



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

June 9, 2020

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of May 2020. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

June 9, 2020

The Honorable Joyce Elliot, Co-Chair
The Honorable Chris Richey, Co-Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Richey:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of May 2020. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
May 1 through May 31, 2020

On May 1, 2020, the Department of Finance and Administration Office of the Arkansas Lottery (OAL) and Scientific Games International (SGI) entered into a Non-Exclusive Licensing Agreement. OAL grants to SGI the exclusive right in the state of Arkansas to reproduce, use, and make copies of the Property in association with the development, printing, marketing, advertising, and promotion of a scratch-off instant-win lottery game to be conducted by the OAL and identified as AR-576, "Wooo Pig Sooie!®". All rights not specifically granted to SGI are reserved by OAL and/or Licensor. The following information regarding the agreement is provided:

- a. Date of Agreement: May 1, 2020.
- b. Term of Agreement: The term of this Agreement shall commence on the date the Working Papers for the Game are signed and shall expire on the last day for claiming Game prizes as established by the OAL.
- c. Vendor or other parties to the Agreement: Scientific Games International.
- d. Value (cost or cost savings projected for the agreement): The base instant game contract price is 1.30% of net sales. There is a price of \$1.89 per 1000 tickets for FailSafe Barcode Services and a price of 1.35% of the prize fund for Points for Prizes Rewards/Merchandise Prizes and Fulfillment. The preceding costs are standard for OAL instant games. In addition, SGI shall invoice the OAL in the amount of seventy-five thousand dollars (\$75,000.00) for payment of the License Fee for this game.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
May 2020**

1. Debt Set-Off Collections:

a.	Arkansas Department of Finance and Administration	\$8,059.42
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$3,085.96</u>
	Total Debt Set-Off:	\$11,145.38

2. Retailer Losses: \$0.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
May 1 through May 31, 2020

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$13,844.50	\$7,179.50	\$15,894.00	\$687,732.00	\$1,920.00	\$16,432.00	\$10,579.00	\$13,534.00	\$767,115.00
ASHLEY	\$17,611.00	\$16,655.00	\$8,967.00	\$270,600.00	\$1,404.00	\$8,920.00	\$4,261.00	\$10,718.00	\$339,136.00
BAXTER	\$2,445.00	\$1,231.00	\$16,259.00	\$504,827.00	\$5,598.00	\$23,195.00	\$19,069.00	\$22,758.00	\$595,382.00
BENTON	\$8,594.00	\$3,933.00	\$26,529.00	\$1,893,245.00	\$13,980.00	\$130,069.00	\$46,563.00	\$98,869.00	\$2,221,782.00
BOONE	\$2,734.00	\$2,605.00	\$56,608.00	\$617,280.00	\$4,092.00	\$18,757.00	\$8,402.00	\$16,769.00	\$727,247.00
BRADLEY	\$1,868.00	\$2,520.50	\$2,841.00	\$239,100.00	\$844.00	\$4,502.00	\$2,583.00	\$3,962.00	\$258,220.50
CALHOUN	\$5,369.00	\$911.50	\$3,132.00	\$72,000.00	\$342.00	\$2,207.00	\$1,139.00	\$1,636.00	\$86,736.50
CARROLL	\$380.00	\$643.00	\$12,951.00	\$332,100.00	\$1,580.00	\$13,264.00	\$6,834.00	\$11,050.00	\$378,802.00
CHICOT	\$8,430.00	\$3,670.00	\$11,954.00	\$293,400.00	\$3,158.00	\$13,461.00	\$7,492.00	\$12,662.00	\$354,227.00
CLARK	\$5,739.00	\$1,756.00	\$31,495.00	\$540,000.00	\$1,402.00	\$13,891.00	\$8,828.00	\$10,311.00	\$613,422.00
CLAY	\$165.00	\$48.50	\$6,265.00	\$139,500.00	\$644.00	\$3,931.00	\$2,236.00	\$3,750.00	\$156,539.50
CLEBURNE	\$1,671.00	\$325.50	\$25,334.00	\$327,204.00	\$2,342.00	\$18,500.00	\$16,111.00	\$17,531.00	\$409,018.50
CLEVELAND	\$718.00	\$120.00	\$1,653.00	\$81,000.00	\$1,026.00	\$2,051.00	\$1,238.00	\$1,489.00	\$89,295.00
COLUMBIA	\$19,894.00	\$7,820.00	\$31,485.00	\$556,800.00	\$1,488.00	\$10,361.00	\$6,298.00	\$9,476.00	\$643,622.00
CONWAY	\$5,884.00	\$3,160.50	\$22,230.00	\$542,173.00	\$1,704.00	\$17,096.00	\$14,539.00	\$12,822.00	\$619,608.50
CRAIGHEAD	\$18,267.00	\$7,954.50	\$67,429.00	\$2,088,572.00	\$5,898.00	\$58,242.00	\$33,604.00	\$42,651.00	\$2,322,617.50
CRAWFORD	\$2,027.00	\$1,206.50	\$15,667.00	\$708,701.00	\$3,744.00	\$35,448.00	\$20,787.00	\$26,894.00	\$814,474.50
CRITTENDEN	\$26,225.50	\$17,041.50	\$20,839.00	\$1,129,517.00	\$5,006.00	\$45,313.00	\$20,505.00	\$40,452.00	\$1,304,899.00
CROSS	\$7,076.50	\$2,590.50	\$11,619.00	\$356,700.00	\$862.00	\$8,632.00	\$5,715.00	\$6,651.00	\$399,846.00
DALLAS	\$3,601.50	\$1,010.50	\$7,051.00	\$298,500.00	\$774.00	\$4,505.00	\$3,872.00	\$3,837.00	\$323,151.00
DESHA	\$3,410.00	\$3,096.00	\$5,492.00	\$365,400.00	\$1,060.00	\$10,618.00	\$6,590.00	\$7,952.00	\$403,618.00
DREW	\$5,057.50	\$1,987.50	\$8,892.00	\$425,400.00	\$1,680.00	\$12,350.00	\$6,347.00	\$9,912.00	\$471,626.00
FAULKNER	\$17,721.00	\$9,254.50	\$82,467.00	\$1,687,734.00	\$8,704.00	\$71,274.00	\$49,550.00	\$57,948.00	\$1,984,652.50
FRANKLIN	\$791.50	\$178.00	\$21,508.00	\$295,244.00	\$1,050.00	\$12,039.00	\$6,866.00	\$9,921.00	\$347,597.50
FULTON	\$1,114.50	\$302.50	\$5,596.00	\$76,565.00	\$892.00	\$2,787.00	\$1,803.00	\$3,058.00	\$92,118.00
GARLAND	\$14,133.00	\$7,210.50	\$54,821.00	\$1,695,919.00	\$11,144.00	\$90,215.00	\$70,668.00	\$68,276.00	\$2,012,386.50
GRANT	\$1,407.50	\$318.00	\$8,797.00	\$200,837.00	\$1,606.00	\$9,679.00	\$6,153.00	\$7,766.00	\$236,563.50
GREENE	\$750.00	\$451.00	\$33,121.00	\$900,000.00	\$2,826.00	\$24,563.00	\$13,349.00	\$19,569.00	\$994,629.00
HEMPSTEAD	\$66,963.50	\$21,764.00	\$21,986.00	\$480,900.00	\$1,226.00	\$11,083.00	\$5,016.00	\$8,694.00	\$617,632.50
HOT SPRING	\$1,300.00	\$521.00	\$21,478.00	\$587,640.00	\$2,248.00	\$18,286.00	\$10,749.00	\$13,192.00	\$655,414.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
May 1 through May 31, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$46,021.50	\$16,116.00	\$10,199.00	\$382,436.00	\$1,564.00	\$6,817.00	\$3,750.00	\$5,869.00	\$472,772.50
INDEPENDENCE	\$2,681.00	\$1,568.50	\$57,710.00	\$712,800.00	\$1,934.00	\$21,480.00	\$15,146.00	\$18,347.00	\$831,666.50
IZARD	\$66.00	\$39.00	\$12,233.00	\$106,205.00	\$890.00	\$5,392.00	\$6,033.00	\$4,563.00	\$135,421.00
JACKSON	\$16,550.00	\$9,337.50	\$26,953.00	\$469,192.00	\$1,244.00	\$11,260.00	\$10,070.00	\$8,808.00	\$553,414.50
JEFFERSON	\$79,767.00	\$50,716.50	\$60,412.00	\$2,211,915.00	\$9,658.00	\$60,556.00	\$43,362.00	\$51,950.00	\$2,568,336.50
JOHNSON	\$1,238.00	\$1,662.00	\$17,759.00	\$469,019.00	\$1,144.00	\$11,872.00	\$7,293.00	\$9,768.00	\$519,755.00
LAFAYETTE	\$14,349.50	\$3,517.50	\$5,671.00	\$144,900.00	\$602.00	\$3,569.00	\$1,129.00	\$2,780.00	\$176,518.00
LAWRENCE	\$772.50	\$447.50	\$16,589.00	\$361,200.00	\$1,490.00	\$9,399.00	\$4,432.00	\$6,963.00	\$401,293.00
LEE	\$3,243.50	\$9,600.00	\$4,317.00	\$153,000.00	\$264.00	\$2,823.00	\$702.00	\$2,512.00	\$176,461.50
LINCOLN	\$356.00	\$697.50	\$5,222.00	\$136,200.00	\$846.00	\$4,239.00	\$3,279.00	\$3,850.00	\$154,689.50
LITTLE RIVER	\$6,911.00	\$3,582.50	\$5,396.00	\$236,100.00	\$564.00	\$6,744.00	\$1,932.00	\$5,337.00	\$266,566.50
LOGAN	\$1,214.50	\$247.00	\$13,273.00	\$385,124.00	\$1,184.00	\$11,730.00	\$7,307.00	\$10,651.00	\$430,730.50
LONOKE	\$18,016.50	\$6,974.00	\$44,718.00	\$1,283,626.00	\$6,122.00	\$56,021.00	\$36,508.00	\$43,265.00	\$1,495,250.50
MADISON	\$61.00	\$21.00	\$1,735.00	\$116,630.00	\$582.00	\$6,481.00	\$2,199.00	\$5,036.00	\$132,745.00
MARION	\$4,427.50	\$1,561.50	\$12,490.00	\$260,100.00	\$2,102.00	\$11,168.00	\$12,345.00	\$9,058.00	\$313,252.00
MILLER	\$33,528.50	\$14,556.00	\$19,770.00	\$954,333.00	\$3,684.00	\$21,226.00	\$8,957.00	\$18,283.00	\$1,074,337.50
MISSISSIPPI	\$70,480.00	\$25,406.50	\$54,264.00	\$951,154.00	\$2,148.00	\$22,864.00	\$9,380.00	\$17,599.00	\$1,153,295.50
MONROE	\$11,049.00	\$2,138.00	\$5,429.00	\$228,211.00	\$478.00	\$7,895.00	\$3,686.00	\$6,218.00	\$265,104.00
MONTGOMERY	\$20.00	\$18.00	\$2,865.00	\$38,400.00	\$188.00	\$3,298.00	\$1,569.00	\$2,324.00	\$48,682.00
NEVADA	\$5,633.50	\$2,659.50	\$4,737.00	\$270,300.00	\$926.00	\$5,303.00	\$2,419.00	\$3,522.00	\$295,500.00
NEWTON	\$7.00	\$48.50	\$5,412.00	\$49,068.00	\$142.00	\$1,750.00	\$1,203.00	\$1,644.00	\$59,274.50
OUACHITA	\$19,084.50	\$8,089.00	\$27,843.00	\$888,900.00	\$2,116.00	\$14,459.00	\$9,243.00	\$13,159.00	\$982,893.50
PERRY	\$1,005.50	\$579.00	\$2,129.00	\$162,900.00	\$430.00	\$5,213.00	\$3,285.00	\$4,594.00	\$180,135.50
PHILLIPS	\$12,653.50	\$7,004.00	\$13,864.00	\$369,192.00	\$2,612.00	\$12,739.00	\$4,772.00	\$12,356.00	\$435,192.50
PIKE	\$268.50	\$101.50	\$14,520.00	\$192,752.00	\$876.00	\$6,104.00	\$5,348.00	\$4,781.00	\$224,751.00
POINSETT	\$8,785.50	\$1,762.50	\$24,549.00	\$731,312.00	\$1,042.00	\$13,959.00	\$9,048.00	\$10,348.00	\$800,806.00
POLK	\$760.00	\$32.00	\$2,372.00	\$234,900.00	\$1,648.00	\$10,114.00	\$6,990.00	\$10,010.00	\$266,826.00
POPE	\$4,938.00	\$2,569.50	\$33,145.00	\$1,103,425.00	\$4,894.00	\$46,012.00	\$30,133.00	\$35,467.00	\$1,260,583.50
PRAIRIE	\$2,643.00	\$1,517.50	\$9,317.00	\$264,536.00	\$626.00	\$7,012.00	\$3,474.00	\$5,058.00	\$294,183.50
PULASKI	\$162,299.00	\$127,172.00	\$336,796.00	\$9,322,018.00	\$54,884.00	\$385,672.00	\$243,163.00	\$286,895.00	\$10,918,899.00
RANDOLPH	\$106.00	\$79.50	\$11,563.00	\$215,431.00	\$1,102.00	\$10,035.00	\$4,250.00	\$7,578.00	\$250,144.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
May 1 through May 31, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$29,547.00	\$16,020.00	\$8,456.00	\$513,900.00	\$2,120.00	\$15,622.00	\$8,796.00	\$13,726.00	\$608,187.00
SALINE	\$23,282.50	\$7,832.50	\$83,104.00	\$1,617,088.00	\$11,588.00	\$81,504.00	\$61,845.00	\$60,233.00	\$1,946,477.00
SCOTT	\$129.00	\$19.00	\$3,808.00	\$128,626.00	\$574.00	\$5,885.00	\$2,317.00	\$5,402.00	\$146,760.00
SEARCY	\$136.00	\$950.00	\$2,883.00	\$93,300.00	\$938.00	\$3,752.00	\$2,652.00	\$2,905.00	\$107,516.00
SEBASTIAN	\$16,780.50	\$4,339.50	\$36,714.00	\$1,991,323.00	\$12,686.00	\$92,597.00	\$56,171.00	\$69,971.00	\$2,280,582.00
SEVIER	\$7,726.00	\$681.50	\$1,018.00	\$272,180.00	\$754.00	\$6,939.00	\$2,797.00	\$4,809.00	\$296,904.50
SHARP	\$802.50	\$257.00	\$21,002.00	\$329,268.00	\$1,744.00	\$12,626.00	\$9,241.00	\$11,053.00	\$385,993.50
STONE	\$1,399.00	\$555.00	\$8,323.00	\$121,958.00	\$764.00	\$6,416.00	\$5,780.00	\$5,496.00	\$150,691.00
UNION	\$76,466.50	\$28,521.00	\$43,028.00	\$1,207,647.00	\$3,920.00	\$25,313.00	\$12,202.00	\$23,260.00	\$1,420,357.50
VAN BUREN	\$1,192.00	\$940.00	\$11,263.00	\$210,113.00	\$1,048.00	\$9,222.00	\$7,259.00	\$7,982.00	\$249,019.00
WASHINGTON	\$15,679.50	\$7,948.00	\$43,469.00	\$2,306,043.00	\$12,992.00	\$121,700.00	\$60,938.00	\$92,488.00	\$2,661,257.50
WHITE	\$7,329.50	\$3,313.00	\$95,118.00	\$1,362,238.00	\$4,798.00	\$44,965.00	\$30,210.00	\$34,471.00	\$1,582,442.50
WOODRUFF	\$3,680.00	\$2,109.50	\$3,198.00	\$149,400.00	\$512.00	\$4,440.00	\$2,047.00	\$3,682.00	\$169,068.50
YELL	\$819.50	\$276.50	\$12,560.00	\$365,236.00	\$1,194.00	\$9,394.00	\$7,033.00	\$9,012.00	\$405,525.00

GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$979,099.00	\$501,049.00	\$1,897,556.00	\$52,468,189.00	\$253,862.00	\$1,955,252.00	\$1,189,441.00	\$1,547,193.00	\$60,791,641.00

*Estimates

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
May 2020**

There were 1,975 active retailers as of May 31, 2020.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
May 31, 2020

ASSETS

Current assets:	
Cash and cash equivalents	\$ 4,832,543.97
Restricted assets:	
Cash and cash equivalents	106,336,905.23
Accounts receivable	15,760,492.16
Prepaid items	<u>231,307.20</u>
Total current assets	<u>127,161,248.56</u>
 Non-current assets:	
Restricted assets:	
Cash and cash equivalents	21,019,905.83
Deposits with Multi-State Lottery Association	2,570,535.72
Capital assets (Net of accumulated depreciation)	<u>1,820,416.82</u>
Total non-current assets	<u>25,410,858.37</u>
 Total assets	 152,572,106.93
 Deferred outflows of resources:	
Related to pension	1,120,097.39
Related to OPEB	<u>18,004.67</u>
	<u>1,138,102.06</u>
 Total assets and deferred outflows of resources	 <u>\$ 153,710,208.99</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 790,240.99
Prizes payable	23,160,825.11
Accrued and other liabilities	3,903,308.83
Due to other funds of the State	451,632.67
Due to Education Trust Account	32,704,655.38
Due to Workforce Challenge Trust Account	64,642,994.73
Compensated absences	365,788.94
OPEB Obligation	107,523.28
Unearned revenue	<u>285,646.21</u>
Total current liabilities	<u>126,412,616.14</u>
 Long-Term liabilities:	
Net other post employment benefits	3,262,330.86
Net pension liability	<u>4,301,376.00</u>
Total long-term liabilities	<u>7,563,706.86</u>
 Total liabilities	 133,976,323.00
 Deferred inflows of resources:	
Related to pension	658,932.00
Related to OPEB	<u>396,615.19</u>
Total deferred inflows of resources	<u>1,055,547.19</u>
 Total liabilities and deferred inflows of resources	 <u>135,031,870.19</u>

NET POSITION

Net position:	
Invested in capital assets	1,820,416.82
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	1,019,955.83
Deposits with Multi-State Lottery Association	2,570,535.72
Unclaimed prizes reserve	8,979,982.57
Unrestricted (deficit)	<u>(15,712,552.14)</u>
 Total net position	 <u>18,678,338.80</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 153,710,208.99</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Eleven Months Ended May 31, 2020

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 52,805,222.00	\$ 406,832,716.00
Online ticket sales	8,321,432.50	72,167,736.00
Retailer application, fidelity, bond and service fees	2,652.46	486,079.32
Other revenue	0.00	69,003.00
	<u>61,129,306.96</u>	<u>479,555,534.32</u>
 Total operating revenues		
	<u>61,129,306.96</u>	<u>479,555,534.32</u>
 Operating expenses:		
Instant game prizes	38,231,474.46	293,128,345.26
Online game prizes	4,617,297.36	39,920,816.19
Retailer commissions	3,475,444.37	27,124,850.91
Gaming contract costs	2,715,512.90	22,198,392.65
Compensation and benefits	394,164.32	4,499,508.73
Marketing, advertising and promotions	823,191.68	7,223,152.74
General and administrative expenses	745,855.35	3,718,781.71
Services provided by Arkansas Department of Higher Education	35,398.55	391,985.50
Services provided by Arkansas Legislative Audit	0.00	127,080.00
Legal and professional services	164.39	1,226.62
Depreciation	38,209.77	371,307.60
	<u>51,076,713.15</u>	<u>398,705,447.91</u>
 Total operating expenses		
	<u>51,076,713.15</u>	<u>398,705,447.91</u>
 Operating income (1)	10,052,593.81	80,850,086.41
 Non-operating revenue:		
Interest income	55,372.22	2,057,843.51
	<u>55,372.22</u>	<u>2,057,843.51</u>
 Income before transfers	10,107,966.03	82,907,929.92
 Transfers to:		
Education Trust Account (2)	(8,619,106.39)	(74,466,458.06)
	<u>(8,619,106.39)</u>	<u>(74,466,458.06)</u>
 Change in net position	<u>\$ 1,488,859.64</u>	8,441,471.86
 Total net position - beginning		10,236,866.94
Total net position - ending		<u>\$ 18,678,338.80</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Eleven Months Ended May 31, 2020

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 52,805,222.00	86.38	\$ 33,311,000.00	81.80	\$ 19,494,222.00	\$ 406,832,716.00	84.84	\$ 375,769,000.00	81.99	\$ 31,063,716.00
Online games	8,321,432.50	13.61	7,367,000.00	18.09	954,432.50	72,167,736.00	15.05	82,003,000.00	17.89	(9,835,264.00)
Retailer fees	2,652.46	0.00	42,000.00	0.10	(39,347.54)	486,079.32	0.10	508,000.00	0.11	(21,920.68)
Other revenue	-	-	1,000.00	0.00	(1,000.00)	69,003.00	0.01	11,000.00	0.00	58,003.00
				0.00%						
Total operating revenues	<u>61,129,306.96</u>	100.00	<u>40,721,000.00</u>	100.00	<u>20,408,306.96</u>	<u>479,555,534.32</u>	100.00	<u>458,291,000.00</u>	100.00	<u>21,264,534.32</u>
Operating expenses:										
Instant game prizes	38,231,474.46	62.54	23,896,000.00	58.68	14,335,474.46	293,128,345.26	61.13	269,687,000.00	58.85	23,441,345.26
Online game prizes	4,617,297.36	7.55	3,897,000.00	9.57	720,297.36	39,920,816.19	8.32	43,287,000.00	9.45	(3,366,183.81)
Retailer commissions	3,475,444.37	5.69	2,323,000.00	5.70	1,152,444.37	27,124,850.91	5.66	25,822,000.00	5.63	1,302,850.91
Gaming contract costs	2,715,512.90	4.44	1,763,000.00	4.33	952,512.90	22,198,392.65	4.63	20,662,000.00	4.51	1,536,392.65
Compensation & benefits	394,164.32	0.64	512,000.00	1.26	(117,835.68)	4,499,508.73	0.94	5,096,000.00	1.11	(596,491.27)
Marketing, advertising & promotions	823,191.68	1.35	565,000.00	1.39	258,191.68	7,223,152.74	1.51	7,334,000.00	1.60	(110,847.26)
General and administrative expenses	745,855.35	1.22	443,000.00	1.09	302,855.35	3,718,781.71	0.78	4,995,000.00	1.09	(1,276,218.29)
Services provided by other agencies	35,398.55	0.06	38,000.00	0.09	(2,601.45)	519,065.50	0.11	547,000.00	0.12	(27,934.50)
Legal and professional service	164.39	0.00	500.00	0.00	(335.61)	1,226.62	0.00	5,500.00	0.00	(4,273.38)
Depreciation	<u>38,209.77</u>	0.06	<u>32,500.00</u>	0.08	<u>5,709.77</u>	<u>371,307.60</u>	0.08	<u>378,000.00</u>	0.08	<u>(6,692.40)</u>
Total operating expenses	<u>51,076,713.15</u>	83.56	<u>33,470,000.00</u>	82.19	<u>17,606,713.15</u>	<u>398,705,447.91</u>	83.14	<u>377,813,500.00</u>	82.44	<u>20,891,947.91</u>
Operating income	10,052,593.81	16.44	7,251,000.00	17.81	2,801,593.81	80,850,086.41	16.86	80,477,500.00	17.56	372,586.41
Non-operating revenue:										
Interest income	<u>55,372.22</u>	0.09	<u>191,000.00</u>	0.47	<u>(135,627.78)</u>	<u>2,057,843.51</u>	0.43	<u>1,797,000.00</u>	0.39	<u>260,843.51</u>
Income before transfers	<u>\$ 10,107,966.03</u>	16.54	<u>\$ 7,442,000.00</u>	18.28	<u>\$ 2,665,966.03</u>	<u>\$ 82,907,929.92</u>	17.29	<u>\$ 82,274,500.00</u>	17.95	<u>\$ 633,429.92</u>

Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For the Eleven Months Ended May 31, 2020

	Year to date	
Operating revenues:		
Instant ticket (Settlements)	\$ 405,115,241.00	
Online ticket sales	72,167,736.00	
Retailer application, fidelity and service fees	486,079.32	
Other revenue	69,003.00	
	<u>477,838,059.32</u>	
Operating expenses:		
Instant game prizes (Settlements)	291,252,323.00	
Online game prizes	39,920,816.19	
Retailer commissions	27,124,850.91	
Gaming contract costs	22,198,392.65	
Compensation and benefits	4,499,508.73	
Marketing, advertising and promotions	7,223,152.74	
General and administrative expenses	3,718,781.71	
Services provided by ADHE	391,985.50	
Services provided by Legislative Audit Agency	127,080.00	
Legal and professional services	1,226.62	
Current year capital asset cost	942,381.88	
Total operating expenses	<u>397,400,499.93</u>	
Change in net proceeds from operations	80,437,559.39	
Non-operating revenue:		
Interest income	2,057,843.51	
Other non-operating income	0.00	
EDUCATION TRUST FUNDING-Current Year	(65,847,351.67)	
Less Act 1180 Unclaimed Prizes	(7,979,982.57)	
Less current year Bond Reserve Fees	(102,676.22)	restricted reserves
Add back Write Off Retailer Bad Debt	0.00	
Less current year MUSL Reserves	8,713.95	see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	45,000.00	
	<u>45,000.00</u>	
NET PROCEEDS EARNED-Current Month	\$ 8,619,106.39	
	<u><u>\$ 8,619,106.39</u></u>	
	Transfer	Interest
Academic Challenge Scholarship Trust	\$ 29,665,969.91	\$ 3,038,685.47
Total	\$ 32,704,655.38	\$ 32,704,655.38
July 2019 funding - 8/15/19	\$ 4,402,422.51	\$ 121,508.24
Aug 2019 funding - 9/15/19	\$ 4,825,647.15	\$ 117,089.82
Sep 2019 funding - 10/15/19	\$ 6,439,886.65	\$ 126,086.67
Transfer to ADHE 10/16/19	\$ (35,000,000.00)	\$ -
October 2019 funding - 11/15/19	\$ 6,222,988.61	\$ 95,110.60
Transfer to ADHE Trust Fund (final 2019 Adj) -11/08/19	\$ 227,293.15	\$ -
Transfer excess net proceeds to Workforce Trust Fund 11/8/19	\$ (23,639,040.28)	\$ -
November 2019 funding - 12/15/19	\$ 5,911,949.20	\$ 35,228.25
December 2019 funding - 1/15/20	\$ 6,333,195.26	\$ 38,788.23
January 2020 funding - 2/15/20	\$ 8,190,940.02	\$ 48,143.75
Transfer to ADHE 2/10/19	\$ (38,000,000.00)	\$ -
February 2020 funding - 3/15/20	\$ 7,201,704.36	\$ 31,852.41
March 2020 funding - 4/15/20	\$ 7,381,962.30	\$ 4,535.00
April 2020 funding - 5/15/20	\$ 8,312,074.87	\$ 6,237.77
May 2020 funding - 6/15/20	\$ 8,609,833.84	\$ 9,272.55
	<u>64,642,994.73</u>	<u>64,642,994.73</u>
	Transfer	Total
Workforce Challenge Scholarship Trust	\$ 64,642,994.73	\$ 64,642,994.73
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ 8,344,929.36
Transfer to ADHE for 2018 fall funding 11/7/18	\$ (1,000,000.00)	\$ (1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19	\$ 3,904,288.48	\$ 3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/18	\$ 23,639,040.28	\$ 23,639,040.28
Transfer to ADHE for 2020 fall funding 4/24/18	\$ (1,000,000.00)	\$ (1,000,000.00)

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
May 31, 2020

	Monthly	Year to Date
Reserve Balance July 1, 2019		\$1,000,000.00
1. Unclaimed lottery prize money:	\$831,425.54	7,979,982.57
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	831,425.54	7,979,982.57
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance May 31, 2020		\$8,979,982.57

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2020**

Vendors	Goods or Services	Diversity Classification	May 2020	FY 2020 Total
A-Absolute Moving & Hauling	Moving/Hauling	CMBE		\$335.19
Arkansas Business Publishing Group	News Service	WBE		\$64.95
Buds Graphics Sales & Service	Printing Equipment & Service	MBE		\$410.01
Government Supply Services	Office Furniture/Supplies	MBE	\$105.49	\$3,671.67
Totals			\$105.49	\$4,481.82

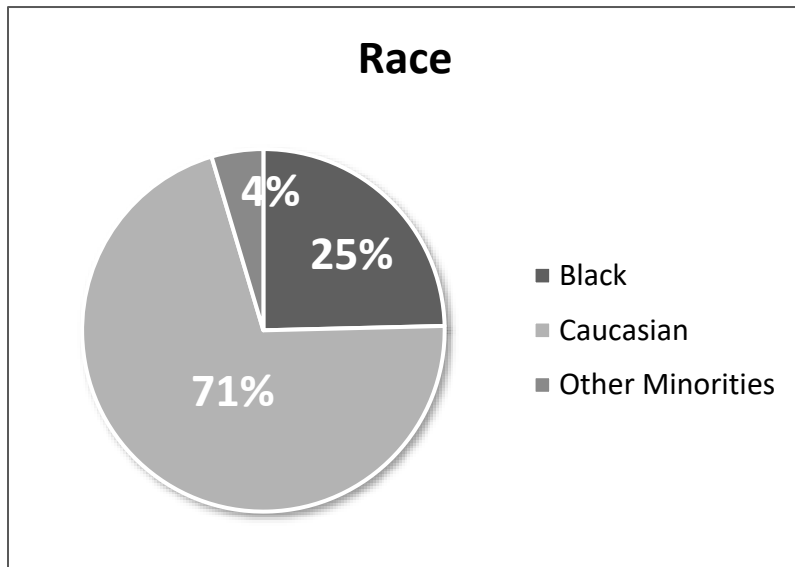
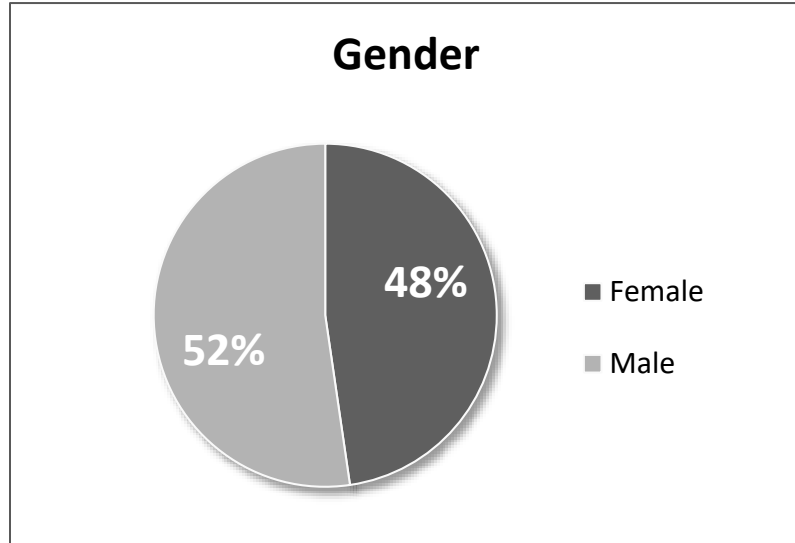
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2020**

Vendors	Goods or Services	Diversity Classification	May 2020	FY 2020 Total
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$14,000.00	\$177,725.47
Totals			\$14,000.00	\$177,725.47

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2020**

Vendors	Goods or Services	Diversity Classification	May 2020	FY 2020 Total
Expedited Transportation Service	Transportation Services	DBE		\$15,904.73
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$71,316.79	\$1,083,075.11
Premier Staffing	Employment Services	MBE		\$17,340.77
Pure Cleaning Services	Janitorial Services	MBE		\$4,356.74
Totals			\$71,316.79	\$1,120,677.35

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
May 2020



Total Number of Employees as of May 2020: 65

Gender:

Females – 31
Males – 34

Race:

Black – 16
Caucasian – 46
Other – 3

Female -- 9	Male - 7
Female -- 22	Male -- 24
Female -- 0	Male -- 3

**Department of Finance and Administration
Office of the Arkansas Lottery – Internal Audit
May 1 through May 31, 2020**

No issues or problems resulting from internal audits have been reported for the reporting period.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
May 2020

Sales for the following instant games began May 5, 2020. No ending dates have been determined for these games.

\$1 \$500 a Month for a Year!

\$2 \$2,000 a Month for a Year!

\$5 \$10,000 a Month for a Year!

\$10 \$20,000 a Month for a Year!

Sales for the following Fast Play games began May 4, 2020. No ending dates have been determined for these games.

\$1 Find the 9's

\$3 Stars & Stripes