

Post Office Box 3238 Little Rock, Arkansas 72203-3238

> Phone: (501) 683-2000 Fax: (501) 683-1878 http://myarkansaslottery.com

May 9, 2014

The Honorable Mike Beebe Governor of Arkansas State Capitol Little Rock, AR 72201

RE: Monthly Disclosure Reports

#### Dear Governor Beebe:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of April 2014. The report contains the following information:

- 1. Contracts Awarded
- 2. Debt Set-Off Collections
- 3. Retailer Losses
- 4. Breakdown of Lottery Sales per County
- 5. Total Number of Retailers
- 6. Total Lottery Revenue
- 7. Prize Disbursements
- 8. Operating Expenses
- 9. Net Assets
- 10. Administrative Expenses
- 11. Unclaimed Prize Report
- 12. Arkansas Lottery Commission Minority- and Female-owned Business Report
- 13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
- 14. Arkansas Lottery Commission Demographics
- 15. Internal Auditor Report
- 16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley

Director

#### **Enclosures**

cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission



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May 9, 2014

The Honorable Robert Thompson, Co-Chair The Honorable Mark Perry, Co-Chair Arkansas Lottery Commission Legislative Oversight Committee One Capitol Mall, Room R-501 Little Rock, AR 72201

RE: Monthly Disclosure Reports

#### Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of April 2014. The report contains the following information:

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Bishop Woosley

Director

#### **Enclosures**

cc:

Dr. George Hammons, Chairman, Arkansas Lottery Commission

# Arkansas Lottery Commission Term Contracts for Goods and Services April 1 through April 30, 2014

On March 11, 2014, a Non-Exclusive Licensing Agreement was executed between Scientific Games International ("SGI") and the Arkansas Lottery Commission ("ALC"). The Non-Exclusive Licensing Agreement allows the ALC to reproduce, use, and make copies of Instant Game No. 234 "Duck Dynasty<sup>®</sup>" licensed property. A copy of the agreement was provided to the Arkansas Lottery Commission Legislative Oversight Committee on April 14, 2014.

# Arkansas Lottery Commission Debt Set-Off / Retailer Losses April 2014

### 1. Debt Set-Off:

a.	Department of Finance and Administration	\$ 13,301.92
b.	Office of Child Support Enforcement - Child Support	\$ 4,388.40
	Total Debt Set-Off:	\$ 17,690.32

2. Retailer losses for period April 1 through April 30, 2014: None.

### ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY April 1 through April 30, 2014

COUNTY	ARKANSAS 50/50	CASH 3	CASH 4	DECADES OF DOLLARS	FAST PLAY	INSTANT SETTLEMENTS	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$35.00	\$6,601,50	\$6.576.00	\$1.706.00	\$20,442.00	\$431,884.00	\$10.768.00	\$26.153.00	\$20.503.00	\$524,668.50
ASHLEY	\$15.00	\$7,379.00	\$9,162.00	\$1,106.00	\$6,487.00	\$97,800.00	\$5,544.00	\$4,189.00	\$12,881.00	\$144,563.00
BAXTER	\$130.00	\$2,782.50	\$1,101.00	\$3,826.00	\$13,834.00	\$334,830.00	\$14,542.00	\$21,466.00	\$33,355.00	\$425,866.50
BENTON	\$335.00	\$3,790.50	\$2,242.00	\$8,180.00	\$29,382.00	\$869,970.00	\$54,217.00	\$30,453.00	\$117,946.00	\$1,116,515.50
BOONE	\$105.00	\$1,600.00	\$1,575.50	\$1,346.00	\$11,813.00	\$379,503.00	\$11,422.00	\$10,019.00	\$26,487.00	\$443,870.50
BRADLEY	\$80.00	\$1,411.00	\$976.00	\$572.00	\$2,971.00	\$163,500.00	\$3,129.00	\$6,320.00	\$5,076.00	\$184,035.00
CALHOUN	\$5.00	\$1,334.50	\$507.50	\$328.00	\$541.00	\$33,000.00	\$978.00	\$1,416.00	\$1,720.00	\$39,830.00
CARROLL	\$100.00	\$1,712.00	\$2,219.50	\$1,920.00	\$9,210.00	\$225,168.00	\$8,543.00	\$5,873.00	\$18,378.00	\$273,123.50
CHICOT	\$95.00	\$7,352.50	\$4,865.50	\$1,978.00	\$1,225.00	\$145,107.00	\$18,750.00	\$10,422.00	\$38,099.00	\$227,894.00
CLARK	\$80.00	\$2,655.00	\$1,309.00	\$1,244.00	\$10,139.00	\$273,053.00	\$7,273.00	\$12,994.00	\$17,237.00	\$325,984.00
CLAY	\$40.00	\$297.50	\$71.00	\$530.00	\$1,734.00	\$94,919.00	\$1,810.00	\$2,399.00	\$4,717.00	\$106,517.50
CLEBURNE	\$15.00	\$1,021.50	\$1,085.00	\$2,326.00	\$8,842.00	\$282,908.00	\$11,287.00	\$23,022.00	\$21,877.00	\$352,383.50
CLEVELAND	\$10.00	\$425.00	\$427.00	\$174.00	\$1,837.00	\$39,300.00	\$1,200.00	\$1,200.00 \$1,959.00		\$48,287.00
COLUMBIA	\$0.00	\$9,960.00	\$8,102.00	\$1,108.00	\$34,349.00	\$228,143.00	\$5,317.00	\$5,199.00	\$11,102.00	\$303,280.00
CONWAY	\$80.00	\$4,902.50	\$3,423.00	\$1,726.00	\$11,010.00	\$475,076.00	\$9,862.00	\$27,737.00	\$22,795.00	\$556,611.50
CRAIGHEAD	\$430.00	\$8,681.50	\$5,200.50	\$4,112.00	\$30,783.00	\$1,111,986.00	\$28,582.00	\$38,839.00	\$62,381.00	\$1,290,995.00
CRAWFORD	\$75.00	\$2,161.00	\$894.50	\$2,592.00	\$4,173.00	\$297,015.00	\$17,817.00	\$17,580.00	\$38,622.00	\$380,929.50
CRITTENDEN	\$165.00	\$15,040.00	\$14,112.00	\$4,322.00	\$10,158.00	\$492,449.00	\$26,340.00	\$16,238.00	\$59,630.00	\$638,454.00
CROSS	\$20.00	\$2,161.00	\$2,172.50	\$594.00	\$9,470.00	\$203,800.00	\$4,604.00	\$6,936.00	\$10,005.00	\$239,762.50
DALLAS	\$15.00	\$2,081.50	\$682.00	\$476.00	\$5,156.00	\$126,615.00	\$3,464.00	\$6,030.00	\$6,041.00	\$150,560.50
DESHA	\$20.00	\$2,096.50	\$684.50	\$770.00	\$7,618.00	\$173,773.00	\$5,236.00	\$9,652.00	\$11,173.00	\$211,023.00
DREW	\$30.00	\$1,254.00	\$781.50	\$1,482.00	\$5,971.00	\$178,861.00	\$6,475.00	\$11,586.00	\$13,136.00	\$219,576.50
FAULKNER	\$315.00	\$9,184.00	\$4,951.00	\$7,194.00	\$20,220.00	\$1,058,746.00	\$36,550.00	\$71,778.00	\$79,780.00	\$1,288,718.00
FRANKLIN	\$20.00	\$635.50	\$121.50	\$990.00	\$3,066.00	\$134,998.00	\$5,552.00	\$5,499.00	\$12,659.00	\$163,541.00
FULTON	\$25.00	\$204.00	\$159.50	\$262.00	\$564.00	\$55,891.00	\$1,883.00	\$1,414.00	\$3,996.00	\$64,398.50
GARLAND	\$355.00	\$8,076.00	\$8,068.50	\$9,142.00	\$43,846.00	\$839,940.00	\$47,373.00	\$88,155.00	\$95,330.00	\$1,140,285.50
GRANT	\$15.00	\$305.00	\$198.00	\$678.00	\$3,589.00	\$129,235.00	\$4,927.00	\$10,760.00	\$9,777.00	\$159,484.00
GREENE	\$180.00	\$1,183.50	\$722.50	\$1,786.00	\$10,649.00	\$515,708.00	\$12,756.00	\$15,717.00	\$26,489.00	\$585,191.00
HEMPSTEAD	\$20.00	\$22,658.50	\$8,005.50	\$850.00	\$3,585.00	\$312,749.00	\$7,526.00	\$6,410.00	\$11,757.00	\$373,561.00
HOT SPRING	\$50.00	\$2,144.50	\$768.50	\$1,846.00	\$7,646.00	\$326,547.00	\$10,545.00	\$21,880.00	\$19,799.00	\$391,226.00

### ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY April 1 through April 30, 2014

COUNTY	ARKANSAS 50/50	CASH 3	CASH 4	DECADES OF DOLLARS	FAST PLAY	INSTANT SETTLEMENTS	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$45.00	\$20.105.50	\$6.413.50	\$742.00	\$5,260.00	\$164,660.00	\$4,844.00	\$5,607.00	\$7,626.00	\$215,303.00
INDEPENDENCE	\$80.00	\$3,485.50	\$846.00	\$2,324.00	\$22,550.00	\$588,228.00	\$13,232.00	\$25,422.00	\$26,633.00	\$682,800.50
IZARD	\$25.00	\$322.00	\$297.50	\$552.00	\$9,675.00	\$68,047.00	\$3,347.00	\$4,685.00	\$6,437.00	\$93,387.50
JACKSON	\$20.00	\$7,754.50	\$4,408.50	\$1,598.00	\$6,516.00	\$271,410.00	\$7,014.00	\$15,328.00	\$13,048.00	\$327,097.00
JEFFERSON	\$200.00	\$33,191.00	\$25,055.00	\$8,338.00	\$48,681.00	\$1,463,238.00	\$36,818.00	\$89,058.00	\$70,491.00	\$1,775,070.00
JOHNSON	\$65.00	\$515.00	\$465.00	\$1,444.00	\$7,437.00	\$191,003.00	\$7,074.00	\$7,906.00	\$15,203.00	\$231,112.00
LAFAYETTE	\$0.00	\$2,541.50	\$1,362.50	\$454.00	\$1,774.00	\$67,500.00	\$1,405.00	\$1,455.00	\$2,766.00	\$79,258.00
LAWRENCE	\$20.00	\$1,024.00	\$220.50	\$578.00	\$3,092.00	\$221,690.00	\$3,517.00	\$4,668.00	\$7,724.00	\$242,533.50
LEE	\$0.00	\$3,221.50	\$1,796.00	\$196.00	\$2,378.00	\$68,700.00	\$1,785.00	\$1,485.00	\$3,085.00	\$82,646.50
LINCOLN	\$20.00	\$450.00	\$137.00	\$476.00	\$2,023.00	\$88,134.00	\$2,476.00	\$7,770.00	\$5,393.00	\$106,879.00
LITTLE RIVER	\$25.00	\$3,640.50	\$3,276.50	\$616.00	\$4,721.00	\$82,643.00	\$2,863.00	\$2,043.00	\$5,032.00	\$104,860.00
LOGAN	\$45.00	\$663.50	\$212.50	\$1,198.00	\$5,970.00	\$186,618.00	\$6,787.00	\$6,189.00	\$13,828.00	\$221,511.00
LONOKE	\$190.00	\$9,094.00	\$7,401.50	\$5,690.00	\$29,098.00	\$911,769.00	\$29,624.00	\$63,020.00	\$63,513.00	\$1,119,399.50
MADISON	\$10.00	\$92.00	\$16.50	\$352.00	\$2,841.00	\$63,085.00	\$3,317.00	\$1,648.00	\$7,196.00	\$78,557.50
MARION	\$30.00	\$1,753.00	\$310.00	\$1,698.00	\$2,401.00	\$146,362.00	\$4,820.00	\$6,570.00	\$11,418.00	\$175,362.00
MILLER	\$20.00	\$27,225.00	\$8,345.00	\$1,604.00	\$6,590.00	\$391,089.00	\$10,650.00	\$8,081.00	\$19,536.00	\$473,140.00
MISSISSIPPI	\$95.00	\$42,674.50	\$15,646.50	\$1,730.00	\$8,090.00	\$480,827.00	\$13,401.00	\$10,190.00	\$25,850.00	\$598,504.00
MONROE	\$0.00	\$2,357.50	\$1,036.50	\$434.00	\$1,708.00	\$139,864.00	\$4,256.00	\$7,970.00	\$9,439.00	\$167,065.00
MONTGOMERY	\$0.00	\$9.00	\$0.00	\$220.00	\$3,909.00	\$30,499.00	\$1,793.00	\$2,676.00	\$3,927.00	\$43,033.00
NEVADA	\$40.00	\$2,921.50	\$706.50	\$936.00	\$6,091.00	\$215,776.00	\$4,020.00	\$4,623.00	\$7,075.00	\$242,189.00
NEWTON	\$5.00	\$115.00	\$6.00	\$204.00	\$4,095.00	\$65,693.00	\$1,942.00	\$1,631.00	\$3,115.00	\$76,806.00
OUACHITA	\$35.00	\$9,863.50	\$5,990.50	\$1,612.00	\$8,555.00	\$421,498.00	\$7,419.00	\$16,525.00	\$17,381.00	\$488,879.00
PERRY	\$5.00	\$732.00	\$393.50	\$442.00	\$698.00	\$87,900.00	\$4,192.00	\$7,039.00	\$7,242.00	\$108,643.50
PHILLIPS	\$90.00	\$6,651.00	\$3,905.00	\$1,252.00	\$3,275.00	\$172,800.00	\$11,772.00	\$6,034.00	\$22,992.00	\$228,771.00
PIKE	\$35.00	\$298.50	\$99.50	\$460.00	\$6,402.00	\$86,100.00	\$3,411.00	\$8,707.00	\$6,901.00	\$112,414.00
POINSETT	\$65.00	\$5,590.50	\$1,520.00	\$1,032.00	\$10,787.00	\$396,177.00	\$9,520.00	\$14,925.00	\$20,242.00	\$459,858.50
POLK	\$20.00	\$472.50	\$129.50	\$696.00	\$1,971.00	\$108,529.00	\$6,223.00	\$6,068.00	\$12,196.00	\$136,305.00
POPE	\$135.00	\$6,674.50	\$3,533.50	\$3,918.00	\$12,622.00	\$772,379.00	\$22,471.00	\$38,841.00	\$48,387.00	\$908,961.00
PRAIRIE	\$10.00	\$2,416.00	\$1,255.50	\$524.00	\$3,922.00	\$170,056.00	\$3,311.00	\$7,026.00	\$7,391.00	\$195,911.50
PULASKI	\$1,120.00	\$106,590.50	\$67,582.50	\$39,206.00	\$192,812.00	\$5,510,624.00	\$199,112.00	\$378,338.00	\$389,021.00	\$6,884,406.00
RANDOLPH	\$45.00	\$92.00	\$29.00	\$1,080.00	\$1,944.00	\$147,911.00	\$3,570.00	\$4,904.00	\$6,844.00	\$166,419.00

### ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY April 1 through April 30, 2014

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SAINT FRANCIS	\$15.00	\$11,765.50	\$6,150.50	\$976.00	\$2,711.00	\$232,856.00	\$8,121.00	\$6,936.00	\$16,370.00	\$285,901.00
SALINE	\$165.00	\$6,846.50	\$3,354.50	\$7,690.00	\$27,391.00	\$1,036,364.00	\$39,722.00	\$84,013.00	\$80,852.00	\$1,286,398.00
SCOTT	\$15.00	\$239.50	\$40.50	\$378.00	\$1,470.00	\$81,756.00	\$2,780.00	\$2,316.00	\$6,766.00	\$95,761.00
SEARCY	\$10.00	\$425.00	\$354.50	\$464.00	\$727.00	\$81,736.00	\$2,336.00	\$3,933.00	\$4,886.00	\$94,871.50
SEBASTIAN	\$270.00	\$14,975.00	\$6,482.00	\$7,050.00	\$14,170.00	\$707,820.00	\$45,125.00	\$40,609.00	\$95,400.00	\$931,901.00
SEVIER	\$0.00	\$2,840.00	\$657.50	\$500.00	\$998.00	\$106,368.00	\$4,456.00	\$3,538.00	\$8,205.00	\$127,562.50
SHARP	\$55.00	\$621.00	\$179.00	\$1,034.00	\$12,732.00	\$170,290.00	\$5,851.00	\$6,948.00	\$11,898.00	\$209,608.00
STONE	\$20.00	\$993.50	\$385.00	\$766.00	\$3,331.00	\$78,999.00	\$3,492.00	\$5,482.00	\$6,133.00	\$99,601.50
UNION	\$65.00	\$45,023.50	\$22,703.50	\$2,062.00	\$16,096.00	\$718,843.00	\$16,891.00	\$13,549.00	\$34,135.00	\$869,368.00
VAN BUREN	\$20.00	\$1,595.50	\$415.50	\$908.00	\$3,766.00	\$136,043.00	\$5,247.00	\$9,405.00	\$10,882.00	\$168,282.00
WASHINGTON	\$410.00	\$16,563.50	\$5,339.00	\$10,252.00	\$33,076.00	\$1,245,385.00	\$62,892.00	\$44,716.00	\$137,446.00	\$1,556,079.50
WHITE	\$115.00	\$4,871.00	\$1,967.00	\$4,456.00	\$20,453.00	\$1,052,675.00	\$22,869.00	\$51,991.00	\$48,386.00	\$1,207,783.00
WOODRUFF	\$10.00	\$2,485.00	\$405.00	\$488.00	\$1,294.00	\$103,320.00	\$2,527.00	\$5,145.00	\$5,923.00	\$121,597.00
YELL	\$5.00	\$672.00	\$79.00	\$812.00	\$3,746.00	\$167,486.00	\$6,008.00	\$9,258.00	\$11,958.00	\$200,024.00

<b>GRAND TOTALS</b>	*Arkansas	*Cash 3	*Cash 4	*Decades of	*Fast Play	*Instant	*Mega Millions	*Natural State	*Powerball	*Totals
	50/50			Dollars				Jackpot		
	\$6,530.00	\$543,545.00	\$302,074.50	\$184,608.00	\$900,159.00	\$29,733,224.00	\$1,048,575.00	\$1,572,366.00	\$2,161,875.00	\$36,452,956.50

\*Estimates

# Arkansas Lottery Commission Total Number of Active Retailers April 2014

There were 1,879 active retailers as of April 30, 2014.

#### Arkansas Lottery Commisssion Statement of Net Position April 30, 2014

#### **ASSETS**

Current assets:	
Cash and Cash Equivalents	\$ 2,121,944.75
Restricted Assets:	
Cash and cash equivalents	14,225,828.74
Accounts receivable	12,822,430.99
Prepaid items	 49,543.86
Total current assets	29,219,748.34
Noncurrent assets:	
Restricted assets:	
Cash and cash equivalents	20,089,615.15
Deposits with Multi-State Lottery Association	1,794,079.20
Capital assets: Equipment	630,187.95
Leasehold Improvements	498,416.68
Less accumulated depreciation	(823,462.01)
Total noncurrent assets	22,188,836.97
Total assets	\$ 51,408,585.31
LIABILITIES	
Current liabilities:	
Accounts payable	\$ 824,516.37
Prizes payable	17,242,143.84
Accrued and other liabilities	1,244,477.65
Due to other funds of the State	726,143.74
Payable to ADHE	8,724,309.39
Compensated absences Unearned revenue	263,711.48 255,777.36
Total current liabilities	 29,281,079.83
Total culture habilities	 20,201,010.00
Long-Term liabilities:	
Net OPEB obligation	1,023,635.88
Total long-term liabilities	 1,023,635.88
Total liabilities	 30,304,715.71
NET POSITION	
Net position:	
Invested in capital assets	305,142.62
Restricted for:	20,000,000,00
Scholarship shortfall fund	20,000,000.00
Retailer fidelity fund Deposits with Multi-State Lottery Assn.	89,615.15 1,794,079.20
Unclaimed prize reserve	5,501,519.35
Unrestricted	 (6,586,486.72)
Total net position	 21,103,869.60
Total liabilities & net position	\$ 51,408,585.31

# Arkansas Lottery Commission Statement of Revenues, Expenses, and Changes in Net Position For the Ten Months Ended April 30, 2014

Instant ticket sales         \$ 29,789,257.00         \$ 270,258,149.00           Online ticket sales         6,796,366.00         76,635,677.50           Retailer application, fidelity and service fees         40,490.16         464,490.31           Other revenue         795.23         9,234.40           Total operating revenues         36,626,908.39         347,367,551.21           Operating expenses:           Instant game prizes         21,449,620.61         192,280,924.54           Online game prizes         3,396,494.70         39,974,320.13           Retailer commissions         2,139,152.28         19,517,664.44           Gaming contract costs         1,791,081.90         17,220,025.83           Compensation and benefits         481,909.03         4,546,360.59           Marketing, advertising and promotions         370,475.18         3,626,090.90		Current month	Year to date
Online ticket sales         6,796,366.00         76,635,677.50           Retailer application, fidelity and service fees         40,490.16         464,490.31           Other revenue         795.23         9,234.40           Total operating revenues         36,626,908.39         347,367,551.21           Operating expenses:           Instant game prizes         21,449,620.61         192,280,924.54           Online game prizes         3,396,494.70         39,974,320.13           Retailer commissions         2,139,152.28         19,517,664.44           Gaming contract costs         1,791,081.90         17,220,025.83           Compensation and benefits         481,909.03         4,546,360.59           Marketing, advertising and promotions         370,475.18         3,626,090.90	Operating revenues: Instant ticket sales	\$ 29,789,257.00	\$ 270,258,149.00
Other revenue         795.23         9,234.40           Total operating revenues         36,626,908.39         347,367,551.21           Operating expenses:           Instant game prizes         21,449,620.61         192,280,924.54           Online game prizes         3,396,494.70         39,974,320.13           Retailer commissions         2,139,152.28         19,517,664.44           Gaming contract costs         1,791,081.90         17,220,025.83           Compensation and benefits         481,909.03         4,546,360.59           Marketing, advertising and promotions         370,475.18         3,626,090.90	Online ticket sales		76,635,677.50
Operating expenses:         36,626,908.39         347,367,551.21           Instant game prizes         21,449,620.61         192,280,924.54           Online game prizes         3,396,494.70         39,974,320.13           Retailer commissions         2,139,152.28         19,517,664.44           Gaming contract costs         1,791,081.90         17,220,025.83           Compensation and benefits         481,909.03         4,546,360.59           Marketing, advertising and promotions         370,475.18         3,626,090.90	Retailer application, fidelity and service fees	40,490.16	464,490.31
Operating expenses:         Instant game prizes       21,449,620.61       192,280,924.54         Online game prizes       3,396,494.70       39,974,320.13         Retailer commissions       2,139,152.28       19,517,664.44         Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	Other revenue	795.23	9,234.40
Instant game prizes       21,449,620.61       192,280,924.54         Online game prizes       3,396,494.70       39,974,320.13         Retailer commissions       2,139,152.28       19,517,664.44         Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	Total operating revenues	36,626,908.39	347,367,551.21
Instant game prizes       21,449,620.61       192,280,924.54         Online game prizes       3,396,494.70       39,974,320.13         Retailer commissions       2,139,152.28       19,517,664.44         Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	Operating expenses:		
Online game prizes       3,396,494.70       39,974,320.13         Retailer commissions       2,139,152.28       19,517,664.44         Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	• • •	21,449,620.61	192,280,924.54
Retailer commissions       2,139,152.28       19,517,664.44         Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	· · · · · · · · · · · · · · · · · · ·		
Gaming contract costs       1,791,081.90       17,220,025.83         Compensation and benefits       481,909.03       4,546,360.59         Marketing, advertising and promotions       370,475.18       3,626,090.90	•		
Compensation and benefits         481,909.03         4,546,360.59           Marketing, advertising and promotions         370,475.18         3,626,090.90			
Marketing, advertising and promotions 370,475.18 3,626,090.90			
	Marketing, advertising and promotions		3,626,090.90
General and administrative expenses 142,000.00 1,102,947.07	General and administrative expenses	142,556.35	1,182,947.67
Services provided by ADHE 68,333.00 683,330.00	Services provided by ADHE	68,333.00	683,330.00
Services provided by Legislative Audit Agency 0.00 139,080.00	Services provided by Legislative Audit Agency	0.00	139,080.00
Legal and professional services 50.00 2,307.42	Legal and professional services	50.00	2,307.42
Depreciation 16,905.30 156,752.01	Depreciation	16,905.30	156,752.01
Total operating expenses 29,856,578.35 279,329,803.53	Total operating expenses	29,856,578.35	279,329,803.53
Operating income 6,770,330.04 68,037,747.68	Operating income	6,770,330.04	68,037,747.68
Nonoperating revenue (expense):	Nonoperating revenue (expense):		
		15,228.01	211,139.73
Other Non Operating Income 461,046.98	Other Non Operating Income		461,046.98
Income before transfers 6,785,558.05 68,709,934.39	Income before transfers	6,785,558.05	68,709,934.39
Transfers to / from:	Transfers to / from:		
Trust Account for ADHE (7,476,150.84) (63,017,095.85)	Trust Account for ADHE	(7,476,150.84)	(63,017,095.85)
Arkansas Department of Human Services (200,000.00)	Arkansas Department of Human Services		(200,000.00)
Change in net position \$\(\(\begin{array}{c} \\$ (690,592.79) \\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Change in net position	\$ (690,592.79)	5,492,838.54
Total net position - beginning 15,611,031.06	Total net position - beginning		15,611,031.06
Total net position - ending \$ 21,103,869.60	Total net position - ending		\$ 21,103,869.60

# Arkansas Lottery Commission Statement of Revenues, Expenses, and Changes in Net Position For the Ten Months Ended April 30, 2014

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating Revenues	<b>4</b> 00 700 057 00	04.00	A 00 000 470 00	04.00	Φ (O OOO O O O O O	<b>*</b> 070 050 440 00	<b></b> 00	<b>*</b> • • • • • • • • • • • • • • • • • • •	04.00	Φ (40 050 440 00)
Instant Games	\$ 29,789,257.00	81.33	\$ 32,822,470.00	81.93	\$ (3,033,213.00)	\$ 270,258,149.00		\$ 312,616,292.00	81.23	\$ (42,358,143.00)
OnLine Games	6,796,366.00	18.56	7,191,833.00	17.95	(395,467.00)	76,635,677.50	22.06	71,788,476.00	18.65	4,847,201.50
Retailer application, fidelity	40,490.16	0.11	44,166.00	0.11	(3,675.84)	464,490.31	0.13	441,666.00	0.11	22,824.31
Other Revenue	795.23	0.00	834.00	0.00	(38.77)	9,234.40	0.00	8,334.00	0.00	900.40
T. 10		400.00	40.050.000.00	400.00	(0.400.004.04)	0.47.007.554.04	400.00	00405470000	400.00	(07.407.040.70)
Total Operating Revenues	36,626,908.39	100.00	40,059,303.00	100.00	(3,432,394.61)	347,367,551.21	100.00	384,854,768.00	100.00	(37,487,216.79)
Operating Expenses										
Instant Game Prizes	21,449,620.61	58.56	23,017,763.20	57.46	(1,568,142.59)	192,280,924.54	55.35	220,185,531.69	57.21	(27,904,607.15)
On-Line Game Prizes	3,396,494.70	9.27	3,617,658.80	9.03	(221,164.10)	39,974,320.13	11.51	36,372,724.38	9.45	3,601,595.75
Retailer Commissions	2,139,152.28	5.84	2,262,714.00	5.65	(123,561.72)	19,517,664.44	5.62	21,747,181.00	5.65	(2,229,516.56)
Gaming Contract Costs	1,791,081.90	4.89	2,061,858.00	5.15	(270,776.10)	17,220,025.83	4.96	19,807,624.00	5.15	(2,587,598.17)
Staff Compensation & Benefits	481,909.03	1.32	534,863.00	1.34	(52,953.97)	4,546,360.59	1.31	5,303,065.00	1.38	(756,704.41)
Marketing, Advertising & Promo	370,475.18	1.01	375,000.00	0.94	(4,524.82)	3,626,090.90	1.04	3,750,000.00	0.97	(123,909.10)
General and administrative ex	142,556.35	0.39	114,167.00	0.28	28,389.35	1,182,947.67	0.34	1,141,666.00	0.30	41,281.67
Services Provided by Other Age	68,333.00	0.19	129,167.00	0.32	(60,834.00)	822,410.00	0.24	1,291,667.00	0.34	(469,257.00)
Legal and Professional Service	50.00	0.00	2,083.00	0.01	(2,033.00)	2,307.42	0.00	20,833.00	0.01	(18,525.58)
Capital asset depreciation	16,905.30	0.05	15,416.00	0.04	1,489.30	156,752.01	0.05	154,166.00	0.04	2,586.01
_						•	='		·	
Total Operating Expenses	29,856,578.35	81.52	32,130,690.00	80.21	(2,274,111.65)	279,329,803.53	80.41	309,774,458.07	80.49	(30,444,654.54)
· • • · •						<u> </u>	-		•	, , , ,
Operating Income	6,770,330.04	18.48	7,928,613.00	19.79	(1,158,282.96)	68,037,747.68	19.59	75,080,309.93	19.51	(7,042,562.25)
3	-, -,		,,		( ,,,	,,		-,,		( , - , ,
Interest Income	15,228.01	0.04	20,000.00	0.05	(4,771.99)	211,139.73	0.06	200,000.00	0.05	11,139.73
Non-Operating Revenue (Expen			,		-	461,046.98		,		461,046.98
· · · · · -	_					<del></del>	-		•	· · · · · · · · · · · · · · · · · · ·
Income before transfers	\$ 6,785,558.05	18.53	\$ 7,948,613.00	19.84	\$ (1,163,054.95)	\$ 68,709,934.39	19.78	\$ 75,280,309.93	19.56	\$ (6,570,375.54)

#### Arkansas Scholarship Commission Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis For the Ten Months Ended April 30, 2014

Operating revenues: Instant ticket SETTLEMENTS Online ticket sales Retailer application, fidelity and service fees Other revenue	\$	Year to date 269,886,239.00 76,635,677.50 464,490.31 9,234.40	
Total operating revenues	_	346,995,641.21	•
Operating expenses: Instant game prizes SETTLEMENTS Online game prizes Retailer commissions Gaming contract costs Compensation and benefits Marketing, advertising and promotions General and administrative expenses Services provided by ADHE Services provided by Legislative Audit Agency Legal and professional services Current year Capital Asset cost Total operating expenses		192,914,075.00 39,974,320.13 19,517,664.44 17,220,025.83 4,546,360.59 3,626,090.90 1,182,947.67 683,330.00 139,080.00 2,307.42 103,523.07	
Change in net proceeds from operations		67,085,916.16	
Nonoperating revenue (expense): Interest Income Other Non Operating Income EDUCATION TRUST FUNDING-Current Year Less Act 1180 Unclaimed Prizes Less Transfer to ADHS Less Current year Fidelity Fund fees Less Current year MUSL Reserves additions		211,139.73 461,046.98 (55,540,945.01) (4,501,519.35) (200,000.00) (19,028.46)	restricted fund see 23-115-103(17) and (19)(A)&(B)

#### NET PROCEEDS EARNED-Current Month

March 2014 funding - 4/15/14

April 2014 funding - 5/15/14

March transfer to Shortfall Reserve 3/15/13

#### Transfer Interest Total 835,196.91 8,724,309.39 Totals 7,889,112.48 ADHE Refund for excess funding 8/17/13 2,138,092.38 2,138,092.38 4,891,371.69 July 2013 funding - 8/15/13 4,874,325.72 \$ 17,045.97 \$ August transfer to ADHE 8/29/13 (45,000,000.00) (45,000,000.00) August 2013 funding - 9/15/13 6,383,238.35 \$ 18,590.75 \$ 6,401,829.10 August transfer to ADHE 9/13/13 (5,000,000.00) (5,000,000.00) June 2013 Audit Adjustments funding - 10/15/13 \$ 344,712.16 344,712.16 6,022,883.01 6,023,766.10 September 2013 funding - 10/15/13 883.09 \$ \$ October 2013 funding - 11/15/13 2,884.73 \$ 6,773,936.78 \$ 6,771,052.05 November 2013 funding - 12/15/13 6,762,989.54 5,363.18 6,768,352.72 December 2013 funding - 1/15/14 5,822,163.54 \$ 9,055.12 5,831,218.66 January 2014 funding -2/15/14 5,604,272.88 \$ 12,008.52 5,616,281.40 February transfer to ADHE 2/3/14 (27,000,000.00) \$ (27,000,000.00) February transfer to ADHE 2/12/14 (6,000,000.00) (6,000,000.00) \$ Transfer from Shortfall Reserve 2/24/14 12,000,000.00 \$ 12,000,000.00 February transfer to ADHE 2/25/14 (12,000,000.00) (12,000,000.00) \$ February 2014 funding - 3/15/14 5,908,720.60 \$ 1,234.90 \$ 5,909,955.50 February transfer to Shortfall Reserve 3/15/13 (5,923,925.49) (5,923,925.49)

7,476,150.84

7,324,141.28 \$

7,475,645.50 \$

(6,076,074.51)

91.78 \$

505.34 \$

7,324,233.06

(6,076,074.51)

7,476,150.84

# Arkansas Lottery Commission Unclaimed Prizes April 30, 2014

		Monthly	Year to Date
1.	Unclaimed lottery prize money:	\$ 85,297.00	\$4,501,519.35
2.	Expenditures from unclaimed lottery prize money:	0.00	0.00
3.	Reserved for future prizes, promotions or reserves:	\$ 85,297.00	\$4,501,519.35
	Deposits to net lottery proceeds from unclaimed		
	Lottery prize money:	0.00	0.00

# ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2014

Vendors	Goods or Services	Diversity Classification	April 2014	FY 2014 Total
BSW Advertising	Advertising/Public Relations	Female-owned	\$4,380.00	\$4,380.00
Byrd Enterprises, Inc.	Lighting & Service Co.	Minority-owned		\$379.50
Goddess Products	Office Furniture/Supplies	Minority-owned	\$839.89	\$3,657.81
Government Supply Services, inc.	Office Products	Minority-owned	\$495.65	\$1,632.78
Northeast Arkansas Cleaning Service	Janitorial Services	Female-owned	\$539.55	\$5,422.75
Party Prints, Inc.	Advertising/Public Relations	Minority/Female-owned		\$16,182.50
Ride N Shine Detail	Auto Servicing	Minority-owned	\$27.38	\$77.02
SHI International Corporation	Computer Software	Female-owned		\$17,606.08
Sign Express dba Archway Graphics	Advertising/Public Relations	Female-owned		\$6,540.00
Trivia Marketing	Advertising/Public Relations	Female-owned		\$450.45
		Totals	\$6,282.47	\$56,328.89

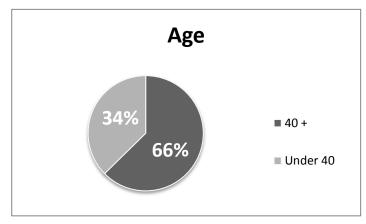
# INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2014

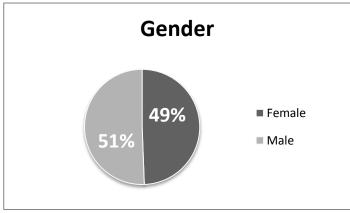
Vendors	Goods or Services	<b>Diversity Classification</b>	April 2014	FY 2014 Total
Goddess Products	Office Furniture/Supplies	Minority-owned	\$344.78	\$1,837.34
J Kelly Referrals and Information Services	Call Center/Information Services	Minority-owned	\$10,412.70	\$105,620.16
		Totals	\$10,757.48	\$107,457.50

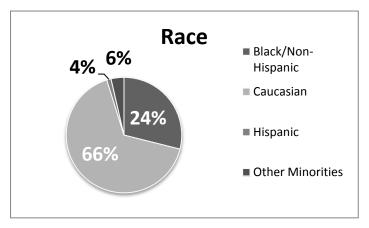
# SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT April 1 through April 30, 2014

Vendors	Goods or Services	<b>Diversity Classification</b>	April 2014	FY 2014 Total
Central Copiers	Office Equipment	Female-owned	\$180.00	\$896.40
Expedited Transportation Service	Transportation Services	Female-owned	\$10,794.02	\$120,430.99
Laser Express, Inc.	Computer Printer Supply	Minority-owned		\$712.50
Mr. Klean Carpet and Janitorial Service	Janitorial Services	Minority-owned	\$363.30	\$2,879.70
Premier Staffing	Staffing Services	Female-owned	\$280.22	\$4,563.82
		Totals	\$11,617.54	\$129,483.41

## Arkansas Lottery Commission Demographics – April 2014







### Total Number of Employees as of April 30, 2014: 80

### **Gender:**

Females – 39 Males – 41

#### Race:

Black/Non-Hispanic – 19 Caucasian – 53 Hispanic – 3 Other – 5

## **Female** -- 13 **Male** -- 6

### Age:

Under 40 – 27 40 + – 53

# Arkansas Lottery Commission – Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report May 9, 2014

On April 16, 2014, the Arkansas Lottery Commission Internal Auditor (Internal Audit) presented results of the Claim Center Operations Follow-Up Audit to members of the Arkansas Lottery Commission (ALC).

The audit centered on controls, procedures, and processes relative to maintenance of the ALC's Ineligible Players List, since maintenance of this list was the observation from the initial audit. Fieldwork included review of documentation and information generated since the initial audit through March 31, 2014.

The following observation was reported to members of the ALC:

• Inaccurate and inconsistent data remained in the Ineligible Players List that could lead to the ALC's erroneous payment of a claim to an individual not eligible to claim a prize of \$500 or more according to Arkansas law and the ALC's Operational Rules.

ALC Management has effectively implemented a process to capture ineligible player information relative to commissioners, which was a key portion of the observation from the initial audit. However, the inaccuracies noted included invalid expiration dates for ineligible players (meaning the players were reflected as eligible on the list) and inclusion of former commissioners and others on the ineligible players list that are now eligible players. Further, inconsistencies were noted in the treatment of minor children living in the household of ineligible players; some employees and commissioners have chosen to provide information for their inclusion as an ineligible player, while others have not.

In addition to ensuring ineligible player information remains accurate going forward, Internal Audit recommended that ALC Management evaluate applicable law and operational rules to determine what steps need to be taken to develop a policy to address inclusion/exclusion of minor children, which might include specific consideration from members of the ALC regarding what such policy should be.

The inaccuracies noted were immediately addressed and corrected by ALC Management, and members of the ALC voted unanimously in their April 16, 2014 meeting to require employees and commissioners to include children living in their households in the Ineligible Players List upon the child's 17<sup>th</sup> birthday, in order to assure that these individuals were not inadvertently left off the list upon turning 18 years of age, and to assure that the ALC has fully complied with provisions outlined in Arkansas Code Annotated § 23-115-103, § 23-115-403 (f) (1), § 23-115-402 (e) (1), and the ALC's Operational Rules, which contain information relevant to individuals that are eligible to claim a prize from the ALC.

Additional follow-up procedures are necessary for Internal Audit to consider the observation cleared. The Arkansas Lottery Commission Legislative Oversight Committee will be kept apprised of the results of follow-up procedures, once they are completed.

No additional items have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on April 11, 2014.

# Arkansas Lottery Commission Instant & Fast Play Games April 2014

Sales for the following instant games began April 1, 2014. No ending dates have been determined for these games.

- \$1 Hot Dice
- \$2 Extreme Jumbo Bucks
- \$2 St. Louis Cardinals<sup>™1</sup>
- \$3 Queen of Diamonds
- \$5 Money Matters

<sup>1</sup>St. Louis Cardinals<sup>™</sup> is a licensed property game. There is a cost of two hundred thousand dollars (\$200,000) for four hundred (400) merchandise prize packs at five hundred dollars (\$500) each. There is a cost of fifty two thousand eighty-one dollars (\$52,081) for twelve (12) suite prize trips, and a cost of twenty-seven thousand nine hundred and nineteen dollars (\$27,919) for two (2) World Series prize trips.

Sales for the following Fast Play games began April 7, 2014. No ending dates have been determined for these games.

- \$1 Fish Finder
- \$1 Hot Cash