



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

October 11, 2021

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of September 2021. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority-and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Demographics
14. Internal Auditor Reports
15. Instant Ticket Games Released
16. ADHE Disbursements

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance
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October 11, 2021

The Honorable Ronald Caldwell, Co-Chair
The Honorable Mathew Pitsch, Co-Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell and Representative Pitsch:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of September 2021. The reports contain the following information:

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J. Eric Hagler
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**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
September 1 through September 30, 2021**

There were no term contracts entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of September 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
September 30, 2021**

1. Debt Set-Off Collections:

a. Arkansas Department of Finance and Administration	\$ 7,942.77
b. Arkansas Office of Child Support Enforcement - Child Support	<u>\$ 1,910.63</u>
Total Debt Set-Off:	\$ 9,853.40

2. Retailer Losses: \$0.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
September 1 through September 30, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$26,508.00	\$9,473.50	\$10,354.00	\$479,467.00	\$3,702.00	\$12,948.00	\$3,431.00	\$27,502.00	\$573,385.50
ASHLEY	\$16,785.00	\$15,137.50	\$8,951.00	\$152,497.00	\$2,562.00	\$7,353.00	\$2,163.00	\$17,038.00	\$222,486.50
BAXTER	\$3,542.00	\$1,969.00	\$19,564.00	\$478,357.00	\$10,540.00	\$24,082.00	\$9,859.00	\$55,136.00	\$603,049.00
BENTON	\$9,541.00	\$4,008.00	\$23,934.00	\$1,374,216.00	\$24,144.00	\$111,253.00	\$23,895.00	\$265,655.00	\$1,836,646.00
BOONE	\$3,004.50	\$1,845.50	\$20,594.00	\$476,868.00	\$2,718.00	\$17,414.00	\$4,571.00	\$39,619.00	\$566,634.00
BRADLEY	\$1,544.50	\$3,067.50	\$2,181.00	\$179,154.00	\$2,076.00	\$4,676.00	\$1,237.00	\$10,967.00	\$204,903.00
CALHOUN	\$2,764.50	\$1,020.50	\$1,382.00	\$60,221.00	\$1,572.00	\$1,352.00	\$633.00	\$3,218.00	\$72,163.00
CARROLL	\$478.00	\$777.00	\$8,450.00	\$296,382.00	\$2,742.00	\$10,737.00	\$3,209.00	\$26,477.00	\$349,252.00
CHICOT	\$9,640.00	\$4,565.50	\$6,596.00	\$176,141.00	\$5,402.00	\$10,556.00	\$3,192.00	\$22,379.00	\$238,471.50
CLARK	\$4,439.50	\$1,214.00	\$23,128.00	\$364,004.00	\$4,924.00	\$12,998.00	\$3,866.00	\$30,253.00	\$444,826.50
CLAY	\$1,500.50	\$31.50	\$2,760.00	\$130,882.00	\$1,738.00	\$3,635.00	\$1,551.00	\$8,069.00	\$150,167.00
CLEBURNE	\$2,118.50	\$346.50	\$20,654.00	\$316,648.00	\$6,016.00	\$16,777.00	\$6,980.00	\$36,923.00	\$406,463.00
CLEVELAND	\$662.00	\$130.00	\$2,387.00	\$72,660.00	\$550.00	\$1,725.00	\$438.00	\$3,778.00	\$82,330.00
COLUMBIA	\$19,034.50	\$7,738.50	\$11,247.00	\$351,298.00	\$5,056.00	\$8,704.00	\$2,594.00	\$21,698.00	\$427,370.00
CONWAY	\$6,977.00	\$2,792.00	\$16,472.00	\$397,697.00	\$6,700.00	\$15,264.00	\$6,859.00	\$35,644.00	\$488,405.00
CRAIGHEAD	\$18,977.00	\$13,773.50	\$46,147.00	\$1,704,512.00	\$12,154.00	\$51,885.00	\$13,382.00	\$124,027.00	\$1,984,857.50
CRAWFORD	\$1,575.50	\$1,124.00	\$10,762.00	\$391,270.00	\$7,180.00	\$28,531.00	\$7,208.00	\$66,690.00	\$514,340.50
CRITTENDEN	\$32,010.50	\$18,999.00	\$15,894.00	\$766,195.00	\$8,042.00	\$43,172.00	\$7,682.00	\$98,643.00	\$990,637.50
CROSS	\$5,777.50	\$2,265.50	\$9,225.00	\$328,018.00	\$1,722.00	\$7,306.00	\$2,153.00	\$18,164.00	\$374,631.00
DALLAS	\$1,834.50	\$1,104.00	\$4,708.00	\$211,600.00	\$816.00	\$3,870.00	\$1,494.00	\$9,499.00	\$234,925.50
DESHA	\$2,680.50	\$1,391.50	\$11,526.00	\$221,655.00	\$1,420.00	\$8,379.00	\$2,356.00	\$17,016.00	\$266,424.00
DREW	\$4,456.00	\$2,392.00	\$10,799.00	\$338,656.00	\$4,156.00	\$10,383.00	\$2,683.00	\$20,727.00	\$394,252.00
FAULKNER	\$12,652.00	\$6,013.50	\$36,946.00	\$1,379,771.00	\$17,698.00	\$61,758.00	\$22,445.00	\$139,919.00	\$1,677,202.50
FRANKLIN	\$448.00	\$146.00	\$15,004.00	\$200,309.00	\$1,956.00	\$10,705.00	\$2,734.00	\$24,504.00	\$255,806.00
FULTON	\$265.00	\$889.00	\$5,589.00	\$75,449.00	\$778.00	\$2,796.00	\$1,275.00	\$6,379.00	\$93,420.00
GARLAND	\$15,031.50	\$7,066.00	\$37,363.00	\$1,151,476.00	\$26,750.00	\$78,105.00	\$34,100.00	\$166,930.00	\$1,516,821.50
GRANT	\$1,739.50	\$842.00	\$11,885.00	\$154,379.00	\$2,894.00	\$8,863.00	\$3,300.00	\$20,214.00	\$204,116.50
GREENE	\$2,283.50	\$1,058.50	\$29,263.00	\$679,745.00	\$4,980.00	\$20,373.00	\$6,479.00	\$49,536.00	\$793,718.00
HEMPSTEAD	\$105,576.00	\$25,402.00	\$7,707.00	\$399,029.00	\$3,938.00	\$9,733.00	\$2,105.00	\$22,520.00	\$576,010.00
HOT SPRING	\$1,210.00	\$425.50	\$16,252.00	\$419,266.00	\$4,266.00	\$15,803.00	\$4,788.00	\$32,069.00	\$494,079.50
HOWARD	\$57,485.50	\$14,521.50	\$6,646.00	\$239,109.00	\$2,300.00	\$5,777.00	\$1,986.00	\$13,796.00	\$341,621.00
INDEPENDENCE	\$4,380.00	\$2,166.50	\$43,533.00	\$640,058.00	\$4,972.00	\$18,509.00	\$5,508.00	\$40,099.00	\$759,225.50
IZARD	\$45.00	\$44.00	\$5,683.00	\$92,360.00	\$864.00	\$4,872.00	\$1,781.00	\$9,818.00	\$115,467.00
JACKSON	\$20,155.00	\$11,417.50	\$21,027.00	\$269,741.00	\$2,396.00	\$8,617.00	\$4,247.00	\$20,547.00	\$358,147.50
JEFFERSON	\$58,872.50	\$42,722.00	\$36,212.00	\$1,337,041.00	\$21,250.00	\$48,523.00	\$18,378.00	\$110,981.00	\$1,673,979.50
JOHNSON	\$1,095.50	\$1,084.50	\$6,315.00	\$282,305.00	\$2,114.00	\$11,037.00	\$3,814.00	\$23,288.00	\$331,053.00
LAFAYETTE	\$15,347.00	\$3,739.50	\$2,485.00	\$105,753.00	\$976.00	\$3,125.00	\$579.00	\$6,654.00	\$138,658.50
LAWRENCE	\$702.50	\$151.50	\$12,386.00	\$317,744.00	\$1,464.00	\$9,062.00	\$2,118.00	\$19,639.00	\$363,267.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
September 1 through September 30, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
LEE	\$4,249.50	\$14,748.00	\$3,540.00	\$92,714.00	\$696.00	\$3,407.00	\$465.00	\$7,221.00	\$127,040.50
LINCOLN	\$379.50	\$741.00	\$2,544.00	\$122,896.00	\$1,734.00	\$4,392.00	\$1,369.00	\$9,225.00	\$143,280.50
LITTLE RIVER	\$7,442.50	\$5,048.50	\$3,908.00	\$134,657.00	\$1,698.00	\$5,772.00	\$1,654.00	\$11,991.00	\$172,171.00
LOGAN	\$74.00	\$12.00	\$9,890.00	\$230,338.00	\$2,148.00	\$10,112.00	\$3,427.00	\$22,457.00	\$278,458.00
LONOKE	\$15,253.00	\$8,263.00	\$53,105.00	\$1,158,794.00	\$14,324.00	\$48,513.00	\$16,628.00	\$105,484.00	\$1,420,364.00
MADISON	\$40.50	\$72.00	\$1,204.00	\$101,681.00	\$1,568.00	\$6,608.00	\$1,401.00	\$15,909.00	\$128,483.50
MARION	\$11,481.00	\$3,070.50	\$7,501.00	\$179,736.00	\$4,294.00	\$8,079.00	\$4,612.00	\$17,277.00	\$236,050.50
MILLER	\$35,427.00	\$18,079.50	\$17,307.00	\$631,361.00	\$8,174.00	\$19,990.00	\$5,278.00	\$42,277.00	\$777,893.50
MISSISSIPPI	\$62,473.50	\$25,847.00	\$19,915.00	\$806,181.00	\$2,446.00	\$20,386.00	\$3,533.00	\$45,411.00	\$986,192.50
MONROE	\$16,382.50	\$9,305.00	\$25,389.00	\$212,606.00	\$1,448.00	\$8,022.00	\$2,481.00	\$18,058.00	\$293,691.50
MONTGOMERY	\$0.00	\$12.00	\$4,272.00	\$33,388.00	\$312.00	\$2,505.00	\$816.00	\$6,480.00	\$47,785.00
NEVADA	\$6,485.00	\$2,467.50	\$1,132.00	\$188,935.00	\$1,274.00	\$4,168.00	\$1,213.00	\$9,445.00	\$215,119.50
NEWTON	\$258.00	\$24.00	\$2,049.00	\$36,235.00	\$416.00	\$1,220.00	\$659.00	\$3,033.00	\$43,894.00
OUACHITA	\$18,588.50	\$7,023.00	\$27,634.00	\$651,674.00	\$5,142.00	\$13,756.00	\$4,748.00	\$31,991.00	\$760,556.50
PERRY	\$920.50	\$395.50	\$4,316.00	\$145,762.00	\$1,484.00	\$4,969.00	\$2,103.00	\$11,523.00	\$171,473.00
PHILLIPS	\$11,986.50	\$5,122.00	\$8,605.00	\$295,844.00	\$3,030.00	\$10,389.00	\$2,969.00	\$22,685.00	\$360,630.50
PIKE	\$238.50	\$123.00	\$12,468.00	\$134,180.00	\$1,842.00	\$5,752.00	\$2,732.00	\$12,765.00	\$170,100.50
POINSETT	\$5,355.50	\$905.50	\$23,102.00	\$619,525.00	\$2,006.00	\$13,171.00	\$3,366.00	\$33,277.00	\$700,708.00
POLK	\$1,761.50	\$95.00	\$7,080.00	\$178,697.00	\$2,712.00	\$8,572.00	\$4,261.00	\$18,956.00	\$222,134.50
POPE	\$4,118.00	\$1,068.50	\$24,463.00	\$872,599.00	\$9,438.00	\$42,315.00	\$13,236.00	\$90,082.00	\$1,057,319.50
PRAIRIE	\$4,941.50	\$1,061.50	\$4,702.00	\$187,926.00	\$850.00	\$5,353.00	\$1,336.00	\$12,330.00	\$218,500.00
PULASKI	\$166,314.00	\$132,865.50	\$236,620.00	\$6,801,325.00	\$184,804.00	\$395,732.00	\$145,357.00	\$864,980.00	\$8,927,997.50
RANDOLPH	\$139.50	\$64.50	\$5,700.00	\$172,735.00	\$3,088.00	\$11,417.00	\$2,064.00	\$25,215.00	\$220,423.00
SAINT FRANCIS	\$29,041.00	\$14,268.50	\$6,090.00	\$408,667.00	\$3,142.00	\$13,600.00	\$3,418.00	\$32,436.00	\$510,662.50
SALINE	\$20,184.50	\$6,889.50	\$51,237.00	\$1,206,825.00	\$23,158.00	\$61,432.00	\$23,494.00	\$141,111.00	\$1,534,331.00
SCOTT	\$282.50	\$72.50	\$2,727.00	\$94,289.00	\$1,136.00	\$5,101.00	\$1,653.00	\$11,936.00	\$117,197.00
SEARCY	\$168.50	\$254.50	\$4,887.00	\$84,309.00	\$1,172.00	\$3,484.00	\$1,378.00	\$6,828.00	\$102,481.00
SEBASTIAN	\$11,978.50	\$3,767.00	\$21,688.00	\$930,639.00	\$17,606.00	\$70,935.00	\$24,048.00	\$171,718.00	\$1,252,379.50
SEVIER	\$4,423.00	\$617.50	\$2,056.00	\$172,282.00	\$1,162.00	\$6,467.00	\$1,535.00	\$13,068.00	\$201,610.50
SHARP	\$917.50	\$439.00	\$13,892.00	\$322,318.00	\$2,364.00	\$13,050.00	\$4,275.00	\$31,423.00	\$388,678.50
STONE	\$999.50	\$392.50	\$4,203.00	\$95,932.00	\$1,114.00	\$4,679.00	\$2,801.00	\$9,718.00	\$119,839.00
UNION	\$79,777.50	\$37,138.00	\$33,151.00	\$949,500.00	\$7,270.00	\$20,768.00	\$6,725.00	\$50,049.00	\$1,184,378.50
VAN BUREN	\$1,171.50	\$1,273.00	\$15,346.00	\$211,627.00	\$2,580.00	\$9,044.00	\$4,744.00	\$19,701.00	\$265,486.50
WASHINGTON	\$18,915.50	\$8,676.00	\$37,754.00	\$1,588,989.00	\$27,718.00	\$104,327.00	\$28,937.00	\$251,961.00	\$2,067,277.50
WHITE	\$7,824.50	\$4,613.50	\$51,896.00	\$1,022,773.00	\$8,914.00	\$37,257.00	\$12,250.00	\$83,785.00	\$1,229,313.00
WOODRUFF	\$1,701.50	\$966.00	\$4,697.00	\$132,582.00	\$1,430.00	\$3,555.00	\$1,501.00	\$8,452.00	\$154,884.50
YELL	\$336.50	\$531.50	\$6,311.00	\$274,303.00	\$1,894.00	\$8,910.00	\$3,356.00	\$19,842.00	\$315,484.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
 September 1 through September 30, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
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GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$1,025,171.50	\$529,168.50	\$1,344,392.00	\$38,496,757.00	\$571,116.00	\$1,747,867.00	\$572,896.00	\$3,956,115.00	\$48,243,483.00

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
September 2021**

There were 1963 active retailers as of September 30, 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
September 30, 2021**

ASSETS

Current assets:	
Cash and cash equivalents	\$ 10,780,992.52
Restricted assets:	
Cash and cash equivalents	141,293,237.67
Accounts receivable	14,065,601.14
Prepaid items	2,176,158.78
Total current assets	<u>168,315,990.11</u>
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,542,931.55
Deposits with Multi-State Lottery Association	2,256,019.04
Capital assets (Net of accumulated depreciation)	1,286,999.91
Total non-current assets	<u>24,085,950.50</u>
Total assets	<u>192,401,940.61</u>
Deferred outflows of resources:	
Related to pension	1,285,278.28
Related to OPEB	966,044.98
Total deferred outflows of resources	<u>2,251,323.26</u>
Total assets and deferred outflows of resources	<u>\$ 194,653,263.87</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 5,829.40
Prizes payable	24,281,342.23
Accrued and other liabilities	10,717,385.49
Due to other funds of the State	282,387.80
Due to Lottery Scholarship Trust Account	138,607,433.18
Compensated absences	405,539.21
OPEB Obligation	114,672.71
Unearned revenue	380,144.99
Total current liabilities	<u>174,794,735.01</u>
Long-Term liabilities:	
Net other post employment benefits	4,492,989.59
Net pension liability	5,317,319.00
Total long-term liabilities	<u>9,810,308.59</u>
Total liabilities	<u>184,605,043.60</u>
Deferred inflows of resources:	
Related to pension	258,159.00
Related to OPEB	388,016.43
Total deferred inflows of resources	<u>646,175.43</u>
Total liabilities and deferred inflows of resources	<u>185,251,219.03</u>

NET POSITION

Net position:	
Invested in capital assets	1,286,999.91
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	564,359.56
Deposits with Multi-State Lottery Association	2,256,019.04
Unclaimed prizes reserve	2,685,804.49
Unrestricted (deficit)	<u>(17,391,138.16)</u>
Total net position	<u>9,402,044.84</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 194,653,263.87</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Three Months Ended September 30, 2021**

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 37,138,090.00	\$ 119,296,648.00
Online ticket sales	9,642,971.00	25,200,926.00
Retailer application, fidelity, bond and service fees	83,507.23	202,679.18
Other revenue	<u>(0.33)</u>	<u>1.31</u>
 Total operating revenues	 <u>46,864,567.90</u>	 <u>144,700,254.49</u>
 Operating expenses:		
Instant game prizes	27,542,045.77	86,539,146.29
Online game prizes	5,252,764.27	13,482,818.00
Retailer commissions	2,628,533.22	8,163,737.09
Gaming contract costs	2,230,517.81	6,928,753.65
Compensation and benefits	461,927.52	1,335,622.91
Marketing, advertising and promotions	736,340.13	1,993,480.54
General and administrative expenses	137,866.74	710,921.61
Services provided by Arkansas Department of Higher Education	44,300.00	132,900.00
Services provided by Arkansas Legislative Audit	26,000.00	78,000.00
Legal and professional services	0.00	0.00
Depreciation	<u>35,896.28</u>	<u>107,687.89</u>
 Total operating expenses	 <u>39,096,191.74</u>	 <u>119,473,067.98</u>
 Operating income (1)	 7,768,376.16	 25,227,186.51
 Non-operating revenue:		
Interest income	<u>28,926.82</u>	<u>198,621.58</u>
 Income before transfers	 7,797,302.98	 25,425,808.09
 Transfers to:		
Lottery Scholarship Trust Account	<u>(9,160,216.22)</u>	<u>(24,285,384.10)</u>
 Change in net position	 <u>\$ (1,362,913.24)</u>	 1,140,423.99
 Total net position - beginning		<u>8,261,620.85</u>
Total net position - ending		<u>\$ 9,402,044.84</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Three Months Ended September 30, 2021

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 37,138,090.00	79.25	\$ 32,000,000.00	81.76	\$ 5,138,090.00	\$ 119,296,648.00	82.44	\$ 98,000,000.00	82.07	\$ 21,296,648.00
Online games	9,642,971.00	20.58	7,091,000.00	18.12	2,551,971.00	25,200,926.00	17.42	21,275,000.00	17.82	3,925,926.00
Retailer fees	83,507.23	0.18	47,000.00	0.12	36,507.23	202,679.18	0.14	129,000.00	0.11	73,679.18
Other revenue	<u>(0.33)</u>	<u>(0.00)</u>	<u>500.00</u>	<u>0.00</u>	<u>(500.33)</u>	<u>1.31</u>	<u>0.00</u>	<u>1,500.00</u>	<u>0.00</u>	<u>(1,498.69)</u>
				0.00%						
Total operating revenues	<u>46,864,567.90</u>	<u>100.00</u>	<u>39,138,500.00</u>	<u>100.00</u>	<u>7,726,067.90</u>	<u>144,700,254.49</u>	<u>100.00</u>	<u>119,405,500.00</u>	<u>100.00</u>	<u>25,294,754.49</u>
Operating expenses:										
Instant game prizes	27,542,045.77	58.77	23,004,000.00	58.78	4,538,045.77	86,539,146.29	59.81	70,482,000.00	59.03	16,057,146.29
Online game prizes	5,252,764.27	11.21	3,902,000.00	9.97	1,350,764.27	13,482,818.00	9.32	11,709,000.00	9.81	1,773,818.00
Retailer commissions	2,628,533.22	5.61	2,211,000.00	5.65	417,533.22	8,163,737.09	5.64	6,745,000.00	5.65	1,418,737.09
Gaming contract costs	2,230,517.81	4.76	1,772,000.00	4.53	458,517.81	6,928,753.65	4.79	5,407,000.00	4.53	1,521,753.65
Compensation & benefits	461,927.52	0.99	442,000.00	1.13	19,927.52	1,335,622.91	0.92	1,427,000.00	1.20	(91,377.09)
Marketing, advertising & promotions	736,340.13	1.57	603,000.00	1.54	133,340.13	1,993,480.54	1.38	1,681,000.00	1.41	312,480.54
General and administrative expenses	137,866.74	0.29	297,000.00	0.76	(159,133.26)	710,921.61	0.49	767,000.00	0.64	(56,078.39)
Services provided by other agencies	70,300.00	0.15	68,000.00	0.17	2,300.00	210,900.00	0.15	203,000.00	0.17	7,900.00
Legal and professional service	-	-	500.00	0.00	(500.00)	-	0.00	1,500.00	0.00	(1,500.00)
Depreciation	<u>35,896.28</u>	<u>0.08</u>	<u>36,000.00</u>	<u>0.09</u>	<u>(103.72)</u>	<u>107,687.89</u>	<u>0.07</u>	<u>108,000.00</u>	<u>0.09</u>	<u>(312.11)</u>
Total operating expenses	<u>39,096,191.74</u>	<u>83.42</u>	<u>32,335,500.00</u>	<u>82.62</u>	<u>6,760,691.74</u>	<u>119,473,067.98</u>	<u>82.57</u>	<u>98,530,500.00</u>	<u>82.52</u>	<u>20,942,567.98</u>
Operating income	7,768,376.16	16.58	6,803,000.00	17.38	965,376.16	25,227,186.51	17.43	20,875,000.00	17.48	4,352,186.51
Non-operating revenue:										
Interest income	<u>28,926.82</u>	<u>0.06</u>	<u>31,000.00</u>	<u>0.08</u>	<u>(2,073.18)</u>	<u>198,621.58</u>	<u>0.14</u>	<u>89,000.00</u>	<u>0.07</u>	<u>109,621.58</u>
Income before transfers	<u>\$ 7,797,302.98</u>	<u>16.64</u>	<u>\$ 6,834,000.00</u>	<u>17.46</u>	<u>\$ 963,302.98</u>	<u>\$ 25,425,808.09</u>	<u>17.57</u>	<u>\$ 20,964,000.00</u>	<u>17.56</u>	<u>\$ 4,461,808.09</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For the Three Months Ended September 30, 2021**

	Year to date
Operating revenues:	
Instant ticket (Settlements)	\$ 121,162,445.00
Online ticket sales	25,200,926.00
Retailer application, fidelity and service fees	202,679.18
Other revenue	<u>1.31</u>
Total operating revenues	<u>146,566,051.49</u>
 Operating expenses:	
Instant game prizes (Settlements)	87,843,848.00
Online game prizes	13,482,818.00
Retailer commissions	8,163,737.09
Gaming contract costs	6,928,753.65
Compensation and benefits	1,335,622.91
Marketing, advertising and promotions	1,993,480.54
General and administrative expenses	710,921.61
Services provided by ADHE	132,900.00
Services provided by Legislative Audit Agency	78,000.00
Legal and professional services	0.00
Current year capital asset cost	<u>0.00</u>
Total operating expenses	<u>120,670,081.80</u>
 Change in net proceeds from operations	 25,895,969.69
 Non-operating revenue:	
Interest income	198,621.58
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(15,125,167.88)
Less Act 1180 Unclaimed Prizes	(1,685,804.49)
Less current year Bond Reserve Fees	(64,359.56) restricted reserves
Add Bond Funds in excess of \$500,000	see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(125,043.12) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>66,000.00</u>
 NET PROCEEDS EARNED-Current Month	 <u>\$ 9,160,216.22</u>

	Transfer	Interest	Total
Lottery Scholarship Trust Account	\$ 135,223,254.75	\$ 3,384,178.43	\$ 138,607,433.18
July 2020 funding - 8/15/20	\$ 8,573,004.11	\$ 19,569.82	\$ 8,592,573.93
August 2020 funding - 9/15/20	\$ 7,837,402.04	\$ 25,515.40	\$ 7,862,917.44
Transfer to ADHE for FY 2021 Fall Funding 9/24/20	\$ (38,000,000.00)	\$ -	\$ (38,000,000.00)
September 2020 funding - 10/15/20	\$ 7,667,415.02	\$ 24,161.97	\$ 7,691,576.99
October 2020 funding - 11/15/20	\$ 8,435,196.50	\$ 12,140.50	\$ 8,447,337.00
November 2020 funding - 12/15/20	\$ 8,196,802.93	\$ 10,795.95	\$ 8,207,598.88
December 2020 funding - 1/15/21	\$ 5,956,009.67	\$ 14,912.86	\$ 5,970,922.53
January 2021 funding - 2/15/21	\$ 10,896,695.24	\$ 16,497.08	\$ 10,913,192.32
Transfer to ADHE for FY2021 Spring Funding 2/17/20	\$ (30,000,000.00)	\$ -	\$ (30,000,000.00)
February 2021 funding - 3/15/21	\$ 5,577,047.59	\$ 15,323.36	\$ 5,592,370.95
March 2021 funding - 4/15/21	\$ 8,329,488.02	\$ 12,429.36	\$ 8,341,917.38
April 2021 funding - 5/15/21	\$ 12,285,184.74	\$ 14,753.90	\$ 12,299,938.64
May 2021 funding - 6/15/21	\$ 7,570,133.41	\$ 18,230.96	\$ 7,588,364.37
June 2021 funding - 7/15/21	\$ 15,074,646.71	\$ 26,082.76	\$ 15,100,729.47
July 2021 funding - 8/15/21	\$ 8,309,715.00	\$ 28,849.13	\$ 8,338,564.13
Transfer Workforce Challenge Scholarship Trust Balance 9/1/21	\$ 82,474,411.86	\$ -	\$ 82,474,411.86
August 2021 funding - 9/15/21	\$ 6,712,874.53	\$ 73,729.22	\$ 6,786,603.75
Transfer to ADHE for FY 2022 Fall Funding 9/7/20	\$ (38,000,000.00)	\$ -	\$ (38,000,000.00)
September 2021 funding - 10/15/21	<u>\$ 9,142,317.81</u>	<u>17,898.41</u>	<u>9,160,216.22</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
September 30, 2021

	Monthly	Year to Date
Reserve Balance July 1, 2021		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 126,066.00	1,685,804.49
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	126,066.00	1,685,804.49
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance September 30, 2021		\$2,685,804.49

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2021**

Vendors	Goods or Services	Diversity Classification	September 2021	FY 2022 Total
Government Supply Services	Office Furniture/Supplies	CMBE	\$ 458.75	\$ 850.41
A-Absolute Moving & Hauling	Moving Office Furniture	CMBE	\$ -	\$ 376.71
Totals			\$ 458.75	\$ 1,227.12

**INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2021**

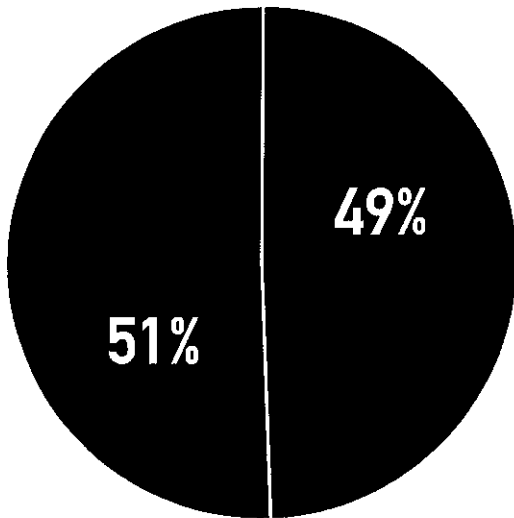
Vendors	Goods or Services	Diversity Classification	September 2021	FY 2022 Total
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 49,005.31	\$ 98,157.56
Totals			\$ 49,005.31	\$ 98,157.56

**SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2021**

Vendors	Goods or Services	Diversity Classification	September 2021	FY 2022 Total
Expedited Transportation Service	Transportation Services	DBE	\$ 3,957.17	\$ 18,667.01
Pure Cleaning Services	Janitorial Servies	MBE	\$ 1,226.26	\$ 3,678.78
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 89,064.15	\$ 208,666.89
Totals			\$ 94,247.58	\$ 231,012.68

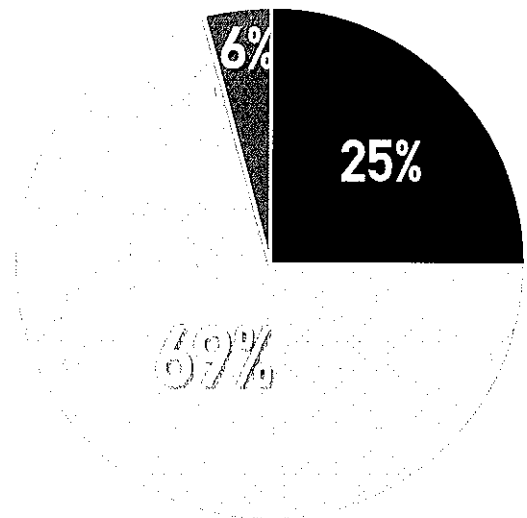
ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
 OFFICE OF THE ARKANSAS LOTTERY
 SEPTEMBER 2021

GENDER



- FEMALE
- MALE

RACE



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ TOTAL NUMBER OF EMPLOYEES AS OF SEPTEMBER 2021: 65 ▼

GENDER

Females - 32

Males - 33

RACE

Black - 16 ----- Female - 9 Male - 7

Caucasian - 45 ----- Female - 22 Male - 23

Other - 4 ----- Female - 1 Male - 3

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Internal Auditor Report
September 1 through September 30, 2021**

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of September 2021.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
September 2021

There were no new Instant games that started sales in September 2021.

There were no new Fast Play games that started sales in September 2021.



Division of Higher Education

423 Main Street, Suite 400 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Johnny Key
Secretary

Maria Markham, Ph.D.
Director

September 28, 2021

Mr. Eric Hagler, Director
Arkansas Scholarship Lottery
P.O. Box 3238
Little Rock, AR 72203-3238

Dear Mr. Hagler:

Pursuant A.C.A 23-115-801(d)(2)(B), I am requesting reimbursement in the amount of \$530,852.62 for the Arkansas Division of Higher Education FY 2021 reimbursable administrative direct costs associated with the scholarships awarded funded with the net proceeds of the Arkansas Scholarship Lottery. Please find attached a breakdown of these costs.

Upon receipt of the reimbursement, the funds will be deposited to the Higher Education Grants Fund. If you require additional information or have questions, please contact Nick Fuller at 501.371.2026.

Thanks you for your consideration in this matter.

Sincerely,

A handwritten signature in cursive script that reads "Maria Markham".

Maria Markham, Ph.D.
Director

**Arkansas Division of Higher Education
Academic Challenge Scholarship Administrative Expense
Fiscal 2021 Expenses**

Regular Salaries	\$	292,090.12
Personal Services Matching	\$	67,428.62
Operating Expense	\$	171,333.88
Professional Fees	\$	-
Capital Outlay	\$	-
Total		\$530,852.62

FY21 Expense Detail

Ledger Code	Description	Expense
	501:00:00 Regular Salaries	\$ 292,090.12
5010001000	00 Regular Salaries	\$ 292,090.12
	501:00:03 Personal Services Matching	\$ 67,428.62
5010005000	03 FICA & Medic Exp	\$ 20,352.28
5010007000	03 Retirement Exp	\$ 44,576.06
5010008000	03 Unemploy Comp Exp	\$ 414.81
5010010000	03 WORKERS COMPENSATION PREMIUM TAX	\$ 88.58
5010006500	Agency Cost of ARCAP	\$ 1,996.89
	502:00:02 Operating Expenses	\$ 171,333.88
5020004200	Internet Serv-Tech	\$ 41,430.00
5030017000	Software Maintenance	\$ 128,688.70
5050017000	02 Conf Seminar Fees	\$ 1,025.00
5020002000	Telecomm Wired	\$ 190.18
	506:00:10 Professional Fees	\$ -
	512:00:11 Capital Outlay	\$ -



Division of Higher Education

423 Main Street, Suite 400 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Johnny Key
Secretary

Maria Markham, Ph.D.
Director

October 5, 2021

Mr. Eric Hagler, Director
Arkansas Scholarship Lottery
P.O. Box 3238
Little Rock, AR 72203-3238

Dear Mr. Hagler:

I hereby certify to the Office of the Arkansas Lottery that an estimated two million dollars (\$2,000,000) in net lottery proceeds will be required to fund the first disbursement of scholarships awarded under A.C.A. § 6-85-401 et. seq. for the Concurrent Challenge Scholarship for the 2021-2022 Academic Year.

Therefore, I am requesting the amount of two million (\$2,000,000) be transferred to the Arkansas Division of Higher Education's commercial bank account with First Security Bank by Monday, October 11, 2021. We will monitor closely and advise if additional requests for net proceeds are needed based on the submissions of the universities and colleges enrollment verification rosters.

If you require additional information or have questions, please contact me at 501.371.2026.

Thank you for your consideration in this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Nicholas Fuller".

Nicholas Fuller
Assistant Director for Finance



Division of Higher Education

423 Main Street, Suite 400 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Johnny Key
Secretary

Maria Markham, Ph.D.
Director

October 5, 2021

Mr. Eric Hagler, Director
Arkansas Scholarship Lottery
P.O. Box 3238
Little Rock, AR 72203-3238

Dear Mr. Hagler:

I hereby certify to the Office of the Arkansas Lottery that an estimated one million dollars (\$1,000,000) in net lottery proceeds will be required to fund the first disbursement of scholarships awarded under A.C.A. § 6-85-301 et. seq. for the 2022 Academic Year.

Therefore, I am requesting the amount of one million (\$1,000,000) be transferred to the Arkansas Department of Higher Education's commercial bank account with First Security Bank by Monday October 11, 2021. We will monitor closely and advise if additional requests for net proceeds are needed based on the submissions of the universities and colleges enrollment verification rosters.

If you require additional information or have questions, please contact me at 501.371.2026.

Thank you for your consideration in this matter.

Sincerely,

Nicholas Fuller
Assistant Director for Finance



Division of Higher Education

423 Main Street, Suite 400 • Little Rock, Arkansas • 72201-3818 • (501) 371-2000 • Fax (501) 371-2001

Johnny Key
Secretary

Maria Markham, Ph.D.
Director

October 11, 2021

Mr. Eric Hagler, Director
Arkansas Scholarship Lottery Commission
P.O. Box 3238
Little Rock, AR 72203-3238

Dear Mr. Hagler:

I hereby certify to the Office of the Arkansas Lottery that an estimated thirty-eight million (\$38,000,000) in net lottery proceeds will be required to fund the first disbursement of scholarships awarded under A.C.A. § 6-85-201 et. seq. for the fall 2021 semester.

Therefore, I am requesting the amount of thirty-eight million (\$38,000,000) be transferred to the Arkansas Division of Higher Education's commercial bank account with First Security Bank by Tuesday, September 7, 2021. We will monitor closely and advise if additional requests for net proceeds are needed based on the submissions of the universities and colleges enrollment verification rosters.

If you require additional information or have questions, please contact me at 501.371.2026.

Thank you for your consideration in this matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'Nicholas Fuller', written in a cursive style.

Nicholas Fuller
Assistant Director for Finance