

**Arkansas Lottery Commission
Debt Set-Off / Retailer Losses
January 2010**

1. Retailer losses for period January 1, 2010 through January 31, 2010:
There were no retailer losses for the month of January 2010.

2. Debt Set-Off:
 - a. Office of Child Support Enforcement - Child Support: \$0.00
 - b. Department of Finance and Administration - Other Taxes: \$1,357.71

ARKANSAS LOTTERY COMMISSION
RETAIL SALES BY COUNTY
January 1, 2010 through January 31, 2010

COUNTY	INSTANT SETTLES	CASH 3	POWERBALL	MEGA MILLIONS	TOTAL SALES FOR COUNTY
ARKANSAS	\$610,778.00	\$8,950.00	\$55,252.00	\$194.00	\$675,174.00
ASHLEY	\$109,658.00	\$9,839.00	\$17,781.00	\$74.00	\$137,352.00
BAXTER	\$248,757.00	\$5,456.00	\$43,935.00	\$72.00	\$298,220.00
BENTON	\$769,151.00	\$7,887.50	\$133,161.00	\$293.00	\$910,492.50
BOONE	\$285,488.00	\$4,458.50	\$26,427.00	\$97.00	\$316,470.50
BRADLEY	\$146,611.00	\$3,931.00	\$14,238.00	\$56.00	\$164,836.00
CALHOUN	\$68,799.00	\$2,861.00	\$6,546.00	\$14.00	\$78,220.00
CARROLL	\$152,920.00	\$873.50	\$19,104.00	\$51.00	\$172,948.50
CHICOT	\$174,851.00	\$3,979.50	\$32,348.00	\$253.00	\$211,431.50
CLARK	\$409,204.00	\$8,499.00	\$42,856.00	\$170.00	\$460,729.00
CLAY	\$59,485.00	\$829.00	\$5,089.00	\$27.00	\$65,430.00
CLEBURNE	\$293,221.00	\$4,672.00	\$61,510.00	\$168.00	\$359,571.00
CLEVELAND	\$128,885.00	\$1,252.50	\$16,747.00	\$23.00	\$146,907.50
COLUMBIA	\$237,041.00	\$11,597.00	\$18,268.00	\$60.00	\$266,966.00
CONWAY	\$411,591.00	\$14,895.50	\$63,162.00	\$118.00	\$489,766.50
CRAIGHEAD	\$967,936.00	\$14,660.50	\$90,128.00	\$327.00	\$1,073,051.50
CRAWFORD	\$474,382.00	\$6,491.00	\$81,011.00	\$290.00	\$562,174.00
CRITTENDEN	\$531,163.00	\$13,606.50	\$70,985.00	\$176.00	\$615,930.50
CROSS	\$228,028.00	\$2,308.00	\$21,943.00	\$99.00	\$252,378.00
DALLAS	\$298,028.00	\$7,788.50	\$26,025.00	\$169.00	\$332,010.50
DESHA	\$272,191.00	\$4,012.00	\$28,450.00	\$25.00	\$304,678.00
DREW	\$235,839.00	\$5,975.50	\$28,701.00	\$69.00	\$270,584.50
FAULKNER	\$1,379,583.00	\$24,580.50	\$212,429.00	\$679.00	\$1,617,271.50
FRANKLIN	\$163,134.00	\$1,429.00	\$24,201.00	\$60.00	\$188,824.00
FULTON	\$60,988.00	\$743.00	\$5,263.00	\$29.00	\$67,023.00
GARLAND	\$1,109,795.00	\$21,217.00	\$217,735.00	\$726.00	\$1,349,473.00
GRANT	\$188,671.00	\$2,870.00	\$28,497.00	\$21.00	\$220,059.00
GREENE	\$400,723.00	\$5,141.00	\$35,332.00	\$90.00	\$441,286.00
HEMPSTEAD	\$380,074.00	\$26,059.00	\$28,182.00	\$23.00	\$434,338.00
HOT SPRING	\$374,939.00	\$7,249.50	\$51,585.00	\$209.00	\$433,982.50
HOWARD	\$171,399.00	\$12,424.50	\$11,605.00	\$91.00	\$195,519.50
INDEPENDENCE	\$537,472.00	\$7,190.50	\$59,285.00	\$113.00	\$604,060.50
IZARD	\$79,014.00	\$834.50	\$11,678.00	\$23.00	\$91,549.50
JACKSON	\$353,306.00	\$14,114.50	\$38,418.00	\$175.00	\$406,013.50
JEFFERSON	\$1,960,918.00	\$65,913.00	\$199,458.00	\$837.00	\$2,227,126.00
JOHNSON	\$255,067.00	\$2,108.00	\$35,780.00	\$161.00	\$293,116.00
LAFAYETTE	\$78,413.00	\$2,060.50	\$4,251.00	\$10.00	\$84,734.50
LAWRENCE	\$260,474.00	\$2,657.00	\$15,504.00	\$82.00	\$278,717.00
LEE	\$99,743.00	\$2,333.50	\$6,492.00	\$24.00	\$108,592.50
LINCOLN	\$149,915.00	\$1,349.00	\$16,158.00	\$52.00	\$167,474.00
LITTLE RIVER	\$76,610.00	\$5,024.00	\$5,103.00	\$15.00	\$86,752.00
LOGAN	\$291,118.00	\$4,976.50	\$33,794.00	\$124.00	\$330,012.50
LONOKE	\$1,170,513.00	\$23,987.00	\$156,925.00	\$636.00	\$1,352,061.00
MADISON	\$102,147.00	\$310.00	\$10,633.00	\$28.00	\$113,118.00
MARION	\$148,714.00	\$2,855.00	\$18,078.00	\$62.00	\$169,709.00
MILLER	\$268,586.00	\$18,333.00	\$25,647.00	\$10.00	\$312,576.00
MISSISSIPPI	\$582,838.00	\$42,641.00	\$35,658.00	\$104.00	\$661,241.00
MONROE	\$153,821.00	\$6,906.00	\$22,084.00	\$117.00	\$182,928.00
MONTGOMERY	\$27,940.00	\$242.00	\$8,315.00	\$22.00	\$36,519.00
NEVADA	\$235,839.00	\$3,609.50	\$12,098.00	\$12.00	\$251,558.50
NEWTON	\$38,455.00	\$525.50	\$5,113.00	\$21.00	\$44,114.50

ARKANSAS LOTTERY COMMISSION
RETAIL SALES BY COUNTY
January 1, 2010 through January 31, 2010

COUNTY	INSTANT SETTLES	CASH 3	POWERBALL	MEGA MILLIONS	TOTAL SALES FOR COUNTY
OUACHITA	\$551,893.00	\$15,753.50	\$44,442.00	\$123.00	\$612,211.50
PERRY	\$110,859.00	\$2,766.50	\$19,202.00	\$57.00	\$132,884.50
PHILLIPS	\$290,875.00	\$8,351.50	\$31,973.00	\$131.00	\$331,330.50
PIKE	\$170,645.00	\$695.50	\$17,910.00	\$6.00	\$189,256.50
POINSETT	\$545,884.00	\$7,327.50	\$29,966.00	\$105.00	\$583,282.50
POLK	\$112,641.00	\$1,328.50	\$25,135.00	\$69.00	\$139,173.50
POPE	\$803,194.00	\$14,311.50	\$123,739.00	\$265.00	\$941,509.50
PRAIRIE	\$139,100.00	\$10,339.50	\$15,906.00	\$22.00	\$165,367.50
PULASKI	\$7,153,210.00	\$230,761.00	\$920,256.00	\$4,623.00	\$8,308,850.00
RANDOLPH	\$141,804.00	\$782.00	\$10,305.00	\$37.00	\$152,928.00
SAINT FRANCIS	\$288,715.00	\$10,037.50	\$32,321.00	\$47.00	\$331,120.50
SALINE	\$1,359,754.00	\$21,590.00	\$213,927.00	\$608.00	\$1,595,879.00
SCOTT	\$92,833.00	\$1,119.00	\$12,720.00	\$14.00	\$106,686.00
SEARCY	\$85,022.00	\$8,878.50	\$10,766.00	\$10.00	\$104,676.50
SEBASTIAN	\$854,604.00	\$13,576.50	\$172,834.00	\$621.00	\$1,041,635.50
SEVIER	\$133,993.00	\$1,525.50	\$9,009.00	\$31.00	\$144,558.50
SHARP	\$198,585.00	\$1,983.00	\$20,829.00	\$42.00	\$221,439.00
STONE	\$93,434.00	\$1,047.00	\$11,918.00	\$67.00	\$106,466.00
UNION	\$549,490.00	\$41,325.00	\$49,970.00	\$112.00	\$640,897.00
VAN BUREN	\$183,450.00	\$1,896.50	\$31,915.00	\$79.00	\$217,340.50
WASHINGTON	\$1,356,058.00	\$16,940.00	\$199,335.00	\$633.00	\$1,572,966.00
WHITE	\$1,100,782.00	\$11,946.00	\$127,116.00	\$227.00	\$1,240,071.00
WOODRUFF	\$176,954.00	\$5,610.00	\$18,266.00	\$75.00	\$200,905.00
YELL	\$204,294.00	\$6,184.00	\$30,217.00	\$63.00	\$240,758.00
TOTALS	*Settle	*Cash 3	*Powerball	*Mega Millions	GRAND TOTAL
	\$34,912,289.00	\$890,582.00	\$4,418,945.00	\$15,448.00	\$40,237,264.00
*Estimate					

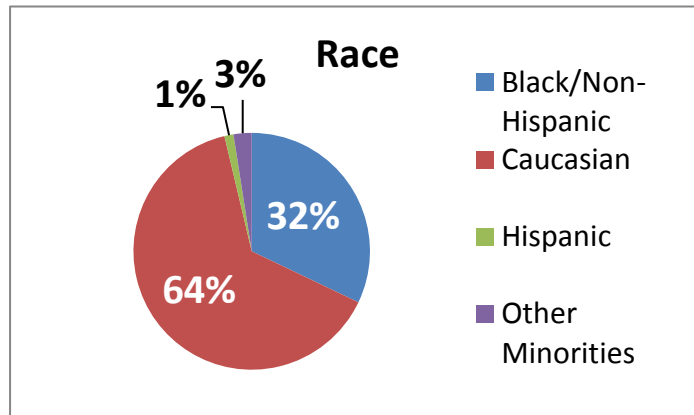
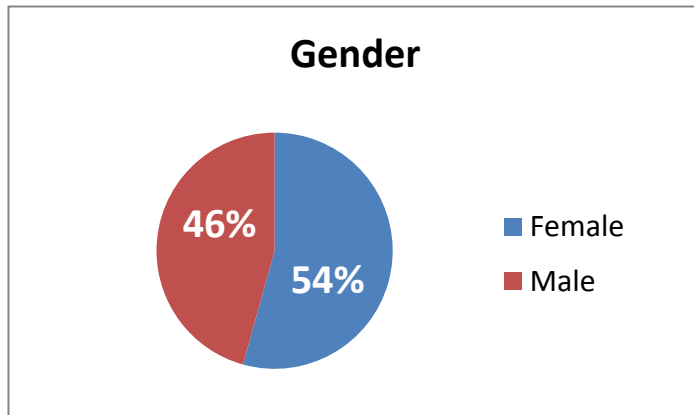
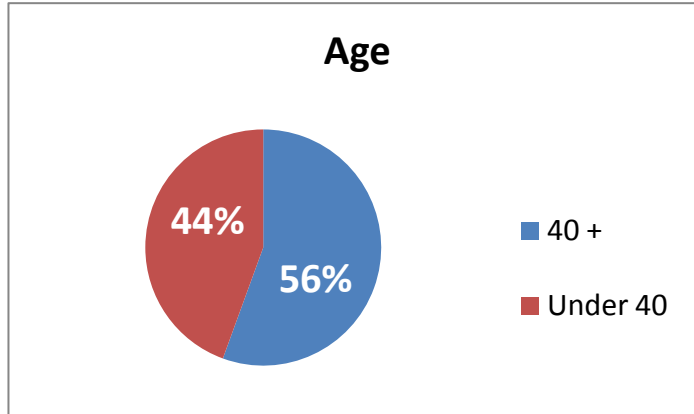
Arkansas Lottery Commission
Statement of Revenue, Expenses, and Changes in Net Assets
For the Seven Months Ending January 31, 2010

	Current Month	%	Year to Date	%
Revenues				
Instant Games	\$ 35,286,102.10	86.63	\$ 165,443,038.96	91.21
OnLine Games	5,354,297.00	13.15	15,491,363.50	8.54
A/R write-offs	0.00	0.00	0.00	0.00
Retailer service reimbursement	91,660.00	0.23	457,361.33	0.25
Other Revenue	<u>0.00</u>	0.00	<u>3,891.69</u>	0.00
Total Revenues	<u>40,732,059.10</u>	100.00	<u>181,395,655.48</u>	100.00
Direct Costs				
Instant Game Prizes	24,517,726.58	60.19	111,626,347.92	61.54
On-Line Game Prizes	2,778,834.83	6.82	7,536,618.45	4.15
Retailer Commissions	2,333,659.39	5.73	10,236,005.06	5.64
Instant Game Ticket Costs	596,670.15	1.46	2,796,456.13	1.54
Instant Game Validation Costs	57,097.95	0.14	320,963.42	0.18
Instant Game Services	81,202.27	0.20	380,581.42	0.21
OnLine Vendor costs	995,442.57	2.44	4,440,538.88	2.45
OnLine Gaming Services	43,007.79	0.11	194,822.12	0.11
OnLine Gaming Audit Services	<u>8,100.00</u>	0.02	<u>8,100.00</u>	0.00
Total Direct Costs	<u>31,411,741.53</u>	77.12	<u>137,540,433.40</u>	75.82
Gross Profit	<u>9,320,317.57</u>	22.88	<u>43,855,222.08</u>	24.18
Operating Expenses				
Marketing, Advertising & Promo	264,348.53	0.65	1,947,329.61	1.07
Retailer background checks	955.00	0.00	50,429.00	0.03
Staff Compensation & Benefits	621,329.69	1.53	2,965,991.86	1.64
Legal and Professional Fees	770.36	0.00	22,484.90	0.01
Office Lease and Improvements	66,264.14	0.16	165,125.93	0.09
Depreciation and Equipment Cos	56,558.05	0.14	430,206.45	0.24
Office Administrative Expenses	41,437.49	0.10	376,167.59	0.21
MSR/Staff Travel & Mileage	20,240.41	0.05	116,982.19	0.06
Commission & Executive Travel	917.83	0.00	10,034.64	0.01
Dues/Memberships	3,515.00	0.01	41,452.90	0.02
Training/Education	1,125.00	0.00	6,730.00	0.00
Property & Liability Insurance	46,531.00	0.11	57,077.00	0.03
Prior Year expenses	0.00	0.00	16,468.62	0.01
Winner travel reimbursements	290.22	0.00	12,491.10	0.01
Other Administrative Costs	<u>(512.88)</u>	(0.00)	<u>1,872.43</u>	0.00
Total Operating Expenses	<u>1,123,769.84</u>	2.76	<u>6,220,844.22</u>	3.43
Change in Net Assets from Operations	8,196,547.73	20.12	37,634,377.86	20.75
Non-Operating Income (Expense)				
Interest Income	16,763.59	0.04	36,428.94	0.02
NET PROCEEDS DUE TO EDUCATION***	(8,213,311.32)	(20.16)	(37,470,806.80)	(20.66)
Gambling Education Funding	<u>0.00</u>	0.00	<u>(200,000.00)</u>	(0.11)
Change in Net Assets	<u>\$ 0.00</u>	0.00	<u>\$ 0.00</u>	0.00

*** The amount due to the Educational Trust Fund (ETF) is computed using accrual basis accounting, which includes Revenues not yet due from retailers. The amount actually funded to the ETF is computed on cash basis Revenues due from retailers on Instant Game Settlements and Online Game sales. This amount computes to \$37,132,763 thru January 2010.

UNAUDITED - Restricted for Internal Use

ALC DEMOGRAPHICS



Total Number of Employees as of February 02, 2010: 81

Gender:

Females – 44

Males – 37

Race:

Black/Non-Hispanic - 26

Caucasian - 52

Hispanic – 1

Other – 2

Age:

Under 40 – 36

Over 40 – 45