



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

July 10,2023

The Honorable Sarah Huckabee Sanders  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Sanders:

On behalf of the Arkansas of Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of June 2023. The report contains the following:

- 1.Contracts Awarded
- 2.Debt Set-off Collections
- 3.Retailer Losses
- 4.Breakdown of Lottery Sales per County
- 5.Total Number of Retailers
- 6.Revenue and Expenses
- 7.Net Position
- 8.Lottery Scholarship Account
- 9.Unclaimed Prize Report
- 10.ADHE
- 11.AASIS Entries-Floating Cost Contracts
- 12.Instant Ticket Games Releases
- 13.DFA Office of the Arkansas Lottery Minority & Female owned Business Report
- 14.Internal Auditor Reports
15. Demographics and Organizational Chart

Please contact me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler  
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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July 10,2023

The Honorable Ronald Caldwell, Co-Chair  
The Honorable Mindy McAlindon, Co-Chair

One Capitol Mall Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell and Representative McAlindon:

On behalf of the Arkansas of Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of June 2023. The report contains the following:

- 1.Contracts Awarded
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J. Eric Hagler  
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



Section 1  
Contracts Awarded

**Arkansas Department of Finance and Administration**  
**Office Arkansas Lottery**  
**Term Contracts for Goods and Services**  
**June 1 through June 30th, 2023**



**Office of the Arkansas Lottery executed 2 contracts:**

**CRJW**

1. OAL contracted with CJRW to provide OAL with advertising, marketing, and public relations. CJRW Term Contract No, 4600052685 was executed by the Parties on June 1 and 2, 2023. The contract is one for advertising, marketing, and media buying services and is classified by service type as professional consultant services contract.
2. The term of the contract will be for a period of three (3) years from July 1, 2023, through June 30, 2026, and with mutually agreeable extensions of up to two (2) years would ultimately expire on June 30, 2028,

3. The initial contract of three (3) years has a dollar amount of \$20,171,625.00, and the total dollar amount of the contract with the two (2) year extensions is \$33,619,375.00

**A-L Tier II, LLC (University of Arkansas and IMG College, LLC)**

1. OAL has contracted with A-L Tier II, LLC (University of Arkansas and IMG College, LLC) for marketing and sponsorship services at University of Arkansas sporting events. The proposed contract 4600052875 is classified as a sole source service type technical and general services contract.

2. The term of the contract will be for a period of one (1) year from July 1, 2023, through June 30, 2024, and there will be a lump sum payment under the contract to occur on November 30, 2023.

3. The contract has a total value of \$83,000.00.



Sections 2&3  
Debt Set-Off Collections/Retailer  
Losses

**Department of Finance & Administration**  
**Office of the Arkansas Lottery**  
**Retailer Loss/Debt Set-Off/ Income Tax**  
**June 2023**

As of 06/30/2023

Retailer losses \$25,885.01

| <b>Arkansas Debt Set-Off</b>             | <b>Jun-23</b>       | <b>Total Since Inception</b> |
|--|---------------------|------------------------------|
| Department of Finance and Administration | \$ 8,478.21         | \$ 1,708,716.77              |
| Office of Child Support Enforcement      | \$ 5,752.00         | \$ 688,680.20                |
| <b>Total Debt Set-Off</b>                | <b>\$ 14,230.21</b> | <b>\$ 2,397,396.97</b>       |

| <b>Income Taxes Withheld</b>       | <b>Jun-23</b>        | <b>Total Since Inception</b> |
|------------------------------------|----------------------|------------------------------|
| Federal                            | \$ 482,187.00        | \$ 131,516,468.00            |
| State                              | \$ 98,324.00         | \$ 35,649,418.00             |
| <b>Total Income Taxes Withheld</b> | <b>\$ 580,511.00</b> | <b>\$ 167,165,886.00</b>     |





Section 4  
Breakdown of Lottery Sales per  
County



ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
June 1 through June 30, 2023

| COUNTY       | CASH 3      | CASH 4      | FAST PLAY   | INSTANT        | LOTTO       | LIFE        | MEGA        | NATURAL STATE | POWERBALL    | TOTAL          |
|--------------|-------------|-------------|-------------|----------------|-------------|-------------|-------------|---------------|--------------|----------------|
| ARKANSAS     | \$16,638.50 | \$10,767.50 | \$8,190.00  | \$438,038.00   | \$3,524.00  | \$3,294.00  | \$8,634.00  | \$2,830.00    | \$12,220.00  | \$504,136.00   |
| ASHLEY       | \$14,836.00 | \$15,680.00 | \$7,134.00  | \$212,436.00   | \$1,644.00  | \$1,846.00  | \$5,232.00  | \$1,233.00    | \$9,995.00   | \$270,036.00   |
| BAXTER       | \$4,061.50  | \$3,102.50  | \$16,302.00 | \$561,819.00   | \$6,298.00  | \$8,670.00  | \$19,054.00 | \$8,396.00    | \$32,016.00  | \$659,719.00   |
| BENTON       | \$9,017.00  | \$4,104.50  | \$16,727.00 | \$1,503,887.00 | \$21,156.00 | \$22,828.00 | \$90,115.00 | \$19,757.00   | \$149,524.00 | \$1,837,115.50 |
| BOONE        | \$2,627.00  | \$2,232.50  | \$20,880.00 | \$421,797.00   | \$3,410.00  | \$2,480.00  | \$13,112.00 | \$3,578.00    | \$22,984.00  | \$493,100.50   |
| BRADLEY      | \$1,819.00  | \$2,402.50  | \$2,330.00  | \$165,213.00   | \$1,078.00  | \$1,068.00  | \$2,447.00  | \$928.00      | \$3,818.00   | \$181,103.50   |
| CALHOUN      | \$2,468.00  | \$299.50    | \$1,837.00  | \$46,164.00    | \$316.00    | \$638.00    | \$822.00    | \$466.00      | \$1,671.00   | \$54,681.50    |
| CARROLL      | \$886.00    | \$226.00    | \$9,572.00  | \$252,781.00   | \$1,982.00  | \$2,020.00  | \$6,805.00  | \$3,042.00    | \$13,780.00  | \$293,094.00   |
| CHICOT       | \$7,308.50  | \$2,769.00  | \$3,711.00  | \$202,063.00   | \$1,602.00  | \$2,956.00  | \$10,659.00 | \$1,752.00    | \$11,378.00  | \$240,181.50   |
| CLARK        | \$3,468.00  | \$1,301.50  | \$20,616.00 | \$413,810.00   | \$4,284.00  | \$3,734.00  | \$10,659.00 | \$4,360.00    | \$16,611.00  | \$478,843.50   |
| CLAY         | \$678.50    | \$124.00    | \$3,437.00  | \$142,333.00   | \$1,266.00  | \$2,186.00  | \$2,780.00  | \$1,102.00    | \$4,503.00   | \$158,409.50   |
| CLEBURNE     | \$3,246.00  | \$946.00    | \$20,094.00 | \$333,411.00   | \$5,240.00  | \$5,644.00  | \$12,099.00 | \$5,928.00    | \$20,120.00  | \$406,728.00   |
| COLUMBIA     | \$572.00    | \$228.50    | \$1,365.00  | \$43,643.00    | \$62.00     | \$1,478.00  | \$1,164.00  | \$309.00      | \$2,092.00   | \$51,213.50    |
| CONWAY       | \$18,713.00 | \$8,279.00  | \$12,789.00 | \$366,543.00   | \$1,588.00  | \$2,874.00  | \$5,227.00  | \$2,285.00    | \$9,914.00   | \$428,212.00   |
| CRAWFORD     | \$8,699.00  | \$2,703.50  | \$13,325.00 | \$428,538.00   | \$5,318.00  | \$3,928.00  | \$9,649.00  | \$5,678.00    | \$16,199.00  | \$494,037.50   |
| CRAIGHEAD    | \$3,246.50  | \$8,150.50  | \$32,653.00 | \$1,820,547.00 | \$10,308.00 | \$12,080.00 | \$34,616.00 | \$10,139.00   | \$59,849.00  | \$2,001,402.50 |
| CRITTENDEN   | \$40,720.50 | \$23,850.00 | \$12,773.00 | \$369,747.00   | \$6,112.00  | \$5,600.00  | \$18,772.00 | \$6,388.00    | \$31,057.00  | \$449,631.00   |
| CROSS        | \$6,805.50  | \$6,749.00  | \$10,015.00 | \$728,517.00   | \$3,922.00  | \$8,068.00  | \$27,508.00 | \$6,876.00    | \$49,247.00  | \$901,481.50   |
| DALLAS       | \$3,470.50  | \$1,223.50  | \$4,218.00  | \$190,523.00   | \$874.00    | \$666.00    | \$3,058.00  | \$853.00      | \$4,341.00   | \$209,227.00   |
| DESHA        | \$2,630.50  | \$2,419.00  | \$4,743.00  | \$241,000.00   | \$1,996.00  | \$1,158.00  | \$5,322.00  | \$1,649.00    | \$8,506.00   | \$269,423.50   |
| DREW         | \$4,717.00  | \$3,730.00  | \$14,798.00 | \$420,897.00   | \$2,462.00  | \$2,664.00  | \$7,102.00  | \$2,706.00    | \$11,592.00  | \$470,673.00   |
| FAULKNER     | \$11,632.50 | \$5,407.50  | \$43,686.00 | \$1,315,810.00 | \$18,112.00 | \$17,040.00 | \$43,121.00 | \$17,795.00   | \$70,093.00  | \$1,542,697.00 |
| FRANKLIN     | \$659.00    | \$88.00     | \$10,507.00 | \$190,995.00   | \$2,232.00  | \$1,214.00  | \$6,651.00  | \$2,264.00    | \$11,734.00  | \$225,944.00   |
| FULTON       | \$95.50     | \$639.50    | \$4,007.00  | \$49,768.00    | \$522.00    | \$710.00    | \$2,167.00  | \$681.00      | \$4,136.00   | \$62,726.00    |
| GARLAND      | \$15,160.00 | \$9,089.50  | \$31,622.00 | \$1,178,020.00 | \$2,144.00  | \$20,162.00 | \$54,128.00 | \$30,223.00   | \$88,067.00  | \$1,447,695.50 |
| GRANT        | \$1,180.50  | \$1,278.50  | \$7,595.00  | \$187,355.00   | \$2,144.00  | \$3,274.00  | \$6,090.00  | \$2,297.00    | \$9,268.00   | \$220,482.00   |
| GREENE       | \$655.00    | \$957.00    | \$19,140.00 | \$641,211.00   | \$4,290.00  | \$3,572.00  | \$14,167.00 | \$4,280.00    | \$27,036.00  | \$715,308.00   |
| HEMPSTEAD    | \$60,617.00 | \$22,644.00 | \$6,477.00  | \$338,562.00   | \$1,708.00  | \$3,062.00  | \$6,230.00  | \$2,082.00    | \$12,712.00  | \$454,594.00   |
| HOT SPRING   | \$1,883.00  | \$734.50    | \$14,964.00 | \$380,544.00   | \$4,190.00  | \$3,746.00  | \$10,235.00 | \$3,873.00    | \$16,011.00  | \$436,180.50   |
| HOWARD       | \$59,912.00 | \$14,591.00 | \$7,887.00  | \$232,177.00   | \$1,428.00  | \$2,574.00  | \$4,582.00  | \$1,459.00    | \$7,397.00   | \$332,007.00   |
| INDEPENDENCE | \$4,390.50  | \$2,400.00  | \$44,279.00 | \$607,898.00   | \$4,572.00  | \$3,562.00  | \$12,339.00 | \$4,188.00    | \$19,871.00  | \$703,499.50   |
| IZARD        | \$95.50     | \$14.50     | \$7,418.00  | \$108,500.00   | \$994.00    | \$760.00    | \$3,372.00  | \$1,610.00    | \$5,085.00   | \$127,849.00   |
| JACKSON      | \$18,937.00 | \$12,407.50 | \$17,236.00 | \$335,986.00   | \$2,544.00  | \$1,212.00  | \$4,840.00  | \$2,456.00    | \$9,563.00   | \$405,063.50   |
| JEFFERSON    | \$55,971.00 | \$39,086.50 | \$36,076.00 | \$1,423,994.00 | \$15,608.00 | \$18,604.00 | \$34,070.00 | \$15,634.00   | \$60,558.00  | \$1,699,501.50 |
| JOHNSON      | \$800.50    | \$1,582.50  | \$4,221.00  | \$264,884.00   | \$2,572.00  | \$2,166.00  | \$6,598.00  | \$2,752.00    | \$13,465.00  | \$301,041.00   |
| LAFAYETTE    | \$10,766.00 | \$5,891.50  | \$1,947.00  | \$75,827.00    | \$320.00    | \$628.00    | \$2,509.00  | \$550.00      | \$4,088.00   | \$102,526.50   |
| LAWRENCE     | \$657.00    | \$132.00    | \$16,613.00 | \$277,074.00   | \$1,334.00  | \$1,714.00  | \$4,830.00  | \$1,571.00    | \$9,499.00   | \$313,418.00   |
| LEE          | \$2,783.00  | \$10,900.50 | \$2,875.00  | \$93,574.00    | \$280.00    | \$1,168.00  | \$2,226.00  | \$365.00      | \$3,282.00   | \$117,456.50   |
| LINCOLN      | \$337.00    | \$307.00    | \$1,985.00  | \$122,622.00   | \$1,154.00  | \$1,654.00  | \$2,794.00  | \$1,303.00    | \$4,125.00   | \$136,281.00   |
| LITTLE RIVER | \$6,152.00  | \$3,747.00  | \$3,077.00  | \$124,116.00   | \$730.00    | \$896.00    | \$4,093.00  | \$965.00      | \$7,179.00   | \$150,955.00   |
| LOGAN        | \$592.00    | \$406.50    | \$10,921.00 | \$225,041.00   | \$2,498.00  | \$1,616.00  | \$6,524.00  | \$2,809.00    | \$50,337.00  | \$261,639.50   |
| LONOKE       | \$13,372.50 | \$9,450.00  | \$40,436.00 | \$1,180,269.00 | \$11,952.00 | \$10,302.00 | \$32,398.00 | \$13,642.00   | \$50,332.00  | \$1,362,158.50 |
| MADISON      | \$107.00    | \$100.50    | \$2,880.00  | \$97,499.00    | \$1,584.00  | \$1,000.00  | \$4,838.00  | \$1,004.00    | \$8,086.00   | \$117,098.50   |
| MARION       | \$5,209.00  | \$2,184.50  | \$11,042.00 | \$262,388.00   | \$2,480.00  | \$2,434.00  | \$7,267.00  | \$4,083.00    | \$10,858.00  | \$307,945.50   |
| MILLER       | \$30,916.00 | \$16,538.00 | \$15,957.00 | \$559,856.00   | \$3,774.00  | \$6,868.00  | \$15,398.00 | \$4,987.00    | \$22,460.00  | \$676,754.00   |
| MISSISSIPPI  | \$61,873.50 | \$34,575.00 | \$22,992.00 | \$778,432.00   | \$2,172.00  | \$2,200.00  | \$13,640.00 | \$2,765.00    | \$22,110.00  | \$941,209.50   |

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
June 1 through June 30, 2023

| COUNTY        | CASH 3       | CASH 4       | FAST PLAY    | INSTANT SETTLEMENTS | LOTTO        | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE STATE | POWERBALL    | TOTAL          |
|---------------|--------------|--------------|--------------|---------------------|--------------|----------------|---------------|---------------------|--------------|----------------|
| MONROE        | \$22,097.50  | \$8,508.50   | \$12,112.00  | \$191,173.00        | \$1,670.00   | \$1,570.00     | \$5,401.00    | \$1,666.00          | \$6,783.00   | \$252,981.00   |
| MONTGOMERY    | \$6.00       | \$0.00       | \$1,969.00   | \$30,525.00         | \$750.00     | \$318.00       | \$1,980.00    | \$662.00            | \$3,003.00   | \$39,223.00    |
| NEVADA        | \$4,314.50   | \$2,544.00   | \$1,559.00   | \$170,569.00        | \$786.00     | \$1,366.00     | \$2,607.00    | \$507.00            | \$3,855.00   | \$188,107.50   |
| NEWTON        | \$21.00      | \$107.00     | \$2,108.00   | \$39,685.00         | \$314.00     | \$176.00       | \$1,388.00    | \$540.00            | \$2,270.00   | \$46,619.00    |
| OUACHITA      | \$18,720.00  | \$11,379.50  | \$16,491.00  | \$686,631.00        | \$4,194.00   | \$4,710.00     | \$8,709.00    | \$3,184.00          | \$15,319.00  | \$769,337.50   |
| PERRY         | \$999.00     | \$952.50     | \$4,139.00   | \$108,736.00        | \$1,872.00   | \$1,154.00     | \$3,694.00    | \$1,380.00          | \$5,661.00   | \$128,587.50   |
| PHILLIPS      | \$15,277.00  | \$4,566.00   | \$3,231.00   | \$200,590.00        | \$1,076.00   | \$1,956.00     | \$6,525.00    | \$2,654.00          | \$11,138.00  | \$247,013.00   |
| PIKE          | \$201.50     | \$158.00     | \$5,006.00   | \$128,970.00        | \$1,896.00   | \$1,512.00     | \$4,152.00    | \$2,125.00          | \$5,746.00   | \$149,766.50   |
| POINSETT      | \$3,459.50   | \$1,019.50   | \$16,495.00  | \$508,029.00        | \$2,020.00   | \$1,704.00     | \$7,394.00    | \$1,813.00          | \$12,875.00  | \$554,809.00   |
| POLK          | \$1,985.50   | \$117.00     | \$10,079.00  | \$160,579.00        | \$2,912.00   | \$2,550.00     | \$6,846.00    | \$3,134.00          | \$11,186.00  | \$199,388.50   |
| POPE          | \$3,903.00   | \$1,043.00   | \$26,295.00  | \$860,500.00        | \$9,094.00   | \$9,352.00     | \$26,996.00   | \$9,684.00          | \$43,882.00  | \$990,749.00   |
| PRAIRIE       | \$995.00     | \$355.00     | \$4,508.00   | \$164,337.00        | \$1,248.00   | \$650.00       | \$2,753.00    | \$641.00            | \$4,527.00   | \$180,014.00   |
| PULASKI       | \$188,448.00 | \$162,286.50 | \$226,929.00 | \$7,158,244.00      | \$162,094.00 | \$251,780.00   | \$388,983.00  | \$184,711.00        | \$612,655.00 | \$9,336,130.50 |
| RANDOLPH      | \$541.00     | \$79.00      | \$5,284.00   | \$195,048.00        | \$1,920.00   | \$2,256.00     | \$6,506.00    | \$1,593.00          | \$9,846.00   | \$223,123.00   |
| SANIT FRANCIS | \$31,633.50  | \$10,117.00  | \$9,718.00   | \$386,779.00        | \$1,720.00   | \$2,900.00     | \$9,353.00    | \$2,336.00          | \$17,786.00  | \$472,342.50   |
| SALINE        | \$26,493.50  | \$8,074.50   | \$53,290.00  | \$1,302,690.00      | \$16,904.00  | \$18,192.00    | \$41,890.00   | \$18,448.00         | \$68,189.00  | \$1,554,171.00 |
| SCOTT         | \$75.50      | \$14.50      | \$2,729.00   | \$73,136.00         | \$1,248.00   | \$872.00       | \$4,107.00    | \$1,201.00          | \$6,459.00   | \$89,842.00    |
| SEABASTIAN    | \$49.00      | \$140.00     | \$6,342.00   | \$93,313.00         | \$950.00     | \$652.00       | \$2,879.00    | \$842.00            | \$4,131.00   | \$109,298.00   |
| SEVIER        | \$12,164.50  | \$4,609.00   | \$23,037.00  | \$920,598.00        | \$14,030.00  | \$16,770.00    | \$49,621.00   | \$16,888.00         | \$88,302.00  | \$1,146,019.50 |
| SHARP         | \$6,176.50   | \$437.00     | \$730.00     | \$206,209.00        | \$1,550.00   | \$942.00       | \$4,832.00    | \$1,297.00          | \$7,253.00   | \$229,426.50   |
| SHARP         | \$1,381.50   | \$89.50      | \$17,771.00  | \$327,058.00        | \$3,120.00   | \$3,906.00     | \$10,555.00   | \$3,596.00          | \$16,511.00  | \$383,988.00   |
| STONE         | \$841.00     | \$257.00     | \$8,950.00   | \$103,364.00        | \$1,850.00   | \$866.00       | \$3,686.00    | \$2,239.00          | \$5,597.00   | \$127,650.00   |
| UNION         | \$76,954.50  | \$36,693.50  | \$40,389.00  | \$881,698.00        | \$4,260.00   | \$6,806.00     | \$14,666.00   | \$5,830.00          | \$28,071.00  | \$1,095,368.00 |
| VAN BUREN     | \$1,124.50   | \$1,045.50   | \$8,134.00   | \$245,258.00        | \$3,406.00   | \$2,328.00     | \$7,898.00    | \$4,246.00          | \$12,580.00  | \$286,020.00   |
| WASHINGTON    | \$21,533.00  | \$10,087.00  | \$37,121.00  | \$1,684,708.00      | \$24,946.00  | \$26,650.00    | \$78,392.00   | \$24,132.00         | \$135,322.00 | \$2,042,891.00 |
| WHITE         | \$12,083.00  | \$5,763.00   | \$61,965.00  | \$1,038,314.00      | \$10,060.00  | \$8,754.00     | \$25,637.00   | \$8,683.00          | \$39,792.00  | \$1,211,051.00 |
| WOODRUFF      | \$1,826.50   | \$936.50     | \$4,676.00   | \$141,730.00        | \$650.00     | \$644.00       | \$2,511.00    | \$718.00            | \$3,997.00   | \$157,689.00   |
| YELL          | \$282.00     | \$111.00     | \$3,678.00   | \$222,900.00        | \$2,628.00   | \$1,954.00     | \$6,156.00    | \$2,451.00          | \$10,052.00  | \$250,212.00   |

| GRAND TOTALS | *Cash 3      | *Cash 4      | *Fast Play     | *Instant Settlements | *Lotto       | *Lucky for Life | *Mega Millions | *Natural State Jackpot | *Powerball     | *Total Sales    |
|--------------|--------------|--------------|----------------|----------------------|--------------|-----------------|----------------|------------------------|----------------|-----------------|
|              | \$988,029.50 | \$568,829.50 | \$1,245,775.00 | \$38,968,204.00      | \$476,212.00 | \$583,068.00    | \$1,342,106.00 | \$524,337.00           | \$2,204,007.00 | \$46,900,568.00 |



Section 5  
Total Number of Retailers



# Arkansas Scholarship Lottery Retailer, Terminal Counts, and Vendor Service Highlights

June 2023

| Retailer Count by Status |              |
|--------------------------|--------------|
| Active                   | 1,929        |
| Renewal                  | 86           |
| <b>Total</b>             | <b>2,015</b> |

## Monthly Highlights

- ▶ 4,214,708 Total transactions processed through the Arkansas Scholarship Lottery System in June
- ▶ 1,177 service tickets resolved by Field Service and the Call Center for the month of June
- ▶ 459 Preventative Maintenance Actions completed by Field Service Technicians for the month of June

| Terminal Count by Type |              |
|------------------------|--------------|
| Photon                 | 2,092        |
| TVM                    | 126          |
| DreamTouch Smart       | 84           |
| <b>Total</b>           | <b>2,302</b> |



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Sections 6-9  
Finance

Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Net Position  
June 30, 2023

**ASSETS**

|  |                          |
|--|--------------------------|
| <b>Current assets:</b>                           |                          |
| Cash and cash equivalents                        | \$ 7,405,449.86          |
| Restricted assets:                               |                          |
| Cash and cash equivalents                        | 246,061,698.43           |
| Accounts receivable                              | 15,425,882.06            |
| Prepaid items                                    | 162,084.58               |
| Total current assets                             | <u>269,055,114.93</u>    |
| <b>Non-current assets:</b>                       |                          |
| Restricted assets:                               |                          |
| Cash and cash equivalents                        | 20,500,000.00            |
| Deposits with Multi-State Lottery Association    | 2,080,890.27             |
| Capital assets (Net of accumulated depreciation) | 542,159.76               |
| Right to use assets-net                          | 860,800.61               |
| Total non-current assets                         | <u>23,983,850.64</u>     |
| Total assets                                     | <u>293,038,965.57</u>    |
| <b>Deferred outflows of resources:</b>           |                          |
| Related to pension                               | 745,414.27               |
| Related to OPEB                                  | 504,192.38               |
| Total deferred outflows of resources             | <u>1,249,606.65</u>      |
| Total assets and deferred outflows of resources  | <u>\$ 294,288,572.22</u> |

**LIABILITIES**

|   |                       |
|---|-----------------------|
| <b>Current liabilities:</b>                         |                       |
| Accounts payable                                    | \$ 7,479.02           |
| Prizes payable                                      | 26,705,660.90         |
| Accrued and other liabilities                       | 4,252,680.06          |
| Due to other funds of the State                     | 1,482,306.40          |
| Due to Lottery Scholarship Trust Account            | 245,061,698.43        |
| Lease Liability                                     | 259,870.17            |
| Compensated absences                                | 444,106.99            |
| OPEB Obligation                                     | 98,210.89             |
| Unearned revenue                                    | 342,439.38            |
| Total current liabilities                           | <u>278,654,452.24</u> |
| <b>Long-Term liabilities:</b>                       |                       |
| Net other post employment benefits                  | 2,401,344.96          |
| Net pension liability                               | 1,476,746.00          |
| Lease Liability                                     | 623,864.49            |
| Total long-term liabilities                         | <u>4,501,955.45</u>   |
| Total liabilities                                   | <u>283,156,407.69</u> |
| <b>Deferred inflows of resources:</b>               |                       |
| Related to pension                                  | 2,794,615.00          |
| Related to OPEB                                     | 1,373,783.53          |
| Total deferred inflows of resources                 | <u>4,168,398.53</u>   |
| Total liabilities and deferred inflows of resources | <u>287,324,806.22</u> |

**NET POSITION**

|   |                          |
|---|--------------------------|
| <b>Net position:</b>  |                          |
| Invested in capital assets  | 542,159.76               |
| Restricted for:   |                          |
| Scholarship shortfall reserve                                     | 20,000,000.00            |
| Retailer bond reserve   | 500,000.00               |
| Deposits with Multi-State Lottery Association                     | 2,080,890.27             |
| Unclaimed prizes reserve  | 1,000,000.00             |
| Unrestricted (deficit)  | <u>(17,159,284.03)</u>   |
| Total net position  | <u>6,963,766.00</u>      |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 294,288,572.22</u> |

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For the Year Ended June 30, 2023**

|   | Current month            | Year to date            |
|---|--------------------------|-------------------------|
| <b>Operating revenues:</b>  |                          |                         |
| Instant ticket sales  | \$ 39,192,073.00         | \$ 476,578,850.00       |
| Online ticket sales   | 7,803,456.50             | 130,982,274.50          |
| Retailer application, fidelity, bond and service fees                                   | 50,449.53                | 661,670.83              |
| Other revenue   | 50.40                    | 6,195.36                |
|   | <u>47,046,029.43</u>     | <u>608,228,990.69</u>   |
| <b>Total operating revenues</b>   |                          |                         |
|   | <u>47,046,029.43</u>     | <u>608,228,990.69</u>   |
| <b>Operating expenses:</b>  |                          |                         |
| Instant game prizes   | 28,233,177.09            | 346,188,839.54          |
| Online game prizes  | 4,138,798.56             | 70,638,369.14           |
| Retailer commissions  | 2,665,867.56             | 34,300,133.80           |
| Gaming contract costs   | 2,258,693.30             | 29,759,529.93           |
| Compensation and benefits   | 469,869.19               | 5,697,298.56            |
| Marketing, advertising and promotions   | 545,619.64               | 7,185,317.94            |
| General and administrative expenses   | 219,855.10               | 2,750,135.32            |
| Services provided by Arkansas Department of Education -<br>Division of Higher Education | 125,200.00               | 1,421,500.00            |
| Services provided by Arkansas Legislative Audit   | 13,200.00                | 158,400.00              |
| Amortization - GASB 87 Leases   | 22,652.65                | 271,831.76              |
| Depreciation  | 35,256.64                | 427,831.13              |
|   | <u>38,728,189.73</u>     | <u>498,799,187.12</u>   |
| <b>Total operating expenses</b>   |                          |                         |
|   | <u>38,728,189.73</u>     | <u>498,799,187.12</u>   |
| <b>Operating income (1)</b>   | 8,317,839.70             | 109,429,803.57          |
| <b>Non-operating revenue:</b>   |                          |                         |
| Interest income   | 221,937.93               | 2,482,658.99            |
| Interest Expense  | (1,189.83)               | (16,207.17)             |
|   | <u>8,538,587.80</u>      | <u>111,896,255.39</u>   |
| <b>Income before transfers</b>  |                          |                         |
|   | <u>8,538,587.80</u>      | <u>111,896,255.39</u>   |
| <b>Transfers to:</b>  |                          |                         |
| Lottery Scholarship Trust Account   | (16,889,323.87)          | (114,767,979.90)        |
|   | <u>(16,889,323.87)</u>   | <u>(114,767,979.90)</u> |
| <b>Change in net position</b>   | \$ (8,350,736.07)        | (2,871,724.51)          |
|   | <u>\$ (8,350,736.07)</u> | <u>(2,871,724.51)</u>   |
| <b>Total net position - beginning</b>   |                          | 9,835,490.51            |
| <b>Total net position - ending</b>  |                          | <u>\$ 6,963,766.00</u>  |



Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Revenues and Expenses Budget Comparisons  
For the Year Ended June 30, 2023

|                                     | CM Actual              | %      | CM Budget              | %      | CM Variance            | YTD Actual               | %      | YTD Budget              | %      | YTD Variance            |
|-------------------------------------|------------------------|--------|------------------------|--------|------------------------|--------------------------|--------|-------------------------|--------|-------------------------|
| <b>Operating revenues:</b>          |                        |        |                        |        |                        |                          |        |                         |        |                         |
| Instant games                       | \$ 39,192,073.00       | 83.31  | \$ 34,050,000.00       | 81.39  | \$ 5,142,073.00        | \$ 476,578,850.00        | 78.36  | \$ 440,700,000.00       | 82.23  | \$ 35,878,850.00        |
| Online games                        | 7,803,456.50           | 16.59  | 7,743,000.00           | 18.51  | 60,456.50              | 130,982,274.50           | 21.54  | 94,660,000.00           | 17.66  | 36,322,274.50           |
| Retailer fees                       | 50,449.53              | 0.11   | 43,000.00              | 0.10   | 7,449.53               | 661,670.83               | 0.11   | 600,000.00              | 0.11   | 61,670.83               |
| Other revenue                       | 50.40                  | 0.00   | 100.00                 | 0.00   | (49.60)                | 6,195.36                 | 0.00   | 2,000.00                | 0.00   | 4,195.36                |
|                                     |                        |        |                        | 0.00%  |                        |                          |        |                         |        |                         |
| Total operating revenues            | <u>47,046,029.43</u>   | 100.00 | <u>41,836,100.00</u>   | 100.00 | <u>5,209,929.43</u>    | <u>608,228,990.69</u>    | 100.00 | <u>535,962,000.00</u>   | 100.00 | <u>72,266,990.69</u>    |
| <b>Operating expenses:</b>          |                        |        |                        |        |                        |                          |        |                         |        |                         |
| Instant game prizes                 | 28,233,177.09          | 60.01  | 24,639,587.00          | 58.90  | 3,593,590.09           | 346,188,839.54           | 56.92  | 319,363,000.00          | 59.59  | 26,825,839.54           |
| Online game prizes                  | 4,138,798.56           | 8.80   | 4,223,413.00           | 10.10  | (84,614.44)            | 70,638,369.14            | 11.61  | 51,699,000.00           | 9.65   | 18,939,369.14           |
| Retailer commissions                | 2,665,867.56           | 5.67   | 2,383,000.00           | 5.70   | 282,867.56             | 34,300,133.80            | 5.64   | 30,293,000.00           | 5.65   | 4,007,133.80            |
| Gaming contract costs               | 2,258,693.30           | 4.80   | 2,108,000.00           | 5.04   | 150,693.30             | 29,759,529.93            | 4.89   | 26,798,000.00           | 5.00   | 2,961,529.93            |
| Compensation & benefits             | 469,869.19             | 1.00   | 491,000.00             | 1.17   | (21,130.81)            | 5,697,298.56             | 0.94   | 5,800,000.00            | 1.08   | (102,701.44)            |
| Marketing, advertising & promotions | 545,619.64             | 1.16   | 512,000.00             | 1.22   | 33,619.64              | 7,185,317.94             | 1.18   | 7,300,000.00            | 1.36   | (114,682.06)            |
| General and administrative expenses | 219,855.10             | 0.47   | 269,000.00             | 0.64   | (49,144.90)            | 2,750,135.32             | 0.45   | 3,231,000.00            | 0.60   | (480,864.68)            |
| Services provided by other agencies | 138,400.00             | 0.29   | 91,000.00              | 0.22   | 47,400.00              | 1,579,900.00             | 0.26   | 1,100,000.00            | 0.21   | 479,900.00              |
| Amortization - GASB 87 Leases       | 22,652.65              | 0.05   | -                      | -      | 22,652.65              | 271,831.76               | 0.04   | -                       | 0.00   | 271,831.76              |
| Depreciation                        | 35,256.64              | 0.07   | 35,000.00              | 0.08   | 256.64                 | 427,831.13               | 0.07   | 420,000.00              | 0.08   | 7,831.13                |
| Total operating expenses            | <u>38,728,189.73</u>   | 82.32  | <u>34,752,000.00</u>   | 83.07  | <u>3,976,189.73</u>    | <u>498,799,187.12</u>    | 82.01  | <u>446,004,000.00</u>   | 83.22  | <u>52,795,187.12</u>    |
| Operating income                    | 8,317,839.70           | 17.68  | 7,084,100.00           | 16.93  | 1,233,739.70           | 109,429,803.57           | 17.99  | 89,958,000.00           | 16.78  | 19,471,803.57           |
| <b>Non-operating revenue:</b>       |                        |        |                        |        |                        |                          |        |                         |        |                         |
| Interest income                     | 221,937.93             | 0.47   | 137,000.00             | 0.33   | 84,937.93              | 2,482,658.99             | 0.41   | 1,500,000.00            | 0.28   | 982,658.99              |
| Interest expense                    | (1,189.83)             | (0.00) | -                      | -      | (1,189.83)             | (16,207.17)              | (0.00) | -                       | -      | (16,207.17)             |
| Income before transfers             | <u>\$ 8,538,587.80</u> | 18.15  | <u>\$ 7,221,100.00</u> | 17.26  | <u>\$ 1,317,487.80</u> | <u>\$ 111,896,255.39</u> | 18.40  | <u>\$ 91,458,000.00</u> | 17.06  | <u>\$ 20,438,255.39</u> |

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Net Proceeds Computation to Transfer to Lottery Scholarship Trust**  
**Modified Cash Basis**  
**For the Year Ended June 30, 2023**

|   | Year to date                                   |
|---|--|
| <b>Operating revenues:</b>  |  |
| Instant ticket (Settlements)  | \$ 476,224,916.00                              |
| Online ticket sales   | 130,982,274.50                                 |
| Retailer application, fidelity and service fees   | 661,670.83                                     |
| Other revenue   | <u>6,195.36</u>                                |
| <b>Total operating revenues</b>   | <u><b>607,875,056.69</b></u>                   |
| <b>Operating expenses:</b>  |  |
| Instant game prizes (Settlements)   | 343,602,717.00                                 |
| Online game prizes  | 70,638,369.14                                  |
| Retailer commissions  | 34,300,133.80                                  |
| Gaming contract costs   | 29,759,529.93                                  |
| Compensation and benefits   | 5,697,298.56                                   |
| Marketing, advertising and promotions   | 7,185,317.94                                   |
| General and administrative expenses   | 2,750,135.32                                   |
| Services provided by Arkansas Department of Education -<br>Division of Higher Education | 1,421,500.00                                   |
| Services provided by Legislative Audit Agency   | 158,400.00                                     |
| Amortization - GASB 87 Leases   | 271,831.76                                     |
| Current year capital asset cost   | <u>6,052.98</u>                                |
| <b>Total operating expenses</b>   | <u><b>495,791,286.43</b></u>                   |
| <b>Change in net proceeds from operations</b>   | <b>112,083,770.26</b>                          |
| <b>Non-operating revenue:</b>   |  |
| Interest income   | 2,482,658.99                                   |
| Other non-operating income  | (16,207.17)                                    |
| EDUCATION TRUST FUNDING-Current Year  | (97,878,656.03)                                |
| Less Act 1180 Unclaimed Prizes  |  |
| Less current year Bond Reserve Fees   | (110,530.95) restricted reserves               |
| Add Bond Funds in excess of \$500,000   | 84,645.94 see 23-115-603(a)(5)                 |
| Add back Write Off Retailer Bad Debt  | 25,885.01                                      |
| Less current year MUSL Reserves   | (46,242.18) see 23-115-103(17) and (19)(A)&(B) |
| Add OPEB expense in Comp and Benefits   | <u>264,000.00</u>                              |
| <b>NET PROCEEDS EARNED-Current Month</b>  | <u><b>\$ 16,889,323.87</b></u>                 |
| <b>-Year to Date</b>  | <u><b>\$ 114,767,979.90</b></u>                |

|   | Transfer         | Interest      | Total            |
|---|------------------|---------------|------------------|
| <b>Lottery Scholarship Trust Account</b>                            | <b>\$</b>        | <b>\$</b>     | <b>\$</b>        |
| April 2022 funding - 5/15/22  | 239,176,656.80   | 5,885,041.63  | 245,061,698.43   |
| May 2022 funding - 6/15/22  | 8,012,114.84     | 47,454.08     | 8,059,568.92     |
| Transfer to ADHE for FY 2022 Concurrent Scholarship Funding 6/9/22  | 7,872,154.05     | 114,192.35    | 7,986,346.40     |
| Transfer to ADHE for FY 2022 Workforce Scholarship Funding 6/9/22   | (500,000.00)     |               | (500,000.00)     |
| June 2022 funding - 7/15/22   | (250,000.00)     |               | (250,000.00)     |
| July 2022 funding - 8/15/22   | 13,886,610.16    | 126,730.86    | 14,013,341.02    |
| August 9, 2022 ADHE Refund of FY 22 unused Scholarship Money        | 12,323,427.00    | 142,552.31    | 12,465,979.31    |
| August 2022 funding - 9/15/22                                       | 15,927,228.23    |               | 15,927,228.23    |
| August 2022 funding - 9/15/22                                       | 5,852,986.68     | 177,987.60    | 6,030,974.28     |
| Transfer to ADHE for FY 2023 Fall Funding 9/23/22                   | (30,000,000.00)  |               | (30,000,000.00)  |
| September 2022 funding - 10/15/22                                   | 7,719,458.52     | 203,931.27    | 7,923,389.79     |
| October 2022 funding - 11/15/22                                     | 9,704,387.92     | 158,821.32    | 9,863,209.24     |
| November 2022 funding 12/15/22                                      | 10,496,530.57    | 161,458.63    | 10,657,989.20    |
| Transfer to ADHE for FY 2023 Concurrent Scholarship Funding 12/7/22 | (2,000,000.00)   |               | (2,000,000.00)   |
| December 2022 funding 1/15/23                                       | 6,266,787.59     | 168,995.81    | 6,435,783.40     |
| January 2023 funding - 2/15/22                                      | \$ 11,781,045.35 | \$ 185,947.51 | \$ 11,966,992.86 |
| Transfer to ADHE for FY 2023 Spring Funding 2/22/22                 | (30,000,000.00)  |               | (30,000,000.00)  |
| February 2023 funding 3/15/23                                       | 6,931,065.01     | 166,498.75    | 7,097,563.76     |
| March 2023 funding 4/15/23  | 8,124,755.27     | 171,089.26    | 8,295,844.53     |
| Transfer to ADHE for FY 2023 Concurrent Scholarship Funding 4/18/22 | (400,000.00)     |               | (400,000.00)     |
| April 2023 funding 5/15/23  | 7,814,389.31     | 160,070.07    | 7,974,459.38     |
| May 2023 funding 6/15/23  | 8,969,373.45     | 197,096.83    | 9,166,470.28     |
| June 2023 funding 7/15/23   | 16,703,750.82    | 185,573.05    | 16,889,323.87    |

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Lottery Scholarship Trust Account**

|   | <b>Fiscal Year<br/>June 30, 2022</b> | <b>Fiscal Year<br/>June 30, 2023</b> |
|---|--------------------------------------|--------------------------------------|
| <b>Beginning Balance</b>                                | \$ 152,129,833                       | \$ 192,693,718                       |
| <br>  |                                      |                                      |
| <b>Net Proceeds</b>                                     | 99,386,657                           | 114,767,980                          |
| <br>  |                                      |                                      |
| <b>Transfers to ADHE:</b>                               | <b>FY22</b>                          | <b>FY23</b>                          |
| Fall Academic Challenge Scholarships                    | 9/7/21                               | 9/23/22                              |
| Concurrent and Workforce Scholarships                   | 10/8/21                              | 12/7/22                              |
| Spring Academic Challenge Scholarships                  | 3/4/22                               | 2/22/23                              |
| Concurrent Scholarships                                 | 6/9/22                               | 4/18/23                              |
| Workforce Scholarships                                  | 6/9/22                               |                                      |
|   |                                      | (38,000,000)                         |
|   |                                      | (3,000,000)                          |
|   |                                      | (33,000,000)                         |
|   |                                      | (500,000)                            |
|   |                                      | (250,000)                            |
|   |                                      | <u>(74,750,000)</u>                  |
|   |                                      | <u>(62,400,000)</u>                  |
| <br>  |                                      |                                      |
| <b>Refund of Unused Scholarship Proceeds Requested:</b> | <b>FY22</b>                          | <b>FY23</b>                          |
|   | 8/9/22                               |                                      |
|   |                                      | 15,927,228                           |
|   |                                      | <u>-</u>                             |
| <br>  |                                      |                                      |
| <b>Ending Balance</b>                                   | <u>\$ 192,693,718</u>                | <u>\$ 245,061,698</u>                |

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**June 30, 2023**

|   | Monthly         | Year<br>to Date |
|---|-----------------|-----------------|
| Reserve Balance July 1, 2022  |                 | \$1,000,000.00  |
| 1. Unclaimed lottery prize money:   | \$ 1,141,476.29 | 10,004,003.13   |
| 2. Expenditures from unclaimed lottery prize money:                             |                 |                 |
| 3. Reserved for future prizes, promotion or reserves:                           | 1,141,476.29    | 10,004,003.13   |
| 4. Less Deposits to net lottery proceeds from unclaimed<br>Lottery prize money: |                 | 10,004,003.13   |
| Reserve Balance June 30, 2023   |                 | \$1,000,000.00  |



Section 10  
Arkansas Department of Higher  
Education

**Arkansas Department of Finance and Administration**

**Office of the Arkansas Lottery**

**June 1 through June 30th, 2023**



**Office of the Arkansas Lottery had no request from ADHE during the reporting period of June 1<sup>st</sup> through June 30<sup>th</sup>.**



Section 11  
AASIS Entries-Floating Contracts



|      | INTRALOT INC<br>VENDOR #100214562 | SCIENTIFIC GAMES<br>INTERNATIONAL<br>VENDOR #100214563 | SCIENTIFIC<br>GAMES U.S.<br>VENDOR #100248086 |
|------|-----------------------------------|--|---|
| FY16 | 9,986,920                         | 9,664,102  | N/A   |
| FY17 | 9,840,159                         | 9,386,298  | N/A   |
| FY18 | 10,679,382                        | 11,343,595   | N/A   |
| FY19 | 12,779,984                        | 12,962,405   | N/A   |
| FY20 | 10,844,091                        | 13,478,031   | N/A   |
| FY21 | 13,293,947                        | 17,704,236   | N/A   |
| FY22 | 12,446,121                        | 17,637,344   | 1,889,072                                     |
| FY23 | 11,853,078                        | N/A  | 15,859,815                                    |
|      | <b>91,723,682</b>                 | <b>92,176,012</b>                                      | <b>17,748,887</b>                             |

Note: Scientific Games International, vendor 100214563, and Scientific Games US, vendor 100248086, are the same contractual vendor per the OAL contract. The vendor went through a Corporate reorganization and changed names with a new TIN as part of that reorganization. The OAL contract was legally assigned to Scientific Games US as part of that reorganization.



Section 12  
Instant Ticket Games Releases

**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**June 2023**

Sales for the following instant games began June 27, 2023. No ending dates have been determined for these games.

**\$1 Quick \$50!**

**\$2 \$100 Stacked**

**\$3 Daily Crossword**

**\$5 EZ Grand**

**\$10 \$200,000 Max**

Sales for the following Fast Play games began June 5, 2023. No ending dates have been determined for these games.

**\$1 Crazy 8's**

**\$2 Lucky Loot**



Section 13  
Minority & Female owned Business  
Report

| <b>Minority Report - JUNE 2023</b>            |      |                |                         |
|---|------|----------------|-------------------------|
| <b>Arkansas Scholarship Lottery</b>           |      |                |                         |
|   |      |                |                         |
| <b>VENDORS</b>                                |      | <b>June</b>    | <b>FY to Date Total</b> |
| A-ABSOLUTE MOVING & HAULING                   | CMBE |                | \$498.40                |
| ADVANTAGE COMMUNICATIONS                      | MBE  |                |                         |
| AFRICAN AMERICAN PERSPECTIVES                 | MBE  |                |                         |
| AJP FARM, LLC                                 | MBE  |                |                         |
| ARKANSAS FLAG AND BANNER                      | WBE  |                | \$9,575.00              |
| BEST BANNER AND SIGNS                         |      |                |                         |
| BSW ADVERTISING                               | FOB  |                |                         |
| BUDS GRAPHICS SALES & SERVICE                 | MBE  |                |                         |
| BURRIS INC                                    | CWOB |                | \$32,349.61             |
| BYRD ENTERPRISE,INC                           | NAI  |                |                         |
| CCI Of ARKANSAS                               | CMBE |                |                         |
| CHOICE PROMOTION                              | MBE  |                | \$66,590.92             |
| CREATIVE GRAPICS, INC                         | MBE  |                |                         |
| CRENSHAW SIGNS                                | MBE  |                |                         |
| DE'LISA BALENTINE                             | WBE  |                |                         |
| DR. B'S WINDSHIELD REPAIR COMPANY             | MBE  |                |                         |
| GATHRIGHT VAN AND STORAGE                     |      |                |                         |
| GODDESS PRODUCTS                              | CMBE |                |                         |
| GOVERNMENT SUPPLY SERVICES                    | CMBE | \$23.76        | \$2,301.53              |
| HOG WASH DETAIL DENT & TINT                   | MBE  |                |                         |
| HOLA! ARKANSAS                                | MBE  |                |                         |
| INCLUSION MAGAZINE                            | MBE  |                |                         |
| LA DESIGNS                                    | WBE  |                |                         |
| LAHARPE'S OFFICE FURNITURE                    | WBE  |                | \$1,298.07              |
| LAF PRODUCTION, INC                           | MBE  |                |                         |
| MICKEY'S SPECIAL AFFAIRS                      | MBE  |                |                         |
| MR. B'S 2 MOBILE HAND WASH & WAX              | MBE  |                |                         |
| NORTHEAST ARKANSAS CLEANING SERVICE           | WBE  |                |                         |
| PARTY PRINTS                                  | CMBE |                |                         |
| PREMIER STAFFING                              | WBE  |                |                         |
| RIDE N SHINE DETAIL                           | MOB  |                |                         |
| RU-MEL & ASSOCIATES, INC                      | MBE  |                |                         |
| S & P SERVICES                                | MBE  |                |                         |
| STAND NEWS                                    | MBE  |                |                         |
| THE AMERICAN BANNER PUBLISHING, LLC           | MBE  |                |                         |
| TRIVIA MARKETING                              | WBE  |                |                         |
|   |      |                |                         |
| <b>Total</b>                                  |      | <b>\$23.76</b> | <b>\$112,613.53</b>     |
|   |      |                |                         |
|   |      |                |                         |
|   |      |                |                         |
| MBE = Minority Business Enterprise            |      |                |                         |
| CMBE = Certified Minority Business Enterprise |      |                |                         |



Section 14  
Internal Auditor Reports

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery**

**Audit Report for June 1 through June 30th, 2023.**



**Office of the Arkansas Lottery had no audit reports issued during the reporting period June 1<sup>st</sup> through June 30<sup>th</sup>, 2023.**





Section 15  
Demographics and Organizational  
Chart

INTERNAL AUDITOR  
WILLIAM CHAD MILLER

AUDITOR  
VACANT

DEPARTMENT OF FINANCE & ADMINISTRATION

SECRETARY

LARRY WALTHER

EXECUTIVE DIRECTOR  
J. ERIC HAGLER

CHIEF LEGAL COUNSEL  
BREIT STANDRIDGE

EXECUTIVE ADMINISTRATOR  
AVANCA APROW

RECEPTIONIST  
KIARA JONES

IT COORDINATOR  
JAMES HEDRICK

APPLICATION SUPPORT SPECIALIST  
KYLE HESTES

CHIEF FISCAL OFFICER  
JERRY FETZER

FINANCIAL ANALYST  
CASEY HARGIS

TREASURER  
BRANDI RATCLIFF

COLLECTIONS SPECIALIST  
PAUL LAWSON

FISCAL SPECIALIST  
KESHA GLASS

CLAIMS CENTER MANAGER  
SANDRA CUMMINGS

CLAIMS ASSISTANT  
CORTNEY FOSTER

CLAIMS ASSISTANT  
CYNTHIA PUMPHREY

CONTROLLER  
TERRY WILLIAMS

ACCOUNTANT  
CYNTHIA MATTHEWS

PROCUREMENT COORDINATOR  
DANIEL EVANS

GAMING DIRECTOR  
MIKE SMITH

SR. DATABASE ADMINISTRATOR  
SAM BURKS

PRODUCT MANAGER  
BOB COLEMAN

PRODUCT MANAGER  
JENNIFER "DANI" SMITH

PRODUCT MANAGER  
OLIVIA SLOAN

DEPUTY DIRECTOR, GAMING  
ANITA JUNIOR

QA SYSTEMS ANALYST  
CLIFF RASSMANN

LEAD COMPUTER OPERATOR  
CHRIS PABIN

COMPUTER OPERATOR  
BROY HUDSON

COMPUTER OPERATOR  
KAYLEN WILKERSON

SECURITY & COMPLIANCE DIRECTOR  
JUSTIN WEBB

DEPUTY DIRECTOR, SECURITY  
VACANT

LICENSING MANAGER  
BROOKE JACKSON

LICENSING SPECIALIST  
BRANDI BRASWELL

LICENSING SPECIALIST  
JIMMY HICKMAN

LICENSING SPECIALIST  
DEKATRICK CALVIN

SENIOR SECURITY SPECIALIST  
ANGELA JONES

SECURITY SUPPORT SPECIALIST  
LASHONNA FOSTER

IT SECURITY ANALYST  
ANTWON ROSS

SECURITY SPECIALIST  
MICHAEL TENSION

SECURITY SPECIALIST  
DAVID RACICOT

SECURITY SPECIALIST  
CLINT WHITWORTH

MARKETING/ADVERTISING DIRECTOR  
ASHLEY MCNATT

GRAPHIC SPECIALIST  
JASON JOBE

CAMPAIGN COORDINATOR  
VACANT

PUBLICATION SPECIALIST  
TIFFANY MCNEAL

COLOR KEY

- DIRECTOR
- AUDIT/LEGAL/OTHER
- GAMING
- MARKETING & ADVERTISING
- FINANCE & ACCOUNTING
- SECURITY & COMPLIANCE
- SALES
- INFORMATION TECHNOLOGY

SALES DIRECTOR  
MARK HEARN

KEY ACCOUNTS  
SABRINA ALLEN

REGIONAL SALES MANAGERS  
ANDY BIERNAT  
LINDA CHAMBERS

MARKETING SALES REPRESENTATIVES

DONNA BARNHART

VACANT

CINDY CARLOCK

MOLLY HARRIS

RICK CONRAD

ELIZABETH FINDLEY

RANDI STUMP

CHARLES FREEMAN

DIANNE GIBBS

BRIAN GORDON

DEAN HEARD JONES

SUSAN KNOLL

LISA THORNTON

ALI MUSTAFA

TERRI BREWER

GAYE ANN PUSCH

KAREN REDFEARN

CALEB JACKSON

VACANT

LATONYALYN WHITE



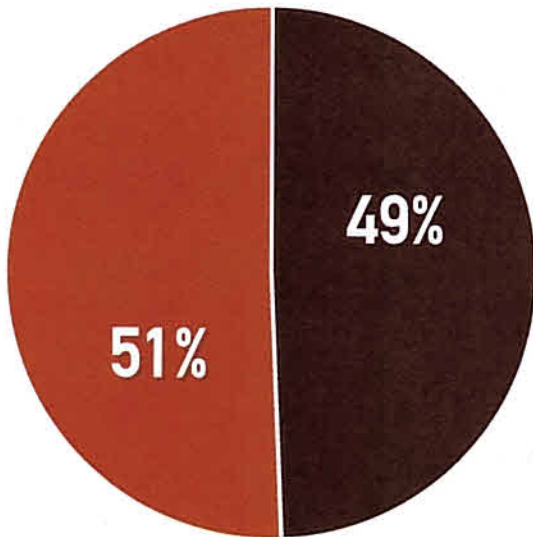
Arkansas  
Scholarship Lottery

ARKANSAS DEPARTMENT OF FINANCE & ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY | 2023 ACRF

ORGANIZATIONAL CHART

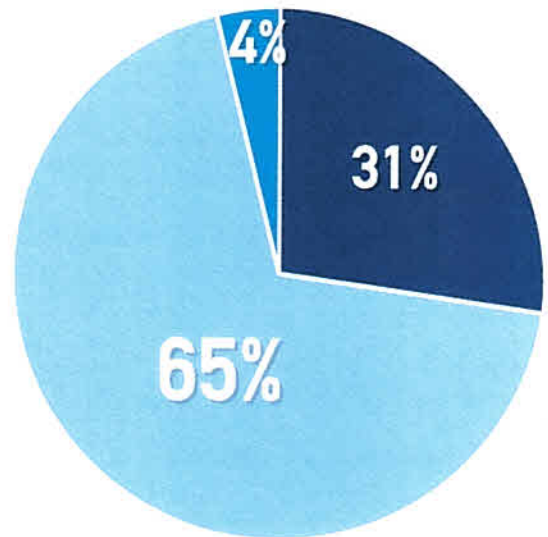
ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
 OFFICE OF THE ARKANSAS LOTTERY  
 JUNE 2023

## GENDER



- MALE
- FEMALE

## RACE



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ TOTAL NUMBER OF EMPLOYEES AS OF JUNE 2023: 65 ▼

### GENDER

Females - 32

Males - 33

### RACE

Black - 20 ----- Female - 12 Male - 8

Caucasian - 42 ----- Female - 19 Male - 23

Other - 3 ----- Female - 1 Male - 2