



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

April 10, 2023

The Honorable Sarah Huckabee Sanders
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Sanders:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of March 2023. The report contains the following:

1. Contracts Awarded
2. Debt Set-off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Revenue and Expenses
7. Net Position
8. Lottery Scholarship Account
9. Unclaimed Prize Report
10. ADHE
11. Instant Ticket Games Releases
12. DFA Office of the Arkansas Lottery Minority & Female owned Business Report
13. Internal Auditor Reports

Please contact me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

April 10,2023

The Honorable Ronald Caldwell, Co-Chair
One Capitol Mall Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell:

On behalf of the Arkansas of Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of March 2023. The report contains the following:

- 1.Contracts Awarded
- 2.Debt Set-off Collections
- 3.Retailer Losses
- 4.Breakdown of Lottery Sales per County
- 5.Total Number of Retailers
- 6.Revenue and Expenses
- 7.Net Position
- 8.Lottery Scholarship Account
- 9.Unclaimed Prize Report
- 10.ADHE
- 11.Instant Ticket Games Releases
- 12.DFA Office of the Arkansas Lottery Minority& Female owned Business Report
- 13.Internal Auditor Reports

Please contact me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



Section 1
Contracts Awarded

Arkansas Department of Finance and Administration

Office Arkansas Lottery

Term Contracts for Goods and Services

March 1 through March 31, 2023



Office of the Arkansas Lottery did not have any contracts during the reporting period of March 1st through March 31st.



Sections 2&3
Debt Set-Off Collections/Retailer
Losses

Department of Finance & Administration
Office of the Arkansas Lottery
Retailer Loss/Debt Set-Off/ Income Tax
March 2023

As of 03/31/2023

Retailer losses \$0

Arkansas Debt Set-Off	Mar-23	Total Since Inception
Department of Finance and Administration	\$ 16,317.81	\$ 1,672,227.93
Office of Child Support Enforcement	\$ 2,317.64	\$ 679,493.84
Total Debt Set-Off	\$ 18,635.45	\$ 2,351,721.77

Income Taxes Withheld	Mar-23	Total Since Inception
Federal	\$ 847,942.00	\$ 129,473,534.00
State	\$ 173,123.00	\$ 35,232,478.00
Total Income Taxes Withheld	\$ 1,021,065.00	\$ 164,706,012.00



Section 4
Breakdown of Lottery Sales per
County

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
March 1 through March 31, 2023

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$17,167.00	\$12,228.00	\$15,287.00	\$590,162.00	\$8,182.00	\$3,928.00	\$10,401.00	\$2,592.00	\$11,926.00	\$671,873.00
ASHLEY	\$17,843.00	\$18,775.00	\$11,661.00	\$307,868.00	\$3,096.00	\$1,764.00	\$6,992.00	\$1,617.00	\$10,300.00	\$379,876.00
BAXYER	\$3,351.50	\$2,622.50	\$20,694.00	\$543,009.00	\$11,606.00	\$10,068.00	\$23,732.00	\$9,114.00	\$25,456.00	\$649,787.00
BENTON	\$8,892.50	\$3,901.50	\$29,746.00	\$1,725,297.00	\$49,180.00	\$24,624.00	\$108,139.00	\$19,426.00	\$109,782.00	\$2,078,938.00
BOONE	\$3,087.50	\$4,920.50	\$23,010.00	\$535,743.00	\$5,852.00	\$2,786.00	\$16,025.00	\$3,657.00	\$18,100.00	\$613,181.00
BRADLEY	\$2,176.00	\$3,974.00	\$3,846.00	\$202,667.00	\$2,720.00	\$1,478.00	\$4,005.00	\$1,188.00	\$3,922.00	\$225,976.00
CALHOUN	\$3,989.50	\$431.50	\$2,606.00	\$65,763.00	\$542.00	\$1,460.00	\$1,952.00	\$519.00	\$1,416.00	\$77,961.00
CARROLL	\$673.00	\$772.00	\$13,116.00	\$293,744.00	\$4,268.00	\$2,190.00	\$10,992.00	\$3,380.00	\$11,494.00	\$340,589.00
CHICOT	\$7,641.50	\$3,296.50	\$7,177.00	\$246,580.00	\$4,406.00	\$3,486.00	\$8,606.00	\$2,127.00	\$10,259.00	\$293,579.00
CLARK	\$4,369.50	\$1,491.50	\$28,849.00	\$456,367.00	\$9,320.00	\$3,426.00	\$11,992.00	\$3,820.00	\$12,970.00	\$532,605.00
CLAY	\$1,817.00	\$113.50	\$4,681.00	\$164,973.00	\$2,600.00	\$2,128.00	\$3,601.00	\$1,101.00	\$4,280.00	\$185,294.50
CLEBURNE	\$2,704.50	\$90.00	\$19,080.00	\$348,924.00	\$11,068.00	\$5,282.00	\$14,904.00	\$5,641.00	\$15,837.00	\$423,530.50
CLEVELAND	\$1,160.50	\$283.50	\$2,113.00	\$90,444.00	\$1,180.00	\$1,480.00	\$1,862.00	\$414.00	\$2,017.00	\$100,954.00
COLUMBIA	\$20,314.50	\$9,820.00	\$15,663.00	\$459,831.00	\$3,804.00	\$2,858.00	\$7,315.00	\$1,891.00	\$8,431.00	\$529,927.50
CONWAY	\$7,966.50	\$3,032.00	\$16,849.00	\$545,624.00	\$14,644.00	\$4,134.00	\$13,079.00	\$5,710.00	\$14,388.00	\$625,426.50
CRAIGHEAD	\$17,343.00	\$9,666.00	\$49,259.00	\$2,213,607.00	\$28,758.00	\$12,392.00	\$42,776.00	\$11,523.00	\$47,226.00	\$2,432,550.00
CRAWFORD	\$3,858.50	\$971.50	\$12,106.00	\$465,857.00	\$14,480.00	\$6,544.00	\$25,054.00	\$6,674.00	\$26,698.00	\$562,243.00
CRITTENDEN	\$38,568.00	\$18,890.00	\$19,235.00	\$876,277.00	\$7,530.00	\$9,454.00	\$32,016.00	\$7,369.00	\$38,678.00	\$1,048,037.00
CROSS	\$8,373.00	\$6,337.50	\$6,909.00	\$443,876.00	\$3,636.00	\$1,868.00	\$6,876.00	\$1,403.00	\$6,695.00	\$485,973.50
DALLAS	\$3,222.50	\$1,371.00	\$7,248.00	\$266,422.00	\$2,654.00	\$880.00	\$3,924.00	\$972.00	\$4,222.00	\$290,895.50
DESHA	\$3,076.50	\$1,970.00	\$6,408.00	\$273,180.00	\$3,596.00	\$1,292.00	\$5,968.00	\$2,185.00	\$7,423.00	\$305,098.50
DREW	\$3,550.00	\$3,037.50	\$14,822.00	\$487,981.00	\$6,468.00	\$3,222.00	\$8,878.00	\$2,750.00	\$10,234.00	\$541,442.50
FAULKNER	\$14,334.00	\$6,891.00	\$74,926.00	\$1,672,862.00	\$50,544.00	\$18,712.00	\$53,897.00	\$18,051.00	\$55,680.00	\$1,965,897.00
FRANKLIN	\$945.50	\$144.00	\$12,869.00	\$234,623.00	\$6,830.00	\$1,254.00	\$8,516.00	\$2,827.00	\$8,966.00	\$276,974.50
FULTON	\$198.00	\$691.50	\$7,612.00	\$71,914.00	\$1,160.00	\$724.00	\$2,961.00	\$657.00	\$2,072.00	\$87,909.50
GARLAND	\$17,824.50	\$8,035.50	\$45,388.00	\$1,385,739.00	\$51,034.00	\$21,674.00	\$68,713.00	\$27,905.00	\$70,050.00	\$1,696,363.00
GRANT	\$1,089.50	\$1,359.00	\$8,953.00	\$194,669.00	\$5,584.00	\$2,882.00	\$7,083.00	\$2,755.00	\$7,972.00	\$232,346.50
GREENE	\$1,240.00	\$919.00	\$22,759.00	\$823,076.00	\$11,798.00	\$3,938.00	\$18,792.00	\$5,088.00	\$21,769.00	\$909,379.00
HEMPSTEAD	\$69,755.00	\$25,148.00	\$10,727.00	\$447,451.00	\$3,856.00	\$3,430.00	\$8,177.00	\$2,161.00	\$8,489.00	\$579,194.00
HOT SPRING	\$1,241.50	\$813.00	\$16,799.00	\$473,923.00	\$11,706.00	\$4,780.00	\$13,327.00	\$4,266.00	\$14,107.00	\$540,962.50
HOWARD	\$67,710.50	\$18,559.00	\$8,356.00	\$289,250.00	\$2,974.00	\$2,624.00	\$5,844.00	\$1,496.00	\$6,304.00	\$403,117.50
INDEPENDENCE	\$5,636.00	\$2,917.00	\$65,005.00	\$745,771.00	\$10,948.00	\$4,182.00	\$15,573.00	\$4,503.00	\$16,324.00	\$870,859.00
IZARD	\$148.50	\$167.50	\$11,013.00	\$120,154.00	\$2,422.00	\$978.00	\$4,545.00	\$1,550.00	\$4,787.00	\$145,765.00
JACKSON	\$24,145.50	\$15,360.00	\$27,333.00	\$406,843.00	\$5,988.00	\$2,204.00	\$7,142.00	\$2,463.00	\$7,591.00	\$498,939.50
JEFFERSON	\$74,737.50	\$42,655.00	\$37,493.00	\$1,593,154.00	\$33,568.00	\$19,146.00	\$45,005.00	\$17,562.00	\$51,445.00	\$1,914,765.50
JOHNSON	\$854.00	\$1,663.50	\$7,952.00	\$345,756.00	\$4,894.00	\$2,120.00	\$9,386.00	\$2,846.00	\$12,226.00	\$387,697.50
LAFAYETTE	\$15,253.00	\$5,794.50	\$1,705.00	\$103,418.00	\$670.00	\$596.00	\$2,765.00	\$488.00	\$3,378.00	\$133,778.50
LAWRENCE	\$758.00	\$103.00	\$21,858.00	\$370,601.00	\$3,256.00	\$2,334.00	\$6,731.00	\$1,373.00	\$6,844.00	\$413,858.00
LEE	\$3,027.50	\$12,393.00	\$3,967.00	\$116,800.00	\$684.00	\$986.00	\$2,822.00	\$431.00	\$3,027.00	\$144,137.50
LINCOLN	\$634.00	\$508.50	\$3,112.00	\$120,612.00	\$1,946.00	\$1,858.00	\$3,630.00	\$1,245.00	\$3,911.00	\$137,456.50
LITTLE RIVER	\$6,557.50	\$3,252.50	\$3,378.00	\$172,680.00	\$1,456.00	\$868.00	\$5,285.00	\$1,201.00	\$5,280.00	\$199,948.00
LONOKE	\$832.50	\$81.00	\$19,601.00	\$319,126.00	\$5,394.00	\$1,718.00	\$7,874.00	\$3,014.00	\$9,810.00	\$367,450.50
MADISON	\$16,906.00	\$10,074.00	\$56,214.00	\$1,310,885.00	\$30,978.00	\$11,874.00	\$39,003.00	\$14,214.00	\$41,362.00	\$1,531,510.00
MARION	\$33.00	\$91.50	\$2,274.00	\$111,487.00	\$3,576.00	\$1,618.00	\$5,965.00	\$1,124.00	\$5,636.00	\$131,804.50
MILLER	\$8,675.00	\$3,716.00	\$15,123.00	\$292,192.00	\$4,658.00	\$2,594.00	\$9,153.00	\$4,082.00	\$9,361.00	\$349,554.00
MILLER	\$35,172.50	\$14,789.50	\$15,716.00	\$692,641.00	\$8,716.00	\$6,546.00	\$18,146.00	\$4,581.00	\$18,877.00	\$815,185.00
MISSISSIPPI	\$69,527.50	\$30,811.00	\$22,242.00	\$967,177.00	\$6,740.00	\$4,302.00	\$16,488.00	\$3,071.00	\$18,703.00	\$1,139,061.50

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
March 1 through March 31, 2023

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
MONROE	\$30,035.00	\$9,694.50	\$21,904.00	\$231,611.00	\$4,422.00	\$1,568.00	\$6,880.00	\$1,658.00	\$8,032.00	\$315,804.50
MONTGOMERY	\$471.50	\$300.50	\$2,035.00	\$38,468.00	\$1,370.00	\$78.00	\$2,467.00	\$719.00	\$2,467.00	\$48,896.00
NEVADA	\$4,687.00	\$1,506.00	\$2,567.00	\$185,584.00	\$2,232.00	\$1,058.00	\$3,714.00	\$585.00	\$3,424.00	\$205,357.00
NEWTON	\$44.00	\$46.00	\$2,681.00	\$47,920.00	\$754.00	\$224.00	\$2,001.00	\$705.00	\$2,460.00	\$56,455.00
OUACHITA	\$19,242.50	\$9,805.50	\$21,844.00	\$819,494.00	\$9,696.00	\$5,088.00	\$10,971.00	\$3,446.00	\$13,649.00	\$913,236.00
PERRY	\$980.00	\$632.50	\$5,050.00	\$120,108.00	\$3,594.00	\$1,196.00	\$4,782.00	\$1,451.00	\$5,222.00	\$143,015.50
PHILLIPS	\$15,974.50	\$7,094.50	\$3,518.00	\$245,596.00	\$2,520.00	\$2,302.00	\$8,464.00	\$2,399.00	\$9,111.00	\$266,979.00
PIKE	\$347.50	\$88.50	\$8,913.00	\$148,527.00	\$4,280.00	\$1,586.00	\$5,068.00	\$2,070.00	\$5,340.00	\$176,220.00
POINSETT	\$4,315.50	\$1,103.00	\$43,205.00	\$726,734.00	\$6,046.00	\$2,020.00	\$9,587.00	\$2,181.00	\$11,267.00	\$806,458.50
POLK	\$1,664.50	\$17.50	\$9,216.00	\$207,025.00	\$6,004.00	\$2,314.00	\$8,810.00	\$3,199.00	\$10,963.00	\$249,213.00
POPE	\$4,094.00	\$1,331.50	\$30,016.00	\$976,142.00	\$22,106.00	\$9,482.00	\$32,798.00	\$9,802.00	\$34,764.00	\$1,120,535.50
PRAIRIE	\$1,005.50	\$437.00	\$6,215.00	\$203,393.00	\$2,278.00	\$710.00	\$3,593.00	\$829.00	\$3,912.00	\$222,372.50
PULASKI	\$207,963.00	\$164,285.50	\$273,328.00	\$8,525,774.00	\$342,414.00	\$264,632.00	\$481,626.00	\$184,398.00	\$483,535.00	\$10,927,955.50
RANDOLPH	\$278.00	\$100.00	\$12,370.00	\$228,280.00	\$4,442.00	\$2,642.00	\$8,498.00	\$1,824.00	\$8,479.00	\$266,913.00
SAINTE FRANCIS	\$33,043.00	\$11,374.00	\$7,182.00	\$471,529.00	\$3,712.00	\$3,378.00	\$11,699.00	\$2,862.00	\$16,007.00	\$560,786.00
SALINE	\$29,684.50	\$7,471.50	\$74,330.00	\$1,536,629.00	\$45,278.00	\$17,844.00	\$52,584.00	\$18,611.00	\$57,490.00	\$1,839,922.00
SCOTT	\$624.00	\$276.00	\$5,540.00	\$113,984.00	\$2,678.00	\$992.00	\$5,741.00	\$1,211.00	\$6,537.00	\$137,583.00
SEARCY	\$35.50	\$153.00	\$9,636.00	\$111,225.00	\$2,522.00	\$912.00	\$3,354.00	\$966.00	\$3,667.00	\$132,470.50
SEBASTIAN	\$13,177.50	\$4,306.50	\$25,902.00	\$1,086,085.00	\$36,162.00	\$17,228.00	\$72,634.00	\$17,790.00	\$67,645.00	\$1,340,930.00
SEVIER	\$5,993.50	\$567.50	\$1,220.00	\$222,181.00	\$2,730.00	\$798.00	\$6,368.00	\$1,352.00	\$5,749.00	\$246,959.00
SHARP	\$1,213.00	\$433.50	\$26,959.00	\$376,037.00	\$6,848.00	\$3,382.00	\$15,574.00	\$4,346.00	\$13,471.00	\$448,263.50
STONE	\$1,836.00	\$1,037.00	\$4,541.00	\$105,174.00	\$3,732.00	\$1,528.00	\$4,460.00	\$2,605.00	\$5,114.00	\$130,027.00
UNION	\$90,887.00	\$40,732.50	\$47,905.00	\$1,270,399.00	\$10,000.00	\$7,082.00	\$18,781.00	\$6,468.00	\$24,338.00	\$1,516,592.50
VAN BUREN	\$1,446.00	\$962.00	\$13,350.00	\$250,593.00	\$7,082.00	\$2,270.00	\$9,202.00	\$4,176.00	\$10,341.00	\$299,422.00
WASHINGTON	\$24,857.00	\$10,894.50	\$51,190.00	\$1,844,599.00	\$56,628.00	\$30,540.00	\$102,438.00	\$25,387.00	\$104,857.00	\$2,251,390.50
WHITE	\$13,800.00	\$5,413.50	\$63,175.00	\$1,231,871.00	\$28,236.00	\$9,126.00	\$30,972.00	\$8,820.00	\$33,224.00	\$1,424,637.50
WOODRUFF	\$1,577.00	\$1,065.00	\$4,727.00	\$161,888.00	\$2,286.00	\$1,012.00	\$3,022.00	\$856.00	\$3,559.00	\$179,992.00
YELL	\$305.50	\$733.00	\$4,781.00	\$282,524.00	\$7,050.00	\$2,132.00	\$7,909.00	\$2,521.00	\$8,874.00	\$316,829.50

GRAND TOTALS *Cash 3 *Cash 4 *Fast Play *Instant Settlements *Lotto *Lucky for Life *Mega Millions *Natural State Jackpot *Powerball *Total Sales
 \$1,127,984.00 \$596,675.00 \$1,636,040.00 \$46,785,974.00 \$1,098,226.00 \$624,810.00 \$1,688,901.00 \$537,264.00 \$1,778,994.00 \$55,844,868.00



Section 5

Total Number of Retailers

Arkansas Scholarship Lottery Retailer, Terminal Counts, and Vendor Service Highlights

March 2023

Retailer Count by Status	
Active	1975
Renewal	73
Total	2,048

Monthly Highlights

- ▶ 4,508,930 Total transactions processed through the Arkansas Scholarship Lottery System in March
- ▶ 883 service tickets resolved by Field Service and the Call Center for the month of March
- ▶ 445 Preventative Maintenance Actions completed by Field Service Technicians for the month of March

Terminal Count by Type	
Photon	2,050
TVM	125
DreamTouch Smart	85
Total	2,260



This document is confidential, proprietary, and contains trade secrets of Intralot. Reproduction or redistribution without the written consent of Intralot is prohibited and exemption from public disclosure is claimed.



Sections 6-9
Finance

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
March 31, 2023

ASSETS

Current assets:	
Cash and cash equivalents	\$ 8,959,983.83
Restricted assets:	
Cash and cash equivalents	219,607,267.81
Accounts receivable	14,521,720.03
Prepaid items	149,626.06
Total current assets	<u>243,238,597.73</u>
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,587,839.64
Deposits with Multi-State Lottery Association	2,100,730.81
Capital assets (Net of accumulated depreciation)	648,345.97
Right to use assets-net	928,758.55
Total non-current assets	<u>24,265,674.97</u>
Total assets	<u>267,504,272.70</u>
Deferred outflows of resources:	
Related to pension	745,414.27
Related to OPEB	504,192.38
Total deferred outflows of resources	<u>1,249,606.65</u>
Total assets and deferred outflows of resources	<u>\$ 268,753,879.35</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 604,280.12
Prizes payable	27,242,035.44
Accrued and other liabilities	3,189,498.72
Due to other funds of the State	1,054,806.40
Due to Lottery Scholarship Trust Account	211,431,444.90
Lease Liability	259,870.17
Compensated absences	444,106.99
OPEB Obligation	98,210.89
Unearned revenue	330,383.65
Total current liabilities	<u>244,654,637.28</u>
Long-Term liabilities:	
Net other post employment benefits	2,335,344.96
Net pension liability	1,476,746.00
Lease Liability	689,313.72
Total long-term liabilities	<u>4,501,404.68</u>
Total liabilities	<u>249,156,041.96</u>
Deferred inflows of resources:	
Related to pension	2,794,615.00
Related to OPEB	1,373,783.53
Total deferred inflows of resources	<u>4,168,398.53</u>
Total liabilities and deferred inflows of resources	<u>253,324,440.49</u>

NET POSITION

Net position:	
Invested in capital assets	648,345.97
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	596,089.64
Deposits with Multi-State Lottery Association	2,100,730.81
Unclaimed prizes reserve	8,175,822.91
Unrestricted (deficit)	<u>(16,091,550.47)</u>
Total net position	<u>15,429,438.86</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 268,753,879.35</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Nine Months Ended March 31, 2023

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 45,121,263.00	\$ 352,949,529.00
Online ticket sales	9,075,987.00	106,085,500.50
Retailer application, fidelity, bond and service fees	57,661.16	506,176.06
Other revenue	<u>101.53</u>	<u>131.31</u>
 Total operating revenues	 <u>54,255,012.69</u>	 <u>459,541,336.87</u>
 Operating expenses:		
Instant game prizes	33,704,959.38	256,159,869.98
Online game prizes	5,168,474.55	56,884,744.66
Retailer commissions	3,074,854.80	25,874,771.28
Gaming contract costs	2,722,496.90	22,418,424.70
Compensation and benefits	491,661.39	4,312,714.51
Marketing, advertising and promotions	393,073.93	5,499,318.03
General and administrative expenses	221,220.15	2,186,257.32
Services provided by Arkansas Department of Education - Division of Higher Education	125,200.00	1,045,900.00
Services provided by Arkansas Legislative Audit	13,200.00	118,800.00
Amortization - GASB 87 Leases	22,652.66	203,873.82
Depreciation	<u>35,595.51</u>	<u>321,644.92</u>
 Total operating expenses	 <u>45,973,389.27</u>	 <u>375,026,319.22</u>
 Operating income (1)	 8,281,623.42	 84,515,017.65
 Non-operating revenue:		
Interest income	205,317.49	1,829,206.70
Interest Expense	<u>(1,277.80)</u>	<u>(12,549.63)</u>
 Income before transfers	 8,485,663.11	 86,331,674.72
 Transfers to:		
Lottery Scholarship Trust Account	<u>(8,295,844.53)</u>	<u>(80,737,726.37)</u>
 Change in net position	 <u>\$ 189,818.58</u>	 5,593,948.35
 Total net position - beginning		<u>9,835,490.51</u>
Total net position - ending		<u>\$ 15,429,438.86</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Nine Months Ended March 31, 2023

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 45,121,263.00	83.17	\$ 42,500,000.00	83.11	\$ 2,621,263.00	\$ 352,949,529.00	76.80	\$ 328,600,000.00	82.25	\$ 24,349,529.00
Online games	9,075,987.00	16.73	8,591,000.00	16.80	484,987.00	106,085,500.50	23.09	70,449,000.00	17.63	35,636,500.50
Retailer fees	57,661.16	0.11	48,000.00	0.09	9,661.16	506,176.06	0.11	461,000.00	0.12	45,176.06
Other revenue	101.53	0.00	200.00	0.00	(98.47)	131.31	0.00	1,500.00	0.00	(1,368.69)
		0.00%								
Total operating revenues	<u>54,255,012.69</u>	<u>100.00</u>	<u>51,139,200.00</u>	<u>100.00</u>	<u>3,115,812.69</u>	<u>459,541,336.87</u>	<u>100.00</u>	<u>399,511,500.00</u>	<u>100.00</u>	<u>60,029,836.87</u>
Operating expenses:										
Instant game prizes	33,704,959.38	62.12	30,875,583.00	60.38	2,829,376.38	256,159,869.98	55.74	238,102,247.00	59.60	18,057,622.98
Online game prizes	5,168,474.55	9.53	4,630,417.00	9.05	538,057.55	56,884,744.66	12.38	38,554,753.00	9.65	18,329,991.66
Retailer commissions	3,074,854.80	5.67	2,864,000.00	5.60	210,854.80	25,874,771.28	5.63	22,577,000.00	5.65	3,297,771.28
Gaming contract costs	2,722,496.90	5.02	2,534,000.00	4.96	188,496.90	22,418,424.70	4.88	19,972,000.00	5.00	2,446,424.70
Compensation & benefits	491,661.39	0.91	451,000.00	0.88	40,661.39	4,312,714.51	0.94	4,297,000.00	1.08	15,714.51
Marketing, advertising & promotions	393,073.93	0.72	536,000.00	1.05	(142,926.07)	5,499,318.03	1.20	5,589,000.00	1.40	(89,681.97)
General and administrative expenses	221,220.15	0.41	270,000.00	0.53	(48,779.85)	2,186,257.32	0.48	2,424,000.00	0.61	(237,742.68)
Services provided by other agencies	138,400.00	0.26	91,000.00	0.18	47,400.00	1,164,700.00	0.25	825,000.00	0.21	339,700.00
Amortization - GASB 87 Leases	22,652.66	0.04	-	-	22,652.66	203,873.82	0.04	-	0.00	203,873.82
Depreciation	35,595.51	0.07	35,000.00	0.07	595.51	321,644.92	0.07	315,000.00	0.08	6,644.92
Total operating expenses	<u>45,973,389.27</u>	<u>84.74</u>	<u>42,287,000.00</u>	<u>82.69</u>	<u>3,686,389.27</u>	<u>375,026,319.22</u>	<u>81.61</u>	<u>332,656,000.00</u>	<u>83.27</u>	<u>42,370,319.22</u>
Operating income	8,281,623.42	15.26	8,852,200.00	17.31	(570,576.58)	84,515,017.65	18.39	66,855,500.00	16.73	17,659,517.65
Non-operating revenue:										
Interest income	205,317.49	0.38	105,000.00	0.21	100,317.49	1,829,206.70	0.40	1,122,000.00	0.28	707,206.70
Interest expense	(1,277.80)	(0.00)	-	-	(1,277.80)	(12,549.63)	(0.00)	-	-	(12,549.63)
Income before transfers	<u>\$ 8,485,663.11</u>	<u>15.64</u>	<u>\$ 8,957,200.00</u>	<u>17.52</u>	<u>\$ (471,536.89)</u>	<u>\$ 86,331,674.72</u>	<u>18.79</u>	<u>\$ 67,977,500.00</u>	<u>17.02</u>	<u>\$ 18,354,174.72</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Computation to Transfer to Lottery Scholarship Trust
Modified Cash Basis
For the Nine Months Ended March 31, 2023**

	Year to date
Operating revenues:	
Instant ticket (Settlements)	\$ 354,053,612.00
Online ticket sales	106,085,500.50
Retailer application, fidelity and service fees	506,176.06
Other revenue	<u>131.31</u>
Total operating revenues	<u>460,645,419.87</u>
Operating expenses:	
Instant game prizes (Settlements)	256,033,498.00
Online game prizes	56,884,744.66
Retailer commissions	25,874,771.28
Gaming contract costs	22,418,424.70
Compensation and benefits	4,312,714.51
Marketing, advertising and promotions	5,499,318.03
General and administrative expenses	2,186,257.32
Services provided by Arkansas Department of Education - Division of Higher Education	1,045,900.00
Services provided by Legislative Audit Agency	118,800.00
Amortization - GASB 87 Leases	203,873.82
Current year capital asset cost	<u>6,052.98</u>
Total operating expenses	<u>374,584,355.30</u>
Change in net proceeds from operations	86,061,064.57
Non-operating revenue:	
Interest income	1,829,206.70
Other non-operating income	(12,549.63)
EDUCATION TRUST FUNDING-Current Year	(72,441,881.84)
Less Act 1180 Unclaimed Prizes	(7,175,822.91)
Less current year Bond Reserve Fees	(96,089.64) restricted reserves
Add Bond Funds in excess of \$500,000	0.00 see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(66,082.72) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>198,000.00</u>
NET PROCEEDS EARNED-Current Month	<u>\$ 8,295,844.53</u>
-Year to Date	<u>\$ 80,737,726.37</u>

	Transfer	Interest	Total
Lottery Scholarship Trust Account	\$ 206,089,143.22	\$ 5,342,301.68	\$ 211,431,444.90
January 2022 funding - 2/15/22	\$ 7,741,727.84	\$ 21,088.96	\$ 7,762,816.80
February 2022 funding - 3/15/22	\$ 7,444,508.46	\$ 20,051.05	\$ 7,464,559.51
Transfer to ADHE for FY 2022 Spring Funding 3/4/22	\$ (33,000,000.00)		\$ (33,000,000.00)
March 2022 funding - 4/15/22	\$ 7,384,136.30	\$ 34,227.62	\$ 7,418,363.92
April 2022 funding - 5/15/22	\$ 8,012,114.84	\$ 47,454.08	\$ 8,059,568.92
May 2022 funding - 6/15/22	\$ 7,872,154.05	\$ 114,192.35	\$ 7,986,346.40
Transfer to ADHE for FY 2022 Concurrent Scholarship Funding 6/9/22	\$ (500,000.00)		\$ (500,000.00)
Transfer to ADHE for FY 2022 Workforce Scholarship Funding 6/9/22	\$ (250,000.00)		\$ (250,000.00)
June 2022 funding - 7/15/22	\$ 13,886,610.16	\$ 126,730.86	\$ 14,013,341.02
July 2022 funding - 8/15/22	\$ 12,323,427.00	\$ 142,552.31	\$ 12,465,979.31
August 9, 2022 ADHE Refund of FY 22 unused Scholarship Money	\$ 15,927,228.23		\$ 15,927,228.23
August 2022 funding - 9/15/22	\$ 5,852,986.68	\$ 177,987.60	\$ 6,030,974.28
Transfer to ADHE for FY 2023 Fall Funding 9/23/22	\$ (30,000,000.00)		\$ (30,000,000.00)
September 2022 funding - 10/15/22	\$ 7,719,458.52	\$ 203,931.27	\$ 7,923,389.79
October 2022 funding - 11/15/22	\$ 9,704,387.92	\$ 158,821.32	\$ 9,863,209.24
November 2022 funding 12/15/22	\$ 10,496,530.57	\$ 161,458.63	\$ 10,657,989.20
Transfer to ADHE for FY 2023 Concurrent Scholarship Funding 12/7/22	\$ (2,000,000.00)		\$ (2,000,000.00)
December 2022 funding 1/15/23	\$ 6,266,787.59	\$ 168,995.81	\$ 6,435,783.40
January 2023 funding - 2/15/22	\$ 11,781,045.35	\$ 185,947.51	\$ 11,966,992.86
Transfer to ADHE for FY 2023 Spring Funding 2/22/22	\$ (30,000,000.00)		\$ (30,000,000.00)
February 2023 funding 3/15/23	\$ 6,931,065.01	\$ 166,498.75	\$ 7,097,563.76
March 2023 funding 4/15/23	\$ 8,124,755.27	\$ 171,089.26	\$ 8,295,844.53

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Lottery Scholarship Trust Account**

		Fiscal Year June 30, 2022		Fiscal Year June 30, 2023 (YTD Mar 2023)
Beginning Balance		\$ 152,129,833		\$ 192,693,718
Net Proceeds		99,386,657		80,737,726
Transfers to ADHE:				
	FY22	FY23		
Fall Academic Challenge Scholarships	9/7/21	9/23/22	(38,000,000)	(30,000,000)
Concurrent and Workforce Scholarships	10/8/21	12/7/22	(3,000,000)	(2,000,000)
Spring Academic Challenge Scholarships	3/4/22	2/22/23	(33,000,000)	(30,000,000)
Concurrent Scholarships	6/9/22		(500,000)	
Workforce Scholarships	6/9/22		(250,000)	
			<u>(74,750,000)</u>	<u>(62,000,000)</u>
Refund of Unused Scholarship Proceeds Requested:				
	FY22	FY23		
	8/9/22		<u>15,927,228</u>	<u>-</u>
Ending Balance			<u>\$ 192,693,718</u>	<u>\$ 211,431,444</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
March 31, 2023

	Monthly	Year to Date
Reserve Balance July 1, 2022		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 104,796.00	7,175,822.91
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotion or reserves:	104,796.00	7,175,822.91
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance March 31, 2023		\$8,175,822.91



Section 10
Arkansas Department of Higher
Education

Arkansas Department of Finance and Administration

Office Arkansas Lottery

March 1 through March 31, 2023



Office of Arkansas Lottery did not have any request from ADHE during the reporting period of March 1st through March 31st.



Section 11

Instant Ticket Games Releases

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
March 2023

There were no new Instant games that started sales in March 2023.

There were no new Fast Play games that started sales in March 2023.



Section 12
Minority & Female owned Business
Report

Minority Report - March 2023			
Arkansas Scholarship Lottery			
VENDORS		March	FY to Date Total
A-ABSOLUTE MOVING & HAULING	CMBE		\$498.40
ADVANTAGE COMMUNICATIONS	MBE		
AFRICAN AMERICAN PERSPECTIVES	MBE		
AJP FARM, LLC	MBE		
ARKANSAS FLAG AND BANNER	WBE		\$9,575.00
BEST BANNER AND SIGNS			
BSW ADVERTISING	FOB		
BUDS GRAPHICS SALES & SERVICE	MBE		
BYRD ENTERPRISE,INC	NAI		
CCI Of ARKANSAS	CMBE		
CHOICE PROMOTION	MBE		\$66,590.92
CREATIVE GRAPICS, INC	MBE		
CRENSHAW SIGNS	MBE		
DE'LISA BALENTINE	WBE		
DR. B'S WINDSHIELD REPAIR COMPANY	MBE		
GATHRIGHT VAN AND STORAGE			
GODDESS PRODUCTS	CMBE		
GOVERNMENT SUPPLY SERVICES	CMBE	\$9.37	\$2,114.74
HOG WASH DETAIL DENT & TINT	MBE		
HOLA! ARKANSAS	MBE		
INCLUSION MAGAZINE	MBE		
LA DESIGNS	WBE		
LAHARPE'S OFFICE FURNITURE	WBE		\$1,298.07
LAF PRODUCTION, INC	MBE		
MICKEY'S SPECIAL AFFAIRS	MBE		
MR. B'S 2 MOBILE HAND WASH & WAX	MBE		
NORTHEAST ARKANSAS CLEANING SERVICE	WBE		
PARTY PRINTS	CMBE		
PREMIER STAFFING	WBE		
RIDE N SHINE DETAIL	MOB		
RU-MEL & ASSOCIATES, INC	MBE		
S & P SERVICES	MBE		
STAND NEWS	MBE		
THE AMERICAN BANNER PUBLISHING, LLC	MBE		
TRIVIA MARKETING	WBE		
Total		\$9.37	\$80,077.13
MBE = Minority Business Enterprise			
CMBE = Certified Minority Business Enterprise			



Section 13

Internal Auditor Reports

**Arkansas Department of Finance and Administration
Office Arkansas Lottery**

Audit Report for March 1, through March 31, 2023.



Office of the Arkansas Lottery had no audits during the reporting period of March 1st through March 31st.