UPCOMING INSTANT GAMES SCHEDULE

| NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH |
| :---: | :---: | :---: | :---: | :---: |
| Launching: <br> November 1, 2022 | Launching: <br> November 29, 2022 | Launching: ${ }_{\text {January 3, }}$ |  | Launching: February 28, 2023 |
|  | November 29. 2022 | January 3, 2023 | January 31, 2023 | February 28, 2023 |

## PLAY. SCRATHL. WIN. <br> Arkansas <br> Scholarship Lottery

( $\mathbf{( 1 0 )}$ ) $\$ 1,000,000$ Cash (Game 703) Top Prize: $\$ 1,000,000$ Overall Odds: 1 in 2.97
Top Prize Odds: 1 in 920,000
(55) 24 Karat Gold (Game 702) Top Prize: $\$ 100,000$ Overail Odids: 1 in 3.72
Top Prize Odds: 1 in 520,000
(53) Diamond Bingo (Game 701) Top Prize: 575,000 Top Prize Odds: 1 in 800,000
(52) Peppermint Payout (Game 700) (Game 700)
Top Prize: $\$ 1,000$ Overall Odds: 1 in 407 Top Prize Odds: 1 in 27,000
(\$1) White Elephant (Game 699) Top Prize: 5500 Overall Odds: 1 in 4.56 Top Prize Odds: 1 in 30,000

COUEMEEB
Cames!


## ‘TIS THE SEASON

## FOR INCREASED TICKET SALES

The holiday season is just around the corner! Lottery sales are
expected to increase during the next couple of months as shoppers look for unique gifts to "scratch off" names on their lists early. This time of year is about impulse purchases, so create a lottery-friendly environment while keeping your lottery bins clean, free of clutter, and well-stocked for players and last-minute shoppers.
Arkansas Scholarship Lottery tickets are fun and exciting presents but only for adults 18 years or older and should not be purchased as oliday gifts for children. Please continue to help us responsible play and gift-giving this holiday season.


## \$1,000,000 CASH

Lottery players love scratch-off tickets that have a $\$ 1$ million top prize! The $\$ 20$ \$1,000,000 Cash instant ticket, which launches November 1, should make sales during the holiday season merry and bright! Offering a chance to win $\$ 500$ instantly and more than $\$ 42$ million in total prizes, this lottery ticket will make many players extremely jolly!

## MALVERN SUPERSTOP

The staff at Malvern Superstop, located at 1885 US-270 in Malvern, knows that suggestive selling is essential to increasing lottery sales and boosting customer satisfaction.
"We always try to introduce our customers and players to new experiences," said Katie Hepburn, manager. "For instance, when a customer has some change after making a purchase or when a player is buying a scratch-off ticket, we ask if they would also like to purchase a draw game."

With the recent LOTTO launch, this practice has proven to be successful.

Customers and frequent players naturally make purchasing decisions based on various factors, such as their personalities or preferences.
"It's important to know your players' spending behaviors. Different players like different games Learning their buying habits while suggesting lottery tickets helps us increase our lottery sales," said Hepburn.
"We also encourage our players to download The Club app. Our staff makes sure to communicate the benefit of purchasing Power Play ${ }^{\circledR}$ and
Megaplier ${ }^{\ominus}$ to our players in a simple way so they can understand the concept better," added James "JD" Womble, cashier.


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- Katie Hepburn


