



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

April 10, 2020

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of March 2020. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance
and Administration**

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April 10, 2020

The Honorable Joyce Elliot, Co-Chair
The Honorable Chris Richey, Co-Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Richey:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of March 2020. The reports contain the following information:

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Bishop Woosley
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**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
March 1 through March 31, 2020**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of March 2020.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
March 2020**

1. Debt Set-Off Collections:

a.	Arkansas Department of Finance and Administration	\$9,127.47
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$1,000.00</u>
	Total Debt Set-Off:	\$10,127.47

2. Retailer Losses: \$0.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
March 1 through March 31, 2020

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$10,406.00	\$6,741.00	\$18,508.00	\$559,228.00	\$1,818.00	\$10,159.00	\$5,510.00	\$13,836.00	\$626,206.00
ASHLEY	\$14,888.50	\$14,894.50	\$8,438.00	\$208,690.00	\$972.00	\$5,485.00	\$2,637.00	\$9,485.00	\$265,490.00
BAXTER	\$2,438.50	\$931.00	\$13,814.00	\$377,969.00	\$5,310.00	\$13,882.00	\$11,748.00	\$22,452.00	\$448,544.50
BENTON	\$7,922.00	\$3,373.50	\$21,197.00	\$1,395,961.00	\$12,960.00	\$62,440.00	\$27,573.00	\$103,654.00	\$1,635,080.50
BOONE	\$1,748.50	\$3,146.00	\$38,993.00	\$507,262.00	\$3,270.00	\$10,321.00	\$5,549.00	\$16,777.00	\$587,066.50
BRADLEY	\$2,015.50	\$2,482.50	\$4,077.00	\$189,900.00	\$954.00	\$2,828.00	\$2,052.00	\$4,046.00	\$208,355.00
CALHOUN	\$4,281.00	\$646.00	\$2,014.00	\$57,600.00	\$416.00	\$904.00	\$756.00	\$1,557.00	\$68,174.00
CARROLL	\$358.50	\$622.00	\$10,517.00	\$263,517.00	\$1,484.00	\$6,633.00	\$3,325.00	\$11,842.00	\$298,298.50
CHICOT	\$5,534.00	\$3,637.50	\$9,084.00	\$196,493.00	\$2,446.00	\$7,454.00	\$4,338.00	\$11,180.00	\$240,166.50
CLARK	\$3,460.00	\$1,452.00	\$24,433.00	\$414,908.00	\$1,440.00	\$7,874.00	\$4,637.00	\$10,864.00	\$469,068.00
CLAY	\$294.00	\$54.50	\$5,884.00	\$107,049.00	\$612.00	\$2,204.00	\$1,349.00	\$3,267.00	\$120,713.50
CLEBURNE	\$1,560.50	\$89.50	\$20,084.00	\$322,918.00	\$2,654.00	\$10,896.00	\$8,908.00	\$16,414.00	\$383,524.00
CLEVELAND	\$1,109.50	\$170.00	\$1,489.00	\$76,687.00	\$1,208.00	\$775.00	\$579.00	\$1,449.00	\$83,466.50
COLUMBIA	\$18,304.50	\$8,417.00	\$14,789.00	\$420,717.00	\$1,640.00	\$5,765.00	\$4,289.00	\$9,417.00	\$483,338.50
CONWAY	\$5,153.50	\$2,782.50	\$16,012.00	\$463,651.00	\$1,734.00	\$9,424.00	\$7,584.00	\$14,836.00	\$521,177.00
CRAIGHEAD	\$15,480.50	\$6,932.50	\$49,334.00	\$1,657,269.00	\$5,628.00	\$27,939.00	\$17,073.00	\$44,276.00	\$1,823,932.00
CRAWFORD	\$1,460.50	\$713.00	\$9,863.00	\$397,423.00	\$3,226.00	\$16,747.00	\$10,747.00	\$27,712.00	\$467,891.50
CRITTENDEN	\$17,387.00	\$12,570.50	\$10,878.00	\$764,868.00	\$4,230.00	\$23,272.00	\$11,740.00	\$38,045.00	\$882,990.50
CROSS	\$6,677.50	\$3,025.50	\$17,060.00	\$311,704.00	\$804.00	\$4,447.00	\$2,796.00	\$7,087.00	\$353,601.00
DALLAS	\$2,030.50	\$799.50	\$3,631.00	\$223,800.00	\$652.00	\$2,765.00	\$1,513.00	\$4,087.00	\$239,278.00
DESHA	\$2,261.00	\$2,787.00	\$3,479.00	\$238,672.00	\$1,182.00	\$6,034.00	\$2,725.00	\$7,858.00	\$264,998.00
DREW	\$4,951.50	\$1,641.50	\$8,437.00	\$314,488.00	\$2,000.00	\$7,064.00	\$3,286.00	\$9,927.00	\$351,795.00
FAULKNER	\$11,747.00	\$7,073.50	\$67,189.00	\$1,419,218.00	\$8,356.00	\$40,170.00	\$28,880.00	\$58,564.00	\$1,641,197.50
FRANKLIN	\$475.50	\$186.00	\$24,644.00	\$212,873.00	\$1,076.00	\$5,547.00	\$3,500.00	\$9,310.00	\$257,611.50
FULTON	\$891.00	\$350.00	\$2,038.00	\$65,656.00	\$816.00	\$1,562.00	\$2,054.00	\$2,934.00	\$76,301.00
GARLAND	\$12,105.50	\$5,252.00	\$40,994.00	\$1,217,953.00	\$10,310.00	\$48,051.00	\$39,067.00	\$68,794.00	\$1,442,526.50
GRANT	\$512.50	\$338.00	\$9,820.00	\$190,516.00	\$1,540.00	\$5,554.00	\$3,673.00	\$7,589.00	\$219,542.50
GREENE	\$1,050.50	\$264.00	\$33,797.00	\$731,656.00	\$2,956.00	\$13,295.00	\$8,366.00	\$20,887.00	\$812,271.50
HEMPSTEAD	\$52,035.00	\$19,562.00	\$21,062.00	\$444,669.00	\$1,126.00	\$5,537.00	\$3,096.00	\$8,803.00	\$555,890.00
HOT SPRING	\$1,214.50	\$573.00	\$19,165.00	\$437,358.00	\$2,450.00	\$10,978.00	\$7,915.00	\$15,396.00	\$495,049.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
March 1 through March 31, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$46,235.50	\$12,325.00	\$10,928.00	\$284,999.00	\$1,504.00	\$4,217.00	\$2,486.00	\$5,704.00	\$368,398.50
INDEPENDENCE	\$1,958.50	\$1,265.00	\$45,047.00	\$596,146.00	\$1,978.00	\$12,150.00	\$9,060.00	\$17,913.00	\$685,517.50
IZARD	\$143.00	\$55.00	\$6,885.00	\$79,421.00	\$554.00	\$3,152.00	\$3,055.00	\$4,485.00	\$97,750.00
JACKSON	\$15,945.00	\$9,038.00	\$25,092.00	\$384,515.00	\$1,294.00	\$6,701.00	\$6,066.00	\$9,030.00	\$457,681.00
JEFFERSON	\$50,165.00	\$41,595.50	\$50,017.00	\$1,577,494.00	\$9,324.00	\$32,521.00	\$22,636.00	\$45,347.00	\$1,829,099.50
JOHNSON	\$800.50	\$1,151.00	\$5,986.00	\$324,091.00	\$1,268.00	\$7,173.00	\$4,726.00	\$10,664.00	\$355,859.50
LAFAYETTE	\$10,326.50	\$2,581.00	\$5,537.00	\$96,819.00	\$386.00	\$1,807.00	\$651.00	\$3,281.00	\$121,388.50
LAWRENCE	\$745.50	\$335.50	\$11,253.00	\$327,189.00	\$1,140.00	\$5,290.00	\$2,766.00	\$7,750.00	\$356,469.00
LEE	\$3,509.50	\$8,516.50	\$1,895.00	\$98,762.00	\$420.00	\$1,396.00	\$378.00	\$2,171.00	\$117,048.00
LINCOLN	\$413.00	\$681.50	\$3,547.00	\$108,414.00	\$884.00	\$2,511.00	\$2,129.00	\$4,034.00	\$122,613.50
LITTLE RIVER	\$5,806.50	\$3,168.00	\$7,692.00	\$164,434.00	\$742.00	\$3,672.00	\$1,306.00	\$6,016.00	\$192,836.50
LOGAN	\$900.50	\$178.50	\$9,421.00	\$266,844.00	\$1,194.00	\$7,045.00	\$4,731.00	\$11,319.00	\$301,633.00
LONOKE	\$12,162.00	\$4,348.00	\$46,234.00	\$1,113,846.00	\$6,108.00	\$30,318.00	\$19,749.00	\$43,437.00	\$1,276,202.00
MADISON	\$122.00	\$72.00	\$1,846.00	\$105,850.00	\$696.00	\$3,474.00	\$1,958.00	\$5,209.00	\$119,227.00
MARION	\$3,436.50	\$1,393.50	\$11,800.00	\$217,228.00	\$2,032.00	\$5,644.00	\$6,336.00	\$8,785.00	\$256,655.00
MILLER	\$27,729.50	\$13,326.00	\$17,741.00	\$715,507.00	\$3,804.00	\$12,893.00	\$5,867.00	\$17,611.00	\$814,478.50
MISSISSIPPI	\$49,802.00	\$21,293.50	\$20,245.00	\$713,862.00	\$2,164.00	\$10,282.00	\$5,314.00	\$17,508.00	\$840,470.50
MONROE	\$9,352.50	\$2,287.50	\$5,779.00	\$210,010.00	\$568.00	\$4,311.00	\$2,240.00	\$6,439.00	\$240,987.00
MONTGOMERY	\$50.00	\$0.00	\$2,725.00	\$27,080.00	\$200.00	\$1,544.00	\$995.00	\$2,169.00	\$34,763.00
NEVADA	\$2,994.00	\$2,574.00	\$3,777.00	\$251,048.00	\$908.00	\$2,664.00	\$1,412.00	\$3,642.00	\$269,019.00
NEWTON	\$2.00	\$34.00	\$3,563.00	\$47,046.00	\$176.00	\$1,127.00	\$724.00	\$1,717.00	\$54,389.00
OUACHITA	\$15,551.00	\$5,471.00	\$20,530.00	\$703,844.00	\$2,246.00	\$7,773.00	\$5,838.00	\$12,909.00	\$774,162.00
PERRY	\$809.00	\$355.00	\$1,915.00	\$129,606.00	\$494.00	\$3,084.00	\$1,621.00	\$4,888.00	\$142,772.00
PHILLIPS	\$9,478.00	\$6,397.00	\$5,825.00	\$236,791.00	\$2,432.00	\$7,779.00	\$4,004.00	\$11,484.00	\$284,190.00
PIKE	\$301.50	\$178.50	\$14,374.00	\$161,382.00	\$782.00	\$3,330.00	\$2,822.00	\$4,656.00	\$187,826.00
POINSETT	\$8,896.00	\$1,309.00	\$21,523.00	\$597,927.00	\$1,084.00	\$6,883.00	\$4,161.00	\$10,980.00	\$652,763.00
POLK	\$921.00	\$95.50	\$6,936.00	\$160,340.00	\$1,208.00	\$5,817.00	\$7,062.00	\$9,886.00	\$192,265.50
POPE	\$4,274.50	\$2,140.00	\$23,704.00	\$973,743.00	\$4,566.00	\$25,713.00	\$14,715.00	\$36,320.00	\$1,085,175.50
PRAIRIE	\$2,890.50	\$1,799.50	\$8,367.00	\$210,219.00	\$472.00	\$2,824.00	\$1,476.00	\$4,758.00	\$232,806.00
PULASKI	\$126,488.50	\$107,936.00	\$288,126.00	\$7,508,327.00	\$48,166.00	\$191,534.00	\$124,262.00	\$267,996.00	\$8,662,835.50
RANDOLPH	\$234.00	\$211.00	\$16,353.00	\$191,876.00	\$1,490.00	\$4,401.00	\$2,240.00	\$6,656.00	\$223,461.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
March 1 through March 31, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$24,813.50	\$12,556.00	\$5,870.00	\$377,027.00	\$1,856.00	\$7,900.00	\$4,097.00	\$11,994.00	\$446,113.50
SALINE	\$27,031.00	\$8,916.50	\$121,476.00	\$1,327,768.00	\$12,180.00	\$44,365.00	\$35,653.00	\$62,671.00	\$1,640,060.50
SCOTT	\$150.50	\$52.00	\$4,514.00	\$84,970.00	\$420.00	\$3,085.00	\$1,422.00	\$4,989.00	\$99,602.50
SEARCY	\$85.00	\$635.50	\$3,278.00	\$71,482.00	\$638.00	\$2,153.00	\$1,511.00	\$3,560.00	\$83,342.50
SEBASTIAN	\$10,889.50	\$3,134.00	\$22,954.00	\$967,199.00	\$10,142.00	\$45,201.00	\$29,507.00	\$69,960.00	\$1,158,986.50
SEVIER	\$4,951.00	\$465.00	\$1,693.00	\$190,002.00	\$952.00	\$4,290.00	\$1,645.00	\$5,474.00	\$209,472.00
SHARP	\$623.00	\$272.00	\$14,938.00	\$284,826.00	\$1,586.00	\$7,381.00	\$6,224.00	\$11,694.00	\$327,544.00
STONE	\$1,007.50	\$167.00	\$4,659.00	\$102,999.00	\$742.00	\$3,949.00	\$3,473.00	\$5,121.00	\$122,117.50
UNION	\$53,471.00	\$25,222.00	\$38,162.00	\$1,019,087.00	\$4,136.00	\$13,164.00	\$7,414.00	\$21,927.00	\$1,182,583.00
VAN BUREN	\$1,036.50	\$772.00	\$6,612.00	\$173,240.00	\$890.00	\$5,104.00	\$4,365.00	\$7,994.00	\$200,013.50
WASHINGTON	\$12,390.00	\$7,152.00	\$34,404.00	\$1,687,914.00	\$12,676.00	\$61,823.00	\$34,425.00	\$98,679.00	\$1,949,463.00
WHITE	\$5,326.00	\$2,505.50	\$70,577.00	\$1,077,877.00	\$5,520.00	\$22,607.00	\$16,156.00	\$33,941.00	\$1,234,509.50
WOODRUFF	\$1,709.00	\$1,779.50	\$2,047.00	\$135,137.00	\$528.00	\$2,408.00	\$1,222.00	\$3,551.00	\$148,381.50
YELL	\$480.00	\$225.00	\$12,099.00	\$286,923.00	\$1,068.00	\$5,819.00	\$4,450.00	\$9,006.00	\$320,070.00

GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$766,161.50	\$427,473.00	\$1,578,670.00	\$40,561,784.00	\$238,888.00	\$1,024,285.00	\$661,615.00	\$1,537,670.00	\$46,796,546.50

*Estimates

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
March 2020**

There were 1,972 active retailers as of March 31, 2020.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
March 31, 2020

ASSETS

Current assets:	
Cash and cash equivalents	\$ 2,680,650.42
Restricted assets:	
Cash and cash equivalents	89,468,730.11
Accounts receivable	15,550,213.72
Prepaid items	<u>609,757.76</u>
Total current assets	<u>108,309,352.01</u>
 Non-current assets:	
Restricted assets:	
Cash and cash equivalents	21,018,989.73
Deposits with Multi-State Lottery Association	2,578,823.85
Capital assets (Net of accumulated depreciation)	<u>1,896,989.49</u>
Total non-current assets	<u>25,494,803.07</u>
 Total assets	 133,804,155.08
 Deferred outflows of resources:	
Related to pension	1,120,097.39
Related to OPEB	<u>18,004.67</u>
	<u>1,138,102.06</u>
 Total assets and deferred outflows of resources	 <u>\$ 134,942,257.14</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 1,285,460.33
Prizes payable	22,036,365.36
Accrued and other liabilities	2,683,308.65
Due to other funds of the State	373,740.17
Due to Education Trust Account	15,767,236.35
Due to Workforce Challenge Trust Account	65,642,994.73
Compensated absences	365,788.94
OPEB Obligation	107,523.28
Unearned revenue	<u>274,068.71</u>
Total current liabilities	<u>108,536,486.52</u>
 Long-Term liabilities:	
Net other post employment benefits	3,256,330.86
Net pension liability	<u>4,301,376.00</u>
Total long-term liabilities	<u>7,557,706.86</u>
 Total liabilities	 116,094,193.38
 Deferred inflows of resources:	
Related to pension	658,932.00
Related to OPEB	<u>396,615.19</u>
Total deferred inflows of resources	<u>1,055,547.19</u>
 Total liabilities and deferred inflows of resources	 <u>117,149,740.57</u>

NET POSITION

Net position:	
Invested in capital assets	1,896,989.49
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	1,018,989.73
Deposits with Multi-State Lottery Association	2,578,823.85
Unclaimed prizes reserve	8,058,499.03
Unrestricted (deficit)	<u>(15,760,785.53)</u>
 Total net position	 <u>17,792,516.57</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 134,942,257.14</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Nine Months Ended March 31, 2020

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 41,674,423.00	\$ 310,411,133.00
Online ticket sales	6,166,091.50	57,915,190.50
Retailer application, fidelity, bond and service fees	35,954.12	481,119.82
Other revenue	<u>501.23</u>	<u>69,029.88</u>
 Total operating revenues	 <u>47,876,969.85</u>	 <u>368,876,473.20</u>
 Operating expenses:		
Instant game prizes	29,907,165.35	222,654,540.70
Online game prizes	3,493,721.57	32,113,999.90
Retailer commissions	2,715,082.47	20,836,386.21
Gaming contract costs	2,262,023.03	17,256,262.37
Compensation and benefits	409,927.31	3,689,613.28
Marketing, advertising and promotions	627,196.37	5,862,154.69
General and administrative expenses	430,184.93	2,584,236.96
Services provided by Arkansas Department of Higher Education	35,398.55	321,188.40
Services provided by Arkansas Legislative Audit	0.00	127,080.00
Legal and professional services	0.00	897.84
Depreciation	<u>38,363.76</u>	<u>294,734.93</u>
 Total operating expenses	 <u>39,919,063.34</u>	 <u>305,741,095.28</u>
 Operating income (1)	 7,957,906.51	 63,135,377.92
 Non-operating revenue:		
Interest income	<u>99,379.78</u>	<u>1,949,310.74</u>
 Income before transfers	 8,057,286.29	 65,084,688.66
 Transfers to:		
Education Trust Account (2)	<u>(7,386,497.30)</u>	<u>(57,529,039.03)</u>
 Change in net position	 <u>\$ 670,788.99</u>	 7,555,649.63
 Total net position - beginning		<u>10,236,866.94</u>
Total net position - ending		<u>\$ 17,792,516.57</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Nine Months Ended March 31, 2020

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games										
Online games	41,674,423.00	87.04	41,791,000.00	84.04	(116,577.00)	310,411,133.00	84.15	305,796,000.00	81.88	4,615,133.00
Retailer fees	6,166,091.50	12.88	7,885,000.00	15.86	(1,718,908.50)	57,915,190.50	15.70	67,263,000.00	18.01	(9,347,809.50)
Other revenue	35,954.12	0.08	49,000.00	0.10	(13,045.88)	481,119.82	0.13	423,000.00	0.11	58,119.82
	501.23	0.00	1,000.00	0.20%	(498.77)	69,029.88	0.02	9,000.00	0.00	60,029.88
Total operating revenues	47,876,969.85	100.00	49,726,000.00	100.00	(1,849,030.15)	368,876,473.20	100.00	373,491,000.00	100.00	(4,614,526.80)
Operating expenses:										
Instant game prizes										
Online game prizes	29,907,165.35	62.47	30,092,000.00	60.52	(184,834.65)	222,654,540.70	60.36	219,447,000.00	58.76	3,207,540.70
Retailer commissions	3,493,721.57	7.30	4,176,000.00	8.40	(682,278.43)	32,113,999.90	8.71	35,489,000.00	9.50	(3,375,000.10)
Gaming contract costs	2,715,082.47	5.67	2,712,000.00	5.45	3,082.47	20,836,386.21	5.65	21,079,000.00	5.64	(242,613.79)
Compensation & benefits	2,262,023.03	4.72	2,233,000.00	4.49	29,023.03	17,256,262.37	4.68	16,968,000.00	4.54	288,262.37
Marketing, advertising & promotions	409,927.31	0.86	462,000.00	0.93	(52,072.69)	3,689,613.28	1.00	4,120,000.00	1.10	(430,386.72)
General and administrative expenses	627,196.37	1.31	667,000.00	1.34	(39,803.63)	5,862,154.69	1.59	6,103,000.00	1.63	(240,845.31)
Services provided by other agencies	430,184.93	0.90	509,000.00	1.02	(78,815.07)	2,584,236.96	0.70	4,096,000.00	1.10	(1,511,763.04)
Legal and professional service	35,398.55	0.07	38,000.00	0.08	(2,601.45)	448,268.40	0.12	471,000.00	0.13	(22,731.60)
Depreciation	-	-	500.00	0.00	(500.00)	897.84	0.00	4,500.00	0.00	(3,602.16)
	38,363.76	0.08	33,500.00	0.07	4,863.76	294,734.93	0.08	312,500.00	0.08	(17,765.07)
Total operating expenses	39,919,063.34	83.38	40,923,000.00	82.30	(1,003,936.66)	305,741,095.28	82.88	308,090,000.00	82.49	(2,348,904.72)
Operating income	7,957,906.51	16.62	8,803,000.00	17.703	(845,093.49)	63,135,377.92	17.116	65,401,000.00	17.5107	(2,265,622.08)
Non-operating revenue:										
Interest income	-		-		-	-		-		-
Income before transfers	8,057,286.29	16.8291	8,960,000.00	18.0187	-902713.71	65,084,688.66	17.644	66,824,000.00	17.8917	\$ (1,739,311.34)

**AA1:D247rkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For the Nine Months Ended March 31, 2020**

	Year to date
Operating revenues:	
Instant ticket (Settlements)	\$ 309,000,832.95
Online ticket sales	57,915,190.50
Retailer application, fidelity and service fees	481,119.82
Other revenue	<u>69,029.88</u>
 Total operating revenues	 <u>367,466,173.15</u>
 Operating expenses:	
Instant game prizes (Settlements)	221,031,460.00
Online game prizes	32,113,999.90
Retailer commissions	20,836,386.21
Gaming contract costs	17,256,262.37
Compensation and benefits	3,689,613.28
Marketing, advertising and promotions	5,862,154.69
General and administrative expenses	2,584,236.96
Services provided by ADHE	321,188.40
Services provided by Legislative Audit Agency	127,080.00
Legal and professional services	897.84
Current year capital asset cost	<u>942,381.88</u>
Total operating expenses	<u>304,765,661.53</u>
 Change in net proceeds from operations	 62,700,511.62
 Non-operating revenue:	
Interest income	1,949,310.74
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(50,142,541.73)
Less Act 1180 Unclaimed Prizes	(7,058,499.03)
Less current year Bond Reserve Fees	(101,710.12) restricted reserves
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	425.82 see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>39,000.00</u>
 NET PROCEEDS EARNED-Current Month	 <u>\$ 7,386,497.30</u>

	Transfer	Interest	Total
Academic Challenge Scholarship Trust	\$ 12,744,061.20	\$ 3,023,175.15	\$ 15,767,236.35
July 2019 funding - 8/15/19	\$ 4,402,422.51	\$ 121,508.24	\$ 4,523,930.75
Aug 2019 funding - 9/15/19	\$ 4,825,647.15	\$ 117,089.82	\$ 4,942,736.97
Sep 2019 funding - 10/15/19	\$ 6,439,886.65	\$ 126,086.67	\$ 6,565,973.32
Transfer to ADHE 10/16/19	\$ (35,000,000.00)	\$ -	\$ (35,000,000.00)
October 2019 funding - 11/15/19	\$ 6,222,988.61	95,110.60	6,318,099.21
Transfer to ADHE Trust Fund (final 2019 Adj) -11/08/19	\$ 227,293.15	\$ -	\$ 227,293.15
Transfer excess net proceeds to Workforce Trust Fund 11/8/19	\$ (23,639,040.28)	\$ -	\$ (23,639,040.28)
November 2019 funding - 12/15/19	\$ 5,911,949.20	35,228.25	5,947,177.45
December 2019 funding - 1/15/20	\$ 6,333,195.26	38,788.23	6,371,983.49
January 2020 funding - 2/15/20	\$ 8,190,940.02	48,143.75	8,239,083.77
Transfer to ADHE 2/10/19	\$ (38,000,000.00)	-	(38,000,000.00)
February 2020 funding - 3/15/20	\$ 7,201,704.36	31,852.41	7,233,556.77
March 2020 funding - 4/15/20	\$ 7,381,962.30	4,535.00	7,386,497.30

	Transfer	Total
Workforce Challenge Scholarship Trust	\$ 65,642,994.73	\$ 65,642,994.73
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ 8,344,929.36
Transfer to ADHE for 2018 fall funding 11/7/18	\$ (1,000,000.00)	\$ (1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19	\$ 3,904,288.48	\$ 3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/18	\$ 23,639,040.28	\$ 23,639,040.28

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
March 31, 2020

	Monthly	Year to Date
Reserve Balance July 1, 2019		\$1,000,000.00
1. Unclaimed lottery prize money:	\$856,502.81	7,058,499.03
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	856,502.81	7,058,499.03
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance March 31, 2020		\$8,058,499.03

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
March 1 through March 31, 2020**

Vendors	Goods or Services	Diversity Classification	March 2020	FY 2020 Total
A-Absolute Moving & Hauling	Moving/Hauling	CMBE		\$335.19
Arkansas Business Publishing Group	News Service	WBE		\$64.95
Buds Graphics Sales & Service	Printing Equipment & Service	MBE		\$410.01
Government Supply Services	Office Furniture/Supplies	MBE	\$252.79	\$3,490.83
Totals			\$252.79	\$4,300.98

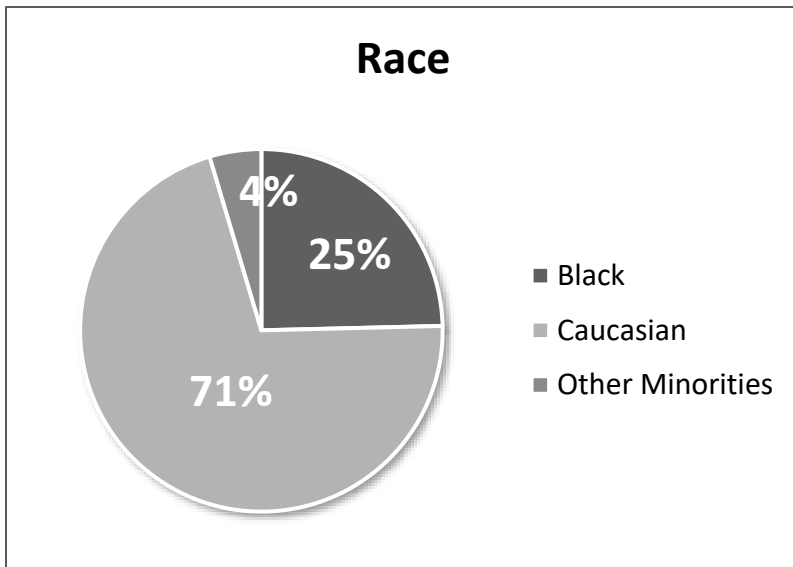
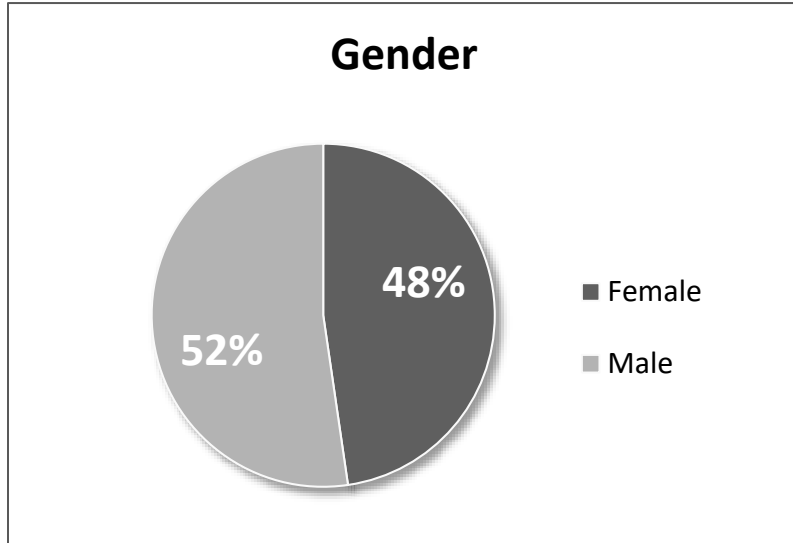
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
March 1 through March 31, 2020**

Vendors	Goods or Services	Diversity Classification	March 2020	FY 2020 Total
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$19,538.00	\$149,725.47
Totals			\$19,538.00	\$149,725.47

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
March 1 through March 31, 2020**

Vendors	Goods or Services	Diversity Classification	March 2020	FY 2020 Total
Expedited Transportation Service	Transportation Services	DBE		\$13,607.73
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$81,590.68	\$910,757.83
Premier Staffing	Employment Services	MBE	\$2,044.10	\$17,340.77
Pure Cleaning Services	Janitorial Services	MBE		\$4,356.74
Totals			\$83,634.78	\$946,063.07

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
March 2020



Total Number of Employees as of March 2020: 65

Gender:

Females – 31
Males – 34

Race:

Black – 16
Caucasian – 46
Other – 3

Female -- 9	Male - 7
Female -- 22	Male -- 24
Female -- 0	Male -- 3

**Department of Finance and Administration
Office of the Arkansas Lottery – Internal Audit
March 1 through March 31, 2020**

No issues or problems resulting from internal audits have been reported for the reporting period.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
March 2020

Sales for the following instant games began March 3, 2020. No ending dates have been determined for these games.

\$1 10Xtra
\$2 20Xtra
\$5 50Xtra
\$10 100Xtra
\$20 200Xtra

Sales for the following instant games began March 31, 2020. No ending dates have been determined for these games.

\$1 Wild 8's^{®1}
\$2 Winning 7's
\$3 Diamond Mine
\$5 Double Your Money
\$10 \$200,000 Spectacular

¹Wild 8's[®] is a licensed property game. There are no additional costs for this game.

Sales for the following Fast Play games began March 2, 2020. No ending dates have been determined for these games.

\$1 Tic Tac Toe
\$2 Hot Dice

Sales for the following Fast Play games began March 30, 2020. No ending dates have been determined for these games.

\$1 Fish Finder
\$1 Hot Cash