



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

January 10, 2023

The Honorable Sarah Huckabee Sanders  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Sanders:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2022. The report contains the following:

- Contracts Awarded
- Debt Set-off Collections
- Retailer Losses
- Breakdown of Lottery Sales per County
- Total Number of Retailers
- Prize Disbursements
- Operating Expenses
- Net Assets
- Administrative Expenses
- Unclaimed Prize Report
- DFA Office of the Arkansas Lottery Minority & Female owned Business Report
- DFA office of the Arkansas Lottery Demographics
- Internal Auditor Reports
- Instant Ticket Games Releases
- ADHE
- Lottery Scholarship Account

Please contact me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler  
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance  
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January 10, 2023

The Honorable Ronald Caldwell, Co-Chair  
The Honorable Gary Deffenbaugh, Co-Chair  
One Capitol Mall Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell and Representative Deffenbaugh:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. § 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2022. The report contains the following:

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Respectfully submitted,

J. Eric Hagler  
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration**

**Office of the Arkansas Lottery**

**Term Contracts for Goods and Services**

**December 1 through December 31, 2022**



Office of the Arkansas Lottery had no contracts during the reporting period of December 1<sup>st</sup> through December 31<sup>st</sup>, 2022.

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
December 1 through December 31, 2022

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$17,478.00	\$11,669.50	\$12,264.00	\$492,434.00	\$6,656.00	\$2,916.00	\$20,294.00	\$3,488.00	\$15,955.00	\$583,124.50
ASHLEY	\$15,561.00	\$16,645.50	\$12,381.00	\$207,738.00	\$2,928.00	\$1,686.00	\$11,159.00	\$2,257.00	\$11,461.00	\$281,816.50
BAXTER	\$2,871.00	\$2,057.00	\$19,774.00	\$503,359.00	\$9,932.00	\$8,878.00	\$43,076.00	\$10,537.00	\$31,255.00	\$631,779.00
BENTON	\$8,577.50	\$3,161.50	\$20,268.00	\$1,454,255.00	\$34,350.00	\$22,128.00	\$199,080.00	\$28,774.00	\$136,110.00	\$1,906,704.00
BOONE	\$2,002.00	\$4,525.00	\$21,109.00	\$498,371.00	\$5,350.00	\$2,340.00	\$29,695.00	\$4,734.00	\$21,361.00	\$589,687.00
BRADLEY	\$2,700.50	\$4,750.00	\$2,925.00	\$193,147.00	\$2,214.00	\$552.00	\$6,848.00	\$1,361.00	\$4,703.00	\$219,200.50
CALHOUN	\$3,073.00	\$966.50	\$2,352.00	\$56,666.00	\$520.00	\$456.00	\$2,124.00	\$594.00	\$1,806.00	\$67,087.50
CARROLL	\$824.00	\$665.00	\$12,798.00	\$278,133.00	\$4,228.00	\$2,084.00	\$19,014.00	\$3,345.00	\$13,801.00	\$334,892.00
CHICOT	\$8,843.50	\$3,771.00	\$6,415.00	\$203,253.00	\$3,396.00	\$4,494.00	\$15,612.00	\$2,665.00	\$12,593.00	\$261,042.50
CLARK	\$3,223.00	\$1,617.00	\$29,917.00	\$411,033.00	\$7,840.00	\$3,296.00	\$19,776.00	\$4,974.00	\$14,996.00	\$496,672.00
CLAY	\$1,152.50	\$37.50	\$3,202.00	\$128,023.00	\$1,942.00	\$1,800.00	\$6,371.00	\$2,263.00	\$5,313.00	\$150,104.00
CLEBURNE	\$2,602.50	\$134.50	\$38,494.00	\$307,937.00	\$9,296.00	\$4,572.00	\$26,337.00	\$7,905.00	\$20,638.00	\$417,916.00
CLEVELAND	\$535.00	\$312.50	\$1,707.00	\$59,725.00	\$900.00	\$1,444.00	\$3,033.00	\$480.00	\$2,932.00	\$71,068.50
COLUMBIA	\$17,473.00	\$10,362.50	\$11,133.00	\$369,844.00	\$3,670.00	\$3,050.00	\$13,452.00	\$2,686.00	\$11,101.00	\$442,771.50
CONWAY	\$7,059.00	\$2,361.00	\$13,488.00	\$458,486.00	\$15,036.00	\$4,646.00	\$23,952.00	\$8,118.00	\$19,303.00	\$552,449.00
CRAIGHEAD	\$13,791.00	\$9,881.50	\$47,367.00	\$1,895,745.00	\$20,666.00	\$12,022.00	\$88,104.00	\$13,870.00	\$62,925.00	\$2,164,371.50
CRAWFORD	\$3,882.50	\$1,414.00	\$15,921.00	\$426,666.00	\$10,372.00	\$5,988.00	\$42,415.00	\$9,072.00	\$30,519.00	\$546,249.50
CRITTENDEN	\$43,832.50	\$25,239.50	\$21,018.00	\$714,759.00	\$7,016.00	\$8,316.00	\$54,299.00	\$9,107.00	\$48,801.00	\$932,388.00
CROSS	\$8,126.00	\$5,519.00	\$9,315.00	\$384,541.00	\$3,400.00	\$1,414.00	\$12,112.00	\$1,621.00	\$8,642.00	\$434,690.00
DALLAS	\$2,698.50	\$1,170.50	\$9,481.00	\$207,374.00	\$2,796.00	\$692.00	\$7,001.00	\$1,521.00	\$5,523.00	\$238,257.00
DESHA	\$3,110.00	\$1,798.00	\$4,925.00	\$242,964.00	\$3,294.00	\$1,030.00	\$10,944.00	\$2,790.00	\$9,133.00	\$279,988.00
DREW	\$4,241.00	\$3,413.00	\$13,564.00	\$393,729.00	\$5,736.00	\$3,302.00	\$16,241.00	\$4,057.00	\$12,914.00	\$457,197.00
FAULKNER	\$12,562.00	\$6,082.00	\$56,428.00	\$1,398,624.00	\$40,100.00	\$17,646.00	\$97,325.00	\$23,756.00	\$76,692.00	\$1,729,215.00
FRANKLIN	\$604.00	\$93.00	\$20,898.00	\$211,564.00	\$4,502.00	\$1,358.00	\$13,888.00	\$3,198.00	\$11,045.00	\$287,150.00
FULTON	\$505.00	\$913.00	\$5,326.00	\$60,169.00	\$1,098.00	\$822.00	\$4,742.00	\$772.00	\$3,203.00	\$77,550.00
GARLAND	\$15,687.00	\$7,711.00	\$39,966.00	\$1,160,000.00	\$39,974.00	\$18,356.00	\$118,616.00	\$39,588.00	\$83,118.00	\$1,523,016.00
GRANT	\$1,121.00	\$1,164.50	\$6,297.00	\$172,738.00	\$4,496.00	\$2,894.00	\$14,259.00	\$3,138.00	\$10,389.00	\$216,496.50
GREENE	\$992.50	\$525.50	\$20,958.00	\$668,031.00	\$6,908.00	\$4,302.00	\$34,900.00	\$6,823.00	\$26,761.00	\$770,201.00
HEMPSTEAD	\$68,430.50	\$25,233.00	\$8,690.00	\$394,924.00	\$3,196.00	\$3,380.00	\$16,188.00	\$2,872.00	\$11,181.00	\$534,094.50
HOT SPRING	\$1,145.50	\$398.00	\$20,020.00	\$433,301.00	\$8,428.00	\$4,876.00	\$22,595.00	\$5,978.00	\$16,327.00	\$513,068.50
HOWARD	\$50,880.00	\$14,423.00	\$8,869.00	\$255,232.00	\$2,846.00	\$2,498.00	\$9,628.00	\$2,083.00	\$7,606.00	\$354,065.00
INDEPENDENCE	\$4,690.00	\$3,502.00	\$49,207.00	\$617,889.00	\$9,366.00	\$3,786.00	\$27,937.00	\$6,507.00	\$21,390.00	\$744,274.00
IZARD	\$88.00	\$242.50	\$7,524.00	\$108,347.00	\$2,148.00	\$1,064.00	\$7,563.00	\$1,929.00	\$6,457.00	\$135,362.50
JACKSON	\$16,607.50	\$10,997.00	\$26,476.00	\$329,835.00	\$4,966.00	\$1,602.00	\$13,186.00	\$3,513.00	\$9,735.00	\$416,917.50
JEFFERSON	\$67,110.00	\$43,593.00	\$36,192.00	\$1,340,348.00	\$28,816.00	\$14,266.00	\$76,633.00	\$21,264.00	\$61,358.00	\$1,689,580.00
JOHNSON	\$1,263.00	\$2,155.50	\$7,585.00	\$268,478.00	\$4,024.00	\$2,454.00	\$15,324.00	\$4,111.00	\$13,955.00	\$319,349.50
LAFAYETTE	\$19,762.00	\$4,859.00	\$4,110.00	\$115,420.00	\$696.00	\$882.00	\$4,596.00	\$458.00	\$3,621.00	\$154,404.00
LAWRENCE	\$925.00	\$154.50	\$16,155.00	\$328,943.00	\$2,266.00	\$542.00	\$13,343.00	\$2,179.00	\$8,570.00	\$374,295.50
LEE	\$4,132.00	\$18,824.00	\$1,787.00	\$77,500.00	\$722.00	\$542.00	\$5,342.00	\$475.00	\$4,796.00	\$114,120.00
LINCOLN	\$538.00	\$641.00	\$2,856.00	\$114,985.00	\$2,224.00	\$1,518.00	\$6,242.00	\$1,742.00	\$4,536.00	\$135,284.00
LITTLE RIVER	\$6,912.00	\$3,520.00	\$3,262.00	\$130,850.00	\$1,786.00	\$838.00	\$8,563.00	\$1,491.00	\$7,126.00	\$164,348.00
LOGAN	\$1,131.50	\$114.50	\$16,033.00	\$265,757.00	\$3,804.00	\$1,812.00	\$14,050.00	\$3,847.00	\$12,118.00	\$318,667.00
LONOKE	\$12,781.50	\$10,759.50	\$51,939.00	\$1,151,143.00	\$28,166.00	\$10,752.00	\$14,198.00	\$19,732.00	\$54,553.00	\$1,414,024.00
MADISON	\$93.00	\$328.00	\$1,314.00	\$112,926.00	\$1,950.00	\$1,194.00	\$11,809.00	\$1,576.00	\$8,257.00	\$139,447.00
MARION	\$3,807.50	\$2,017.50	\$13,214.00	\$208,816.00	\$4,120.00	\$2,526.00	\$14,187.00	\$4,183.00	\$9,918.00	\$262,789.00
MILLER	\$38,182.50	\$13,552.50	\$17,068.00	\$592,783.00	\$6,672.00	\$7,144.00	\$31,768.00	\$5,386.00	\$23,181.00	\$735,737.00
MISSISSIPPI	\$61,108.50	\$28,213.00	\$17,184.00	\$742,736.00	\$5,808.00	\$3,694.00	\$30,858.00	\$3,419.00	\$21,782.00	\$914,802.50

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
December 1 through December 31, 2022

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LOTTO	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
MONROE	\$35,544.00	\$12,642.50	\$37,142.00	\$215,636.00	\$4,054.00	\$1,754.00	\$12,900.00	\$2,484.00	\$9,727.00	\$331,883.50
MONTGOMERY	\$345.50	\$331.50	\$2,334.00	\$35,101.00	\$1,162.00	\$472.00	\$4,482.00	\$767.00	\$2,845.00	\$47,840.00
NEVADA	\$5,307.00	\$2,943.50	\$3,176.00	\$187,861.00	\$1,692.00	\$1,014.00	\$6,448.00	\$852.00	\$4,818.00	\$214,111.50
NEWTON	\$106.50	\$6.50	\$2,380.00	\$42,192.00	\$726.00	\$202.00	\$2,864.00	\$844.00	\$2,458.00	\$51,779.00
OUACHITA	\$16,729.00	\$9,667.50	\$21,779.00	\$658,578.00	\$8,918.00	\$4,270.00	\$20,145.00	\$5,246.00	\$16,899.00	\$761,231.50
PERRY	\$1,088.50	\$521.50	\$5,740.00	\$121,278.00	\$3,760.00	\$1,390.00	\$7,376.00	\$1,741.00	\$6,092.00	\$148,889.00
PHILLIPS	\$14,719.50	\$7,163.00	\$6,320.00	\$244,925.00	\$2,798.00	\$2,424.00	\$14,776.00	\$2,388.00	\$12,919.00	\$308,432.50
PIKE	\$181.00	\$111.00	\$7,656.00	\$149,431.00	\$4,556.00	\$1,620.00	\$8,264.00	\$2,384.00	\$6,243.00	\$180,446.00
POINSETT	\$4,087.00	\$1,157.00	\$22,789.00	\$566,733.00	\$4,996.00	\$2,106.00	\$18,967.00	\$3,274.00	\$13,915.00	\$628,024.00
POLK	\$1,846.50	\$37.00	\$13,829.00	\$167,144.00	\$4,930.00	\$2,116.00	\$14,382.00	\$3,971.00	\$11,634.00	\$219,889.50
POPE	\$3,651.00	\$917.00	\$25,172.00	\$876,377.00	\$19,458.00	\$8,916.00	\$63,132.00	\$15,123.00	\$43,214.00	\$1,055,960.00
PRAIRIE	\$1,605.50	\$703.50	\$4,733.00	\$158,130.00	\$2,038.00	\$872.00	\$7,346.00	\$1,267.00	\$5,404.00	\$182,099.00
PULASKI	\$199,116.50	\$158,586.00	\$231,336.00	\$6,938,676.00	\$292,018.00	\$248,310.00	\$737,943.00	\$241,489.00	\$559,670.00	\$9,607,144.50
RANDOLPH	\$102.50	\$61.50	\$12,726.00	\$194,659.00	\$2,684.00	\$2,774.00	\$14,345.00	\$1,943.00	\$11,551.00	\$240,846.00
SAINIT FRANCIS	\$29,785.50	\$13,316.00	\$5,554.00	\$321,876.00	\$3,836.00	\$2,906.00	\$21,274.00	\$3,024.00	\$18,631.00	\$420,202.50
SALINE	\$27,833.00	\$7,968.00	\$63,306.00	\$1,353,162.00	\$39,886.00	\$17,860.00	\$94,061.00	\$28,802.00	\$70,660.00	\$1,703,538.00
SCOTT	\$762.50	\$257.50	\$3,539.00	\$97,820.00	\$2,066.00	\$992.00	\$7,752.00	\$1,116.00	\$6,141.00	\$120,446.00
SEARCY	\$56.50	\$166.00	\$4,757.00	\$101,684.00	\$2,272.00	\$690.00	\$6,130.00	\$1,364.00	\$4,564.00	\$121,683.50
SEBASTIAN	\$10,917.00	\$3,861.00	\$24,560.00	\$997,852.00	\$26,454.00	\$16,926.00	\$111,438.00	\$24,545.00	\$79,500.00	\$1,296,073.00
SEVIER	\$6,409.00	\$494.00	\$2,497.00	\$206,342.00	\$2,350.00	\$1,488.00	\$10,486.00	\$2,198.00	\$7,649.00	\$239,913.00
SHARP	\$958.00	\$235.00	\$16,844.00	\$333,652.00	\$4,496.00	\$2,802.00	\$25,007.00	\$5,139.00	\$17,271.00	\$406,404.00
STONE	\$1,212.50	\$79.50	\$4,442.00	\$111,567.00	\$3,472.00	\$906.00	\$7,225.00	\$2,833.00	\$5,906.00	\$137,643.00
UNION	\$76,266.50	\$37,895.50	\$30,539.00	\$994,953.00	\$7,528.00	\$5,976.00	\$31,648.00	\$7,999.00	\$29,000.00	\$1,221,805.00
VAN BUREN	\$1,160.00	\$1,178.00	\$9,123.00	\$226,744.00	\$5,798.00	\$2,586.00	\$16,395.00	\$5,104.00	\$12,162.00	\$280,250.00
WASHINGTON	\$18,539.00	\$9,837.50	\$44,806.00	\$1,710,407.00	\$37,228.00	\$26,118.00	\$177,418.00	\$33,859.00	\$126,883.00	\$2,185,095.50
WHITE	\$11,772.50	\$2,964.00	\$67,129.00	\$1,092,941.00	\$21,966.00	\$10,122.00	\$59,206.00	\$14,555.00	\$42,773.00	\$1,323,428.50
WOODRUFF	\$1,664.50	\$1,165.50	\$6,256.00	\$124,853.00	\$1,838.00	\$752.00	\$6,203.00	\$1,153.00	\$4,681.00	\$148,566.00
YELL	\$287.50	\$545.00	\$4,780.00	\$276,073.00	\$6,116.00	\$1,776.00	\$13,513.00	\$3,254.00	\$10,457.00	\$316,801.50

GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lotto	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$1,036,770.50	\$585,829.50	\$1,474,442.00	\$39,645,208.00	\$699,716.00	\$578,976.00	\$2,860,175.00	\$714,957.00	\$2,162,127.00	\$49,978,201.00

**Department of Finance & Administration**  
**Office of the Arkansas Lottery**  
**Retailer Loss/Debt Set-Off/ Income Tax**  
**December 2022**

As of 12/31/2022

Retailer losses \$0

<b>Arkansas Debt Set-Off</b>	<b>Dec-22</b>	<b>Total Since Inception</b>
Department of Finance and Administration	\$ 11,210.38	\$ 1,637,291.63
Office of Child Support Enforcement	\$ -	\$ 677,176.20
<b>Total Debt Set-Off</b>	<b>\$ 11,210.38</b>	<b>\$ 2,314,467.83</b>

<b>Income Taxes Withheld</b>	<b>Dec-22</b>	<b>Total Since Inception</b>
Federal	\$ 557,279.00	\$ 126,087,716.00
State	\$ 113,754.00	\$ 34,541,232.00
<b>Total Income Taxes Withheld</b>	<b>\$ 671,033.00</b>	<b>\$ 160,628,948.00</b>

Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Net Position  
December 31, 2022

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 6,827,502.22
Restricted assets:	
Cash and cash equivalents	221,149,490.09
Accounts receivable	17,797,914.72
Prepaid items	171,263.31
Total current assets	<u>245,946,170.34</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	20,569,453.29
Deposits with Multi-State Lottery Association	2,084,431.69
Capital assets (Net of accumulated depreciation)	755,392.38
Right to use assets-net	996,716.50
Total non-current assets	<u>24,405,993.86</u>
Total assets	<u>270,352,164.20</u>
<b>Deferred outflows of resources:</b>	
Related to pension	745,414.27
Related to OPEB	504,192.38
Total deferred outflows of resources	<u>1,249,606.65</u>
Total assets and deferred outflows of resources	<u>\$ 271,601,770.85</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 920,115.08
Prizes payable	27,396,545.13
Accrued and other liabilities	2,639,809.67
Due to other funds of the State	834,963.70
Due to Lottery Scholarship Trust Account	214,071,043.75
Lease Liability	259,870.17
Compensated absences	444,106.99
OPEB Obligation	98,210.89
Unearned revenue	326,701.59
Total current liabilities	<u>246,991,366.97</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	2,269,344.96
Net pension liability	1,476,746.00
Lease Liability	754,499.41
Total long-term liabilities	<u>4,500,590.37</u>
Total liabilities	<u>251,491,957.34</u>
<b>Deferred inflows of resources:</b>	
Related to pension	2,794,615.00
Related to OPEB	1,373,783.53
Total deferred inflows of resources	<u>4,168,398.53</u>
Total liabilities and deferred inflows of resources	<u>255,660,355.87</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	755,392.38
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	570,353.29
Deposits with Multi-State Lottery Association	2,084,431.69
Unclaimed prizes reserve	6,703,062.59
Unrestricted (deficit)	<u>(14,171,824.97)</u>
Total net position	<u>15,941,414.98</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 271,601,770.85</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Revenues, Expenses and Change in Net Position  
For the Six Months Ended December 31, 2022**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 40,503,593.00	\$ 230,740,214.00
Online ticket sales	10,251,769.50	71,943,223.00
Retailer application, fidelity, bond and service fees	49,107.41	345,508.62
Other revenue	<u>0.00</u>	<u>10.44</u>
 Total operating revenues	 <u>50,804,469.91</u>	 <u>303,028,956.06</u>
 <b>Operating expenses:</b>		
Instant game prizes	28,703,317.22	165,100,727.48
Online game prizes	5,493,752.16	38,494,763.27
Retailer commissions	2,872,718.86	17,033,220.55
Gaming contract costs	2,448,968.34	14,719,221.46
Compensation and benefits	486,974.10	2,878,278.21
Marketing, advertising and promotions	1,295,038.83	3,906,696.10
General and administrative expenses	209,903.10	1,505,591.47
Services provided by Arkansas Department of Education - Division of Higher Education	125,200.00	670,300.00
Services provided by Arkansas Legislative Audit	13,200.00	79,200.00
Amortization - GASB 87 Leases	22,652.65	135,915.87
Depreciation	<u>35,688.95</u>	<u>214,598.51</u>
 Total operating expenses	 <u>41,707,414.21</u>	 <u>244,738,512.92</u>
 Operating income (1)	 9,097,055.70	 58,290,443.14
 <b>Non-operating revenue:</b>		
Interest income	200,325.27	1,201,435.10
Interest Expense	<u>(1,365.41)</u>	<u>(8,628.55)</u>
 Income before transfers	 9,296,015.56	 59,483,249.69
 <b>Transfers to:</b>		
Lottery Scholarship Trust Account	<u>(6,435,783.40)</u>	<u>(53,377,325.22)</u>
 Change in net position	 <u>\$ 2,860,232.16</u>	 6,105,924.47
 Total net position - beginning		9,835,490.51
Total net position - ending		<u>\$ 15,941,414.98</u>

1) Includes all GAAP related accounting items including unclaimed prizes.



Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Revenues and Expenses Budget Comparisons  
For the Six Months Ended December 31, 2022

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
<b>Operating revenues:</b>										
Instant games	\$ 40,503,593.00	79.72	\$ 38,000,000.00	81.51	\$ 2,503,593.00	\$ 230,740,214.00	76.14	\$ 215,600,000.00	82.27	\$ 15,140,214.00
Online games	10,251,769.50	20.18	8,578,000.00	18.40	1,673,769.50	71,943,223.00	23.74	46,155,000.00	17.61	25,788,223.00
Retailer fees	49,107.41	0.10	44,000.00	0.09	5,107.41	345,508.62	0.11	316,000.00	0.12	29,508.62
Other revenue	-	-	200.00	0.00	(200.00)	10.44	0.00	900.00	0.00	(889.56)
				0.00%						
Total operating revenues	50,804,469.91	100.00	46,622,200.00	100.00	4,182,269.91	303,028,956.06	100.00	262,071,900.00	100.00	40,957,056.06
<b>Operating expenses:</b>										
Instant game prizes	28,703,317.22	56.50	27,554,583.00	59.10	1,148,734.22	165,100,727.48	54.48	156,176,498.00	59.59	8,924,229.48
Online game prizes	5,493,752.16	10.81	4,693,417.00	10.07	800,335.16	38,494,763.27	12.70	25,349,502.00	9.67	13,145,261.27
Retailer commissions	2,872,718.86	5.65	2,610,000.00	5.60	262,718.86	17,033,220.55	5.62	14,803,000.00	5.65	2,230,220.55
Gaming contract costs	2,448,968.34	4.82	2,309,000.00	4.95	139,968.34	14,719,221.46	4.86	13,095,000.00	5.00	1,624,221.46
Compensation & benefits	486,974.10	0.96	504,000.00	1.08	(17,025.90)	2,878,278.21	0.95	2,901,000.00	1.11	(22,721.79)
Marketing, advertising & promotions	1,295,038.83	2.55	569,000.00	1.22	726,038.83	3,906,696.10	1.29	3,861,000.00	1.47	45,696.10
General and administrative expenses	209,903.10	0.41	270,000.00	0.58	(60,096.90)	1,505,591.47	0.50	1,615,000.00	0.62	(109,408.53)
Services provided by other agencies	138,400.00	0.27	91,000.00	0.20	47,400.00	749,500.00	0.25	550,000.00	0.21	199,500.00
Amortization - GASB 87 Leases	22,652.65	0.04	-	-	22,652.65	135,915.87	0.04	-	0.00	135,915.87
Depreciation	35,688.95	0.07	35,000.00	0.08	688.95	214,598.51	0.07	210,000.00	0.08	4,598.51
Total operating expenses	41,707,414.21	82.09	38,636,000.00	82.87	3,071,414.21	244,738,512.92	80.76	218,561,000.00	83.40	26,177,512.92
Operating income	9,097,055.70	17.91	7,986,200.00	17.13	1,110,855.70	58,290,443.14	19.24	43,510,900.00	16.60	14,779,543.14
<b>Non-operating revenue:</b>										
Interest income	200,325.27	0.39	114,000.00	0.24	86,325.27	1,201,435.10	0.40	758,000.00	0.29	443,435.10
Interest expense	(1,365.41)	(0.00)	-	-	(1,365.41)	(8,628.55)	(0.00)	-	-	(8,628.55)
Income before transfers	\$ 9,296,015.56	18.30	\$ 8,100,200.00	17.37	\$ 1,195,815.56	\$ 59,483,249.69	19.63	\$ 44,268,900.00	16.89	\$ 15,214,349.69

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Net Proceeds Computation to Transfer to Lottery Scholarship Trust**  
**Modified Cash Basis**  
**For the Six Months Ended December 31, 2022**

	Year to date
<b>Operating revenues:</b>	
Instant ticket (Settlements)	\$ 229,606,547.00
Online ticket sales	71,943,223.00
Retailer application, fidelity and service fees	345,508.62
Other revenue	10.44
	301,895,289.06
<b>Total operating revenues</b>	<b>301,895,289.06</b>

<b>Operating expenses:</b>	
Instant game prizes (Settlements)	164,590,331.00
Online game prizes	38,494,763.27
Retailer commissions	17,033,220.55
Gaming contract costs	14,719,221.46
Compensation and benefits	2,878,278.21
Marketing, advertising and promotions	3,906,696.10
General and administrative expenses	1,505,591.47
Services provided by Arkansas Department of Education - Division of Higher Education	670,300.00
Services provided by Legislative Audit Agency	79,200.00
Amortization - GASB 87 Leases	135,915.87
Current year capital asset cost	6,052.98
	244,019,570.91
<b>Total operating expenses</b>	<b>244,019,570.91</b>

Change in net proceeds from operations 57,875,718.15

<b>Non-operating revenue:</b>	
Interest income	1,201,435.10
Other non-operating income	(8,628.55)
EDUCATION TRUST FUNDING-Current Year	(46,941,541.82)
Less Act 1180 Unclaimed Prizes	(5,703,062.59)
Less current year Bond Reserve Fees	(70,353.29) restricted reserves
Add Bond Funds in excess of \$500,000	0.00 see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(49,783.60) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	132,000.00
	132,000.00

**NET PROCEEDS EARNED-Current Month** **\$ 6,435,783.40**  
**-Year to Date** **\$ 53,377,325.22**

	Transfer	Interest	Total
<b>Lottery Scholarship Trust Account</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
January 2022 funding - 2/15/22	\$ 7,741,727.84	\$ 21,088.96	\$ 7,762,816.80
February 2022 funding - 3/15/22	\$ 7,444,508.46	\$ 20,051.05	\$ 7,464,559.51
Transfer to ADHE for FY 2022 Spring Funding 3/4/22	\$ (33,000,000.00)		\$ (33,000,000.00)
March 2022 funding - 4/15/22	\$ 7,384,136.30	\$ 34,227.62	\$ 7,418,363.92
April 2022 funding - 5/15/22	\$ 8,012,114.84	\$ 47,454.08	\$ 8,059,568.92
May 2022 funding - 6/15/22	\$ 7,872,154.05	\$ 114,192.35	\$ 7,986,346.40
Transfer to ADHE for FY 2022 Concurrent Scholarship Funding 6/9/22	\$ (500,000.00)		\$ (500,000.00)
Transfer to ADHE for FY 2022 Workforce Scholarship Funding 6/9/22	\$ (250,000.00)		\$ (250,000.00)
June 2022 funding - 7/15/22	\$ 13,886,610.16	\$ 126,730.86	\$ 14,013,341.02
July 2022 funding - 8/15/22	\$ 12,323,427.00	\$ 142,552.31	\$ 12,465,979.31
August 9, 2022 ADHE Refund of FY 22 unused Scholarship Money	\$ 15,927,228.23		\$ 15,927,228.23
August 2022 funding - 9/15/22	\$ 5,852,986.68	\$ 177,987.60	\$ 6,030,974.28
Transfer to ADHE for FY 2023 Fall Funding 9/23/22	\$ (30,000,000.00)		\$ (30,000,000.00)
September 2022 funding - 10/15/22	\$ 7,719,458.52	\$ 203,931.27	\$ 7,923,389.79
October 2022 funding - 11/15/22	\$ 9,704,387.92	\$ 158,821.32	\$ 9,863,209.24
November 2022 funding 12/15/22	\$ 10,496,530.57	\$ 161,458.63	\$ 10,657,989.20
Transfer to ADHE for FY 2023 Concurrent Scholarship Funding 12/7/22	\$ (2,000,000.00)		\$ (2,000,000.00)
December 2022 funding 1/15/23	\$ 6,266,787.59	\$ 168,995.81	\$ 6,435,783.40

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Lottery Scholarship Trust Account**

	<b>Fiscal Year June 30, 2022</b>	<b>Fiscal Year June 30, 2023 (YTD Dec 2022)</b>
<b>Beginning Balance</b>	\$ 152,129,833	\$ 192,693,718
<b>Net Proceeds</b>	99,386,657	53,377,325
<b>Transfers to ADHE:</b>	<b>FY22</b>	<b>FY23</b>
Fall Academic Challenge Scholarships	9/7/21	9/23/22
Concurrent and Workforce Scholarships	10/8/21	12/7/22
Spring Academic Challenge Scholarships	3/4/22	
Concurrent Scholarships	6/9/22	
Workforce Scholarships	6/9/22	
	(74,750,000)	(32,000,000)
<b>Refund of Unused Scholarship Proceeds Requested:</b>	<b>FY22</b>	
	8/9/22	
	15,927,228	-
<b>Ending Balance</b>	\$ 192,693,718	\$ 214,071,043

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**December 31, 2022**

	Monthly	Year to Date
Reserve Balance July 1, 2022		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 1,481,433.37	5,703,062.59
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotion or reserves:	1,481,433.37	5,703,062.59
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance December 31, 2022		\$6,703,062.59

**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**December 2022**

Sales for the following instant game began December 13, 2022. No ending date has been determined for this game.

**\$10 \$50 or \$100! 2023 Edition**

Sales for the following instant games began December 31, 2022. No ending dates have been determined for these games.

**\$1 Get \$100!**

**\$2 Get \$200!**

**\$3 Get \$300!**

**\$5 Get \$500!**

**\$10 Get \$2,500!**

Sales for the following Fast Play games began December 5, 2022. No ending dates have been determined for these games.

**\$1 Bingo**

**\$2 Snowflake Melt**

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**December 1 through December 31, 2022**



Office of the Arkansas Lottery received no request from ADHE during the reporting period of December 1<sup>st</sup> through December 31<sup>st</sup>, 2022.

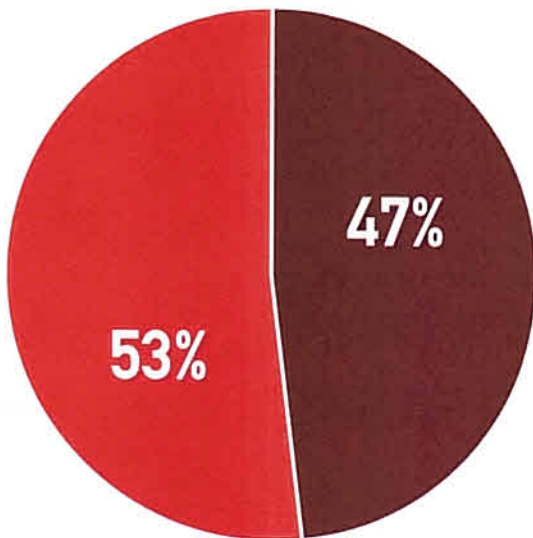
Minority Report - December 2022

Office of the Arkansas Lottery

VENDORS		December	FY to Date Total
A-ABSOLUTE MOVING & HAULING	CMBE		\$498.40
ADVANTAGE COMMUNICATIONS	MBE		
AFRICAN AMERICAN PERSPECTIVES	MBE		
AJP FARM, LLC	MBE		
ARKANSAS FLAG AND BANNER	WBE		\$9,575.00
BEST BANNER AND SIGNS			
BSW ADVERTISING	FOB		
BUDS GRAPHICS SALES & SERVICE	MBE		
BYRD ENTERPRISE,INC	NAI		
CCI Of ARKANSAS	CMBE		
CHOICE PROMOTION	MBE		\$66,590.92
CREATIVE GRAPICS, INC	MBE		
CRENSHAW SIGNS	MBE		
DE'LISA BALENTINE	WBE		
DR. B'S WINDSHIELD REPAIR COMPANY	MBE		
GATHRIGHT VAN AND STORAGE			
GODDESS PRODUCTS	CMBE		
GOVERNMENT SUPPLY SERVICES	CMBE	\$1,018.09	\$1,829.50
HOG WASH DETAIL DENT & TINT	MBE		
HOLA! ARKANSAS	MBE		
INCLUSION MAGAZINE	MBE		
LA DESIGNS	WBE		
LAHARPE'S OFFICE FURNITURE	WBE		\$1,298.07
LAF PRODUCTION, INC	MBE		
MICKEY'S SPECIAL AFFAIRS	MBE		
MR. B'S 2 MOBILE HAND WASH & WAX	MBE		
NORTHEAST ARKANSAS CLEANING SERVICE	WBE		
PARTY PRINTS	CMBE		
PREMIER STAFFING	WBE		
RIDE N SHINE DETAIL	MOB		
RU-MEL & ASSOCIATES, INC	MBE		
S & P SERVICES	MBE		
STAND NEWS	MBE		
THE AMERICAN BANNER PUBLISHING, LLC	MBE		
TRIVIA MARKETING	WBE		
<b>Total</b>		<b>\$1,018.09</b>	<b>\$79,791.89</b>
MBE = Minority Business Enterprise			
CMBE = Certified Minority Business Enterprise			

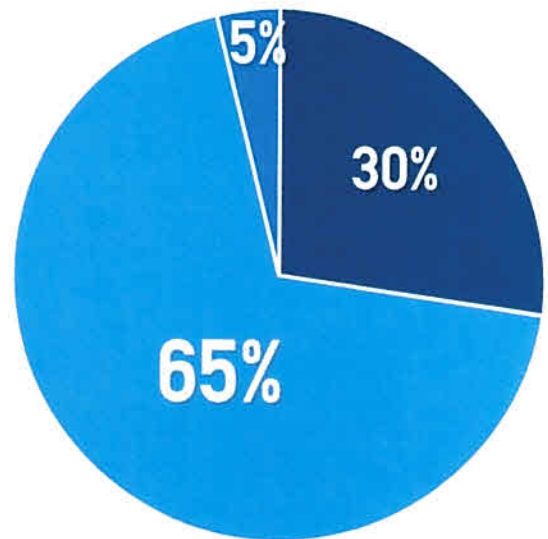
ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
 OFFICE OF THE ARKANSAS LOTTERY  
 DECEMBER 2022

## GENDER



- MALE
- FEMALE

## RACE



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ TOTAL NUMBER OF EMPLOYEES AS OF DECEMBER 2022: 64 ▼

### GENDER

Females - 34

Males - 30

### RACE

Black - 19 ----- Female - 12 Male - 7

Caucasian - 42 ----- Female - 21 Male - 21

Other - 3 ----- Female - 1 Male - 2



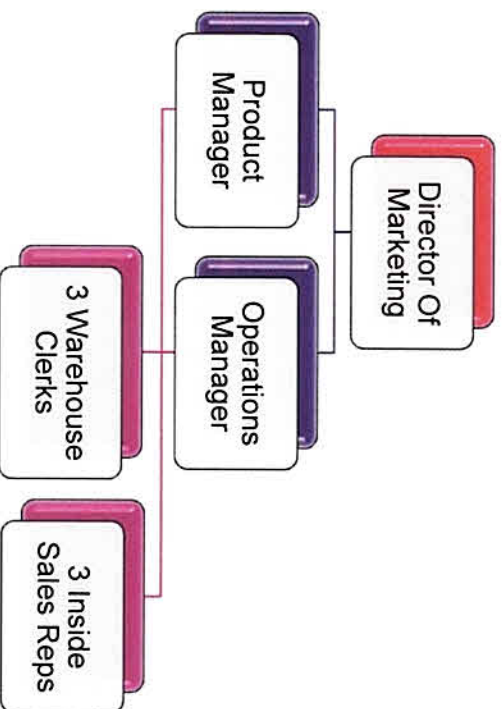
# AR - SGEP

Monthly Reporting  
(December 2022)

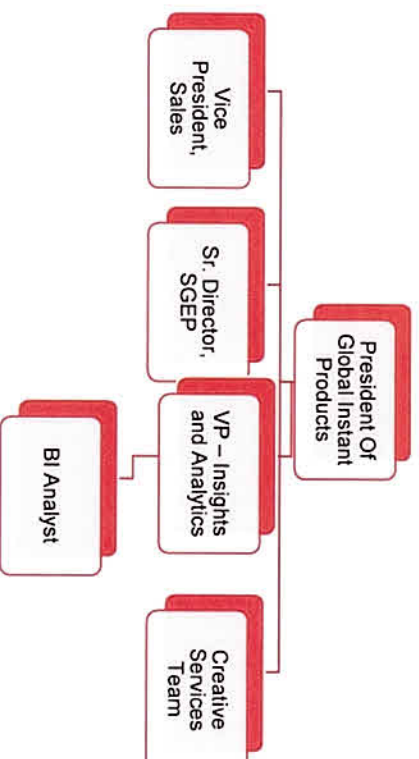


# AR Organizational Chart

In-State Team



Corp. Support



# 12.2022 Arkansas CMBE Report

Vendors	Expedited Transportation	Pure Cleaning Services	Ingage	Actual Monthly Spending Total
Business Type	DBE	MBE - service disabled vet	WBE / Unified DBE	
Jul-22	\$12,548.98	\$1,226.26	\$83,184.32	\$96,959.56
Aug-22	\$4,081.48	\$1,226.26	\$79,220.65	\$84,528.39
Sep-22	\$6,078.48	\$1,226.26	\$68,341.68	\$75,646.42
<b>1st Quarter</b>	<b>\$22,708.94</b>	<b>\$3,678.78</b>	<b>\$230,746.65</b>	<b>\$257,134.37</b>
Oct-22	\$0.00	\$0.00	\$145,978.09	\$145,978.09
Nov-22	\$5,855.79	\$3,678.76	\$16,707.69	\$26,242.24
Dec-22	\$3,486.14		\$53,855.82	\$57,341.96
<b>2nd Quarter</b>	<b>\$9,341.93</b>	<b>\$3,678.76</b>	<b>\$216,541.60</b>	<b>\$229,562.29</b>
Jan-23				\$0.00
Feb-23				\$0.00
Mar-23				\$0.00
<b>3rd Quarter</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
Apr-23				\$0.00
May-23				\$0.00
Jun-23				\$0.00
<b>4th Quarter</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Total to Date</b>	<b>\$32,050.87</b>	<b>\$7,357.54</b>	<b>\$447,288.25</b>	<b>\$486,696.66</b>

Contract Term: 08/2009 - 08/2026

# December Highlights

## - Inside Sales Representatives:

- Produced over 16,185 outbound calls to retailers across the state
- Processed over 7,026 daily orders and 3,910 new game allocations
- Handled over 1,093 inbound calls where our reps were able to assist retailers and MSRs across the state on various requests.

## - Warehouse Department:

- Picked, packed and shipped over 10,992 packages averaging 13 packs per order
- Processed over 172,227 returns
- Handled incoming & outgoing POS for new Lotto game – Shipped 39 packages to MSRs across the state, which also included packages for December new games. Several incoming POS – arrived at the warehouse and was reported to ASL for inspection.



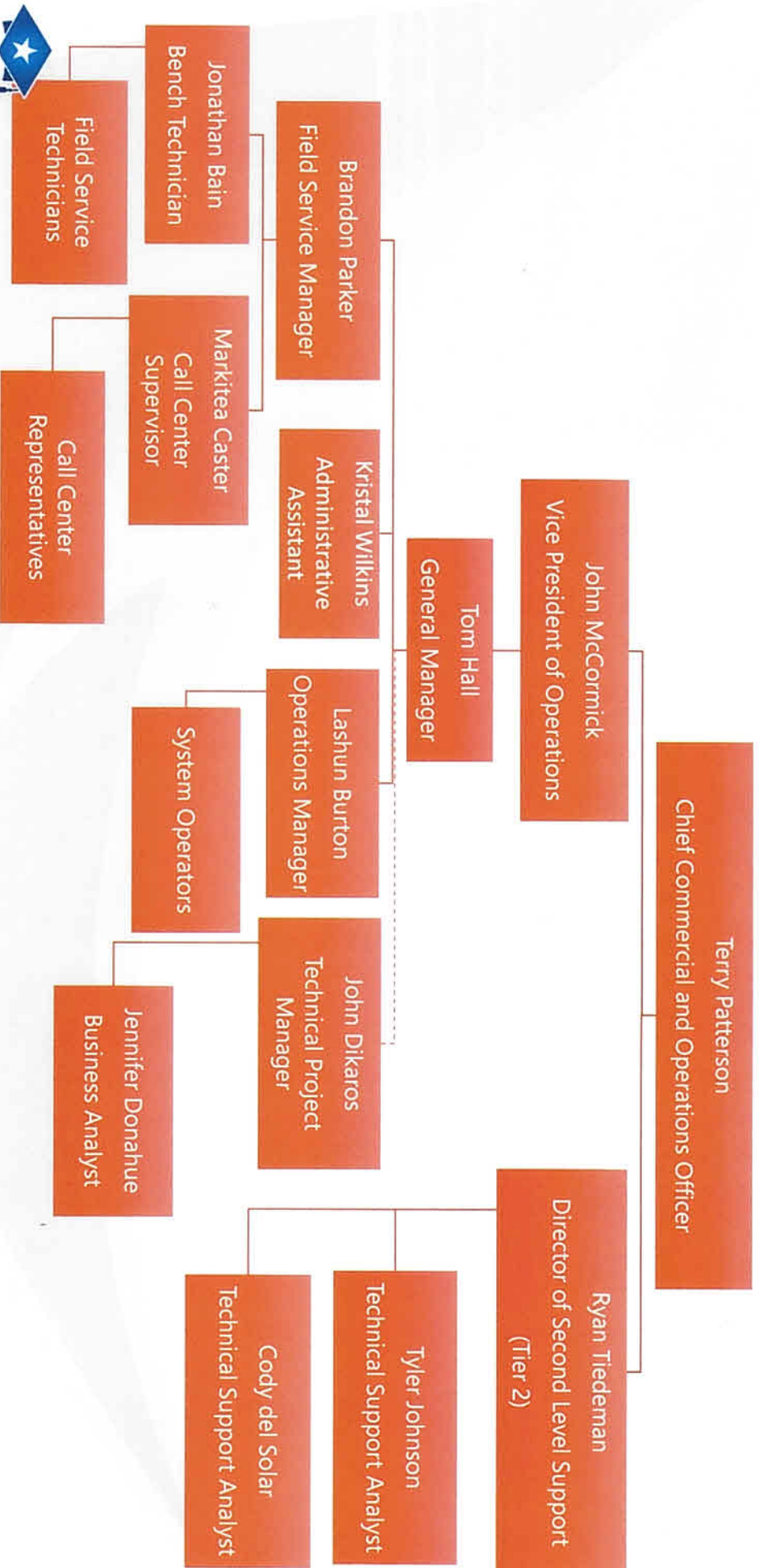
Intralot AR  
Monthly Reporting  
December 2022

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**intralot**



# AR Organizational Chart



# Arkansas Scholarship Lottery Retailer, Terminal Counts, and Vendor Service Highlights

December 2022

<b>Retailer Count by Status</b>	
Active	1912
Renewal	58
<b>Total</b>	<b>1,970</b>

## Monthly Highlights

- ▶ 4,899,472 Total transactions processed through the Arkansas Scholarship Lottery System in December.
- ▶ 757 service tickets resolved by Field Service and the Call Center for the month of December.
- ▶ 506 Preventative Maintenance Actions completed by Field Service Technicians for the month of December.

<b>Terminal Count by Type</b>	
Photon	2,083
TVM	126
DreamTouch Smart	85
<b>Total</b>	<b>2,294</b>



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# Arkansas Scholarship Lottery Minority Firms Report



December 31, 2022

Vendors	J Kelly*	Actual Monthly Spending Total
Business Type	Small, disadvantaged, minority, woman, owned business AEDC ID: 711110	
Cert Expires	10/2023	
	Jul-22	\$50,731.68
	Aug-22	\$50,731.68
	Sep-22	\$50,731.68
<b>1<sup>st</sup> Quarter Total to Date</b>	<b>\$152,195.04</b>	<b>\$152,195.04</b>
	Oct-22	\$50,731.68
	Nov-22	\$50,968.02
	Dec-22	\$76,097.52
<b>2<sup>nd</sup> Quarter Total to Date</b>	<b>\$177,797.22</b>	<b>\$177,797.22</b>
	Jan-23	
	Feb-23	
	Mar-23	
<b>3<sup>rd</sup> Quarter Total to Date</b>	<b>\$0.00</b>	<b>\$0.00</b>
	Apr-23	
	May-23	
	Jun-23	
<b>4<sup>th</sup> Quarter Total to Date</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Overall Total to Date</b>	<b>\$329,992.26</b>	<b>\$329,992.26</b>

\* J. Kelly has 7 full-time employees working in the Intralot offices, providing Call Center and Retailer Monitoring Services.

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**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery**

**Audit Report for December 1,2022 through December  
31,2022.**



For the reporting period of December 1<sup>st</sup> through December 31<sup>st</sup> we have no audits to report.