



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

November 10, 2021

The Honorable Ronald Caldwell, Co-Chair
The Honorable Mathew Pitsch, Co-Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell and Representative Pitsch:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of October 2021. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Demographics
14. Internal Auditor Reports
15. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance
and Administration**

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November 10, 2021

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of October 2021. The reports contain the following information:

1. Contracts Awarded
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Respectfully submitted,

J. Eric Hagler
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
October 1 through October 31, 2021**

There were no term contracts entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of October 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
October 31, 2021**

1. Debt Set-Off Collections:

a. Arkansas Department of Finance and Administration	\$ 14,791.66
b. Arkansas Office of Child Support Enforcement - Child Support	<u>\$ 7,193.40</u>
Total Debt Set-Off:	\$ 21,985.06

2. Retailer Losses: \$0.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
October 1 through October 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$25,296.50	\$11,977.00	\$13,065.00	\$469,256.00	\$3,218.00	\$8,197.00	\$7,409.00	\$22,106.00	\$560,524.50
ASHLEY	\$15,051.50	\$14,610.50	\$12,533.00	\$175,223.00	\$3,494.00	\$5,135.00	\$3,943.00	\$13,592.00	\$243,582.00
BAXTER	\$3,226.50	\$2,181.00	\$23,272.00	\$448,519.00	\$10,360.00	\$15,771.00	\$18,982.00	\$47,393.00	\$569,704.50
BENTON	\$11,740.00	\$5,215.50	\$33,133.00	\$1,353,687.00	\$23,248.00	\$73,176.00	\$48,447.00	\$210,972.00	\$1,759,618.50
BOONE	\$2,956.00	\$1,999.50	\$29,988.00	\$446,302.00	\$2,768.00	\$11,788.00	\$8,612.00	\$34,827.00	\$539,240.50
BRADLEY	\$2,116.00	\$4,192.50	\$2,969.00	\$162,829.00	\$1,650.00	\$2,861.00	\$2,892.00	\$8,220.00	\$187,729.50
CALHOUN	\$3,219.50	\$1,221.00	\$1,386.00	\$52,796.00	\$2,088.00	\$802.00	\$865.00	\$2,887.00	\$65,264.50
CARROLL	\$269.50	\$923.50	\$13,517.00	\$290,273.00	\$2,482.00	\$7,741.00	\$6,352.00	\$21,957.00	\$343,515.00
CHICOT	\$8,954.50	\$4,827.50	\$5,777.00	\$171,621.00	\$3,368.00	\$7,282.00	\$5,344.00	\$18,311.00	\$225,485.00
CLARK	\$4,547.00	\$770.00	\$29,481.00	\$373,236.00	\$3,930.00	\$8,376.00	\$7,911.00	\$23,275.00	\$451,526.00
CLAY	\$907.00	\$97.00	\$2,457.00	\$112,681.00	\$1,182.00	\$2,378.00	\$3,490.00	\$6,198.00	\$129,390.00
CLEBURNE	\$2,132.00	\$155.00	\$23,811.00	\$285,288.00	\$5,296.00	\$11,476.00	\$14,653.00	\$29,702.00	\$372,513.00
CLEVELAND	\$898.50	\$240.50	\$2,762.00	\$69,902.00	\$1,036.00	\$1,390.00	\$986.00	\$3,477.00	\$80,692.00
COLUMBIA	\$19,593.50	\$7,959.00	\$12,763.00	\$350,224.00	\$4,986.00	\$6,631.00	\$6,994.00	\$18,878.00	\$428,028.50
CONWAY	\$7,813.00	\$2,526.00	\$15,183.00	\$391,497.00	\$6,758.00	\$10,354.00	\$18,865.00	\$30,075.00	\$483,071.00
CRAIGHEAD	\$17,789.50	\$12,983.00	\$59,047.00	\$1,702,838.00	\$10,926.00	\$29,707.00	\$28,682.00	\$90,738.00	\$1,952,710.50
CRAWFORD	\$1,449.50	\$789.00	\$12,126.00	\$386,640.00	\$7,018.00	\$18,476.00	\$15,822.00	\$49,997.00	\$492,317.50
CRITTENDEN	\$39,055.50	\$22,631.50	\$17,342.00	\$719,506.00	\$8,252.00	\$24,756.00	\$16,314.00	\$72,475.00	\$920,332.00
CROSS	\$6,067.00	\$2,613.00	\$10,319.00	\$328,275.00	\$1,632.00	\$4,607.00	\$4,497.00	\$13,228.00	\$371,238.00
DALLAS	\$1,890.50	\$780.00	\$5,215.00	\$208,324.00	\$752.00	\$2,710.00	\$3,653.00	\$8,223.00	\$231,547.50
DESHA	\$2,768.50	\$1,695.50	\$10,090.00	\$213,616.00	\$1,434.00	\$5,552.00	\$4,818.00	\$14,386.00	\$254,360.00
DREW	\$3,552.00	\$2,158.50	\$10,267.00	\$339,351.00	\$4,116.00	\$6,839.00	\$5,043.00	\$18,806.00	\$390,132.50
FAULKNER	\$13,786.00	\$6,954.00	\$46,709.00	\$1,317,007.00	\$16,866.00	\$39,301.00	\$45,430.00	\$105,855.00	\$1,591,908.00
FRANKLIN	\$589.50	\$131.50	\$16,483.00	\$190,435.00	\$1,974.00	\$6,351.00	\$6,190.00	\$18,724.00	\$240,878.00
FULTON	\$204.50	\$637.50	\$5,412.00	\$61,439.00	\$782.00	\$1,735.00	\$1,640.00	\$5,208.00	\$77,058.00
GARLAND	\$14,747.00	\$7,288.50	\$43,934.00	\$1,196,081.00	\$23,934.00	\$50,164.00	\$64,790.00	\$135,029.00	\$1,535,967.50
GRANT	\$791.00	\$708.00	\$13,340.00	\$165,591.00	\$3,090.00	\$5,656.00	\$5,660.00	\$15,021.00	\$209,857.00
GREENE	\$1,210.00	\$666.50	\$25,234.00	\$668,120.00	\$5,110.00	\$13,311.00	\$13,730.00	\$39,207.00	\$766,588.50
HEMPSTEAD	\$104,835.50	\$26,340.50	\$9,660.00	\$382,548.00	\$3,388.00	\$6,582.00	\$4,270.00	\$18,883.00	\$556,507.00
HOT SPRING	\$1,318.50	\$534.50	\$20,458.00	\$439,147.00	\$3,882.00	\$9,723.00	\$9,953.00	\$25,826.00	\$510,842.00
HOWARD	\$57,516.00	\$16,749.50	\$9,604.00	\$267,697.00	\$2,536.00	\$4,646.00	\$3,777.00	\$11,053.00	\$373,578.50
INDEPENDENCE	\$4,536.50	\$2,199.00	\$46,537.00	\$574,631.00	\$4,456.00	\$12,819.00	\$12,581.00	\$33,045.00	\$690,804.50
IZARD	\$32.50	\$64.50	\$6,432.00	\$90,526.00	\$942.00	\$3,167.00	\$4,159.00	\$8,025.00	\$113,348.00
JACKSON	\$16,905.50	\$10,628.50	\$20,119.00	\$271,666.00	\$2,166.00	\$5,690.00	\$7,294.00	\$16,012.00	\$350,481.00
JEFFERSON	\$65,994.00	\$49,814.50	\$41,617.00	\$1,318,669.00	\$20,464.00	\$35,541.00	\$35,899.00	\$92,769.00	\$1,660,767.50
JOHNSON	\$1,069.50	\$1,143.00	\$5,747.00	\$268,518.00	\$2,580.00	\$7,356.00	\$6,513.00	\$19,063.00	\$311,989.50
LAFAYETTE	\$17,066.00	\$4,157.50	\$2,231.00	\$104,499.00	\$784.00	\$2,404.00	\$703.00	\$5,118.00	\$136,962.50
LAWRENCE	\$632.50	\$130.00	\$14,546.00	\$279,124.00	\$1,346.00	\$5,142.00	\$5,161.00	\$15,326.00	\$321,407.50

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
October 1 through October 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
LEE	\$3,045.00	\$11,596.50	\$3,089.00	\$78,300.00	\$604.00	\$2,062.00	\$776.00	\$5,612.00	\$105,084.50
LINCOLN	\$334.50	\$945.00	\$2,691.00	\$114,759.00	\$1,870.00	\$3,021.00	\$2,754.00	\$7,208.00	\$133,582.50
LITTLE RIVER	\$8,214.00	\$5,295.50	\$4,221.00	\$133,535.00	\$1,306.00	\$3,729.00	\$2,378.00	\$9,972.00	\$168,650.50
LOGAN	\$30.00	\$33.00	\$8,676.00	\$216,344.00	\$1,802.00	\$7,390.00	\$5,696.00	\$17,531.00	\$257,502.00
LONOKE	\$12,855.00	\$7,539.00	\$54,124.00	\$1,083,150.00	\$12,238.00	\$31,855.00	\$35,448.00	\$81,601.00	\$1,318,810.00
MADISON	\$47.00	\$66.50	\$1,161.00	\$92,649.00	\$1,722.00	\$4,103.00	\$2,678.00	\$11,085.00	\$113,511.50
MARION	\$14,545.00	\$2,818.00	\$9,407.00	\$188,387.00	\$4,102.00	\$5,333.00	\$7,964.00	\$14,383.00	\$246,939.00
MILLER	\$37,342.00	\$13,938.00	\$20,836.00	\$599,808.00	\$8,472.00	\$13,642.00	\$10,164.00	\$34,255.00	\$738,457.00
MISSISSIPPI	\$64,071.50	\$27,761.50	\$18,369.00	\$730,285.00	\$2,408.00	\$10,996.00	\$7,501.00	\$34,724.00	\$896,116.00
MONROE	\$9,131.50	\$4,144.00	\$30,022.00	\$213,671.00	\$1,286.00	\$5,100.00	\$4,965.00	\$13,737.00	\$282,056.50
MONTGOMERY	\$12.00	\$22.50	\$4,166.00	\$28,829.00	\$236.00	\$1,477.00	\$1,525.00	\$4,832.00	\$41,099.50
NEVADA	\$5,687.50	\$2,375.50	\$1,230.00	\$178,135.00	\$1,740.00	\$2,262.00	\$2,374.00	\$7,111.00	\$200,915.00
NEWTON	\$266.00	\$80.00	\$2,321.00	\$43,141.00	\$414.00	\$1,074.00	\$1,040.00	\$2,828.00	\$51,164.00
OUACHITA	\$21,303.00	\$8,533.00	\$25,720.00	\$625,711.00	\$4,270.00	\$9,023.00	\$10,363.00	\$25,848.00	\$730,771.00
PERRY	\$768.50	\$382.00	\$5,029.00	\$136,309.00	\$1,360.00	\$3,810.00	\$4,746.00	\$10,032.00	\$162,436.50
PHILLIPS	\$12,872.50	\$7,573.00	\$8,880.00	\$293,646.00	\$2,546.00	\$6,920.00	\$5,397.00	\$17,986.00	\$355,820.50
PIKE	\$451.50	\$226.00	\$11,877.00	\$142,541.00	\$1,852.00	\$3,762.00	\$5,941.00	\$9,663.00	\$176,313.50
POINSETT	\$5,601.00	\$824.50	\$22,829.00	\$590,388.00	\$1,816.00	\$7,114.00	\$7,272.00	\$23,584.00	\$659,428.50
POLK	\$1,518.00	\$87.00	\$6,782.00	\$181,831.00	\$2,582.00	\$6,469.00	\$6,431.00	\$16,900.00	\$222,600.00
POPE	\$3,180.00	\$1,075.00	\$28,451.00	\$875,104.00	\$9,738.00	\$27,586.00	\$28,081.00	\$71,003.00	\$1,044,218.00
PRAIRIE	\$4,023.00	\$928.00	\$6,477.00	\$169,175.00	\$922.00	\$3,013.00	\$2,913.00	\$8,788.00	\$196,239.00
PULASKI	\$179,394.50	\$148,741.50	\$269,841.00	\$6,366,056.00	\$178,702.00	\$266,835.00	\$289,993.00	\$651,032.00	\$8,350,595.00
RANDOLPH	\$119.00	\$28.00	\$5,320.00	\$172,135.00	\$3,502.00	\$6,882.00	\$4,970.00	\$16,111.00	\$209,067.00
SAINT FRANCIS	\$23,054.50	\$13,143.00	\$4,229.00	\$364,154.00	\$3,180.00	\$7,292.00	\$6,769.00	\$24,096.00	\$445,917.50
SALINE	\$21,058.50	\$8,770.50	\$55,684.00	\$1,123,248.00	\$22,716.00	\$40,752.00	\$45,926.00	\$108,654.00	\$1,426,809.00
SCOTT	\$323.00	\$52.50	\$3,586.00	\$92,644.00	\$1,208.00	\$3,427.00	\$2,679.00	\$8,423.00	\$112,342.50
SEARCY	\$195.50	\$362.00	\$4,215.00	\$90,445.00	\$1,342.00	\$2,647.00	\$2,209.00	\$6,753.00	\$108,168.50
SEBASTIAN	\$11,396.00	\$3,785.00	\$20,563.00	\$926,325.00	\$16,690.00	\$44,373.00	\$50,363.00	\$125,093.00	\$1,198,588.00
SEVIER	\$5,234.50	\$558.50	\$3,249.00	\$176,630.00	\$1,052.00	\$4,343.00	\$3,094.00	\$10,693.00	\$204,854.00
SHARP	\$1,026.00	\$552.00	\$14,995.00	\$308,500.00	\$2,516.00	\$9,256.00	\$8,492.00	\$24,613.00	\$369,950.00
STONE	\$1,060.50	\$40.50	\$3,583.00	\$96,945.00	\$1,134.00	\$3,316.00	\$4,083.00	\$8,640.00	\$118,802.00
UNION	\$78,060.50	\$35,789.50	\$43,472.00	\$904,222.00	\$6,414.00	\$13,606.00	\$12,414.00	\$39,377.00	\$1,133,355.00
VAN BUREN	\$1,217.00	\$932.50	\$17,203.00	\$221,694.00	\$2,716.00	\$6,863.00	\$8,304.00	\$16,509.00	\$275,438.50
WASHINGTON	\$16,719.00	\$8,272.50	\$40,998.00	\$1,653,710.00	\$26,808.00	\$70,579.00	\$58,667.00	\$197,006.00	\$2,072,759.50
WHITE	\$10,171.50	\$3,393.50	\$53,957.00	\$1,068,227.00	\$9,056.00	\$21,918.00	\$25,832.00	\$63,337.00	\$1,255,892.00
WOODRUFF	\$1,659.50	\$936.50	\$6,567.00	\$140,939.00	\$1,464.00	\$2,491.00	\$2,912.00	\$6,552.00	\$163,521.00
YELL	\$898.50	\$525.50	\$7,486.00	\$236,087.00	\$1,844.00	\$5,911.00	\$6,756.00	\$15,924.00	\$275,432.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
October 1 through October 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
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GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$1,039,414.50	\$552,820.50	\$1,505,872.00	\$37,305,241.00	\$547,924.00	\$1,145,825.00	\$1,152,194.00	\$3,075,383.00	\$46,324,674.00

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
October 2021**

There were 1969 active retailers as of October 31, 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
October 31, 2021**

ASSETS

Current assets:	
Cash and cash equivalents	\$ 8,891,575.86
Restricted assets:	
Cash and cash equivalents	145,991,108.26
Accounts receivable	14,737,767.57
Prepaid items	1,889,656.77
Total current assets	<u>171,510,108.46</u>
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,573,350.70
Deposits with Multi-State Lottery Association	2,256,019.04
Capital assets (Net of accumulated depreciation)	1,251,104.51
Total non-current assets	<u>24,080,474.25</u>
 Total assets	 <u>195,590,582.71</u>
Deferred outflows of resources:	
Related to pension	1,285,278.28
Related to OPEB	759,944.04
Total deferred outflows of resources	<u>2,045,222.32</u>
 Total assets and deferred outflows of resources	 <u>\$ 197,635,805.03</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 2,977.04
Prizes payable	24,053,291.90
Accrued and other liabilities	9,351,471.39
Due to other funds of the State	356,887.80
Due to Lottery Scholarship Trust Account	143,177,367.77
Compensated absences	405,539.21
OPEB Obligation	123,791.78
Unearned revenue	242,348.81
Total current liabilities	<u>177,713,675.70</u>
Long-Term liabilities:	
Net other post employment benefits	4,580,957.34
Net pension liability	5,317,319.00
Total long-term liabilities	<u>9,898,276.34</u>
 Total liabilities	 <u>187,611,952.04</u>
Deferred inflows of resources:	
Related to pension	258,159.00
Related to OPEB	407,256.30
Total deferred inflows of resources	<u>665,415.30</u>
 Total liabilities and deferred inflows of resources	 <u>188,277,367.34</u>

NET POSITION

Net position:	
Invested in capital assets	1,251,104.51
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	574,228.71
Deposits with Multi-State Lottery Association	2,256,019.04
Unclaimed prizes reserve	2,813,740.49
Unrestricted (deficit)	<u>(17,536,655.06)</u>
 Total net position	 <u>9,358,437.69</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 197,635,805.03</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Four Months Ended October 31, 2021**

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 36,993,052.00	\$ 156,289,700.00
Online ticket sales	9,157,453.00	34,358,379.00
Retailer application, fidelity, bond and service fees	62,746.18	265,425.36
Other revenue	<u>179.87</u>	<u>181.18</u>
 Total operating revenues	 <u>46,213,431.05</u>	 <u>190,913,685.54</u>
 Operating expenses:		
Instant game prizes	27,350,722.09	113,889,868.38
Online game prizes	5,114,303.06	18,597,121.06
Retailer commissions	2,611,129.17	10,774,866.26
Gaming contract costs	2,254,557.31	9,183,310.96
Compensation and benefits	434,350.77	1,769,973.68
Marketing, advertising and promotions	429,766.94	2,423,247.48
General and administrative expenses	161,628.80	872,550.41
Services provided by Arkansas Department of Higher Education	44,300.00	177,200.00
Services provided by Arkansas Legislative Audit	26,000.00	104,000.00
Legal and professional services	0.00	0.00
Depreciation	<u>35,895.40</u>	<u>143,583.29</u>
 Total operating expenses	 <u>38,462,653.54</u>	 <u>157,935,721.52</u>
 Operating income (1)	 7,750,777.51	 32,977,964.02
 Non-operating revenue:		
Interest income	<u>22,122.56</u>	<u>220,744.14</u>
 Income before transfers	 7,772,900.07	 33,198,708.16
 Transfers to:		
Lottery Scholarship Trust Account	<u>(7,762,150.41)</u>	<u>(32,047,534.51)</u>
 Change in net position	 <u>\$ 10,749.66</u>	 1,151,173.65
 Total net position - beginning		 <u>8,207,264.04</u>
Total net position - ending		<u>\$ 9,358,437.69</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Four Months Ended October 31, 2021

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 36,993,052.00	80.05	\$ 32,000,000.00	81.76	\$ 4,993,052.00	\$ 156,289,700.00	81.86	\$ 130,000,000.00	82.00	\$ 26,289,700.00
Online games	9,157,453.00	19.82	7,091,000.00	18.12	2,066,453.00	34,358,379.00	18.00	28,366,000.00	17.89	5,992,379.00
Retailer fees	62,746.18	0.14	49,000.00	0.13	13,746.18	265,425.36	0.14	178,000.00	0.11	87,425.36
Other revenue	179.87	0.00	500.00	0.00	(320.13)	181.18	0.00	2,000.00	0.00	(1,818.82)
				0.00%						
Total operating revenues	<u>46,213,431.05</u>	100.00	<u>39,140,500.00</u>	100.00	<u>7,072,931.05</u>	<u>190,913,685.54</u>	100.00	<u>158,546,000.00</u>	100.00	<u>32,367,685.54</u>
Operating expenses:										
Instant game prizes	27,350,722.09	59.18	23,004,000.00	58.77	4,346,722.09	113,889,868.38	59.66	93,486,000.00	58.96	20,403,868.38
Online game prizes	5,114,303.06	11.07	3,904,000.00	9.97	1,210,303.06	18,597,121.06	9.74	15,613,000.00	9.85	2,984,121.06
Retailer commissions	2,611,129.17	5.65	2,211,000.00	5.65	400,129.17	10,774,866.26	5.64	8,956,000.00	5.65	1,818,866.26
Gaming contract costs	2,254,557.31	4.88	1,772,000.00	4.53	482,557.31	9,183,310.96	4.81	7,179,000.00	4.53	2,004,310.96
Compensation & benefits	434,350.77	0.94	488,000.00	1.25	(53,649.23)	1,769,973.68	0.93	1,915,000.00	1.21	(145,026.32)
Marketing, advertising & promotions	429,766.94	0.93	601,000.00	1.54	(171,233.06)	2,423,247.48	1.27	2,282,000.00	1.44	141,247.48
General and administrative expenses	161,628.80	0.35	297,000.00	0.76	(135,371.20)	872,550.41	0.46	1,064,000.00	0.67	(191,449.59)
Services provided by other agencies	70,300.00	0.15	68,000.00	0.17	2,300.00	281,200.00	0.15	271,000.00	0.17	10,200.00
Legal and professional service	-	-	500.00	0.00	(500.00)	-	0.00	2,000.00	0.00	(2,000.00)
Depreciation	35,895.40	0.08	36,000.00	0.09	(104.60)	143,583.29	0.08	144,000.00	0.09	(416.71)
Total operating expenses	<u>38,462,653.54</u>	83.23	<u>32,381,500.00</u>	82.73	<u>6,081,153.54</u>	<u>157,935,721.52</u>	82.73	<u>130,912,000.00</u>	82.57	<u>27,023,721.52</u>
Operating income	7,750,777.51	16.77	6,759,000.00	17.27	991,777.51	32,977,964.02	17.27	27,634,000.00	17.43	5,343,964.02
Non-operating revenue:										
Interest income	22,122.56	0.05	30,000.00	0.08	(7,877.44)	220,744.14	0.12	119,000.00	0.08	101,744.14
Income before transfers	<u>\$ 7,772,900.07</u>	16.82	<u>\$ 6,789,000.00</u>	17.35	<u>\$ 983,900.07</u>	<u>\$ 33,198,708.16</u>	17.39	<u>\$ 27,753,000.00</u>	17.50	<u>\$ 5,445,708.16</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For the Four Months Ended October 31, 2021**

	Year to date
Operating revenues:	
Instant ticket (Settlements)	\$ 158,469,074.00
Online ticket sales	34,358,379.00
Retailer application, fidelity and service fees	265,425.36
Other revenue	181.18
	193,093,059.54
Total operating revenues	
Operating expenses:	
Instant game prizes (Settlements)	115,438,987.00
Online game prizes	18,597,121.06
Retailer commissions	10,774,866.26
Gaming contract costs	9,183,310.96
Compensation and benefits	1,769,973.68
Marketing, advertising and promotions	2,423,247.48
General and administrative expenses	872,550.41
Services provided by ADHE	177,200.00
Services provided by Legislative Audit Agency	104,000.00
Legal and professional services	0.00
Current year capital asset cost	0.00
	159,341,256.85
Total operating expenses	
Change in net proceeds from operations	33,751,802.69
Non-operating revenue:	
Interest income	220,744.14
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(24,285,384.10)
Less Act 1180 Unclaimed Prizes	(1,813,740.49)
Less current year Bond Reserve Fees	(74,228.71) restricted reserves
Add Bond Funds in excess of \$500,000	see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(125,043.12) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	88,000.00
	88,000.00

NET PROCEEDS EARNED-Current Month

\$ 7,762,150.41

	Transfer	Interest	Total
Lottery Scholarship Trust Account	\$	\$	\$
July 2020 funding - 8/15/20	8,573,004.11	19,569.82	8,592,573.93
August 2020 funding - 9/15/20	7,837,402.04	25,515.40	7,862,917.44
Transfer to ADHE for FY 2021 Fall Funding 9/24/20	(38,000,000.00)	-	(38,000,000.00)
September 2020 funding - 10/15/20	7,667,415.02	24,161.97	7,691,576.99
October 2020 funding - 11/15/20	8,435,196.50	12,140.50	8,447,337.00
November 2020 funding - 12/15/20	8,196,802.93	10,795.95	8,207,598.88
December 2020 fundng -1/15/21	5,956,009.67	14,912.86	5,970,922.53
January 2021 fundng - 2/15/21	10,896,695.24	16,497.08	10,913,192.32
Transfer to ADHE for FY2021 Spring Funding 2/17/20	(30,000,000.00)	-	(30,000,000.00)
February 2021 funding - 3/15/21	5,577,047.59	15,323.36	5,592,370.95
March 2021 funding - 4/15/21	8,329,488.02	12,429.36	8,341,917.38
April 2021 funding - 5/15/21	12,285,184.74	14,753.90	12,299,938.64
May 2021 funding - 6/15/21	7,570,133.41	18,230.96	7,588,364.37
June 2021 funding - 7/15/21	15,074,646.71	26,082.76	15,100,729.47
July 2021 funding - 8/15/21	8,309,715.00	28,849.13	8,338,564.13
Transfer Workforce Challenge Scholarship Trust Balance 9/1/21	82,474,411.86	-	82,474,411.86
August 2021 funding - 9/15/21	6,712,874.53	73,729.22	6,786,603.75
Transfer to ADHE for FY 2022 Fall Funding 9/7/20	(38,000,000.00)	-	(38,000,000.00)
September 2021 funding - 10/15/21	9,142,317.81	17,898.41	9,160,216.22
June 2021 adjustment to funding	(192,215.82)	-	(192,215.82)
Transfers to ADHE for FY 2022 Concurrent & Workforce Funding 10/8/21	(3,000,000.00)	-	(3,000,000.00)
October 2021 funding - 11/15/21	7,744,993.46	17,156.95	7,762,150.41

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
October 31, 2021

	Monthly	Year to Date
Reserve Balance July 1, 2021		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 127,936.00	1,813,740.49
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotion or reserves:	127,936.00	1,813,740.49
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance October 31, 2021		\$2,813,740.49

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
October 1 through October 31, 2021**

Vendors	Goods or Services	Diversity Classification	October 2021	FY 2022 Total
Government Supply Services	Office Furniture/Supplies	CMBE	\$ 523.64	\$ 1,374.05
A-Absolute Moving & Hauling	Moving Office Furniture	CMBE	\$ -	\$ 376.71
Totals			\$ 523.64	\$ 1,750.76

**INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
October 1 through October 31, 2021**

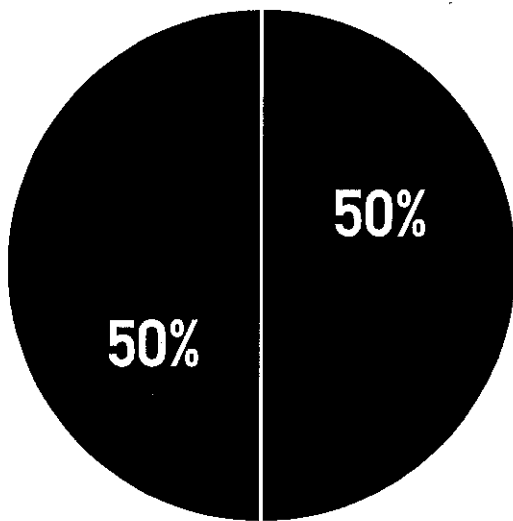
Vendors	Goods or Services	Diversity Classification	October 2021	FY 2022 Total
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 49,551.68	\$ 147,709.24
Totals			\$ 49,551.68	\$ 147,709.24

**SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
October 1 through October 31, 2021**

Vendors	Goods or Services	Diversity Classification	October 2021	FY 2022 Total
Expedited Transportation Service	Transportation Services	DBE	\$ 3,962.64	\$ 22,629.65
Pure Cleaning Services	Janitorial Servies	MBE	\$ 1,226.26	\$ 4,905.04
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 26,632.29	\$ 235,299.18
Totals			\$ 31,821.19	\$ 262,833.87

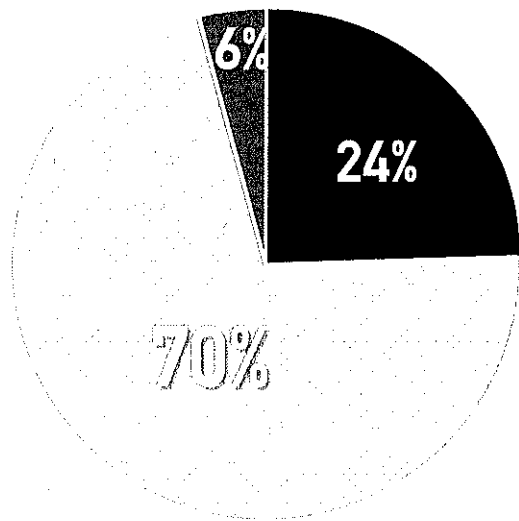
**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
OCTOBER 2021**

GENDER



- FEMALE
- MALE

RACE



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ **TOTAL NUMBER OF EMPLOYEES AS OF OCTOBER 2021: 66** ▼

GENDER

Females - **33**
Males - **33**

RACE

Black - **16** ----- Female - **9** Male - **7**
Caucasian - **46** ----- Female - **23** Male - **23**
Other - **4** ----- Female - **1** Male - **3**

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Internal Auditor Report
October 1 through October 31, 2021**

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of October 2021.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
October 2021

Sales for the following instant games began October 5, 2021. No ending dates have been determined for these games.

- \$1 \$5,000 Winnings**
- \$2 \$20,000 Winnings**
- \$5 \$100,000 Winnings**
- \$10 \$200,000 Winnings**

Sales for the following Fast Play games began October 4, 2021. No ending dates have been determined for these games.

- \$1 Hunting for Hundreds**
- \$2 Shopping Spree**