July 10, 2013
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to $\S \S 23-115-206$ and 23-115-302 for the month of June 2013. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley
Director

## Enclosures

cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

July 10, 2013
The Honorable Robert Thompson, Co-Chair
The Honorable Mark Perry, Co-Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of June 2013. The report contains the following information:

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Please call me if you have any questions or need additional information.
Respectfully submitted,


Director
Enclosures
cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services June 1 through June 30, 2013

On June 25, 2013, the Arkansas Lottery Commission (ALC) entered into a contract with Advent Systems, Inc. for a Security System. The Security System includes all labor, materials, equipment and supervision necessary to install and maintain a security system for the Arkansas Lottery Commission and four ALC claim centers.

Length of Contract: Little Rock HQ and Claim Center, July 1, 2013-August 31, 2015
Camden Claim Center: July 1, 2013-November 30, 2014
Jonesboro Claim Center: July 1, 2013-November 30, 2014
Springdale Claim Center: July 1, 2013-September 30, 2014
Total Projected Value: $\$ 120,785.61$

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses June 2013

1. Debt Set-Off:
a. Department of Finance and Administration $\$ 14,437.88$
b. Office of Child Support Enforcement - Child Support $\quad \begin{array}{r}\$ 2,750.00 \\ \\ \text { Total Debt Set-Off: } \\ \$ 17,187.88\end{array}$
2. Retailer losses for period June 1 through June 30, 2013: None.

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

June 1 through June 30, 2013

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$115.00 | \$6,317.00 | \$8,341.50 | \$2,044.00 | \$28,483.00 | \$380,127.00 | \$9,005.00 | \$7,305.00 | \$23,579.00 | \$465,316.50 |
| ASHLEY | \$35.00 | \$8,843.50 | \$8,531.50 | \$1,222.00 | \$7,145.00 | \$98,664.00 | \$4,309.00 | \$1,679.00 | \$14,364.00 | \$144,793.00 |
| BAXTER | \$110.00 | \$4,266.50 | \$1,757.50 | \$3,528.00 | \$20,249.00 | \$318,186.00 | \$13,931.00 | \$9,676.00 | \$35,985.00 | \$407,689.00 |
| BENTON | \$435.00 | \$3,860.00 | \$2,826.00 | \$9,078.00 | \$16,144.00 | \$700,553.00 | \$45,687.00 | \$14,265.00 | \$130,160.00 | \$923,008.00 |
| BOONE | \$180.00 | \$2,368.00 | \$2,372.00 | \$1,538.00 | \$9,634.00 | \$335,632.00 | \$9,548.00 | \$3,718.00 | \$30,478.00 | \$395,468.00 |
| BRADLEY | \$10.00 | \$840.50 | \$865.00 | \$654.00 | \$3,411.00 | \$128,640.00 | \$2,541.00 | \$2,199.00 | \$7,212.00 | \$146,372.50 |
| CALHOUN | \$5.00 | \$1,246.50 | \$387.00 | \$302.00 | \$505.00 | \$35,920.00 | \$811.00 | \$703.00 | \$2,541.00 | \$42,420.50 |
| CARROLL | \$70.00 | \$770.50 | \$741.50 | \$1,174.00 | \$9,047.00 | \$220,969.00 | \$6,010.00 | \$2,940.00 | \$19,062.00 | \$260,784.00 |
| CHICOT | \$90.00 | \$5,405.50 | \$3,392.50 | \$2,490.00 | \$2,882.00 | \$150,900.00 | \$16,342.00 | \$4,425.00 | \$46,476.00 | \$232,403.00 |
| CLARK | \$60.00 | \$2,481.50 | \$834.00 | \$1,372.00 | \$8,216.00 | \$235,673.00 | \$7,019.00 | \$3,086.00 | \$18,575.00 | \$277,316.50 |
| CLAY | \$25.00 | \$294.00 | \$77.00 | \$548.00 | \$669.00 | \$75,900.00 | \$1,501.00 | \$775.00 | \$4,939.00 | \$84,728.00 |
| CLEBURNE | \$75.00 | \$1,418.50 | \$351.50 | \$2,492.00 | \$7,587.00 | \$266,556.00 | \$11,358.00 | \$8,017.00 | \$28,697.00 | \$326,552.00 |
| CLEVELAND | \$20.00 | \$328.00 | \$358.50 | \$272.00 | \$1,241.00 | \$43,200.00 | \$1,618.00 | \$838.00 | \$4,236.00 | \$52,111.50 |
| COLUMBIA | \$35.00 | \$11,717.00 | \$8,542.00 | \$1,368.00 | \$23,471.00 | \$198,242.00 | \$4,178.00 | \$3,736.00 | \$13,470.00 | \$264,759.00 |
| CONWAY | \$60.00 | \$6,835.50 | \$2,428.50 | \$2,394.00 | \$5,597.00 | \$367,422.00 | \$9,319.00 | \$6,294.00 | \$25,974.00 | \$426,324.00 |
| CRAIGHEAD | \$335.00 | \$8,316.50 | \$4,419.00 | \$4,632.00 | \$27,102.00 | \$994,322.00 | \$26,304.00 | \$14,364.00 | \$76,661.00 | \$1,156,455.50 |
| CRAWFORD | \$215.00 | \$2,188.50 | \$942.50 | \$2,844.00 | \$3,607.00 | \$292,958.00 | \$16,147.00 | \$10,512.00 | \$45,875.00 | \$375,289.00 |
| CRITTENDEN | \$200.00 | \$15,886.50 | \$13,399.50 | \$3,586.00 | \$23,915.00 | \$449,973.00 | \$22,891.00 | \$8,309.00 | \$68,609.00 | \$606,769.00 |
| CROSS | \$70.00 | \$1,673.00 | \$1,425.50 | \$876.00 | \$14,995.00 | \$184,424.00 | \$4,366.00 | \$3,464.00 | \$13,932.00 | \$225,225.50 |
| DALLAS | \$30.00 | \$1,210.50 | \$668.00 | \$440.00 | \$1,860.00 | \$110,435.00 | \$3,058.00 | \$1,590.00 | \$7,620.00 | \$126,911.50 |
| DESHA | \$50.00 | \$2,107.00 | \$950.00 | \$746.00 | \$1,265.00 | \$134,040.00 | \$4,908.00 | \$3,245.00 | \$14,957.00 | \$162,268.00 |
| DREW | \$40.00 | \$695.00 | \$575.00 | \$1,446.00 | \$3,929.00 | \$150,183.00 | \$4,669.00 | \$2,949.00 | \$14,780.00 | \$179,266.00 |
| FAULKNER | \$600.00 | \$8,178.00 | \$4,799.50 | \$8,296.00 | \$20,631.00 | \$920,047.00 | \$35,688.00 | \$19,784.00 | \$95,776.00 | \$1,113,799.50 |
| FRANKLIN | \$100.00 | \$765.50 | \$82.50 | \$906.00 | \$16,323.00 | \$121,250.00 | \$5,856.00 | \$2,926.00 | \$15,442.00 | \$163,651.00 |
| FULTON | \$10.00 | \$329.00 | \$144.00 | \$326.00 | \$1,012.00 | \$44,619.00 | \$1,915.00 | \$911.00 | \$4,749.00 | \$54,015.00 |
| GARLAND | \$695.00 | \$6,207.00 | \$4,667.50 | \$12,086.00 | \$23,136.00 | \$727,599.00 | \$45,932.00 | \$28,176.00 | \$115,479.00 | \$963,977.50 |
| GRANT | \$35.00 | \$286.00 | \$146.50 | \$1,000.00 | \$1,700.00 | \$131,348.00 | \$6,006.00 | \$3,267.00 | \$14,312.00 | \$158,100.50 |
| GREENE | \$240.00 | \$926.00 | \$509.50 | \$1,676.00 | \$5,497.00 | \$472,713.00 | \$11,445.00 | \$6,132.00 | \$33,097.00 | \$532,235.50 |
| HEMPSTEAD | \$45.00 | \$21,968.00 | \$8,146.00 | \$874.00 | \$4,697.00 | \$269,973.00 | \$6,384.00 | \$3,707.00 | \$16,191.00 | \$331,985.00 |
| HOT SPRING | \$105.00 | \$1,668.00 | \$806.00 | \$2,084.00 | \$7,874.00 | \$236,913.00 | \$9,456.00 | \$7,021.00 | \$23,920.00 | \$289,847.00 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

June 1 through June 30, 2013

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$15.00 | \$17,038.50 | \$4,748.50 | \$662.00 | \$2,407.00 | \$125,339.00 | \$4,327.00 | \$1,923.00 | \$9,738.00 | \$166,198.00 |
| INDEPENDENCE | \$215.00 | \$3,590.50 | \$1,128.00 | \$2,794.00 | \$13,662.00 | \$558,838.00 | \$13,015.00 | \$9,127.00 | \$33,151.00 | \$635,520.50 |
| IZARD | \$15.00 | \$253.00 | \$363.50 | \$514.00 | \$3,443.00 | \$63,690.00 | \$3,259.00 | \$1,538.00 | \$6,775.00 | \$79,850.50 |
| JACKSON | \$55.00 | \$7,995.50 | \$4,281.50 | \$1,836.00 | \$10,549.00 | \$277,098.00 | \$7,022.00 | \$5,951.00 | \$18,565.00 | \$333,353.00 |
| JEFFERSON | \$270.00 | \$32,581.50 | \$25,141.50 | \$7,476.00 | \$56,349.00 | \$1,064,450.00 | \$33,808.00 | \$27,843.00 | \$83,843.00 | \$1,331,762.00 |
| JOHNSON | \$310.00 | \$417.00 | \$737.00 | \$1,186.00 | \$3,282.00 | \$169,241.00 | \$7,167.00 | \$3,745.00 | \$18,900.00 | \$204,985.00 |
| LAFAYETTE | \$5.00 | \$2,313.00 | \$882.50 | \$382.00 | \$1,637.00 | \$54,000.00 | \$1,346.00 | \$830.00 | \$3,952.00 | \$65,347.50 |
| LAWRENCE | \$45.00 | \$1,367.00 | \$326.00 | \$918.00 | \$4,282.00 | \$189,726.00 | \$3,559.00 | \$1,887.00 | \$9,082.00 | \$211,192.00 |
| LEE | \$5.00 | \$2,959.00 | \$2,599.00 | \$248.00 | \$2,006.00 | \$69,300.00 | \$1,420.00 | \$668.00 | \$4,941.00 | \$84,146.00 |
| LINCOLN | \$45.00 | \$311.50 | \$99.50 | \$454.00 | \$1,069.00 | \$67,019.00 | \$2,454.00 | \$2,971.00 | \$7,000.00 | \$81,423.00 |
| LITTLE RIVER | \$70.00 | \$3,204.50 | \$1,900.00 | \$666.00 | \$743.00 | \$75,133.00 | \$2,323.00 | \$1,621.00 | \$5,709.00 | \$91,369.50 |
| LOGAN | \$110.00 | \$505.50 | \$145.50 | \$1,110.00 | \$6,365.00 | \$189,690.00 | \$5,775.00 | \$3,622.00 | \$18,050.00 | \$225,373.00 |
| LONOKE | \$255.00 | \$6,623.50 | \$3,161.50 | \$6,000.00 | \$27,017.00 | \$841,858.00 | \$28,684.00 | \$14,715.00 | \$74,698.00 | \$1,003,012.00 |
| MADISON | \$10.00 | \$124.50 | \$9.00 | \$432.00 | \$4,283.00 | \$42,797.00 | \$2,524.00 | \$1,026.00 | \$6,963.00 | \$58,168.50 |
| MARION | \$35.00 | \$1,229.50 | \$771.50 | \$1,570.00 | \$9,470.00 | \$115,665.00 | \$4,690.00 | \$3,570.00 | \$13,044.00 | \$150,045.00 |
| MILLER | \$50.00 | \$22,409.00 | \$8,917.00 | \$1,908.00 | \$3,441.00 | \$376,514.00 | \$10,246.00 | \$4,519.00 | \$22,664.00 | \$450,668.00 |
| MISSISSIPPI | \$180.00 | \$35,095.00 | \$15,383.50 | \$1,652.00 | \$5,469.00 | \$393,670.00 | \$9,364.00 | \$4,040.00 | \$28,478.00 | \$493,331.50 |
| MONROE | \$20.00 | \$3,859.00 | \$1,483.00 | \$864.00 | \$2,444.00 | \$100,182.00 | \$4,175.00 | \$2,057.00 | \$13,030.00 | \$128,114.00 |
| MONTGOMERY | \$5.00 | \$34.00 | \$30.00 | \$210.00 | \$1,327.00 | \$22,693.00 | \$1,702.00 | \$825.00 | \$4,054.00 | \$30,880.00 |
| NEVADA | \$20.00 | \$3,335.00 | \$755.00 | \$922.00 | \$15,613.00 | \$186,418.00 | \$3,671.00 | \$2,049.00 | \$9,455.00 | \$222,238.00 |
| NEWTON | \$30.00 | \$42.00 | \$55.00 | \$210.00 | \$814.00 | \$52,138.00 | \$1,199.00 | \$611.00 | \$3,055.00 | \$58,154.00 |
| OUACHITA | \$170.00 | \$8,682.00 | \$4,881.50 | \$1,396.00 | \$34,845.00 | \$374,550.00 | \$7,822.00 | \$6,288.00 | \$21,743.00 | \$460,377.50 |
| PERRY | \$10.00 | \$525.50 | \$177.00 | \$520.00 | \$2,377.00 | \$81,300.00 | \$3,542.00 | \$1,799.00 | \$8,093.00 | \$98,343.50 |
| PHILLIPS | \$120.00 | \$6,185.00 | \$3,847.50 | \$1,212.00 | \$4,216.00 | \$184,140.00 | \$9,113.00 | \$2,385.00 | \$24,746.00 | \$235,964.50 |
| PIKE | \$30.00 | \$87.00 | \$22.50 | \$514.00 | \$7,617.00 | \$64,800.00 | \$3,195.00 | \$2,002.00 | \$8,085.00 | \$86,352.50 |
| POINSETT | \$65.00 | \$3,777.50 | \$1,263.00 | \$928.00 | \$12,918.00 | \$320,266.00 | \$6,425.00 | \$4,659.00 | \$19,629.00 | \$369,930.50 |
| POLK | \$20.00 | \$407.50 | \$113.50 | \$1,078.00 | \$1,766.00 | \$104,438.00 | \$5,848.00 | \$2,617.00 | \$14,848.00 | \$131,136.00 |
| POPE | \$175.00 | \$6,682.50 | \$2,645.50 | \$5,202.00 | \$22,305.00 | \$678,606.00 | \$22,018.00 | \$14,194.00 | \$57,144.00 | \$808,972.00 |
| PRAIRIE | \$10.00 | \$2,530.00 | \$734.50 | \$724.00 | \$3,596.00 | \$145,889.00 | \$3,610.00 | \$1,868.00 | \$10,655.00 | \$169,616.50 |
| PULASKI | \$1,660.00 | \$99,115.50 | \$69,387.00 | \$41,926.00 | \$167,912.00 | \$4,833,554.00 | \$184,902.00 | \$116,211.00 | \$450,079.00 | \$5,964,746.50 |
| RANDOLPH | \$45.00 | \$49.50 | \$73.50 | \$1,098.00 | \$2,468.00 | \$143,518.00 | \$2,900.00 | \$2,028.00 | \$9,309.00 | \$161,489.00 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
June 1 through June 30, 2013

| COUNTY | ARKANSAS 50/50 | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$90.00 | \$8,166.50 | \$5,408.50 | \$826.00 | \$5,293.00 | \$212,824.00 | \$7,269.00 | \$3,767.00 | \$21,829.00 | \$265,473.00 |
| SALINE | \$495.00 | \$9,367.50 | \$3,625.00 | \$9,158.00 | \$30,373.00 | \$966,902.00 | \$38,001.00 | \$20,923.00 | \$98,976.00 | \$1,177,820.50 |
| SCOTT | \$40.00 | \$251.50 | \$51.50 | \$334.00 | \$1,407.00 | \$92,700.00 | \$2,567.00 | \$1,440.00 | \$7,606.00 | \$106,397.00 |
| SEARCY | \$20.00 | \$3,660.50 | \$674.50 | \$610.00 | \$2,968.00 | \$82,452.00 | \$2,019.00 | \$1,111.00 | \$6,128.00 | \$99,643.00 |
| SEBASTIAN | \$430.00 | \$17,325.00 | \$4,824.50 | \$7,602.00 | \$16,391.00 | \$617,149.00 | \$43,577.00 | \$23,841.00 | \$115,827.00 | \$846,966.50 |
| SEVIER | \$15.00 | \$3,521.50 | \$868.50 | \$396.00 | \$1,481.00 | \$98,784.00 | \$3,719.00 | \$1,949.00 | \$10,001.00 | \$120,735.00 |
| SHARP | \$140.00 | \$601.00 | \$272.00 | \$1,122.00 | \$8,074.00 | \$207,376.00 | \$5,287.00 | \$2,917.00 | \$14,924.00 | \$240,713.00 |
| STONE | \$55.00 | \$815.50 | \$343.50 | \$886.00 | \$2,252.00 | \$76,917.00 | \$3,358.00 | \$2,084.00 | \$7,572.00 | \$94,283.00 |
| UNION | \$125.00 | \$36,418.00 | \$20,575.50 | \$2,504.00 | \$7,978.00 | \$562,227.00 | \$13,658.00 | \$6,356.00 | \$38,341.00 | \$688,182.50 |
| VAN BUREN | \$35.00 | \$1,488.50 | \$372.50 | \$908.00 | \$2,085.00 | \$139,200.00 | \$5,114.00 | \$3,181.00 | \$14,398.00 | \$166,782.00 |
| WASHINGTON | \$545.00 | \$12,290.00 | \$4,788.00 | \$10,642.00 | \$22,646.00 | \$1,151,402.00 | \$58,150.00 | \$23,083.00 | \$154,112.00 | \$1,437,658.00 |
| WHITE | \$230.00 | \$5,646.50 | \$3,182.50 | \$4,234.00 | \$34,792.00 | \$1,018,651.00 | \$21,992.00 | \$13,799.00 | \$59,918.00 | \$1,162,445.00 |
| WOODRUFF | \$30.00 | \$2,096.00 | \$380.00 | \$308.00 | \$3,971.00 | \$83,787.00 | \$2,462.00 | \$1,486.00 | \$7,738.00 | \$102,258.00 |
| YELL | \$20.00 | \$653.00 | \$117.00 | \$1,248.00 | \$6,884.00 | \$137,573.00 | \$5,374.00 | \$3,275.00 | \$14,590.00 | \$169,734.00 |
| GRAND TOTALS | $\begin{aligned} & \text { *Arkansas } \\ & \text { 50/50 } \end{aligned}$ | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
|  | $\$ 10,435.00$ | \$505,028.00 | \$285,034.00 | \$199,684.00 | \$884,111.00 | \$26,211,845.00 | \$961,854.00 | \$544,414.00 | \$2,558,586.00 | \$32,160,991.00 |

## Arkansas Lottery Commission

## Total Number of Active Retailers

 June 2013There were 1,892 active retailers as of June 30, 2013.

# Arkansas Lottery Commission <br> Statement of Net Position <br> June 30, 2013 

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $4,773,163.35$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $39,224,409.00$ |
| Cash and cash equivalents | $10,809,500.11$ |  |
| Accounts receivable | $38,050.15$ |  |
| Prepaid items |  |  |

Total current assets
54,845,122.61

## Noncurrent assets:

Restricted assets:
Cash and cash equivalents 20,070,586.69

Deposits with Multi-State Lottery Association 1,773,619.99
Capital assets:

| Equipment | $526,664.88$ |
| :--- | ---: |
| Leasehold Improvements | $498,416.68$ |
| Less accumulated depreciation | $(666,710.00)$ |

Total noncurrent assets
22,202,578.24

Total assets
\$ $77,047,700.85$

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$$ | $363,110.94$ |
| :--- | ---: | ---: |
| Prizes payable | $18,720,927.19$ |  |
| Accrued and other liabilities | $1,166,260.80$ |  |
| Due to other funds | $1,358,309.31$ |  |
| Due to ADHE | $38,224,409.00$ |  |
| Compensated absences | $278,408.75$ |  |

Total current liabilities
60,111,425.99

## Long-Term liabilities:

Net OPEB Obligation

Total liabilities

## Deferred inflows:

Unearned revenue

## NET POSITION

Net position:

| Invested in capital assets | $358,371.56$ |
| :--- | ---: |
| Restricted: | $20,000,000.00$ |
| $\quad$ Scholarship shortfall fund | $70,586.69$ |
| Retailer fidelity fund | $1,773,619.99$ |
| Deposits with Multi-State Lottery Asso. | $1,000,000.00$ |
| Unclaimed Prize Fund | $(7,295,190.98)$ |
| Unrestricted | $15,907,387.26$ |
|  |  |
| Total net position |  |
|  |  |
| Total liabilities, deferred inflows \& net position | $\$ \quad 77,047,700.85$ |

727,279.68

60,838,705.67

301,607.92

# Arkansas Lottery Commission <br> Statement of Revenues, Expenses, and Changes in Net Position For the Year Ended June 30, 2013 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 25,902,368.00 | \$ | 355,061,785.00 |
| Online ticket sales |  | 6,049,622.00 |  | 84,486,209.00 |
| Retailer application, fidelity and service fees |  | 50,353.35 |  | 556,792.43 |
| Other revenue |  | 540.00 |  | 3,851.09 |
| Total operating revenues |  | 32,002,883.35 |  | 440,108,637.52 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 18,147,185.33 |  | 250,168,838.94 |
| Online game prizes |  | 3,357,120.99 |  | 42,076,790.27 |
| Retailer commissions |  | 2,197,565.82 |  | 24,986,550.65 |
| Gaming contract costs |  | 1,574,003.52 |  | 21,873,542.16 |
| Compensation and benefits |  | 605,740.80 |  | 5,699,347.82 |
| Marketing, advertising and promotions |  | 577,403.09 |  | 4,414,654.56 |
| General and administrative expenses |  | 101,274.39 |  | 1,227,658.29 |
| Services provided by ADHE |  | 110,000.01 |  | 1,320,000.01 |
| Services provided by Legislative Audit Agency |  |  |  | 138,880.00 |
| Legal and professional services |  | 285.00 |  | 22,507.54 |
| Depreciation |  | 15,179.85 |  | 182,158.64 |
| Total operating expenses |  | 26,685,758.80 |  | 352,110,928.88 |
| Operating income |  | 5,317,124.55 |  | 87,997,708.64 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 28,473.34 |  | 322,721.61 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 5,345,597.89 |  | 88,320,430.25 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (8,591,482.76) |  | (89,912,449.13) |
| Arkansas Department of Human Services |  |  |  | (200,000.00) |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net position | \$ | (3,245,884.87) |  | (1,792,018.88) |
| Total net position - beginning |  |  |  | 17,699,406.14 |
| Total net position - ending |  |  | \$ | 15,907,387.26 |

# Arkansas Lottery Commission <br> <br> Statement of Revenues, Expenses, and Changes in Net Position <br> <br> Statement of Revenues, Expenses, and Changes in Net Position <br> For the Year Ended June 30, 2013 

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$25,902,368.00 | 80.94 | \$34,842,200.00 | 85.28 | \$(8,939,832.00) | \$355,061,785.00 | 80.68 | \$ 396,815,000.00 | 82.52 | \$ (41,753,215.00) |
| OnLine Games | 6,049,622.00 | 18.90 | 5,972,900.00 | 14.62 | 76,722.00 | 84,486,209.00 | 19.20 | 83,510,000.00 | 17.37 | 976,209.00 |
| Retailer application, fidelity | 50,353.35 | 0.16 | 41,700.00 | 0.10 | 8,653.35 | 556,792.43 | 0.13 | 530,000.00 | 0.11 | 26,792.43 |
| Other Revenue | 540.00 | 0.00 | 500.00 | 0.00 | 40.00 | 3,851.09 | 0.00 | 5,000.00 | 0.00 | (1,148.91) |
| Total Operating Revenues | 32,002,883.35 | 100.00 | 40,857,300.00 | 100.00 | (8,854,416.65) | 440,108,637.52 | 100.00 | 480,860,000.00 | 100.00 | $(40,751,362.48)$ |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 18,147,185.33 | 56.70 | 24,553,400.00 | 60.10 | (6,406,214.67) | 250,168,838.94 | 56.84 | 274,867,567.77 | 57.16 | $(24,698,728.83)$ |
| On-Line Game Prizes | 3,357,120.99 | 10.49 | 2,592,500.00 | 6.35 | 764,620.99 | 42,076,790.27 | 9.56 | 42,069,432.23 | 8.75 | 7,358.04 |
| Retailer Commissions | 2,197,565.82 | 6.87 | 2,309,400.00 | 5.65 | $(111,834.18)$ | 24,986,550.65 | 5.68 | 27,152,000.00 | 5.65 | $(2,165,449.35)$ |
| Gaming Contract Costs | 1,574,003.52 | 4.92 | 1,961,500.00 | 4.80 | $(387,496.48)$ | 21,873,542.16 | 4.97 | 24,560,000.00 | 5.11 | (2,686,457.84) |
| Staff Compensation \& Benefits | 605,740.80 | 1.89 | 449,282.00 | 1.10 | 156,458.80 | 5,699,347.82 | 1.29 | 5,800,000.00 | 1.21 | $(100,652.18)$ |
| Marketing, Advertising \& Promo | 577,403.09 | 1.80 | 361,998.00 | 0.89 | 215,405.09 | 4,414,654.56 | 1.00 | 4,500,000.00 | 0.94 | $(85,345.44)$ |
| General and administrative ex | 101,274.39 | 0.32 | 107,620.00 | 0.26 | $(6,345.61)$ | 1,227,658.29 | 0.28 | 1,300,000.00 | 0.27 | (72,341.71) |
| Services Provided by Other Age | 110,000.01 | 0.34 | 129,200.00 | 0.32 | $(19,199.99)$ | 1,458,880.01 | 0.33 | 1,550,000.00 | 0.32 | $(91,119.99)$ |
| Legal and Professional Service | 285.00 | 0.00 | 7,950.00 | 0.02 | $(7,665.00)$ | 22,507.54 | 0.01 | 95,000.00 | 0.02 | $(72,492.46)$ |
| Capital asset depreciation | 15,179.85 | 0.05 | 16,666.00 | 0.04 | $(1,486.15)$ | 182,158.64 | 0.04 | 200,000.00 | 0.04 | $(17,841.36)$ |
| Total Operating Expenses | 26,685,758.80 | 83.39 | 32,489,516.00 | 79.52 | (5,803,757.20) | 352,110,928.88 | 80.01 | 382,094,000.00 | 79.46 | $(29,983,071.12)$ |
| Operating Income | 5,317,124.55 | 16.61 | 8,367,784.00 | 20.48 | (3,050,659.45) | 87,997,708.64 | 19.99 | 98,766,000.00 | 20.54 | (10,768,291.36) |
| Non-Operating Revenue (Expense) |  |  |  |  |  |  |  |  |  |  |
| Interest Income | 28,473.34 | 0.09 | 26,700.00 | 0.07 | 1,773.34 | 322,721.61 | 0.07 | 320,000.00 | 0.07 | 2,721.61 |
| Income before transfers | \$ 5,345,597.89 | 16.70 | $\underline{\text { \$ 8,394,484.00 }}$ | 20.55 | $\underline{\$(3,048,886.11)}$ | \$ 88,320,430.25 | 20.07 | \$99,086,000.00 | 20.61 | $\underline{\text { \$ }(10,765,569.75)}$ |

Arkansas Scholarship Commission

## Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis

For the Year Ended June 30, 2013

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
A/R write-offs
Retailer application, fidelity and service fees
Other revenue
Total operating revenues

## Operating expenses:

Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

NET PROCEEDS EARNED-Current Month

July 2011 funding - 8/12/11
ADHE Refund for excess funding $8 / 1 / 11$
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding 8/7/12
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12
September 2012 funding - 10/15/12
October 2012 funding - 11/15/12
November 2012 funding - 12/15/12
December 2012 funding - 1/15/13
January 2013 funding - 2/15/13
February transfer to ADHE 2/1/13
February transfer to ADHE 2/8/13
February 2013 funding - 3/15/13
March transfer to ADHE 3/22/13
March 2013 funding - 4/15/13
April 2013 funding - 5/15/13
May 2013 funding - 6/15/13
June 2013 funding - 7/15/13
June 2013 Unclaimed Prize funding - 7/15/13

| Year to date |  |
| ---: | ---: |
| $\$ \quad 355,443,888.00$ |  |
| $84,486,209.00$ |  |
|  | $556,792.43$ |
| $3,851.09$ |  |

$248,829,913.06$
$42,076,790.27$
$24,986,550.65$
$21,873,542.16$
$5,699,347.82$
$4,414,654.56$
$1,227,658.29$
$1,320,000.01$
$138,880.00$
$22,507.54$
0.00
$350,589,844.36$

$89,900,896.16$

$322,721.61$

$(81,320,966.37)$
0.00
$(200,000.00)$
$(21,354.42)$
$\xlongequal{\$ \quad 8,591,482.76}$

|  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | ---: |
|  | Transfer |  | Interest |  | Total |
| $\$$ | $37,456,875.47$ | $\$$ | $767,533.53$ | $\$$ | $38,224,409.00$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  |  | $\$$ | $(102,990.22)$ |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |
| $\$$ | $9,158,895.89$ | $\$$ | $20,328.76$ | $\$$ | $9,179,224.65$ |
| $\$$ | $4,727,442.68$ | $\$$ | $25,058.83$ | $\$$ | $4,752,501.51$ |
| $\$$ | $6,342,312.00$ |  |  | $\$$ | $6,342,312.00$ |
| $\$$ | $(55,000,000.00)$ |  |  | $\$$ | $(55,000,000.00)$ |
| $\$$ | $(72,247.92)$ |  |  | $\$$ | $(72,247.92)$ |
| $\$$ | $7,181,223.09$ | $\$$ | $12,062.84$ | $\$$ | $7,193,285.93$ |
| $\$$ | $6,576,892.46$ | $\$$ | $8,064.30$ | $\$$ | $6,584,956.76$ |
| $\$$ | $6,621,349.77$ | $\$$ | $11,516.26$ | $\$$ | $6,632,866.03$ |
| $\$$ | $8,429,441.15$ | $\$$ | $14,494.44$ | $\$$ | $8,443,935.59$ |
| $\$$ | $6,895,999.32$ | $\$$ | $18,261.36$ | $\$$ | $6,914,260.68$ |
| $\$$ | $6,516,869.09$ | $\$$ | $22,084.00$ | $\$$ | $6,538,953.09$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $6,445,840.69$ | $\$$ | $1,278.08$ | $\$$ | $6,447,118.77$ |
| $\$$ | $(5,000,000.00)$ |  |  | $\$$ | $(5,000,000.00)$ |
| $\$$ | $9,773,520.45$ | $\$$ | $1,752.38$ | $\$$ | $9,775,272.83$ |
| $\$$ | $8,139,256.61$ | $\$$ | $4,210.72$ | $\$$ | $8,143,467.33$ |
| $\$$ | $9,886,108.67$ |  | $8,239.18$ | $\$$ | $9,894,347.85$ |
| $\$$ | $3,539,162.77$ | $\$$ | $11,906.02$ | $\$$ | $3,551,068.79$ |
| $\$$ | $5,040,413.97$ |  |  | $\$$ | $5,040,413.97$ |
|  |  |  |  |  |  |

## Arkansas Lottery Commission

## Unclaimed Prizes

## June 30, 2013

|  |  | Year <br> to Date |
| :--- | ---: | :---: | :---: |
|  | Monthly |  |
| 1. Unclaimed lottery prize money: | $\$ 614,092.90$ | $\$ 5,198,798.97$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | $158,385.00$ |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 614,092.90$ | $\$ 5,040,413.97$ |
| 4. Deposits to net lottery proceeds from unclaimed |  |  |
| Lottery prize money: | $\$ 5,040,413.97$ | $\$ 5,040,413.97$ |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
June 1 through June 30, 2013

| Vendors | Goods or Services | Diversity Classification | June 2013 | FY 2013 Total |
| :---: | :---: | :---: | :---: | :---: |
| BSW Advertising | Advertising/Public Relations | Minority-owned |  | \$4,293.89 |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$918.45 | \$6,638.30 |
| CCl of Arkansas | Electrical Services | Minority-owned |  | \$659.66 |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | \$477.40 | \$5,509.79 |
| Party Prints | Advertising/Public Relations | Minority/Female-owned |  | \$5,737.48 |
| Ride N Shine Detail | Auto Detail \& Cosmetic Repair | Minority-owned |  | \$206.17 |
| SHI International Corporation | Computer Software | Female-owned |  | \$7,236.60 |
| Trivia Marketing | Advertising/Public Relations | Female-owned |  | \$116.21 |
| Totals |  |  | \$1,395.85 \$30,398.10 |  |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2013*

| Vendors | Goods or Services | Diversity Classification | May 2013 | FY 2013 Total |
| :--- | :--- | :--- | ---: | ---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned | $\$ 150.250 .26$ | $\$ 1,248.86$ |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | $\$ 15,537.39$ | $\$ 144,465.40$ |

* June 2013 Report Pending

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
June 1 through June 30, 2013

| Vendors | Goods or Services | Diversity Classification | June 2013 | FY 2013 Total |
| :---: | :---: | :---: | :---: | :---: |
| Central Copiers | Office Supplies/Equipment | Female-owned |  | \$980.60 |
| Expedited Transportation Service | Transportation Services | Female-owned | \$8,594.95 | \$175,031.86 |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$298.30 | \$4,312.90 |
| Premier Staffing | Staffing Services | Female-owned |  | \$823.44 |
| Totals |  |  | \$8,893.25 \$181,148.80 |  |

## Arkansas Lottery Commission

Demographics - June 2013


Total Number of Employees as of June 30, 2013: 80

Gender:
Females - 39
Males - 41

Age:
Under 40-31
40 + - 49

Race:
Black/Non-Hispanic - 19 Hispanic - 3
Female-13
Male - 6

Caucasian - 53
Female-22
Male - 31

Other - 5
Female-2
Male-3

# Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report July 10, 2013 

On June 24, 2013, the Arkansas Lottery Commission Internal Auditor (Internal Audit) presented results of the Accounting Close \& Reporting Audit to members of the Arkansas Lottery Commission (ALC). The audit centered on the processes, controls, and procedures that assure that accounting transactions are completely and accurately recorded at the correct amount and appropriately reflected in the Lottery's interim, unaudited financial statements at the end of each accounting period for the period July 1, 2012 through March 31, 2013. The following observation was reported to the ALC:

- Inconsistency in application of standards regarding completion of bank and general ledger account reconciliations.

Internal Audit noted that some account reconciliations selected for testing included no documentation of who completed and reviewed the reconciliations. Additionally, one account reconciliation selected for testing was missing, and another included a mathematical error. ALC Management identified the completion / review documentation issue early in the fiscal year, and while improvement was noted throughout the year, it was not completely resolved subsequent to this identification. Finally, it should be noted that there are compensating controls where ALC Management places reliance that mitigate potential exposure resulting from reconciliations that do not indicate evidence of review and / or are missing for a given month.

Internal Audit recommended that ALC Management establish a standard account reconciliation policy that covers both bank and general ledger accounts, and provided additional suggestions regarding specifics of such a policy. ALC Management has responded stating that a process and procedures document that outlines expectations regarding account reconciliations will be developed, and that such document will address the primary considerations included in Internal Audit's recommendation. Follow-up audit procedures, when appropriate, are required in order for Internal Audit to consider the observation cleared.

## Arkansas Lottery Commission Instant \& Fast Play Games

## June 2013

Sales for the following instant games began June 4, 2013. No ending dates have been determined for these games.
\$1 Fast \$100
\$2 Fast \$200
\$5 Fast \$500
\$10 Fast \$5000

Sales for the following Fast Play games began June 3, 2013. No ending dates have been determined for these games.
\$1 Hot Cash
\$2 Bingo

