May 11, 2015

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Hutchinson:
On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of April 2015, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Enclosures
cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

May 11, 2015

The Honorable Jimmy Hickey, Chair
The Honorable Chris Richey, Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201
RE: Monthly Disclosure Reports
Gentlemen:
On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of April 2015, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

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Please call me if you have any questions or need additional information.
Respectfully submitted,


Enclosures
cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery <br> Term Contracts for Goods and Services April 1 through April 30, 2015 

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of April 2015.

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Debt Set-Off and Retailer Losses April 2015

1. Debt Set-Off:
a. Arkansas Department of Finance and Administration
\$2,000.00
b. Arkansas Office of Child Support Enforcement - Child Support
\$1,317.00
Total Debt Set-Off: $\$ 3,317.00$
2. Retailer losses for period April 1 through April 30, 2015: None.

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION <br> OFFICE OF THE ARKANSAS LOTTERY <br> RETAIL SALES BY COUNTY <br> April 1 through April 30, 2015 

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$8,397.50 | \$7,895.50 | \$15,539.00 | \$442,427.00 | \$4,762.00 | \$8,080.00 | \$4,878.00 | \$14,511.00 | \$506,490.00 |
| ASHLEY | \$9,190.50 | \$9,015.50 | \$7,076.00 | \$115,747.00 | \$1,974.00 | \$4,763.00 | \$1,902.00 | \$10,682.00 | \$160,350.00 |
| BAXTER | \$6,037.00 | \$1,560.50 | \$11,504.00 | \$354,584.00 | \$6,270.00 | \$11,760.00 | \$8,267.00 | \$24,112.00 | \$424,094.50 |
| BENTON | \$5,328.00 | \$1,957.00 | \$28,915.00 | \$865,775.00 | \$17,608.00 | \$48,625.00 | \$15,847.00 | \$88,801.00 | \$1,072,856.00 |
| BOONE | \$1,405.50 | \$1,240.50 | \$23,525.00 | \$404,257.00 | \$3,352.00 | \$10,842.00 | \$3,912.00 | \$20,357.00 | \$468,891.00 |
| BRADLEY | \$1,466.00 | \$1,473.50 | \$2,610.00 | \$120,125.00 | \$1,758.00 | \$2,165.00 | \$1,609.00 | \$3,873.00 | \$135,079.50 |
| CALHOUN | \$2,144.00 | \$952.00 | \$854.00 | \$45,000.00 | \$614.00 | \$995.00 | \$621.00 | \$1,720.00 | \$52,900.00 |
| CARROLL | \$1,959.00 | \$2,570.50 | \$6,141.00 | \$239,276.00 | \$2,704.00 | \$7,490.00 | \$2,614.00 | \$13,389.00 | \$276,143.50 |
| CHICOT | \$7,259.50 | \$4,151.50 | \$1,559.00 | \$113,648.00 | \$3,986.00 | \$14,988.00 | \$4,665.00 | \$30,455.00 | \$180,712.00 |
| CLARK | \$3,081.50 | \$1,396.50 | \$10,632.00 | \$291,498.00 | \$3,042.00 | \$7,376.00 | \$4,804.00 | \$12,969.00 | \$334,799.00 |
| CLAY | \$592.50 | \$53.50 | \$1,551.00 | \$86,135.00 | \$1,116.00 | \$1,471.00 | \$984.00 | \$3,604.00 | \$95,507.00 |
| CLEBURNE | \$837.50 | \$669.50 | \$9,056.00 | \$249,044.00 | \$5,754.00 | \$9,345.00 | \$8,829.00 | \$16,358.00 | \$299,893.00 |
| CLEVELAND | \$507.00 | \$587.00 | \$3,183.00 | \$43,044.00 | \$472.00 | \$1,128.00 | \$722.00 | \$2,366.00 | \$52,009.00 |
| COLUMBIA | \$13,355.50 | \$10,674.00 | \$21,699.00 | \$222,246.00 | \$3,004.00 | \$5,283.00 | \$3,465.00 | \$9,865.00 | \$289,591.50 |
| CONWAY | \$7,980.50 | \$3,008.00 | \$12,330.00 | \$457,655.00 | \$3,454.00 | \$8,611.00 | \$5,929.00 | \$16,695.00 | \$515,662.50 |
| CRAIGHEAD | \$8,429.00 | \$4,054.50 | \$40,467.00 | \$1,075,871.00 | \$10,726.00 | \$24,183.00 | \$12,856.00 | \$44,584.00 | \$1,221,170.50 |
| CRAWFORD | \$1,485.50 | \$722.00 | \$5,651.00 | \$293,615.00 | \$6,530.00 | \$15,297.00 | \$7,297.00 | \$28,086.00 | \$358,683.50 |
| CRITTENDEN | \$15,553.00 | \$12,851.50 | \$7,818.00 | \$490,338.00 | \$6,662.00 | \$22,294.00 | \$8,695.00 | \$47,615.00 | \$611,826.50 |
| CROSS | \$2,332.50 | \$1,775.50 | \$8,770.00 | \$198,624.00 | \$1,378.00 | \$3,962.00 | \$2,185.00 | \$7,805.00 | \$226,832.00 |
| DALLAS | \$2,174.50 | \$714.50 | \$4,829.00 | \$114,188.00 | \$1,324.00 | \$2,712.00 | \$1,472.00 | \$4,299.00 | \$131,713.00 |
| DESHA | \$2,032.50 | \$1,137.50 | \$4,969.00 | \$132,165.00 | \$2,272.00 | \$5,143.00 | \$3,284.00 | \$9,970.00 | \$160,973.00 |
| DREW | \$1,583.50 | \$1,042.50 | \$4,607.00 | \$188,059.00 | \$2,348.00 | \$5,246.00 | \$2,914.00 | \$10,542.00 | \$216,342.00 |
| FAULKNER | \$11,655.50 | \$7,007.50 | \$31,070.00 | \$977,426.00 | \$16,096.00 | \$31,774.00 | \$19,631.00 | \$56,516.00 | \$1,151,176.00 |
| FRANKLIN | \$355.50 | \$205.00 | \$3,768.00 | \$136,315.00 | \$1,934.00 | \$5,709.00 | \$2,365.00 | \$9,333.00 | \$159,984.50 |
| FULTON | \$332.00 | \$315.00 | \$1,016.00 | \$55,500.00 | \$614.00 | \$1,528.00 | \$790.00 | \$3,389.00 | \$63,484.00 |
| GARLAND | \$7,712.00 | \$5,598.50 | \$40,568.00 | \$819,088.00 | \$21,650.00 | \$41,330.00 | \$29,286.00 | \$71,966.00 | \$1,037,198.50 |
| GRANT | \$456.50 | \$170.50 | \$2,878.00 | \$125,738.00 | \$2,440.00 | \$3,638.00 | \$2,679.00 | \$7,085.00 | \$145,085.00 |
| GREENE | \$701.00 | \$580.00 | \$5,543.00 | \$473,810.00 | \$5,380.00 | \$10,730.00 | \$4,920.00 | \$20,071.00 | \$521,735.00 |
| HEMPSTEAD | \$26,316.50 | \$8,094.50 | \$4,592.00 | \$304,362.00 | \$2,294.00 | \$5,943.00 | \$2,979.00 | \$9,657.00 | \$364,238.00 |
| HOT SPRING | \$908.50 | \$674.00 | \$8,630.00 | \$296,940.00 | \$4,744.00 | \$8,828.00 | \$6,424.00 | \$14,641.00 | \$341,789.50 |

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION

## OFFICE OF THE ARKANSAS LOTTERY

RETAIL SALES BY COUNTY
April 1 through April 30, 2015

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$17,445.00 | \$6,181.50 | \$4,334.00 | \$162,784.00 | \$2,344.00 | \$4,260.00 | \$2,226.00 | \$5,910.00 | \$205,484.50 |
| INDEPENDENCE | \$3,873.00 | \$1,322.50 | \$28,529.00 | \$511,978.00 | \$5,372.00 | \$11,264.00 | \$8,131.00 | \$20,374.00 | \$590,843.50 |
| IZARD | \$167.50 | \$195.50 | \$2,855.00 | \$64,332.00 | \$1,036.00 | \$2,530.00 | \$1,597.00 | \$4,960.00 | \$77,673.00 |
| JACKSON | \$10,049.50 | \$4,181.50 | \$7,083.00 | \$256,694.00 | \$3,608.00 | \$5,744.00 | \$4,504.00 | \$10,526.00 | \$302,390.00 |
| JEFFERSON | \$42,634.50 | \$27,697.00 | \$48,592.00 | \$1,302,380.00 | \$17,334.00 | \$28,560.00 | \$22,396.00 | \$49,969.00 | \$1,539,562.50 |
| JOHNSON | \$504.00 | \$292.00 | \$10,142.00 | \$216,222.00 | \$2,170.00 | \$6,113.00 | \$3,610.00 | \$11,343.00 | \$250,396.00 |
| LAFAYETTE | \$3,582.50 | \$1,750.00 | \$1,686.00 | \$66,000.00 | \$704.00 | \$1,399.00 | \$807.00 | \$2,809.00 | \$78,737.50 |
| LAWRENCE | \$1,065.50 | \$294.50 | \$6,281.00 | \$196,054.00 | \$1,950.00 | \$3,653.00 | \$1,488.00 | \$6,185.00 | \$216,971.00 |
| LEE | \$2,176.00 | \$1,645.50 | \$1,891.00 | \$67,200.00 | \$658.00 | \$1,336.00 | \$292.00 | \$2,430.00 | \$77,628.50 |
| LINCOLN | \$332.50 | \$183.50 | \$3,336.00 | \$73,800.00 | \$1,628.00 | \$2,011.00 | \$2,191.00 | \$3,602.00 | \$87,084.00 |
| LITTLE RIVER | \$3,679.50 | \$2,054.00 | \$671.00 | \$91,254.00 | \$922.00 | \$2,626.00 | \$1,358.00 | \$4,054.00 | \$106,618.50 |
| LOGAN | \$647.00 | \$246.50 | \$4,502.00 | \$178,314.00 | \$2,410.00 | \$5,587.00 | \$2,695.00 | \$11,008.00 | \$205,409.50 |
| LONOKE | \$7,682.50 | \$4,541.00 | \$35,383.00 | \$794,473.00 | \$12,280.00 | \$24,335.00 | \$15,343.00 | \$44,195.00 | \$938,232.50 |
| MADISON | \$423.50 | \$20.00 | \$1,500.00 | \$69,216.00 | \$1,352.00 | \$2,833.00 | \$1,068.00 | \$5,420.00 | \$81,832.50 |
| MARION | \$1,483.00 | \$477.00 | \$2,917.00 | \$135,780.00 | \$2,244.00 | \$4,543.00 | \$3,359.00 | \$9,162.00 | \$159,965.00 |
| MILLER | \$25,437.50 | \$10,285.50 | \$6,695.00 | \$422,656.00 | \$3,064.00 | \$10,289.00 | \$9,542.00 | \$15,277.00 | \$503,246.00 |
| MISSISSIPPI | \$44,123.50 | \$34,688.50 | \$5,976.00 | \$486,616.00 | \$3,046.00 | \$10,228.00 | \$3,754.00 | \$19,707.00 | \$608,139.00 |
| MONROE | \$2,647.00 | \$1,004.50 | \$1,768.00 | \$154,953.00 | \$1,412.00 | \$3,318.00 | \$1,723.00 | \$6,659.00 | \$173,484.50 |
| MONTGOMERY | \$22.50 | \$15.00 | \$2,275.00 | \$19,296.00 | \$690.00 | \$1,463.00 | \$712.00 | \$2,787.00 | \$27,260.50 |
| NEVADA | \$2,813.50 | \$710.00 | \$4,398.00 | \$178,941.00 | \$1,480.00 | \$2,892.00 | \$1,149.00 | \$5,013.00 | \$197,396.50 |
| NEWTON | \$74.00 | \$4.00 | \$2,046.00 | \$47,212.00 | \$564.00 | \$1,348.00 | \$631.00 | \$1,959.00 | \$53,838.00 |
| OUACHITA | \$10,527.50 | \$6,367.50 | \$13,857.00 | \$419,236.00 | \$4,644.00 | \$6,635.00 | \$4,321.00 | \$13,286.00 | \$478,874.00 |
| PERRY | \$617.00 | \$320.50 | \$2,100.00 | \$81,900.00 | \$1,016.00 | \$3,441.00 | \$1,446.00 | \$4,681.00 | \$95,521.50 |
| PHILLIPS | \$7,449.50 | \$4,044.00 | \$5,097.00 | \$172,062.00 | \$2,998.00 | \$9,804.00 | \$2,444.00 | \$20,017.00 | \$223,915.50 |
| PIKE | \$290.00 | \$52.50 | \$7,774.00 | \$80,363.00 | \$1,390.00 | \$2,622.00 | \$1,846.00 | \$5,416.00 | \$99,753.50 |
| POINSETT | \$5,041.00 | \$990.00 | \$19,139.00 | \$325,584.00 | \$2,410.00 | \$6,447.00 | \$4,377.00 | \$12,362.00 | \$376,350.00 |
| POLK | \$586.00 | \$149.00 | \$4,313.00 | \$118,203.00 | \$2,534.00 | \$5,480.00 | \$2,518.00 | \$10,243.00 | \$144,026.00 |
| POPE | \$5,403.00 | \$2,860.00 | \$10,211.00 | \$745,579.00 | \$8,176.00 | \$19,743.00 | \$11,851.00 | \$35,615.00 | \$839,438.00 |
| PRAIRIE | \$1,520.00 | \$614.00 | \$5,117.00 | \$161,548.00 | \$1,222.00 | \$2,695.00 | \$1,216.00 | \$5,535.00 | \$179,467.00 |
| PULASKI | \$107,975.50 | \$71,949.50 | \$195,705.00 | \$5,308,200.00 | \$85,516.00 | \$170,703.00 | \$112,243.00 | \$281,730.00 | \$6,334,022.00 |
| RANDOLPH | \$65.00 | \$246.00 | \$3,966.00 | \$150,527.00 | \$1,814.00 | \$2,866.00 | \$1,865.00 | \$5,920.00 | \$167,269.00 |

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
April 1 through April 30, 2015

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$8,515.50 | \$5,550.00 | \$4,848.00 | \$235,371.00 | \$2,874.00 | \$7,536.00 | \$2,724.00 | \$13,412.00 | \$280,830.50 |
| SALINE | \$9,030.00 | \$5,469.00 | \$49,000.00 | \$909,241.00 | \$15,320.00 | \$32,648.00 | \$21,490.00 | \$59,935.00 | \$1,102,133.00 |
| SCOTT | \$185.50 | \$118.00 | \$1,719.00 | \$95,451.00 | \$1,296.00 | \$2,789.00 | \$1,501.00 | \$4,986.00 | \$108,045.50 |
| SEARCY | \$759.00 | \$616.00 | \$2,094.00 | \$76,500.00 | \$868.00 | \$1,951.00 | \$1,288.00 | \$3,459.00 | \$87,535.00 |
| SEBASTIAN | \$19,984.50 | \$5,500.00 | \$12,988.00 | \$695,215.00 | \$17,270.00 | \$42,242.00 | \$17,664.00 | \$72,478.00 | \$883,341.50 |
| SEVIER | \$2,841.00 | \$652.50 | \$2,968.00 | \$111,077.00 | \$1,384.00 | \$3,704.00 | \$1,197.00 | \$6,257.00 | \$130,080.50 |
| SHARP | \$657.50 | \$184.00 | \$16,179.00 | \$202,723.00 | \$2,348.00 | \$4,871.00 | \$3,835.00 | \$9,564.00 | \$240,361.50 |
| STONE | \$828.50 | \$173.00 | \$3,910.00 | \$80,592.00 | \$1,586.00 | \$2,670.00 | \$1,538.00 | \$5,102.00 | \$96,399.50 |
| UNION | \$47,143.50 | \$23,205.00 | \$19,875.00 | \$711,429.00 | \$6,910.00 | \$14,494.00 | \$6,670.00 | \$25,946.00 | \$855,672.50 |
| VAN BUREN | \$1,149.00 | \$292.00 | \$3,957.00 | \$143,047.00 | \$1,776.00 | \$4,627.00 | \$3,687.00 | \$8,176.00 | \$166,711.00 |
| WASHINGTON | \$17,256.00 | \$5,208.00 | \$31,081.00 | \$1,242,315.00 | \$23,592.00 | \$59,404.00 | \$23,903.00 | \$100,844.00 | \$1,503,603.00 |
| WHITE | \$6,200.50 | \$3,658.50 | \$43,779.00 | \$951,636.00 | \$11,440.00 | \$18,992.00 | \$13,649.00 | \$33,226.00 | \$1,082,581.00 |
| WOODRUFF | \$3,354.50 | \$398.50 | \$400.00 | \$86,189.00 | \$1,222.00 | \$1,753.00 | \$1,432.00 | \$3,615.00 | \$98,364.00 |
| YELL | \$509.50 | \$78.00 | \$8,873.00 | \$203,794.00 | \$2,258.00 | \$5,167.00 | \$4,509.00 | \$8,766.00 | \$233,954.50 |
| GRAND TOTALS | *Cash 3 | *Cash 4 | *Fast Play | *Instant Settlements | *Lucky for Llfe | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
|  | \$580,322.00 | \$328,633.00 | \$983,160.00 | \$28,536,437.00 | \$414,394.00 | \$900,855.00 | \$514,615.00 | \$1,609,236.00 | \$33,867,652.00 |

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Total Number of Active Retailers April 2015 

There were 1,903 active retailers as of April 30, 2015.

## Office of the Arkansas Lottery

## (a division of Arkansas Department of Finance and Administration) <br> Statement of Net Position <br> April 30, 2015

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and Cash Equivalents | \$ | 4,379,681.59 |
| Restricted Assets: |  |  |
| Cash and cash equivalents |  | 12,963,007.53 |
| Accounts receivable |  | 9,934,076.56 |
| Prepaid items |  | 54,545.33 |
| Total current assets |  | 27,331,311.01 |
| Non-current assets: |  |  |
| Restricted assets: |  |  |
| Cash and cash equivalents |  | 20,111,428.77 |
| Deposits with Multi-State Lottery Association |  | 1,788,474.45 |
| Capital assets: |  |  |
| Equipment |  | 648,832.23 |
| Leasehold Improvements |  | 498,416.68 |
| Less accumulated depreciation |  | (988,437.59) |
| Total non-current assets |  | 22,058,714.54 |
| Total assets | \$ | 49,390,025.55 |

## LIABILITIES

Current liabilities:
Accounts payable
Prizes payable
Accrued and other liabilities
Due to other funds of the State
Payable to Arkansas Department of Higher Education
Compensated absences
Unearned revenue
Total current liabilities

## Long-Term liabilities:

Net other post employment benefits Total long-term liabilities

Total liabilities
34,096,886.93

## NET POSITION

## Net position:

Invested in capital assets
$158,811.32$
Restricted for:
Scholarship shortfall reserve trust fund
20,000,000.00
Retailer fidelity fund
Deposits with Multi-State Lottery Assn.
111,428.77
Unclaimed prizes reserve
1,788,474.45
Unrestricted
Total net position
4,685,215.54

Total liabilities \& net position
$\$ \quad 49,390,025.55$

# Office of the Arkansas Lottery <br> (a division of Arkansas Department of Finance and Administration) <br> Statement of Revenues, Expenses, and Change in Net Position <br> For Ten Months Ended April 30, 2015 

|  |  | urrent month |  | Year to date |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 28,452,903.00 | \$ | 277,288,038.50 |
| Online ticket sales |  | 5,371,722.50 |  | 61,965,281.00 |
| Retailer application, fidelity and service fees |  | 41,610.29 |  | 457,819.82 |
| Other revenue |  | 734.75 |  | 18,940.55 |
| Total operating revenues |  | 33,866,970.54 |  | 339,730,079.87 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 20,783,885.90 |  | 200,008,242.57 |
| Online game prizes |  | 2,994,387.58 |  | 32,365,594.33 |
| Retailer commissions |  | 1,941,115.55 |  | 19,165,253.83 |
| Gaming contract costs |  | 1,648,670.02 |  | 17,125,975.06 |
| Compensation and benefits |  | 468,768.65 |  | 4,768,432.26 |
| Marketing, advertising and promotions |  | 441,601.73 |  | 4,040,153.02 |
| General and administrative expenses |  | 94,233.18 |  | 1,089,719.48 |
| Services provided by ADHE |  | 62,500.00 |  | 625,000.00 |
| Services provided by Legislative Audit Agency |  |  |  | 129,959.99 |
| Legal and professional services |  | 4,152.15 |  | 11,697.24 |
| Depreciation |  | 11,200.09 |  | 133,457.57 |
| Total operating expenses |  | 28,450,514.85 |  | 279,463,485.35 |
| Operating income |  | 5,416,455.69 |  | 60,266,594.52 |
| Non-operating revenue (expense): |  |  |  |  |
| Interest income |  | 15,122.51 |  | 186,173.76 |
| Income before transfers |  | 5,431,578.20 |  | 60,452,768.28 |
| Transfers to: |  |  |  |  |
| Education Trust Account |  | (5,881,005.95) |  | (58,762,267.00) |
| Shortfall Account to Trust Account for ADHE |  |  |  |  |
| Arkansas Department of Human Services |  |  |  | $(200,000.00)$ |
| Change in net position | \$ | (449,427.75) |  | 1,490,501.28 |
| Total net position - beginning |  |  |  | 13,802,637.34 |
| Total net position - ending |  |  | \$ | 15,293,138.62 |

## Office of the Arkansas Lottery

## a division of Arkansas Department of Finance and Administration)

## Statement of Revenues and Expenses

For Ten Months Ended April 30, 2015

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$ 28,452,903.00 | 84.01 | \$ 30,648,456.49 | 80.55 | \$ (2,195,553.49) | \$ 277,288,038.50 | 81.62 | \$ 278,012,067.93 | 79.66 | \$ | (724,029.43) |
| OnLine Games | 5,371,722.50 | 15.86 | 7,354,912.51 | 19.33 | $(1,983,190.01)$ | 61,965,281.00 | 18.24 | 70,521,022.07 | 20.21 |  | $(8,555,741.07)$ |
| Retailer application, fidelity | 41,610.29 | 0.12 | 46,000.00 | 0.12 | $(4,389.71)$ | 457,819.82 | 0.13 | 466,000.00 | 0.13 |  | $(8,180.18)$ |
| Other Revenue | 734.75 | 0.00 | 800.00 | 0.00 | (65.25) | 18,940.55 | 0.01 | 8,300.00 | 0.00 |  | 10,640.55 |
| Total Operating Revenues | 33,866,970.54 | 100.00 | 38,050,169.00 | 100.00 | $(4,183,198.46)$ | 339,730,079.87 | 100.00 | 349,007,390.00 | 100.00 |  | (9,277,310.13) |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 20,783,885.90 | 61.37 | 21,868,051.18 | 57.47 | (1,084,165.28) | 200,008,242.57 | 58.87 | 197,972,389.40 | 56.72 |  | 2,035,853.17 |
| On-Line Game Prizes | 2,994,387.58 | 8.84 | 3,915,063.82 | 10.29 | $(920,676.24)$ | 32,365,594.33 | 9.53 | 37,301,801.60 | 10.69 |  | $(4,936,207.27)$ |
| Retailer Commissions | 1,941,115.55 | 5.73 | 2,128,194.00 | 5.59 | $(187,078.45)$ | 19,165,253.83 | 5.64 | 19,517,905.00 | 5.59 |  | $(352,651.17)$ |
| Gaming Contract Costs | 1,648,670.02 | 4.87 | 1,871,952.00 | 4.92 | $(223,281.98)$ | 17,125,975.06 | 5.04 | 17,167,879.00 | 4.92 |  | $(41,903.94)$ |
| Staff Compensation \& Benefits | 468,768.65 | 1.38 | 534,962.00 | 1.41 | $(66,193.35)$ | 4,768,432.26 | 1.40 | 5,243,260.00 | 1.50 |  | $(474,827.74)$ |
| Marketing, Advertising \& Promo | 441,601.73 | 1.30 | 416,666.00 | 1.10 | 24,935.73 | 4,040,153.02 | 1.19 | 4,166,666.00 | 1.19 |  | $(126,512.98)$ |
| General and administrative exp | 94,233.18 | 0.28 | 139,167.00 | 0.37 | $(44,933.82)$ | 1,089,719.48 | 0.32 | 1,191,667.00 | 0.34 |  | $(101,947.52)$ |
| Services Provided by Other Age | 62,500.00 | 0.18 | 66,666.00 | 0.18 | $(4,166.00)$ | 754,959.99 | 0.22 | 666,666.00 | 0.19 |  | 88,293.99 |
| Legal and Professional Service | 4,152.15 | 0.01 | 900.00 | 0.00 | 3,252.15 | 11,697.24 | 0.00 | 8,400.00 | 0.00 |  | 3,297.24 |
| Capital asset depreciation | 11,200.09 | 0.03 | 17,600.00 | 0.05 | $(6,399.91)$ | 133,457.57 | 0.04 | 174,800.00 | 0.05 |  | $(41,342.43)$ |
| Total Operating Expenses | 28,450,514.85 | 84.01 | 30,959,222.00 | 81.36 | (2,508,707.15) | 279,463,485.35 | 82.26 | 283,411,434.00 | 81.20 |  | (3,947,948.65) |
| Operating Income | 5,416,455.69 | 15.99 | 7,090,947.00 | 18.64 | (1,674,491.31) | 60,266,594.52 | 17.74 | 65,595,956.00 | 18.80 |  | (5,329,361.48) |
| Interest Income | 15,122.51 | 0.04 | 11,666.00 | 0.03 | 3,456.51 | 186,173.76 | 0.05 | 116,666.00 | 0.03 |  | 69,507.76 |
| Non-Operating Revenue (Expense) | - |  | - |  | - | - |  | - |  |  | - |
| Income before transfers | \$ 5,431,578.20 | 16.04 | \$ 7,102,613.00 | 18.67 | \$ (1,671,034.80) | \$ 60,452,768.28 | 17.79 | \$ 65,712,622.00 | 18.83 | \$ | $\underline{(5,259,853.72)}$ |

Office of the Arkansas Lottery

## (a division of Arkansas Department of Finance and Administration) <br> Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis <br> For Ten Months Ended April 30, 2015

Operating revenues:
Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees
Other revenue

Total operating revenues

## Operating expenses:

Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves (additions) / reductions
Add OPEB expense in Comp and Benefits
NET PROCEEDS EARNED-Current Month

## Totals

April 2014 funding - 5/15/14
May 2014 funding - 6/15/14
June 2014 funding - 7/15/14
ADHE Refund for excess funding 7/18/14
July 2014 funding - 8/15/14
August 2014 funding - 9/15/15
June 2014 Audit Adjustments funding - 9/10/14
September transfer to ADHE 9/11/14
September 2014 funding - 10/15/14
October transfer to ADHE 10/15/14
October 2014 funding - 11/15/14
November 2014 funding - 12/15/14
December 2014 funding - 1/15/15
January 2015 funding - 2/15/15
February transfer to ADHE 2/12/15
Transfer from Shortfall Reserve 2/10/15
February 2015 funding - 3/15/15
February transfer to Shortfall Reserve 3/15/15
March 2015 funding - 4/15/15
March transfer to Shortfall Reserve 4/15/15
April 2015 funding - 5/15/15

Year to date
\$ 276,465,919.50 61,965,281.00 457,819.82 18,940.55

338,907,960.87

| $197,314,020.00$ |
| ---: |
| $32,365,594.33$ |
| $19,165,253.83$ |
| $17,125,975.06$ |
| $4,768,432.26$ |
| $4,040,153.02$ |
| $1,089,719.48$ |
| $625,000.00$ |
| $129,959.99$ |
| $11,697.24$ |
| $46,155.88$ |
| $276,681,961.09$ |
|  |
| $62,225,999.78$ |
|  |
| $186,173.76$ |
| 0.00 |
| $(52,881,261.05)$ |
| $(3,685,215.54)$ |
| $(200,000.00)$ |
| $(20,295.75)$ |
| $5,604.75$ |
| $250,000.00$ |

$\$ \quad 5,881,005.95$

|  | Transfer |  | Interest |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total |  |  |  |  |  |
| $\$$ | $7,382,749.26$ | $\$$ | $895,042.73$ | $\$$ | $8,277,791.99$ |
| $\$$ | $7,475,645.50$ | $\$$ | 505.34 | $\$$ | $7,476,150.84$ |
| $\$$ | $6,509,958.59$ | $\$$ | $3,286.80$ | $\$$ | $6,513,245.39$ |
| $\$$ | $11,921,510.53$ | $\$$ | $6,103.45$ | $\$$ | $11,927,613.98$ |
| $\$$ | $2,319,467.65$ |  |  | $\$$ | $2,319,467.65$ |
| $\$$ | $5,917,170.44$ | $\$$ | $11,277.55$ | $\$$ | $5,928,447.99$ |
| $\$$ | $5,282,380.92$ | $\$$ | $14,584.88$ | $\$$ | $5,296,965.80$ |
| $\$$ | $30,888.58$ |  |  | $\$$ | $30,888.58$ |
| $\$$ | $(40,000,000.00)$ |  |  | $\$$ | $(40,000,000.00)$ |
| $\$$ | $4,310,517.64$ | $\$$ | $6,709.46$ | $\$$ | $4,317,227.10$ |
| $\$$ | $(5,000,000.00)$ |  |  | $\$$ | $(5,000,000.00)$ |
| $\$$ | $5,939,388.01$ | $\$$ | 237.58 | $\$$ | $5,939,625.59$ |
| $\$$ | $5,575,489.06$ | $\$$ | $1,546.10$ | $\$$ | $5,577,035.16$ |
| $\$$ | $5,469,403.21$ | $\$$ | $4,915.56$ | $\$$ | $5,474,318.77$ |
| $\$$ | $7,280,972.70$ | $\$$ | $6,800.58$ | $\$$ | $7,287,773.28$ |
| $\$$ | $(35,000,000.00)$ |  |  | $\$$ | $(35,000,000.00)$ |
| $\$$ | $10,663,081.32$ |  |  | $\$$ | $10,663,081.32$ |
| $\$$ | $6,157,718.14$ | $\$$ | $3,624.87$ | $\$$ | $6,161,343.01$ |
| $\$$ | $(6,161,343.01)$ |  |  | $\$$ | $(6,161,343.01)$ |
| $\$$ | $6,898,523.80$ | $\$$ | 0.55 | $\$$ | $6,898,524.35$ |
| $\$$ | $(4,501,738.31)$ |  |  | $\$$ | $(4,501,738.31)$ |
| $\$$ | $5,880,247.51$ | $\$$ | 758.44 | $\$$ | $5,881,005.95$ |

# Office of the Arkansas Lottery <br> (a division of Arkansas Department of Finance and Administration) Unclaimed Prizes <br> <br> April 30, 2015 

 <br> <br> April 30, 2015}
$\left.\begin{array}{lcc} & \begin{array}{c}\text { Year } \\ \text { to Date }\end{array} \\ & & \text { Monthly }\end{array}\right)$

## ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION <br> OFFICE OF THE ARKANSAS LOTTERY

MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
April 1 through April 30, 2015

| Vendors | Goods or Services | Diversity Classification | April 2015 | FY 2015 Total |
| :--- | :--- | :--- | ---: | ---: |
| A-Absolute Moving \& Hauling | Trucking/Hauling | Minority-owned |  | $\$ 669.90$ |
| Goddess Products | Office Furniture/Supplies | Minority-owned | $\$ 2,703.04$ | $\$ 30,447.43$ |
| Government Supply Services | Office Products | Minority-owned | $\$ 74.54$ | $\$ 965.32$ |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | $\$ 1,215.35$ |  |
| Ride N Shine Detail | Auto Servicing | Minority-owned | $\$ 54.50$ |  |
| Trivia Marketing | Advertising/Public Relations | Female-owned | $\mathbf{\$ 2 5 3 . 0 5}$ |  |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2015

| Vendors | Goods or Services | Diversity Classification | April 2015 | FY 2015 Total |
| :--- | :--- | :--- | ---: | ---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned |  | $\$ 1,454.60$ |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | $\$ 15,291.63$ | $\$ 108,644.20$ |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
April 1 through April 30, 2015

| Vendors | Goods or Services | Diversity Classification | April 2015 | FY 2015 Total |
| :--- | :--- | :--- | ---: | ---: |
| Expedited Transportation Service | Transportation Services | Female-owned | $\$ 2,259.65$ | $\mathbf{\$ 2 0 , 2 2 3 . 9 0}$ |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | $\$ 3,633.00$ |  |
| Premier Staffing | Staffing Services | Female-owned | Totals | $\mathbf{\$ 2 , 0 6 1 . 3 2}$ |



Total Number of Employees as of April 30, 2015: 71

## Gender:

Females: 33
Males: 38

Race:
Black/Non-Hispanic: 18 Female: 11 Male: 7
Caucasian: 46
Hispanic: 2
Other: 5

Female: 22 Male: 31
Female: 2 Male: 0
Female: 2 Male: 3

Age:
Under 40: 22
40 +: 49

# Department of Finance and Administration <br> Office of the Arkansas Lottery - Internal Audit Arkansas Legislative Council - Lottery Oversight Subcommittee Monthly Report 

Per Arkansas Code Annotated § 23-115-212 (c) (1) (B), the Internal Auditor employed by the Office of the Arkansas Lottery (OAL) is required to update the Arkansas Legislative Council regarding resolution of the Division of Legislative Audit's findings included in the annual financial report for the OAL. On December 29, 2014, the Division of Legislative Audit (DLA) released its report for Arkansas Lottery Commission for the fiscal year ended June 30, 2014 under early release procedures. On May 7, 2015 the report was formally presented to the Standing Committee on State Agencies of the Legislative Joint Auditing Committee, and the findings included in DLA's report are now considered resolved.

No additional issues or problems resulting from internal audits have been reported to the Director of the Department of Finance and Administration for the reporting period.

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Instant \& Fast Play Games <br> April 2015 

Sales for the following instant games began April 7, 2015. No ending dates have been determined for these games.

## \$1 Crossword Express

\$2 Triple Dynamite 777
$\$ 3$ Bejeweled ${ }^{{ }^{1}}$
\$5 \$100,000 Extra Play
${ }^{1}$ Bejeweled $^{\circledR}$ is a licensed property game. There is a license fee for the use of the Bejeweled ${ }^{\circledR}$ property of one percent $(1.00 \%)$ of net sales for the game.

Sales for the following Fast Play games began April 6, 2015. No ending dates have been determined for these games.
\$1 Hot Cash
\$2 Shopping Spree

