

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238 Little Rock, Arkansas 72203-3238 Phone: (501) 683-2000

Fax: (501) 683-2000 Fax: (501) 683-1878 http://myarkansaslotterv.com

May 11, 2015

The Honorable Asa Hutchinson Governor of Arkansas State Capitol Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of April 2015, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

- 1. Contracts Awarded
- 2. Debt Set-Off Collections
- 3. Retailer Losses
- 4. Breakdown of Lottery Sales per County
- 5. Total Number of Retailers
- 6. Total Lottery Revenue
- 7. Prize Disbursements
- 8. Operating Expenses
- 9. Net Assets
- 10. Administrative Expenses
- 11. Unclaimed Prize Report
- 12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
- 13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
- 14. DFA Office of the Arkansas Lottery Demographics
- 15. Internal Auditor Report
- 16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley

Director

**Enclosures** 

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

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May 11, 2015

The Honorable Jimmy Hickey, Chair The Honorable Chris Richey, Chair Arkansas Legislative Council Lottery Oversight Subcommittee One Capitol Mall, Room R-501 Little Rock, AR 72201

RE: Monthly Disclosure Reports

#### Gentlemen:

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cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Term Contracts for Goods and Services April 1 through April 30, 2015

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of April 2015.

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Debt Set-Off and Retailer Losses April 2015

#### 1. Debt Set-Off:

a.	Arkansas Department of Finance and Administration	\$2,000.00
b.	Arkansas Office of Child Support Enforcement - Child Support	\$1,317.00
	Total Debt Set-Off:	\$3.317.00

2. Retailer losses for period April 1 through April 30, 2015: None.

## ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY April 1 through April 30, 2015

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$8,397.50	\$7,895.50	\$15,539.00	\$442,427.00	\$4,762.00	\$8,080.00	\$4,878.00	\$14,511.00	\$506,490.00
ASHLEY	\$9,190.50	\$9,015.50	\$7,076.00	\$115,747.00	\$1,974.00	\$4,763.00	\$1,902.00	\$10,682.00	\$160,350.00
BAXTER	\$6,037.00	\$1,560.50	\$11,504.00	\$354,584.00	\$6,270.00	\$11,760.00	\$8,267.00	\$24,112.00	\$424,094.50
BENTON	\$5,328.00	\$1,957.00	\$28,915.00	\$865,775.00	\$17,608.00	\$48,625.00	\$15,847.00	\$88,801.00	\$1,072,856.00
BOONE	\$1,405.50	\$1,240.50	\$23,525.00	\$404,257.00	\$3,352.00	\$10,842.00	\$3,912.00	\$20,357.00	\$468,891.00
BRADLEY	\$1,466.00	\$1,473.50	\$2,610.00	\$120,125.00	\$1,758.00	\$2,165.00	\$1,609.00	\$3,873.00	\$135,079.50
CALHOUN	\$2,144.00	\$952.00	\$854.00	\$45,000.00	\$614.00	\$995.00	\$621.00	\$1,720.00	\$52,900.00
CARROLL	\$1,959.00	\$2,570.50	\$6,141.00	\$239,276.00	\$2,704.00	\$7,490.00	\$2,614.00	\$13,389.00	\$276,143.50
CHICOT	\$7,259.50	\$4,151.50	\$1,559.00	\$113,648.00	\$3,986.00	\$14,988.00	\$4,665.00	\$30,455.00	\$180,712.00
CLARK	\$3,081.50	\$1,396.50	\$10,632.00	\$291,498.00	\$3,042.00	\$7,376.00	\$4,804.00	\$12,969.00	\$334,799.00
CLAY	\$592.50	\$53.50	\$1,551.00	\$86,135.00	\$1,116.00	\$1,471.00	\$984.00	\$3,604.00	\$95,507.00
CLEBURNE	\$837.50	\$669.50	\$9,056.00	\$249,044.00	\$5,754.00	\$9,345.00	\$8,829.00	\$16,358.00	\$299,893.00
CLEVELAND	\$507.00	\$587.00	\$3,183.00	\$43,044.00	\$472.00	\$1,128.00	\$722.00	\$2,366.00	\$52,009.00
COLUMBIA	\$13,355.50	\$10,674.00	\$21,699.00	\$222,246.00	\$3,004.00	\$5,283.00	\$3,465.00	\$9,865.00	\$289,591.50
CONWAY	\$7,980.50	\$3,008.00	\$12,330.00	\$457,655.00	\$3,454.00	\$8,611.00	\$5,929.00	\$16,695.00	\$515,662.50
CRAIGHEAD	\$8,429.00	\$4,054.50	\$40,467.00	\$1,075,871.00	\$10,726.00	\$24,183.00	\$12,856.00	\$44,584.00	\$1,221,170.50
CRAWFORD	\$1,485.50	\$722.00	\$5,651.00	\$293,615.00	\$6,530.00	\$15,297.00	\$7,297.00	\$28,086.00	\$358,683.50
CRITTENDEN	\$15,553.00	\$12,851.50	\$7,818.00	\$490,338.00	\$6,662.00	\$22,294.00	\$8,695.00	\$47,615.00	\$611,826.50
CROSS	\$2,332.50	\$1,775.50	\$8,770.00	\$198,624.00	\$1,378.00	\$3,962.00	\$2,185.00	\$7,805.00	\$226,832.00
DALLAS	\$2,174.50	\$714.50	\$4,829.00	\$114,188.00	\$1,324.00	\$2,712.00	\$1,472.00	\$4,299.00	\$131,713.00
DESHA	\$2,032.50	\$1,137.50	\$4,969.00	\$132,165.00	\$2,272.00	\$5,143.00	\$3,284.00	\$9,970.00	\$160,973.00
DREW	\$1,583.50	\$1,042.50	\$4,607.00	\$188,059.00	\$2,348.00	\$5,246.00	\$2,914.00	\$10,542.00	\$216,342.00
FAULKNER	\$11,655.50	\$7,007.50	\$31,070.00	\$977,426.00	\$16,096.00			\$56,516.00	\$1,151,176.00
FRANKLIN	\$355.50	\$205.00	\$3,768.00	\$136,315.00	\$1,934.00	\$5,709.00	\$2,365.00	\$9,333.00	\$159,984.50
FULTON	\$332.00	\$315.00	\$1,016.00	\$55,500.00	\$614.00	\$1,528.00	\$790.00	\$3,389.00	\$63,484.00
GARLAND	\$7,712.00	\$5,598.50	\$40,568.00	\$819,088.00	\$21,650.00	\$41,330.00	\$29,286.00	\$71,966.00	\$1,037,198.50
GRANT	\$456.50	\$170.50	\$2,878.00	\$125,738.00	\$2,440.00	\$3,638.00	\$2,679.00	\$7,085.00	\$145,085.00
GREENE	\$701.00	\$580.00	\$5,543.00	\$473,810.00	\$5,380.00	\$10,730.00	\$4,920.00	\$20,071.00	\$521,735.00
HEMPSTEAD	\$26,316.50	\$8,094.50	\$4,592.00	\$304,362.00	\$2,294.00	\$5,943.00	\$2,979.00	\$9,657.00	\$364,238.00
HOT SPRING	\$908.50	\$674.00	\$8,630.00	\$296,940.00	\$4,744.00	\$8,828.00	\$6,424.00	\$14,641.00	\$341,789.50

## ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY April 1 through April 30, 2015

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$17,445.00	\$6,181.50	\$4,334.00	\$162,784.00	\$2,344.00	\$4,260.00	\$2,226.00	\$5,910.00	\$205,484.50
INDEPENDENCE	\$3,873.00	\$1,322.50	\$28,529.00	\$511,978.00	\$5,372.00	\$11,264.00	\$8,131.00	\$20,374.00	\$590,843.50
IZARD	\$167.50	\$195.50	\$2,855.00	\$64,332.00	\$1,036.00	\$2,530.00	\$1,597.00	\$4,960.00	\$77,673.00
JACKSON	\$10,049.50	\$4,181.50	\$7,083.00	\$256,694.00	\$3,608.00	\$5,744.00	\$4,504.00	\$10,526.00	\$302,390.00
JEFFERSON	\$42,634.50	\$27,697.00	\$48,592.00	\$1,302,380.00	\$17,334.00	\$28,560.00	\$22,396.00	\$49,969.00	\$1,539,562.50
JOHNSON	\$504.00	\$292.00	\$10,142.00	\$216,222.00	\$2,170.00	\$6,113.00	\$3,610.00	\$11,343.00	\$250,396.00
LAFAYETTE	\$3,582.50	\$1,750.00	\$1,686.00	\$66,000.00	\$704.00	\$1,399.00	\$807.00	\$2,809.00	\$78,737.50
LAWRENCE	\$1,065.50	\$294.50	\$6,281.00	\$196,054.00	\$1,950.00	\$3,653.00	\$1,488.00	\$6,185.00	\$216,971.00
LEE	\$2,176.00	\$1,645.50	\$1,891.00	\$67,200.00	\$658.00	\$1,336.00	\$292.00	\$2,430.00	\$77,628.50
LINCOLN	\$332.50	\$183.50	\$3,336.00	\$73,800.00	\$1,628.00	\$2,011.00	\$2,191.00	\$3,602.00	\$87,084.00
LITTLE RIVER	\$3,679.50	\$2,054.00	\$671.00	\$91,254.00	\$922.00	\$2,626.00	\$1,358.00	\$4,054.00	\$106,618.50
LOGAN	\$647.00	\$246.50	\$4,502.00	\$178,314.00	\$2,410.00	\$5,587.00	\$2,695.00	\$11,008.00	\$205,409.50
LONOKE	\$7,682.50	\$4,541.00	\$35,383.00	\$794,473.00	\$12,280.00	\$24,335.00	\$15,343.00	\$44,195.00	\$938,232.50
MADISON	\$423.50	\$20.00	\$1,500.00	\$69,216.00	\$1,352.00	\$2,833.00	\$1,068.00	\$5,420.00	\$81,832.50
MARION	\$1,483.00	\$477.00	\$2,917.00	\$135,780.00	\$2,244.00	\$4,543.00	\$3,359.00	\$9,162.00	\$159,965.00
MILLER	\$25,437.50	\$10,285.50	\$6,695.00	\$422,656.00	\$3,064.00	\$10,289.00	\$9,542.00	\$15,277.00	\$503,246.00
MISSISSIPPI	\$44,123.50	\$34,688.50	\$5,976.00	\$486,616.00	\$3,046.00	\$10,228.00	\$3,754.00	\$19,707.00	\$608,139.00
MONROE	\$2,647.00	\$1,004.50	\$1,768.00	\$154,953.00	\$1,412.00	\$3,318.00	\$1,723.00	\$6,659.00	\$173,484.50
MONTGOMERY	\$22.50	\$15.00	\$2,275.00	\$19,296.00	\$690.00	\$1,463.00	\$712.00	\$2,787.00	\$27,260.50
NEVADA	\$2,813.50	\$710.00	\$4,398.00	\$178,941.00	\$1,480.00	\$2,892.00	\$1,149.00	\$5,013.00	\$197,396.50
NEWTON	\$74.00	\$4.00	\$2,046.00	\$47,212.00	\$564.00	\$1,348.00	\$631.00	\$1,959.00	\$53,838.00
OUACHITA	\$10,527.50	\$6,367.50	\$13,857.00	\$419,236.00	\$4,644.00	\$6,635.00	\$4,321.00	\$13,286.00	\$478,874.00
PERRY	\$617.00	\$320.50	\$2,100.00	\$81,900.00	\$1,016.00	\$3,441.00	\$1,446.00	\$4,681.00	\$95,521.50
PHILLIPS	\$7,449.50	\$4,044.00	\$5,097.00	\$172,062.00	\$2,998.00	\$9,804.00	\$2,444.00	\$20,017.00	\$223,915.50
PIKE	\$290.00	\$52.50	\$7,774.00	\$80,363.00	\$1,390.00	\$2,622.00	\$1,846.00	\$5,416.00	\$99,753.50
POINSETT	\$5,041.00	\$990.00	\$19,139.00	\$325,584.00	\$2,410.00	\$6,447.00	\$4,377.00	\$12,362.00	\$376,350.00
POLK	\$586.00	\$149.00	\$4,313.00	\$118,203.00	\$2,534.00	\$5,480.00	\$2,518.00	\$10,243.00	\$144,026.00
POPE	\$5,403.00	\$2,860.00	\$10,211.00	\$745,579.00	\$8,176.00	\$19,743.00	\$11,851.00	\$35,615.00	\$839,438.00
PRAIRIE	\$1,520.00	\$614.00	\$5,117.00	\$161,548.00	\$1,222.00	\$2,695.00	\$1,216.00	\$5,535.00	\$179,467.00
PULASKI	\$107,975.50	\$71,949.50	\$195,705.00	\$5,308,200.00	\$85,516.00	\$170,703.00	\$112,243.00	\$281,730.00	\$6,334,022.00

\$150,527.00

\$1,814.00

\$2,866.00

\$1,865.00

RANDOLPH

\$65.00

\$246.00

\$3,966.00

\$167,269.00

\$5,920.00

## ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY April 1 through April 30, 2015

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT	LUCKY FOR MEGA NATURAL		POWERBALL	TOTAL SALES	
				SETTLEMENTS	rs life millions		STATE		FOR COUNTY
							JACKPOT		
SAINT FRANCIS	\$8,515.50	\$5,550.00	\$4,848.00	\$235,371.00	\$2,874.00	\$7,536.00	\$2,724.00	\$13,412.00	\$280,830.50
SALINE	\$9,030.00	\$5,469.00	\$49,000.00	\$909,241.00	\$15,320.00	\$32,648.00	\$21,490.00	\$59,935.00	\$1,102,133.00
SCOTT	\$185.50	\$118.00	\$1,719.00	\$95,451.00	\$1,296.00	\$2,789.00	\$1,501.00	\$4,986.00	\$108,045.50
SEARCY	\$759.00	\$616.00	\$2,094.00	\$76,500.00	\$868.00	\$1,951.00	\$1,288.00	\$3,459.00	\$87,535.00
SEBASTIAN	\$19,984.50	\$5,500.00	\$12,988.00	\$695,215.00 \$17,270.00 \$42,242.00		\$42,242.00	\$17,664.00	\$72,478.00	\$883,341.50
SEVIER	\$2,841.00	\$652.50	\$2,968.00	\$111,077.00	\$1,384.00	\$3,704.00	\$1,197.00	\$6,257.00	\$130,080.50
SHARP	\$657.50	\$184.00	\$16,179.00	\$202,723.00	\$2,348.00	\$4,871.00	\$3,835.00	\$9,564.00	\$240,361.50
STONE	\$828.50	\$173.00	\$3,910.00	\$80,592.00	\$1,586.00	\$2,670.00	\$1,538.00	\$5,102.00	\$96,399.50
UNION	\$47,143.50	\$23,205.00	\$19,875.00	\$711,429.00	\$6,910.00	\$14,494.00	\$6,670.00	\$25,946.00	\$855,672.50
VAN BUREN	\$1,149.00	\$292.00	\$3,957.00	\$143,047.00	\$1,776.00	\$4,627.00	\$3,687.00	\$8,176.00	\$166,711.00
WASHINGTON	\$17,256.00	\$5,208.00	\$31,081.00	\$1,242,315.00	\$23,592.00	\$59,404.00	\$59,404.00 \$23,903.00 \$100,844.00		\$1,503,603.00
WHITE	\$6,200.50	\$3,658.50	\$43,779.00	\$951,636.00	\$11,440.00	\$18,992.00	18,992.00 \$13,649.00 \$33,226.00		\$1,082,581.00
WOODRUFF	\$3,354.50	\$398.50	\$400.00	\$86,189.00	\$1,222.00	\$1,753.00	\$1,432.00	\$3,615.00	\$98,364.00
YELL	\$509.50	\$78.00	\$8,873.00	\$203,794.00	\$2,258.00	\$5,167.00	\$4,509.00	\$8,766.00	\$233,954.50

GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Llfe	*Mega Millions	*Natural State	*Powerball	*Totals
							Jackpot		
	\$580,322.00	\$328,633.00	\$983,160.00	\$28,536,437.00	\$414,394.00	\$900,855.00	\$514,615.00	\$1,609,236.00	\$33,867,652.00

\*Estimates

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Total Number of Active Retailers April 2015

There were 1,903 active retailers as of April 30, 2015.

### Office of the Arkansas Lottery (a division of Arkansas Department of Finance and Administration) Statement of Net Position April 30, 2015

#### **ASSETS**

Current assets:	
Cash and Cash Equivalents	\$ 4,379,681.59
Restricted Assets:	1,070,001.00
Cash and cash equivalents	12,963,007.53
Accounts receivable	9,934,076.56
Prepaid items	54,545.33
1 Topala Komo	01,010.00
Total current assets	27,331,311.01
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,111,428.77
Deposits with Multi-State Lottery Association	1,788,474.45
Capital assets:	
Equipment	648,832.23
Leasehold Improvements	498,416.68
Less accumulated depreciation	(988,437.59)
Total non-current assets	22,058,714.54
Total access	¢ 40,200,025,55
Total assets	\$ 49,390,025.55
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Current liabilities:	
	Ф 904 020 22
Accounts payable	\$ 801,920.33
Prizes payable Accrued and other liabilities	20,590,441.65
	1,637,796.96
Due to other funds of the State	642,559.99 8,277,791.99
Payable to Arkansas Department of Higher Education Compensated absences	293,775.41
Unearned revenue	276,092.84
Total current liabilities	32,520,379.17
Long-Term liabilities:	
Net other post employment benefits	1,576,507.76
Total long-term liabilities	1,576,507.76
Total liabilities	34,096,886.93
NET POSITION	
Net position:	
Invested in capital assets	158,811.32
Restricted for:	
Scholarship shortfall reserve trust fund	20,000,000.00
Retailer fidelity fund	111,428.77
Deposits with Multi-State Lottery Assn.	1,788,474.45
Unclaimed prizes reserve	4,685,215.54
Unrestricted	(11,450,791.46)
Total net position	15,293,138.62
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Total liabilities & net position	\$ 49,390,025.55
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### Office of the Arkansas Lottery (a division of Arkansas Department of Finance and Administration) Statement of Revenues, Expenses, and Change in Net Position For Ten Months Ended April 30, 2015

Operating revenues:           Instant ticket sales         \$ 28,452,903.00         \$ 277,288,038.50           Online ticket sales         5,371,722.50         61,965,281.00           Retailer application, fidelity and service fees         41,610.29         457,819.82           Other revenue         734.75         18,940.55           Total operating revenues         33,866,970.54         339,730,079.87           Operating expenses:           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,4	
Online ticket sales         5,371,722.50         61,965,281.00           Retailer application, fidelity and service fees         41,610.29         457,819.82           Other revenue         734.75         18,940.55           Total operating revenues         33,866,970.54         339,730,079.87           Operating expenses:           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income	
Retailer application, fidelity and service fees         41,610.29         457,819.82           Other revenue         734.75         18,940.55           Total operating revenues         33,866,970.54         339,730,079.87           Operating expenses:           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52 <td colsp<="" td=""></td>	
Other revenue         734.75         18,940.55           Total operating revenues         33,866,970.54         339,730,079.87           Operating expenses:           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         11,122.51         186,173.76	
Operating expenses:         33,866,970.54         339,730,079.87           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         11,5122.51         186,173.76	
Operating expenses:           Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Non-operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Instant game prizes         20,783,885.90         200,008,242.57           Online game prizes         2,994,387.58         32,365,594.33           Retailer commissions         1,941,115.55         19,165,253.83           Gaming contract costs         1,648,670.02         17,125,975.06           Compensation and benefits         468,768.65         4,768,432.26           Marketing, advertising and promotions         441,601.73         4,040,153.02           General and administrative expenses         94,233.18         1,089,719.48           Services provided by ADHE         62,500.00         625,000.00           Services provided by Legislative Audit Agency         -         129,959.99           Legal and professional services         4,152.15         11,697.24           Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Non-operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Online game prizes       2,994,387.58       32,365,594.33         Retailer commissions       1,941,115.55       19,165,253.83         Gaming contract costs       1,648,670.02       17,125,975.06         Compensation and benefits       468,768.65       4,768,432.26         Marketing, advertising and promotions       441,601.73       4,040,153.02         General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Retailer commissions       1,941,115.55       19,165,253.83         Gaming contract costs       1,648,670.02       17,125,975.06         Compensation and benefits       468,768.65       4,768,432.26         Marketing, advertising and promotions       441,601.73       4,040,153.02         General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Gaming contract costs       1,648,670.02       17,125,975.06         Compensation and benefits       468,768.65       4,768,432.26         Marketing, advertising and promotions       441,601.73       4,040,153.02         General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Compensation and benefits       468,768.65       4,768,432.26         Marketing, advertising and promotions       441,601.73       4,040,153.02         General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
General and administrative expenses       94,233.18       1,089,719.48         Services provided by ADHE       62,500.00       625,000.00         Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Services provided by Legislative Audit Agency       -       129,959.99         Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Legal and professional services       4,152.15       11,697.24         Depreciation       11,200.09       133,457.57         Total operating expenses       28,450,514.85       279,463,485.35         Operating income       5,416,455.69       60,266,594.52         Non-operating revenue (expense):       15,122.51       186,173.76	
Depreciation         11,200.09         133,457.57           Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Total operating expenses         28,450,514.85         279,463,485.35           Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Operating income         5,416,455.69         60,266,594.52           Non-operating revenue (expense):         15,122.51         186,173.76	
Non-operating revenue (expense): Interest income 15,122.51 186,173.76	
Interest income 15,122.51 186,173.76	
Income before transfers 5,431,578.20 60,452,768.28	
Transfers to:	
Education Trust Account (5,881,005.95) (58,762,267.00)	
Shortfall Account to Trust Account for ADHE	
Arkansas Department of Human Services (200,000.00)	
Change in net position \$ (449,427.75) 1,490,501.28	
Total net position - beginning 13,802,637.34	
Total net position - ending \$ 15,293,138.62	

### Office of the Arkansas Lottery (a division of Arkansas Department of Finance and Administration) Statement of Revenues and Expenses For Ten Months Ended April 30, 2015

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating Revenues					<b>.</b>					
Instant Games	\$ 28,452,903.00	84.01	\$ 30,648,456.49	80.55	\$ (2,195,553.49)	\$ 277,288,038.50		\$ 278,012,067.93	79.66	, , ,
OnLine Games	5,371,722.50	15.86	7,354,912.51	19.33	(1,983,190.01)	61,965,281.00	18.24	70,521,022.07	20.21	(8,555,741.07)
Retailer application, fidelity	41,610.29	0.12	46,000.00	0.12	(4,389.71)	457,819.82	0.13	466,000.00	0.13	(8,180.18)
Other Revenue	734.75	0.00	800.00	0.00	(65.25)	18,940.55	0.01	8,300.00	0.00	10,640.55
Total Operating Revenues	33,866,970.54	100.00	38,050,169.00	100.00	(4,183,198.46)	339,730,079.87	100.00	349,007,390.00	100.00	(9,277,310.13)
Operating Expenses										
Instant Game Prizes	20.783.885.90	61.37	21.868.051.18	57.47	(1,084,165.28)	200,008,242.57	58.87	197,972,389.40	56.72	2,035,853.17
On-Line Game Prizes	2,994,387.58	8.84	3,915,063.82	10.29	(920,676.24)	32,365,594.33	9.53	37,301,801.60	10.69	(4,936,207.27)
Retailer Commissions	1.941.115.55	5.73	2,128,194.00	5.59	(187,078.45)	19.165.253.83	5.64	19.517.905.00	5.59	(352,651.17)
Gaming Contract Costs	1.648.670.02	4.87	1,871,952.00	4.92	(223,281.98)	17,125,975.06	5.04	17.167.879.00	4.92	(41,903.94)
Staff Compensation & Benefits	468.768.65	1.38	534.962.00	1.41	(66,193.35)	4,768,432.26	1.40	5.243.260.00	1.50	(474,827.74)
Marketing, Advertising & Promo	441,601.73	1.30	416,666.00	1.10	24,935.73	4,040,153.02	1.19	4,166,666.00	1.19	(126,512.98)
General and administrative exp	94,233.18	0.28	139,167.00	0.37	(44,933.82)	1,089,719.48	0.32	1,191,667.00	0.34	(101,947.52)
Services Provided by Other Age	62,500.00	0.28	66,666.00	0.37	(4,166.00)	754.959.99	0.32	666.666.00	0.19	88,293.99
Legal and Professional Service	4,152.15	0.10	900.00	0.10	3,252.15	11,697.24	0.22	8,400.00	0.00	3,297.24
Capital asset depreciation	11,200.09	0.01	17,600.00	0.05	(6,399.91)	133,457.57	0.04	174,800.00	0.05	(41,342.43)
Capital asset depreciation	11,200.09	0.03	17,000.00	0.03	(0,399.91)	155,457.57	0.04	174,000.00	0.03_	(41,542.43)
Total Operating Expenses	28,450,514.85	84.01	30,959,222.00	81.36	(2,508,707.15)	279,463,485.35	82.26	283,411,434.00	81.20	(3,947,948.65)
Operating Income	5,416,455.69	15.99	7,090,947.00	18.64	(1,674,491.31)	60,266,594.52	17.74	65,595,956.00	18.80	(5,329,361.48)
Interest Income	15,122.51	0.04	11,666.00	0.03	3,456.51	186,173.76	0.05	116,666.00	0.03	69,507.76
Non-Operating Revenue (Expense)	-	3.0 1	-	0.00	-	-	3.00	-	0.00	-
						-			_	
Income before transfers	\$ 5,431,578.20	16.04	\$ 7,102,613.00	18.67	\$ (1,671,034.80)	\$ 60,452,768.28	17.79	\$ 65,712,622.00	18.83	\$ (5,259,853.72)

## Office of the Arkansas Lottery (a division of Arkansas Department of Finance and Administration) Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis For Ten Months Ended April 30, 2015

	Year to date	
Operating revenues:		
Instant ticket SETTLEMENTS	\$ 276,465,919.50	
Online ticket sales	61,965,281.00	
Retailer application, fidelity and service fees	457,819.82	
Other revenue	 18,940.55	
Total operating revenues	 338,907,960.87	
Operating expenses:		
Instant game prizes SETTLEMENTS	197,314,020.00	
Online game prizes	32,365,594.33	
Retailer commissions	19,165,253.83	
Gaming contract costs	17,125,975.06	
Compensation and benefits	4,768,432.26	
Marketing, advertising and promotions	4,040,153.02	
General and administrative expenses	1,089,719.48	
Services provided by ADHE	625,000.00	
Services provided by Legislative Audit Agency	129,959.99	
Legal and professional services	11,697.24	
Current year Capital Asset cost	46,155.88	
Total operating expenses	 276,681,961.09	
Change in net proceeds from operations	62,225,999.78	
Nonoperating revenue (expense):		
Interest Income	186,173.76	
Other Non Operating Income	0.00	
EDUCATION TRUST FUNDING-Current Year	(52,881,261.05)	
Less Act 1180 Unclaimed Prizes	(3,685,215.54)	
Less Transfer to ADHS	(200,000.00)	
Less Current year Fidelity Fund fees	(20,295.75)	restricted fund
Less Current year MUSL Reserves (additions) / reductions		see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	 250,000.00	

#### **NET PROCEEDS EARNED-Current Month**

### 5,881,005.95

Totals	\$	Transfer 7,382,749.26	\$	Interest 895,042.73	\$	Total 8,277,791.99
April 2014 funding - 5/15/14	Φ	7,475,645.50	\$	505.34	\$	7,476,150.84
May 2014 funding - 6/15/14	Ψ	6,509,958.59	\$	3,286.80	\$	6,513,245.39
June 2014 funding - 7/15/14	Φ	11,921,510.53	\$	6,103.45	\$	11,927,613.98
5	φ		φ	0,103.43	φ	, ,
ADHE Refund for excess funding 7/18/14	Ъ	2,319,467.65	_		<b>3</b>	2,319,467.65
July 2014 funding - 8/15/14	\$	5,917,170.44	\$	11,277.55	\$	5,928,447.99
August 2014 funding - 9/15/15	\$	5,282,380.92	\$	14,584.88	\$	5,296,965.80
June 2014 Audit Adjustments funding - 9/10/14	\$	30,888.58			\$	30,888.58
September transfer to ADHE 9/11/14	\$	(40,000,000.00)			\$	(40,000,000.00)
September 2014 funding - 10/15/14	\$	4,310,517.64	\$	6,709.46	\$	4,317,227.10
October transfer to ADHE 10/15/14	\$	(5,000,000.00)			\$	(5,000,000.00)
October 2014 funding - 11/15/14	\$	5,939,388.01	\$	237.58	\$	5,939,625.59
November 2014 funding - 12/15/14	\$	5,575,489.06	\$	1,546.10	\$	5,577,035.16
December 2014 funding - 1/15/15	\$	5,469,403.21	\$	4,915.56	\$	5,474,318.77
January 2015 funding - 2/15/15	\$	7,280,972.70	\$	6,800.58	\$	7,287,773.28
February transfer to ADHE 2/12/15	\$	(35,000,000.00)			\$	(35,000,000.00)
Transfer from Shortfall Reserve 2/10/15	\$	10,663,081.32			\$	10,663,081.32
February 2015 funding - 3/15/15	\$	6,157,718.14	\$	3,624.87	\$	6,161,343.01
February transfer to Shortfall Reserve 3/15/15	\$	(6,161,343.01)			\$	(6,161,343.01)
March 2015 funding - 4/15/15	\$	6,898,523.80	\$	0.55	\$	6,898,524.35
March transfer to Shortfall Reserve 4/15/15	\$	(4,501,738.31)			\$	(4,501,738.31)
April 2015 funding - 5/15/15	\$	5,880,247.51	\$	758.44	\$	5,881,005.95

# Office of the Arkansas Lottery (a division of Arkansas Department of Finance and Administration) Unclaimed Prizes April 30, 2015

		Year
	Monthly	to Date
Reserve Balance July 1, 2014		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 101,362.00	3,903,380.47
2. Expenditures from unclaimed lottery prize money:		218,164.93
3. Reserved for future prizes, promotions or reserves:	101,362.00	3,685,215.54
Deposits to net lottery proceeds from unclaimed		
Lottery prize money:		
Reserve Balance April 30, 2015		\$4,685,215.54

### ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY

#### MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT

April 1 through April 30, 2015

Vendors	Goods or Services	<b>Diversity Classification</b>	April 2015	FY 2015 Total
A-Absolute Moving & Hauling	Trucking/Hauling	Minority-owned		\$669.90
Goddess Products	Office Furniture/Supplies	Minority-owned	\$2,703.04	\$30,447.43
Government Supply Services	Office Products	Minority-owned	\$74.54	\$965.32
Northeast Arkansas Cleaning Service	Janitorial Services	Female-owned		\$1,215.35
Ride N Shine Detail	Auto Servicing	Minority-owned		\$54.50
Trivia Marketing	Advertising/Public Relations	Female-owned		\$253.05

Totals \$2,777.58 \$33,605.55

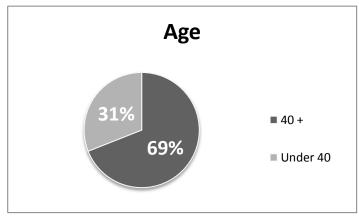
### INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2015

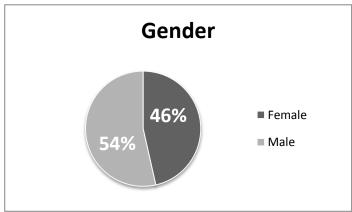
Vendors	Goods or Services	<b>Diversity Classification</b>	April 2015	FY 2015 Total
Goddess Products	Office Furniture/Supplies	Minority-owned		\$1,454.60
J Kelly Referrals and Information Services	Call Center/Information Services	Minority-owned	\$15,291.63	\$108,644.20
		Totals	\$15,291.63	\$110,098.80

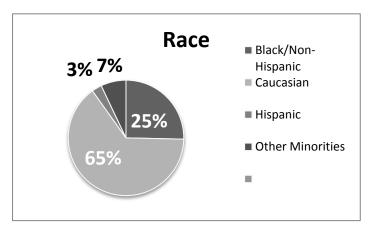
### SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2015

Vendors	Goods or Services	Diversity Classification	April 2015	FY 2015 Total
Expedited Transportation Service	Transportation Services	Female-owned	\$2,259.65	\$20,223.90
Mr. Klean Carpet and Janitorial Service	Janitorial Services	Minority-owned		\$3,633.00
Premier Staffing	Staffing Services	Female-owned	\$2,061.32	\$26,470.27
	·	Totals	\$4 220 07	¢E0 227 17

### Department of Finance and Administration Office of the Arkansas Lottery Demographics – April 2015







### **Total Number of Employees as of April 30, 2015: 71**

Gender: Race:

Females: 33 Black/Non-Hispanic: 18 Female: 11 Male: 7 Males: 38 Caucasian: 46 Female: 22 Male: 31

Hispanic: 2 Female: 2 Male: 0 Other: 5 Female: 2 Male: 3

Age:

Under 40: 22 40 +: 49

### Department of Finance and Administration Office of the Arkansas Lottery – Internal Audit Arkansas Legislative Council – Lottery Oversight Subcommittee Monthly Report

Per Arkansas Code Annotated § 23-115-212 (c) (1) (B), the Internal Auditor employed by the Office of the Arkansas Lottery (OAL) is required to update the Arkansas Legislative Council regarding resolution of the Division of Legislative Audit's findings included in the annual financial report for the OAL. On December 29, 2014, the Division of Legislative Audit (DLA) released its report for Arkansas Lottery Commission for the fiscal year ended June 30, 2014 under early release procedures. On May 7, 2015 the report was formally presented to the Standing Committee on State Agencies of the Legislative Joint Auditing Committee, and the findings included in DLA's report are now considered resolved.

No additional issues or problems resulting from internal audits have been reported to the Director of the Department of Finance and Administration for the reporting period.

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Instant & Fast Play Games April 2015

Sales for the following instant games began April 7, 2015. No ending dates have been determined for these games.

- \$1 Crossword Express
- \$2 Triple Dynamite 777
- \$3 Bejeweled®1
- \$5 **\$100,000** Extra Play

<sup>1</sup>Bejeweled<sup>®</sup> is a licensed property game. There is a license fee for the use of the Bejeweled<sup>®</sup> property of one percent (1.00%) of net sales for the game.

Sales for the following Fast Play games began April 6, 2015. No ending dates have been determined for these games.

- \$1 Hot Cash
- \$2 Shopping Spree