,110.00 | \$392.00 | \$157,981.00 | \$5,655.00 | \$3,643.00 | \$14,756.00 | \$187,058.00 |
| DALLAS | \$50.00 | \$1,365.00 | \$977.50 | \$816.00 | \$1,538.00 | \$103,854.00 | \$3,596.00 | \$4,222.00 | \$8,504.00 | \$124,922.50 |
| DESHA | \$130.00 | \$1,324.50 | \$548.50 | \$1,148.00 | \$678.00 | \$129,878.00 | \$5,074.00 | \$4,413.00 | \$14,117.00 | \$157,311.00 |
| DREW | \$140.00 | \$711.00 | \$472.00 | \$1,490.00 | \$472.00 | \$126,168.00 | \$5,588.00 | \$3,538.00 | \$15,323.00 | \$153,902.00 |
| FAULKNER | \$1,350.00 | \$7,207.00 | \$4,471.00 | \$10,278.00 | \$5,293.00 | \$857,602.00 | \$45,019.00 | \$32,214.00 | \$108,967.00 | \$1,072,401.00 |
| FRANKLIN | \$140.00 | \$586.00 | \$299.00 | \$1,206.00 | \$1,838.00 | \$124,576.00 | \$6,375.00 | \$4,370.00 | \$19,456.00 | \$158,846.00 |
| FULTON | \$25.00 | \$297.00 | \$105.50 | \$530.00 | \$71.00 | \$45,810.00 | \$2,088.00 | \$1,494.00 | \$5,412.00 | \$55,832.50 |
| GARLAND | \$1,050.00 | \$6,068.50 | \$3,661.50 | \$14,308.00 | \$3,315.00 | \$646,945.00 | \$53,164.00 | \$40,826.00 | \$124,282.00 | \$893,620.00 |
| GRANT | \$115.00 | \$371.50 | \$124.50 | \$1,424.00 | \$336.00 | \$124,361.00 | \$6,630.00 | \$5,604.00 | \$15,278.00 | \$154,244.00 |
| GREENE | \$555.00 | \$1,716.50 | \$495.00 | \$2,328.00 | \$2,017.00 | \$459,659.00 | \$14,314.00 | \$9,648.00 | \$35,648.00 | \$526,380.50 |
| HEMPSTEAD | \$115.00 | \$22,902.50 | \$5,582.50 | \$974.00 | \$2,231.00 | \$314,211.00 | \$7,238.00 | \$4,811.00 | \$16,697.00 | \$374,762.00 |
| HOT SPRING | \$165.00 | \$1,698.00 | \$796.00 | \$2,528.00 | \$898.00 | \$250,936.00 | \$10,885.00 | \$10,373.00 | \$23,840.00 | \$302,119.00 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
September 1 through September 30, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$220.00 | \$13,196.00 | \$4,113.50 | \$950.00 | \$272.00 | \$131,792.00 | \$3,742.00 | \$2,321.00 | \$8,156.00 | \$164,762.50 |
| INDEPENDENCE | \$635.00 | \$4,424.50 | \$1,208.00 | \$3,756.00 | \$3,527.00 | \$500,911.00 | \$15,080.00 | \$13,442.00 | \$38,752.00 | \$581,735.50 |
| IZARD | \$65.00 | \$461.00 | \$194.00 | \$824.00 | \$727.00 | \$67,130.00 | \$3,655.00 | \$2,541.00 | \$7,728.00 | \$83,325.00 |
| JACKSON | \$230.00 | \$9,072.00 | \$5,003.50 | \$2,792.00 | \$2,794.00 | \$260,388.00 | \$9,021.00 | \$8,895.00 | \$21,997.00 | \$320,192.50 |
| JEFFERSON | \$800.00 | \$33,664.00 | \$23,795.00 | \$9,722.00 | \$5,070.00 | \$926,963.00 | \$37,253.00 | \$38,933.00 | \$86,783.00 | \$1,162,983.00 |
| JOHNSON | \$435.00 | \$481.50 | \$607.50 | \$1,498.00 | \$725.00 | \$174,883.00 | \$8,665.00 | \$5,163.00 | \$20,819.00 | \$213,277.00 |
| LAFAYETTE | \$0.00 | \$2,528.00 | \$850.50 | \$362.00 | \$628.00 | \$60,600.00 | \$1,315.00 | \$955.00 | \$3,711.00 | \$70,949.50 |
| LAWRENCE | \$120.00 | \$1,379.50 | \$267.50 | \$1,100.00 | \$677.00 | \$184,981.00 | \$4,014.00 | \$2,961.00 | \$10,410.00 | \$205,910.00 |
| LEE | \$35.00 | \$1,516.00 | \$1,434.00 | \$232.00 | \$366.00 | \$76,467.00 | \$1,990.00 | \$1,350.00 | \$4,915.00 | \$88,305.00 |
| LINCOLN | \$30.00 | \$215.00 | \$72.00 | \$406.00 | \$328.00 | \$65,367.00 | \$2,394.00 | \$2,330.00 | \$6,510.00 | \$77,652.00 |
| LITTLE RIVER | \$35.00 | \$2,740.50 | \$1,887.50 | \$610.00 | \$117.00 | \$65,851.00 | \$2,423.00 | \$1,521.00 | \$5,709.00 | \$80,894.00 |
| LOGAN | \$290.00 | \$549.50 | \$140.00 | \$1,578.00 | \$939.00 | \$190,267.00 | \$7,727.00 | \$5,701.00 | \$19,432.00 | \$226,623.50 |
| LONOKE | \$680.00 | \$5,330.00 | \$2,380.50 | \$8,076.00 | \$5,106.00 | \$775,562.00 | \$32,813.00 | \$25,413.00 | \$85,747.00 | \$941,107.50 |
| MADISON | \$60.00 | \$112.50 | \$21.00 | \$396.00 | \$494.00 | \$44,936.00 | \$2,768.00 | \$1,817.00 | \$7,173.00 | \$57,777.50 |
| MARION | \$70.00 | \$865.00 | \$557.50 | \$1,788.00 | \$755.00 | \$130,790.00 | \$5,573.00 | \$4,612.00 | \$14,627.00 | \$159,637.50 |
| MILLER | \$310.00 | \$22,839.50 | \$7,716.50 | \$2,144.00 | \$2,863.00 | \$346,469.00 | \$11,644.00 | \$6,008.00 | \$25,092.00 | \$425,086.00 |
| MISSISSIPPI | \$345.00 | \$38,618.00 | \$11,037.00 | \$1,816.00 | \$1,970.00 | \$441,017.00 | \$12,116.00 | \$7,497.00 | \$33,633.00 | \$548,049.00 |
| MONROE | \$65.00 | \$3,936.50 | \$1,257.00 | \$842.00 | \$1,212.00 | \$123,792.00 | \$5,000.00 | \$4,039.00 | \$13,520.00 | \$153,663.50 |
| MONTGOMERY | \$25.00 | \$39.00 | \$31.00 | \$262.00 | \$915.00 | \$19,919.00 | \$1,929.00 | \$1,892.00 | \$4,677.00 | \$29,689.00 |
| NEVADA | \$45.00 | \$3,202.50 | \$857.00 | \$1,136.00 | \$1,174.00 | \$190,120.00 | \$3,711.00 | \$2,283.00 | \$8,348.00 | \$210,876.50 |
| NEWTON | \$40.00 | \$21.00 | \$30.50 | \$198.00 | \$396.00 | \$58,105.00 | \$1,362.00 | \$788.00 | \$3,294.00 | \$64,234.50 |
| OUACHITA | \$165.00 | \$7,251.50 | \$3,355.50 | \$2,150.00 | \$3,716.00 | \$342,855.00 | \$9,390.00 | \$13,315.00 | \$23,244.00 | \$405,442.00 |
| PERRY | \$115.00 | \$601.50 | \$210.00 | \$682.00 | \$135.00 | \$63,766.00 | \$4,138.00 | \$2,953.00 | \$9,361.00 | \$81,961.50 |
| PHILLIPS | \$125.00 | \$5,198.50 | \$3,355.50 | \$1,016.00 | \$948.00 | \$172,974.00 | \$9,275.00 | \$4,131.00 | \$23,942.00 | \$220,965.00 |
| PIKE | \$60.00 | \$150.00 | \$109.00 | \$838.00 | \$286.00 | \$74,100.00 | \$4,525.00 | \$3,970.00 | \$9,179.00 | \$93,217.00 |
| POINSETT | \$345.00 | \$5,069.50 | \$1,718.50 | \$1,068.00 | \$2,012.00 | \$326,866.00 | \$7,855.00 | \$7,048.00 | \$24,093.00 | \$376,075.00 |
| POLK | \$160.00 | \$398.50 | \$40.00 | \$1,486.00 | \$621.00 | \$108,869.00 | \$6,132.00 | \$4,336.00 | \$15,876.00 | \$137,918.50 |
| POPE | \$675.00 | \$3,460.50 | \$2,681.50 | \$5,976.00 | \$3,769.00 | \$712,107.00 | \$26,535.00 | \$20,867.00 | \$70,896.00 | \$846,967.00 |
| PRAIRIE | \$80.00 | \$2,989.00 | \$1,249.50 | \$878.00 | \$506.00 | \$140,966.00 | \$3,797.00 | \$3,654.00 | \$10,775.00 | \$164,894.50 |
| PULASKI | \$4,485.00 | \$92,256.50 | \$60,649.50 | \$55,476.00 | \$20,051.00 | \$4,496,766.00 | \$225,594.00 | \$172,089.00 | \$545,165.00 | \$5,672,532.00 |
| RANDOLPH | \$140.00 | \$64.00 | \$67.00 | \$1,132.00 | \$405.00 | \$135,992.00 | \$3,341.00 | \$3,334.00 | \$9,536.00 | \$154,011.00 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
September 1 through September 30, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$150.00 | \$6,878.50 | \$4,326.50 | \$1,120.00 | \$537.00 | \$191,299.00 | \$8,849.00 | \$6,151.00 | \$24,086.00 | \$243,397.00 |
| SALINE | \$825.00 | \$10,547.50 | \$3,666.00 | \$12,516.00 | \$4,064.00 | \$906,073.00 | \$47,716.00 | \$35,079.00 | \$120,721.00 | \$1,141,207.50 |
| SCOTT | \$120.00 | \$275.00 | \$65.00 | \$464.00 | \$285.00 | \$89,201.00 | \$3,487.00 | \$2,218.00 | \$8,780.00 | \$104,895.00 |
| SEARCY | \$55.00 | \$1,584.00 | \$719.00 | \$892.00 | \$1,429.00 | \$91,167.00 | \$2,496.00 | \$2,114.00 | \$6,833.00 | \$107,289.00 |
| SEBASTIAN | \$1,315.00 | \$13,591.00 | \$3,108.00 | \$8,472.00 | \$2,738.00 | \$603,623.00 | \$50,809.00 | \$32,103.00 | \$133,868.00 | \$849,627.00 |
| SEVIER | \$60.00 | \$2,569.00 | \$632.00 | \$522.00 | \$393.00 | \$94,517.00 | \$3,385.00 | \$2,226.00 | \$7,365.00 | \$111,669.00 |
| SHARP | \$355.00 | \$676.00 | \$388.50 | \$1,128.00 | \$1,000.00 | \$175,236.00 | \$5,228.00 | \$3,995.00 | \$12,573.00 | \$200,579.50 |
| STONE | \$120.00 | \$787.00 | \$133.00 | \$774.00 | \$1,060.00 | \$72,869.00 | \$3,694.00 | \$2,761.00 | \$10,407.00 | \$92,605.00 |
| UNION | \$260.00 | \$35,138.00 | \$17,319.50 | \$2,614.00 | \$2,776.00 | \$462,790.00 | \$15,484.00 | \$8,506.00 | \$40,666.00 | \$585,553.50 |
| VAN BUREN | \$125.00 | \$1,211.50 | \$430.50 | \$1,334.00 | \$881.00 | \$119,380.00 | \$6,335.00 | \$6,120.00 | \$15,006.00 | \$150,823.00 |
| WASHINGTON | \$1,290.00 | \$7,055.50 | \$4,171.00 | \$11,340.00 | \$4,217.00 | \$1,103,095.00 | \$69,793.00 | \$26,512.00 | \$183,322.00 | \$1,410,795.50 |
| WHITE | \$540.00 | \$2,311.00 | \$1,707.00 | \$4,818.00 | \$3,803.00 | \$833,560.00 | \$24,822.00 | \$23,442.00 | \$64,421.00 | \$959,424.00 |
| WOODRUFF | \$55.00 | \$2,387.50 | \$627.50 | \$530.00 | \$394.00 | \$94,425.00 | \$3,079.00 | \$2,784.00 | \$7,899.00 | \$112,181.00 |
| YELL | \$140.00 | \$408.00 | \$139.00 | \$1,540.00 | \$970.00 | \$152,063.00 | \$7,212.00 | \$5,024.00 | \$16,932.00 | \$184,428.00 |
| GRAND TOTALS | $\begin{gathered} \text { *Arkansas } \\ \text { 50/50 } \end{gathered}$ | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
|  | \$25,285.00 | \$471,735.50 | \$250,919.00 | \$245,116.00 | \$136,667.00 | \$24,666,919.00 | \$1,142,466.00 | \$803,638.00 | \$2,879,734.00 | \$30,622,479.50 |

*Estimates

## Arkansas Lottery Commission

Total Number of Active Retailers
September 2012

There were 1,892 active retailers as of September 30, 2012.

# Arkansas Lottery Commission <br> Statement of Net Position <br> September 30, 2012 

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $3,301,499.87$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $29,393,768.31$ |
| Cash and cash equivalents | $11,125,678.62$ |  |
| Accounts receivable | $16,468.45$ |  |
| Prepaid items |  |  |

Total current assets
43,837,415.25

## Noncurrent assets:

Restricted assets:

| Cash and cash equivalents | $20,059,767.59$ |
| :--- | ---: |
| Deposits with Multi-State Lottery Asso. | $1,756,022.73$ |
| Capital assets: | $526,664.88$ |
| Equipment | $498,416.68$ |
| Leasehold Improvements | $(530,091.03)$ |
| Less accumulated depreciation |  |

Total noncurrent assets
22,310,780.85

Total assets
\$ 66,148,196.10

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$$ | $517,638.59$ |
| :--- | ---: | ---: |
| Prizes payable | $14,436,191.74$ |  |
| Accrued and other liabilities | $1,174,862.58$ |  |
| Due to other funds | $1,273,837.96$ |  |
| Due to ADHE | $26,842,704.07$ |  |
| Compensated absences | $222,475.59$ |  |

Total current liabilities
44,467,710.53

## Long-Term liabilities:

Net OPEB Obligation
821,303.24

Total liabilities
45,289,013.77

## Deferred inflows:

Deferred revenue
335,623.88

## NET ASSETS

## Net position:

| Invested in capital assets | $494,990.53$ |
| :--- | ---: |
| Restricted: | $20,000,000.00$ |
| Scholarship shortfall fund | $59,767.59$ |
| Retailer fidelity fund | $1,756,022.73$ |
| Deposits with Multi-State Lottery Asso. | $2,551,064.24$ |
| Unclaimed Prize Fund | $(4,338,286.64)$ |
| Unrestricted |  |

## Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Assets

For the Three Months Ending September 30, 2012

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 23,656,653.00 | \$ | 79,569,063.00 |
| Online ticket sales |  | 6,062,771.50 |  | 18,875,164.00 |
| Retailer application, fidelity and service fees |  | 52,842.52 |  | 149,606.27 |
| Other revenue |  | 2,111.20 |  | 2,112.59 |
| Total operating revenues |  | 29,774,378.22 |  | 98,595,945.86 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 16,512,157.05 |  | 54,800,083.98 |
| Online game prizes |  | 2,632,945.71 |  | 9,050,373.07 |
| Retailer commissions |  | 1,642,505.64 |  | 5,490,331.82 |
| Gaming contract costs |  | 1,549,027.31 |  | 4,903,558.31 |
| Compensation and benefits |  | 426,539.58 |  | 1,302,144.20 |
| Marketing, advertising and promotions |  | 384,190.48 |  | 851,345.56 |
| General and administrative expenses |  | 127,278.90 |  | 382,312.53 |
| Services provided by ADHE |  | 110,000.00 |  | 330,000.00 |
| Services provided by Legislative Audit Agency |  | 25,000.00 |  | 75,000.00 |
| Legal and professional services |  | 173.09 |  | 4,408.37 |
| Depreciation |  | 15,179.89 |  | 45,539.67 |
| Total operating expenses |  | 23,424,997.65 |  | 77,235,097.51 |
| Operating income |  | 6,349,380.57 |  | 21,360,848.35 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 22,160.92 |  | 88,071.72 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 6,371,541.49 |  | 21,448,920.07 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (6,584,956.76) |  | (18,530,744.20) |
| Arkansas Department of Human Services |  |  |  |  |
| Change in net position | \$ | $(213,415.27)$ |  | 2,918,175.87 |
| Total net position - beginning |  |  |  | 17,605,382.58 |
| Total net position - ending |  |  | \$ | 20,523,558.45 |

## Arkansas Lottery Commission

## Statement of Revenue, Expenses, and Changes in Net Assets

For the Three Months Ending September 30, 2012
Operating Revenues
Instant Games
OnLine Games
Retailer application, fidelity
Other Revenue

| CM Actual | $\%$ | CM Budget | \% | CM Variance |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 23,656,653.00$ | 79.45 | $\$ 29,419,800.00$ | 82.68 | $\$(5,763,147.00)$ |
| $6,062,771.50$ | 20.36 | $6,119,400.00$ | 17.20 | $(56,628.50)$ |
| $52,842.52$ | 0.18 | $41,400.00$ | 0.12 | $11,442.52$ |
| $2,111.20$ | 0.01 | 400.00 | 0.00 | $1,711.20$ |
|  |  |  |  |  |


| YTD Actual | $\%$ | YTD Budget | $\%$ | YTD Variance |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 79,569,063.00$ | 80.70 | $\$ 89,395,200.00$ | 82.81 | $\$(9,826,137.00)$ |
| $18,875,164.00$ | 19.14 | $18,444,400.00$ | 17.08 | $430,764.00$ |
| $149,606.27$ | 0.15 | $117,700.00$ | 0.11 | $31,906.27$ |
| $2,112.59$ | 0.00 | $1,200.00$ | 0.00 | 912.59 |

Total Operating Revenues $\qquad$
29,774,378.22
100.00 $\qquad$ 100.00
$\underline{(5,806,621.78)}$
98,595,945.86
$100.00 \quad 107,958,500.00$
100.00 $\qquad$

Operating Expenses
Instant Game Prizes
On-Line Game Prizes
Retailer Commissions
Gaming Contract Costs
Staff Compensation \& Benefits
Marketing, Advertising \& Promo
General and administrative ex
Services Provided by Other Age
Legal and Professional Service
Capital asset depreciation

| $16,512,157.05$ | 55.46 | $20,378,903.09$ | 57.27 | $(3,866,746.04)$ |
| ---: | ---: | ---: | ---: | ---: |
| $2,632,945.71$ | 9.10 | $3,063,096.91$ | 8.61 | $(430,151.20)$ |
| $1,642,505.64$ | 5.52 | $2,006,400.00$ | 5.64 | $(363,894.36)$ |
| $1,549,027.31$ | 5.20 | $1,803,300.00$ | 5.07 | $(254,272.69)$ |
| $426,539.58$ | 1.43 | $449,282.00$ | 1.26 | $(22,742.42)$ |
| $384,190.48$ | $(0.69)$ | $582,080.00$ | 1.64 | $(197,889.52)$ |
| $127,278.90$ | 0.41 | $112,460.00$ | 0.32 | $14,818.90$ |
| $135,000.00$ | 0.45 | $129,200.00$ | 0.36 | $5,800.00$ |
| 173.09 | 0.00 | $7,950.00$ | 0.02 | $(7,776.91)$ |
| $15,179.89$ | 0.05 | $16,666.00$ | 0.05 | $(1,486.11)$ |


| $54,800,083.98$ |
| ---: |
| $9,050,373.07$ |
| $5,490,331.82$ |
| $4,903,558.31$ |
| $1,302,144.20$ |
| $851,345.56$ |
| $382,312.53$ |
| $405,000.00$ |
| $4,408.37$ |
| $45,539.67$ |


| 55.58 | $61,923,470.92$ |
| ---: | ---: |
| 9.26 | $9,232,029.08$ |
| 5.57 | $6,091,100.00$ |
| 4.97 | $5,465,500.00$ |
| 1.32 | $1,455,376.00$ |
| 0.26 | $1,041,735.00$ |
| 0.38 | $335,420.00$ |
| 0.41 | $387,500.00$ |
| 0.00 | $23,750.00$ |
| 0.05 | $50,000.00$ |


| 57.36 | $(7,123,386.94)$ |
| ---: | ---: |
| 8.55 | $(181,656.01)$ |
| 5.64 | $(600,768.18)$ |
| 5.06 | $(561,941.69)$ |
| 1.35 | $(153,231.80)$ |
| 0.96 | $(190,389.44)$ |
| 0.31 | $46,892.53$ |
| 0.36 | $17,500.00$ |
| 0.02 | $(19,341.63)$ |
| 0.05 | $(4,460.33)$ |

Total Operating Expenses

Operating Income

$$
23,424,997.65 \quad 76.93 \quad 28,549,338.00 \quad 80.24 \ldots(5,124,340.35)
$$

77,235,097.51
$79.67 \quad(8,770,783.49)$

21,360,848.35 $22.19 \quad 21,952,619.00 \quad 20.33 \quad(591,770.65)$

88,071.72
0.09 $\qquad$ 80,000.00
0.07 $\qquad$

| Interest Income | 22,160.92 | 0.07 | 26,700.00 | 0.08 |  | $(4,539.08)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income before transfers | \$ 6,371,541.49 | 23.14 | \$ 7,058,362.00 | 19.84 | \$ | (686,820.51) |

$\xlongequal{\$ 21,448,920.07} \quad 21.75 \xlongequal{\$ 22,032,619.00}$
$20.41 \xlongequal{\$(583,698.93)}$

# Arkansas Scholarship Commission <br> Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis <br> For the Three Months Ending September 30, 2012 

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees
Other revenue

Total operating revenues

Operating expenses:
Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

Totals
July 2011 funding - 8/12/11
ADHE Refund for excess funding 8/1/11
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding 8/7/12
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12
September 2012 funding - 10/15/12

| Year to date <br> $\$$ <br> $\$$ <br> $79,909,398.00$ <br> $18,875,164.00$ <br> $149,606.27$ <br> $2,112.59$ |  |
| :--- | ---: |

98,936,280.86

| $56,470,318.00$ |
| ---: |
| $9,050,373.07$ |
| $5,490,331.82$ |
| $4,903,558.31$ |
| $1,302,144.20$ |
| $851,345.56$ |
| $382,312.53$ |
| $330,000.00$ |
| $75,000.00$ |
| $4,408.37$ |
| 0.00 |
| $78,859,791.86$ |
|  |
| $20,076,489.00$ |

88,071.72
(11,945,787.44) $(1,551,064.24)$
$(10,535.32)$ restricted fund
( $72,216.96$ ) see $23-115-103(17)$ and (19)(A)\&(B)

|  |
| :--- |


| Transfer |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 26,168,912.98 | \$ | 673,791.09 | \$ | 26,842,704.07 |
| \$ | 7,124,686.65 | \$ | 28,216.33 | \$ | 7,152,902.98 |
| \$ | 12,430,211.12 |  |  | \$ | 12,430,211.12 |
| \$ | 60,972.09 |  |  | \$ | 60,972.09 |
| \$ | (60,000,000.00) |  |  | \$ | (60,000,000.00) |
| \$ | 7,531,880.34 | \$ | 11,673.25 | \$ | 7,543,553.59 |
| \$ | 6,961,428.55 | \$ | 11,751.16 | \$ | 6,973,179.71 |
| \$ | $(10,000,000.00)$ |  |  | \$ | (10,000,000.00) |
| \$ | (102,990.22) |  |  | \$ | $(102,990.22)$ |
| \$ | 8,121,007.71 | \$ | 12,698.12 | \$ | 8,133,705.83 |
| \$ | 7,980,208.54 | \$ | 13,917.97 | \$ | 7,994,126.51 |
| \$ | 7,870,103.23 | \$ | 18,175.91 | \$ | 7,888,279.14 |
| \$ | 5,500,806.07 | \$ | 21,940.75 | \$ | 5,522,746.82 |
| \$ | (45,000,000.00) |  |  | \$ | (45,000,000.00) |
| \$ | 9,724,929.68 | \$ | 4,663.90 | \$ | 9,729,593.58 |
| \$ | 12,820,077.29 | \$ | 7,295.76 | \$ | 12,827,373.05 |
| \$ | 7,053,021.89 | \$ | 13,165.87 | \$ | 7,066,187.76 |
| \$ | 7,553,944.47 | \$ | 17,709.57 | \$ | 7,571,654.04 |
| \$ | 9,158,895.89 | \$ | 20,328.76 | \$ | 9,179,224.65 |
| \$ | 4,727,442.68 | \$ | 25,058.83 | \$ | 4,752,501.51 |
| \$ | 6,342,312.00 |  |  | \$ | 6,342,312.00 |
| \$ | (55,000,000.00) |  |  | \$ | (55,000,000.00) |
| \$ | $(72,247.92)$ |  |  | \$ | $(72,247.92)$ |
| \$ | 7,181,223.09 |  | 12,062.84 | \$ | 7,193,285.93 |
| \$ | 6,576,892.46 |  | 8,064.30 | \$ | 6,584,956.76 |

## Arkansas Lottery Commission

## Unclaimed Prizes

## September 30, 2012

|  |  | Year <br> to Date |
| :--- | ---: | ---: | ---: |
|  | Monthly |  |
| 1. Unclaimed lottery prize money: | $\$ 736,067.82$ | $\$ 1,709,449.24$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | $158,385.00$ |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 736,067.82$ | $\$ 1,551,064.24$ |
| 4. Deposits to net lottery proceeds from unclaimed |  |  |
| lottery prize money: | $\$ 0.00$ | $\$ 0.00$ |

Arkansas Lottery Commission Minority- and Female-Owned Diversity Compliance Report


Intralot Minority- and Female-Owned Diversity Compliance Report

| VENDORS | Fiscal 2013 Total | September 2012 | Goods or Services | Diversity Classification |
| :--- | ---: | ---: | ---: | :--- |
| GODDESS PRODUCTS | $\$ 459.58$ |  | Office Furniture/Supplies | Minority-Owned |
| J KELLY REFERRALS AND INFORMATION SVCS, INC | $\$ 42,268.19$ | $\$ 14,057.59$ | Call Center/Information Svcs | Minority-Owned |
| Totals |  |  | $\$ 42,727.77$ | $\$ 14,057.59$ |
|  |  |  |  |  |

Scientific Games Minority- and Female-Owned Diversity Compliance Report

| VENDORS | Fiscal 2013 Total | September 2012 | Goods or Services | Diversity Classification |
| :---: | :---: | :---: | :---: | :---: |
| MR. KLEAN CARPET AND JANITORIAL SERVICE | \$1,193.20 | \$298.30 | Janitorial Svcs | Minority-Owned |
| PREMIER STAFFING | \$823.44 |  | Staffing Svcs | Female-Owned |
| EXPEDITED TRANSPORTATION SERVICE | \$36,598.54 | \$9,614.99 | Transportation Svcs | Female-Owned |
| Totals \$38,615.18 \$9,913.29 |  |  |  |  |

## Arkansas Lottery Commission

Demographics - September 2012


Total Number of Employees as of September 30, 2012: 81

Gender:
Females - 39
Males-42

Age:
Under 40-34
$40+-47$

Race:
Black/Non-Hispanic - 21 Hispanic - 3
Female-13
Male-8

Caucasian - 53
Female-23
Male - 30

Other-4
Female-1
Male-3

Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report October 10, 2012

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on September 10, 2012.

## Arkansas Lottery Commission Instant \& Fast Play Games

September 2012

There were no new Instant games that started sales in September 2012.

There were no new Fast Play games that started sales in September 2012.

