



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

April 9, 2018

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of March 2018, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to be "Bishop Woosley".

Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

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April 9, 2018

The Honorable Keith Ingram, Chair  
The Honorable Chris Richey, Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall, Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Gentlemen:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of March 2018, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

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Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
March 1 through March 31, 2018**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of March 2018.

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Debt Set-Off and Retailer Losses  
March 2018**

**1. Debt Set-Off Collections:**

a.	Arkansas Department of Finance and Administration	\$14,134.60
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$7,287.68</u>
	Total Debt Set-Off:	\$21,422.28

**2. Retailer losses for period March 1 through March 31, 2018: None.**

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**March 1 through March 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$13,447.50	\$7,564.50	\$23,798.00	\$626,102.00	\$1,684.00	\$34,672.00	\$4,478.00	\$32,042.00	\$743,788.00
ASHLEY	\$17,120.00	\$16,690.50	\$6,781.00	\$180,043.00	\$1,014.00	\$12,869.00	\$1,710.00	\$17,387.00	\$253,614.50
BAXTER	\$2,584.00	\$2,256.00	\$13,678.00	\$471,175.00	\$6,504.00	\$41,837.00	\$10,539.00	\$42,708.00	\$591,281.00
BENTON	\$7,677.00	\$3,247.00	\$39,955.00	\$1,279,307.00	\$13,482.00	\$222,852.00	\$22,841.00	\$210,307.00	\$1,799,668.00
BOONE	\$2,803.50	\$2,732.50	\$18,732.00	\$572,512.00	\$2,854.00	\$32,588.00	\$4,299.00	\$36,383.00	\$672,904.00
BRADLEY	\$1,772.50	\$3,042.00	\$7,852.00	\$228,359.00	\$1,008.00	\$8,481.00	\$1,549.00	\$11,265.00	\$263,328.50
CALHOUN	\$4,784.50	\$835.50	\$2,533.00	\$61,500.00	\$522.00	\$3,370.00	\$722.00	\$3,334.00	\$77,601.00
CARROLL	\$231.00	\$864.00	\$10,554.00	\$272,680.00	\$1,806.00	\$20,068.00	\$3,225.00	\$21,823.00	\$331,251.00
CHICOT	\$11,800.00	\$8,786.00	\$2,657.00	\$220,269.00	\$3,982.00	\$60,950.00	\$7,000.00	\$73,682.00	\$389,126.00
CLARK	\$2,832.00	\$1,296.00	\$19,626.00	\$452,238.00	\$1,654.00	\$30,411.00	\$4,112.00	\$27,891.00	\$540,060.00
CLAY	\$124.00	\$31.00	\$1,636.00	\$146,435.00	\$492.00	\$9,570.00	\$1,825.00	\$9,765.00	\$169,878.00
CLEBURNE	\$2,518.00	\$452.50	\$25,911.00	\$333,777.00	\$2,376.00	\$36,311.00	\$8,025.00	\$33,824.00	\$443,194.50
CLEVELAND	\$449.00	\$294.50	\$1,594.00	\$59,236.00	\$238.00	\$3,970.00	\$916.00	\$4,040.00	\$70,737.50
COLUMBIA	\$18,637.00	\$8,893.00	\$14,892.00	\$403,789.00	\$2,732.00	\$14,546.00	\$3,120.00	\$17,990.00	\$484,599.00
CONWAY	\$6,277.00	\$1,783.50	\$15,192.00	\$521,483.00	\$1,922.00	\$33,493.00	\$5,793.00	\$31,521.00	\$617,464.50
CRAIGHEAD	\$12,775.00	\$6,536.00	\$52,725.00	\$1,974,995.00	\$6,928.00	\$133,027.00	\$15,241.00	\$114,416.00	\$2,316,643.00
CRAWFORD	\$1,812.50	\$1,030.50	\$10,586.00	\$445,351.00	\$3,710.00	\$62,808.00	\$10,906.00	\$56,611.00	\$592,815.00
CRITTENDEN	\$21,845.00	\$11,691.50	\$9,267.00	\$718,392.00	\$5,046.00	\$79,044.00	\$10,321.00	\$91,917.00	\$947,523.50
CROSS	\$4,242.00	\$2,374.50	\$9,531.00	\$358,345.00	\$1,426.00	\$16,915.00	\$2,376.00	\$18,104.00	\$413,313.50
DALLAS	\$1,700.00	\$1,054.50	\$3,273.00	\$193,197.00	\$698.00	\$9,014.00	\$1,842.00	\$9,037.00	\$219,815.50
DESHA	\$5,001.00	\$2,666.00	\$3,881.00	\$262,355.00	\$1,504.00	\$21,043.00	\$3,447.00	\$19,289.00	\$319,186.00
DREW	\$2,574.50	\$1,615.50	\$12,081.00	\$277,698.00	\$2,358.00	\$19,930.00	\$2,635.00	\$20,698.00	\$339,590.00
FAULKNER	\$11,948.50	\$6,991.50	\$67,553.00	\$1,426,297.00	\$9,248.00	\$144,631.00	\$25,891.00	\$127,184.00	\$1,819,744.00
FRANKLIN	\$430.00	\$128.00	\$12,644.00	\$210,183.00	\$1,662.00	\$20,238.00	\$2,813.00	\$22,056.00	\$270,154.00
FULTON	\$384.00	\$273.00	\$4,495.00	\$81,430.00	\$354.00	\$5,438.00	\$1,043.00	\$6,277.00	\$99,694.00
GARLAND	\$9,447.50	\$5,557.50	\$41,823.00	\$1,160,394.00	\$11,980.00	\$170,259.00	\$33,748.00	\$152,629.00	\$1,585,838.00
GRANT	\$1,135.50	\$155.50	\$9,390.00	\$167,132.00	\$1,158.00	\$19,070.00	\$3,066.00	\$16,938.00	\$218,045.00
GREENE	\$1,008.00	\$440.00	\$27,218.00	\$745,164.00	\$4,004.00	\$59,518.00	\$6,894.00	\$51,255.00	\$895,501.00
HEMPSTEAD	\$46,180.50	\$16,667.50	\$14,170.00	\$454,911.00	\$1,288.00	\$17,226.00	\$2,544.00	\$16,620.00	\$569,607.00
HOT SPRING	\$804.50	\$407.00	\$15,648.00	\$449,820.00	\$2,692.00	\$34,449.00	\$6,297.00	\$30,462.00	\$540,579.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
March 1 through March 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$25,236.50	\$10,981.50	\$19,235.00	\$292,197.00	\$1,090.00	\$12,556.00	\$2,686.00	\$11,884.00	\$375,866.00
INDEPENDENCE	\$3,816.50	\$2,312.00	\$60,023.00	\$746,134.00	\$2,458.00	\$46,662.00	\$8,244.00	\$42,652.00	\$912,301.50
IZARD	\$405.50	\$67.50	\$5,796.00	\$110,496.00	\$770.00	\$9,922.00	\$2,661.00	\$9,354.00	\$139,472.00
JACKSON	\$14,351.00	\$8,966.00	\$18,843.00	\$389,771.00	\$1,688.00	\$24,172.00	\$4,526.00	\$21,633.00	\$483,950.00
JEFFERSON	\$52,370.50	\$36,992.50	\$60,294.00	\$1,823,954.00	\$9,318.00	\$112,712.00	\$21,827.00	\$100,419.00	\$2,217,887.00
JOHNSON	\$629.00	\$797.50	\$7,920.00	\$303,155.00	\$1,254.00	\$21,174.00	\$4,122.00	\$20,490.00	\$359,541.50
LAFAYETTE	\$6,492.50	\$1,612.50	\$3,931.00	\$100,792.00	\$560.00	\$3,873.00	\$576.00	\$4,286.00	\$122,123.00
LAWRENCE	\$1,600.50	\$374.00	\$9,663.00	\$247,304.00	\$1,022.00	\$17,692.00	\$2,449.00	\$16,864.00	\$296,968.50
LEE	\$2,795.00	\$5,764.00	\$1,699.00	\$96,497.00	\$328.00	\$5,788.00	\$569.00	\$6,523.00	\$119,963.00
LINCOLN	\$366.50	\$515.00	\$8,728.00	\$143,677.00	\$856.00	\$10,893.00	\$2,259.00	\$9,668.00	\$176,962.50
LITTLE RIVER	\$4,647.50	\$2,951.50	\$5,278.00	\$125,454.00	\$552.00	\$9,194.00	\$1,066.00	\$9,141.00	\$158,284.00
LOGAN	\$1,439.50	\$303.50	\$16,646.00	\$229,803.00	\$1,228.00	\$22,346.00	\$3,240.00	\$21,237.00	\$296,243.00
LONOKE	\$9,898.50	\$5,718.50	\$42,067.00	\$1,131,940.00	\$7,016.00	\$106,038.00	\$16,980.00	\$90,470.00	\$1,410,128.00
MADISON	\$130.00	\$51.50	\$650.00	\$92,121.00	\$1,232.00	\$11,112.00	\$1,422.00	\$11,131.00	\$117,849.50
MARION	\$2,946.00	\$1,043.50	\$6,258.00	\$262,604.00	\$2,562.00	\$15,268.00	\$4,928.00	\$15,249.00	\$310,858.50
MILLER	\$24,090.00	\$12,416.50	\$32,428.00	\$761,702.00	\$4,328.00	\$38,209.00	\$4,436.00	\$36,910.00	\$914,519.50
MISSISSIPPI	\$48,143.50	\$18,291.00	\$18,480.00	\$708,649.00	\$2,812.00	\$40,712.00	\$4,158.00	\$39,531.00	\$880,776.50
MONROE	\$5,756.00	\$1,994.00	\$6,099.00	\$195,133.00	\$624.00	\$16,104.00	\$2,343.00	\$15,011.00	\$243,064.00
MONTGOMERY	\$100.00	\$9.00	\$5,958.00	\$25,096.00	\$478.00	\$6,737.00	\$1,038.00	\$6,045.00	\$45,461.00
NEVADA	\$2,439.50	\$2,635.50	\$6,482.00	\$263,577.00	\$1,146.00	\$9,845.00	\$1,433.00	\$8,913.00	\$296,471.00
NEWTON	\$100.50	\$99.50	\$11,797.00	\$55,756.00	\$480.00	\$3,914.00	\$1,035.00	\$5,816.00	\$78,998.00
OUACHITA	\$14,880.00	\$6,268.50	\$16,453.00	\$700,006.00	\$2,386.00	\$26,980.00	\$5,158.00	\$26,315.00	\$798,446.50
PERRY	\$494.50	\$417.50	\$3,268.00	\$113,400.00	\$532.00	\$10,536.00	\$1,552.00	\$9,069.00	\$139,269.00
PHILLIPS	\$12,480.00	\$5,047.50	\$1,525.00	\$252,477.00	\$2,178.00	\$38,377.00	\$3,698.00	\$43,273.00	\$359,055.50
PIKE	\$1,301.50	\$42.50	\$12,012.00	\$130,200.00	\$988.00	\$12,968.00	\$2,111.00	\$10,733.00	\$170,356.00
POINSETT	\$8,867.00	\$1,225.00	\$18,856.00	\$610,942.00	\$1,594.00	\$31,233.00	\$3,812.00	\$28,704.00	\$705,233.00
POLK	\$726.00	\$174.00	\$11,917.00	\$127,135.00	\$1,100.00	\$18,365.00	\$4,386.00	\$18,363.00	\$182,166.00
POPE	\$5,916.00	\$1,783.50	\$19,207.00	\$941,526.00	\$5,882.00	\$86,797.00	\$14,448.00	\$82,056.00	\$1,157,615.50
PRAIRIE	\$2,609.00	\$1,879.00	\$6,433.00	\$272,770.00	\$744.00	\$12,658.00	\$1,491.00	\$11,782.00	\$310,366.00
PULASKI	\$131,820.00	\$102,052.50	\$289,578.00	\$7,719,839.00	\$53,970.00	\$678,754.00	\$116,825.00	\$574,360.00	\$9,667,198.50
RANDOLPH	\$613.00	\$458.00	\$8,787.00	\$240,156.00	\$1,642.00	\$16,480.00	\$2,440.00	\$15,901.00	\$286,477.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
March 1 through March 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$15,963.50	\$9,299.00	\$5,281.00	\$401,090.00	\$2,528.00	\$27,822.00	\$2,539.00	\$29,182.00	\$493,704.50
SALINE	\$13,153.50	\$8,268.50	\$96,634.00	\$1,365,085.00	\$11,456.00	\$150,274.00	\$27,769.00	\$130,357.00	\$1,802,997.00
SCOTT	\$144.00	\$105.00	\$1,876.00	\$91,286.00	\$622.00	\$9,397.00	\$1,503.00	\$9,855.00	\$114,788.00
SEARCY	\$113.00	\$433.00	\$1,075.00	\$102,929.00	\$528.00	\$7,634.00	\$1,792.00	\$7,658.00	\$122,162.00
SEBASTIAN	\$16,597.00	\$6,179.00	\$29,765.00	\$870,976.00	\$9,634.00	\$159,938.00	\$24,441.00	\$149,803.00	\$1,267,333.00
SEVIER	\$1,582.00	\$963.00	\$1,526.00	\$137,834.00	\$974.00	\$11,500.00	\$1,170.00	\$11,217.00	\$166,766.00
SHARP	\$1,185.00	\$485.50	\$11,034.00	\$298,508.00	\$1,268.00	\$21,080.00	\$4,512.00	\$20,136.00	\$358,208.50
STONE	\$1,775.50	\$438.00	\$7,203.00	\$109,674.00	\$938.00	\$10,494.00	\$3,263.00	\$10,798.00	\$144,583.50
UNION	\$64,563.50	\$30,256.50	\$45,018.00	\$1,033,658.00	\$4,804.00	\$47,681.00	\$6,980.00	\$51,355.00	\$1,284,316.00
VAN BUREN	\$821.00	\$608.50	\$4,311.00	\$163,964.00	\$870.00	\$17,099.00	\$3,350.00	\$16,629.00	\$207,652.50
WASHINGTON	\$12,496.50	\$6,809.50	\$29,217.00	\$1,701,700.00	\$15,512.00	\$218,678.00	\$27,752.00	\$201,455.00	\$2,213,620.00
WHITE	\$5,854.00	\$3,997.00	\$63,451.00	\$1,313,757.00	\$5,706.00	\$90,980.00	\$16,303.00	\$81,297.00	\$1,581,345.00
WOODRUFF	\$3,675.50	\$2,194.50	\$2,281.00	\$111,942.00	\$482.00	\$8,098.00	\$1,487.00	\$7,797.00	\$137,957.00
YELL	\$1,931.00	\$68.00	\$24,737.00	\$366,647.00	\$1,392.00	\$22,607.00	\$4,020.00	\$20,668.00	\$442,070.00

<b>GRAND TOTALS</b>	<b>*Cash 3</b>	<b>*Cash 4</b>	<b>*Fast Play</b>	<b>*Instant Settlements</b>	<b>*Lucky for Life</b>	<b>*Mega Millions</b>	<b>*Natural State Jackpot</b>	<b>*Powerball</b>	<b>*Total Sales</b>
	\$741,662.00	\$419,706.50	\$1,559,396.00	\$42,037,882.00	\$265,858.00	\$3,659,951.00	\$584,018.00	\$3,399,445.00	\$52,667,918.50

\*Estimates

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
March 2018**

There were 1,941 active retailers as of March 31, 2018.



**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Net Position  
March 31, 2018**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 4,164,564.69
Restricted assets:	
Cash and cash equivalents	51,796,207.75
Accounts receivable	14,934,205.14
Prepaid items	36,887.08
Total current assets	<u>70,931,864.66</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	20,636,892.29
Deposits with Multi-State Lottery Association	2,119,134.88
Capital assets (Net of accumulated depreciation)	342,765.38
Total non-current assets	<u>23,098,792.55</u>
Total assets	94,030,657.21
<b>Deferred outflows of resources:</b>	
Related to pension	<u>1,717,009.16</u>
Total assets and deferred outflows of resources	<u>\$ 95,747,666.37</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 360,267.03
Prizes payable	19,108,946.16
Accrued and other liabilities	3,284,514.48
Due to other funds of the State	393,103.23
Due to Education Trust Account	26,134,004.15
Due to Workforce Challenge Trust Account	19,044,297.15
Compensated absences	330,277.91
Unearned revenue	279,064.95
Total current liabilities	<u>68,934,475.06</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	2,347,180.34
Net pension liability	4,732,352.00
Total long-term liabilities	<u>7,079,532.34</u>
Total liabilities	76,014,007.40
<b>Deferred inflows of resources:</b>	
Related to pension	<u>703,066.00</u>
Total liabilities and deferred inflows of resources	<u>76,717,073.40</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	342,765.38
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer fidelity reserve	177,979.74
Retailer bond reserve	558,912.55
Deposits with Multi-State Lottery Association	2,119,134.88
Unclaimed prizes reserve	6,517,906.45
Unrestricted (deficit)	<u>(10,686,106.03)</u>
Total net position	<u>19,030,592.97</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 95,747,666.37</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For Nine Months Ended March 31, 2018**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 42,843,921.00	\$ 305,707,422.00
Online ticket sales	10,613,706.50	73,965,095.50
Retailer application, fidelity, bond and service fees	65,693.11	615,160.90
Other revenue	<u>0.00</u>	<u>5,280.70</u>
 Total operating revenues	 <u>53,523,320.61</u>	 <u>380,292,959.10</u>
 <b>Operating expenses:</b>		
Instant game prizes	30,741,819.54	218,970,706.59
Online game prizes	5,874,001.69	39,761,470.48
Retailer commissions	3,019,143.07	21,422,429.44
Gaming contract costs	2,141,681.71	16,857,536.98
Compensation and benefits	435,510.60	3,731,799.71
Marketing, advertising and promotions	825,046.10	5,322,184.27
General and administrative expenses	745,421.69	3,965,567.91
Services provided by Arkansas Department of Higher Education	37,000.00	332,666.00
Services provided by Arkansas Legislative Audit	0.00	139,200.00
Legal and professional services	555.00	1,796.84
Depreciation	<u>8,730.62</u>	<u>77,819.32</u>
 Total operating expenses	 <u>43,828,910.02</u>	 <u>310,583,177.54</u>
 Operating income (1)	 9,694,410.59	 69,709,781.56
 <b>Non-operating revenue:</b>		
Interest income	<u>105,270.03</u>	<u>896,071.94</u>
 Income before transfers	 9,799,680.62	 70,605,853.50
 <b>Transfers to:</b>		
Education Trust Account (2)	<u>(7,945,570.02)</u>	<u>(63,395,806.83)</u>
 Change in net position	 <u>\$ 1,854,110.60</u>	 7,210,046.67
 Total net position - beginning		 11,820,546.30
Total net position - ending		<u>\$ 19,030,592.97</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses Budget Comparisons**  
**For Nine Months Ended March 31, 2018**

	<b>CM Actual</b>	<b>%</b>	<b>CM Budget</b>	<b>%</b>	<b>CM Variance</b>	<b>YTD Actual</b>	<b>%</b>	<b>YTD Budget</b>	<b>%</b>	<b>YTD Variance</b>
<b>Operating revenues:</b>										
Instant games	\$ 42,843,921.00	80.05	\$ 36,830,000.00	83.48	\$ 6,013,921.00	\$ 305,707,422.00	80.39	\$ 281,972,000.00	81.95	\$ 23,735,422.00
Online games	10,613,706.50	19.83	7,220,000.00	16.36	3,393,706.50	73,965,095.50	19.45	61,426,000.00	17.85	12,539,095.50
Retailer fees	65,693.11	0.12	68,000.00	0.15	(2,306.89)	615,160.90	0.16	689,000.00	0.20	(73,839.10)
Other revenue	-	-	1,000.00	0.00	(1,000.00)	5,280.70	0.00	9,000.00	0.00	(3,719.30)
				0.00%						
Total operating revenues	<u>53,523,320.61</u>	100.00	<u>44,119,000.00</u>	100.00	<u>9,404,320.61</u>	<u>380,292,959.10</u>	100.00	<u>344,096,000.00</u>	100.00	<u>36,196,959.10</u>
<b>Operating expenses:</b>										
Instant game prizes	30,741,819.54	57.44	26,015,000.00	58.97	4,726,819.54	218,970,706.59	57.58	202,349,421.00	58.81	16,621,285.59
Online game prizes	5,874,001.69	10.97	4,148,260.00	9.40	1,725,741.69	39,761,470.48	10.46	32,209,479.00	9.36	7,551,991.48
Retailer commissions	3,019,143.07	5.64	2,487,900.00	5.64	531,243.07	21,422,429.44	5.63	19,397,900.00	5.64	2,024,529.44
Gaming contract costs	2,141,681.71	4.00	1,928,000.00	4.37	213,681.71	16,857,536.98	4.43	15,526,100.00	4.51	1,331,436.98
Compensation & benefits	435,510.60	0.81	487,000.00	1.10	(51,489.40)	3,731,799.71	0.98	4,214,000.00	1.22	(482,200.29)
Marketing, advertising & promotions	825,046.10	1.54	522,000.00	1.18	303,046.10	5,322,184.27	1.40	4,906,000.00	1.43	416,184.27
General and administrative expenses	745,421.69	1.39	325,000.00	0.74	420,421.69	3,965,567.91	1.04	2,943,000.00	0.86	1,022,567.91
Services provided by other agencies	37,000.00	0.07	37,000.00	0.08	-	471,866.00	0.12	459,000.00	0.13	12,866.00
Legal and professional service	555.00	0.00	500.00	0.00	55.00	1,796.84	0.00	4,500.00	0.00	(2,703.16)
Depreciation	8,730.62	0.02	7,000.00	0.02	1,730.62	77,819.32	0.02	79,000.00	0.02	(1,180.68)
Total operating expenses	<u>43,828,910.02</u>	81.89	<u>35,957,660.00</u>	81.50	<u>7,871,250.02</u>	<u>310,583,177.54</u>	81.67	<u>282,088,400.00</u>	81.98	<u>28,494,777.54</u>
Operating income	9,694,410.59	18.11	8,161,340.00	18.50	1,533,070.59	69,709,781.56	18.33	62,007,600.00	18.02	7,702,181.56
<b>Non-operating revenue:</b>										
Interest income	<u>105,270.03</u>	0.20	<u>41,000.00</u>	0.09	<u>64,270.03</u>	<u>896,071.94</u>	0.24	<u>358,000.00</u>	0.10	<u>538,071.94</u>
Income before transfers	<u>\$ 9,799,680.62</u>	18.31	<u>\$ 8,202,340.00</u>	18.59	<u>\$ 1,597,340.62</u>	<u>\$ 70,605,853.50</u>	18.57	<u>\$ 62,365,600.00</u>	18.12	<u>\$ 8,240,253.50</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Net Proceeds Transfer to Ed Trust Computation**  
**Modified Cash Basis**  
**For Nine Months Ended March 31, 2018**

	Year to date			
<b>Operating revenues:</b>				
Instant ticket (Settlements)	\$ 305,280,822.00			
Online ticket sales	73,965,095.50			
Retailer application, fidelity and service fees	615,160.90			
Other revenue	<u>5,280.70</u>			
Total operating revenues	<u>379,866,359.10</u>			
<b>Operating expenses:</b>				
Instant game prizes (Settlements)	220,065,823.63			
Online game prizes	39,761,470.48			
Retailer commissions	21,422,429.44			
Gaming contract costs	16,857,536.98			
Compensation and benefits	3,731,799.71			
Marketing, advertising and promotions	5,322,184.27			
General and administrative expenses	3,965,567.91			
Services provided by ADHE	332,666.00			
Services provided by Legislative Audit Agency	139,200.00			
Legal and professional services	1,796.84			
Current year capital asset cost	<u>36,296.55</u>			
Total operating expenses	<u>311,636,771.81</u>			
Change in net proceeds from operations	68,229,587.29			
<b>Non-operating revenue:</b>				
Interest income	896,071.94			
Other non-operating income	0.00			
EDUCATION TRUST FUNDING-Current Year	(55,450,236.81)			
Less Act 1180 Unclaimed Prizes	(5,517,906.45)			
Less current year Fidelity Reserve Fees	(19,624.76)	restricted reserves		
Less current year Bond Reserve Fees	(185,600.00)	restricted reserves		
Less current year MUSL Reserves	(171,064.19)	see 23-115-103(17) and (19)(A)&(B)		
Add OPEB expense in Comp and Benefits	<u>164,343.00</u>			
<b>NET PROCEEDS EARNED-Current Month</b>	<b><u>\$ 7,945,570.02</u></b>			
<b>Academic Challenge Scholarship Trust</b>				
	Transfer	Interest	Total	
	\$ 24,592,878.91	\$ 1,541,125.24	\$ 26,134,004.15	
July 2017 funding - 8/15/17	\$ 6,610,939.69	\$ 50,823.30	\$ 6,661,762.99	
August 2017 funding - 9/15/17	\$ 8,850,323.23	\$ 62,418.31	\$ 8,912,741.54	
September 2017 funding - 10/15/17	\$ 6,688,470.75	\$ 66,863.18	\$ 6,755,333.93	
Transfer from ADHE (final 2017 Adj) -10/15/17	\$ (120,270.21)	\$ -	\$ (120,270.21)	
Transfer to ADHE 10/6/17	\$ (35,000,000.00)	\$ -	\$ (35,000,000.00)	
October 2017 funding - 11/15/17	\$ 5,619,710.41	\$ 47,595.33	\$ 5,667,305.74	
Transfer to ADHE 11/21/17	\$ (3,500,000.00)	\$ -	\$ (3,500,000.00)	
November 2017 funding - 12/15/17	\$ 6,648,202.58	\$ 43,025.42	\$ 6,691,228.00	
Transfer to Workforce Challenge Trust 12/1/17	\$ (14,157,060.23)	\$ -	\$ (14,157,060.23)	
December 2017 funding - 1/15/18	\$ 6,555,192.25	\$ 28,163.52	\$ 6,583,355.77	
January 2018 funding - 2/15/18	\$ 8,181,641.65	\$ 49,219.69	\$ 8,230,861.34	
Transfer to ADHE 2/9/18	\$ (30,000,000.00)	\$ -	\$ (30,000,000.00)	
February 2018 funding - 3/15/18	\$ 5,923,173.53	\$ 24,473.97	\$ 5,947,647.50	
March 2018 funding - 4/15/18	\$ 7,920,841.38	\$ 24,728.64	\$ 7,945,570.02	
<b>Workforce Challenge Scholarship Trust</b>				
	Transfer		Total	
	\$ 19,044,297.15		\$ 19,044,297.15	
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92		\$ 4,887,236.92	
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23		\$ 14,157,060.23	

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**March 31, 2018**

	Monthly	Year to Date
Reserve Balance July 1, 2017		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 765,836.37	5,517,906.45
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	765,836.37	5,517,906.45
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
 Reserve Balance March 31, 2018		 \$6,517,906.45

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
March 1 through March 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>March 2018</b>	<b>FY 2018 Total</b>
Allegra Print & Imaging	Advertising/Public Relations	FOB		\$18,945.19
Goddess Products	Office Furniture/Supplies	CMBE	\$1,091.44	\$6,333.13
Government Supply Services	Office Furniture/Supplies	MBE		\$1,055.01
Party Prints	Advertising/Public Relations	CMBE		\$3,749.60
Trivia Marketing	Advertising/Public Relations	WBE		\$88,651.73
<b>Totals</b>			<b>\$1,091.44</b>	<b>\$118,734.66</b>

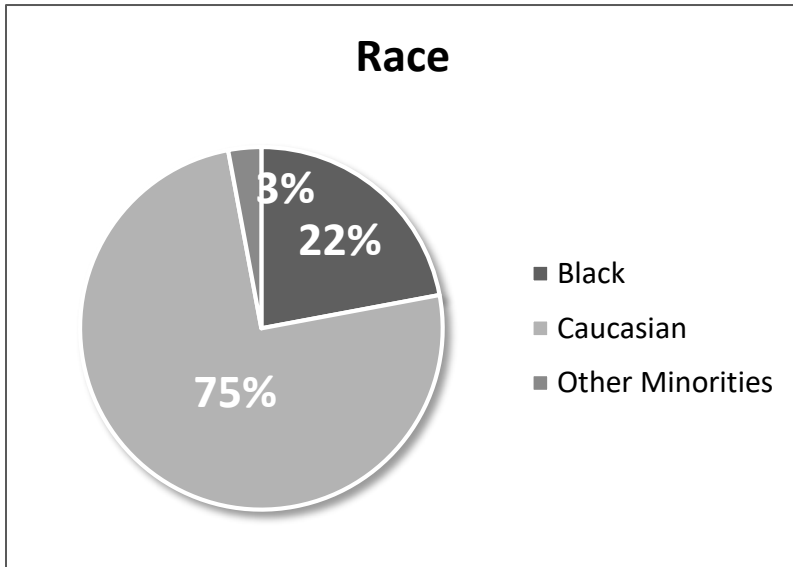
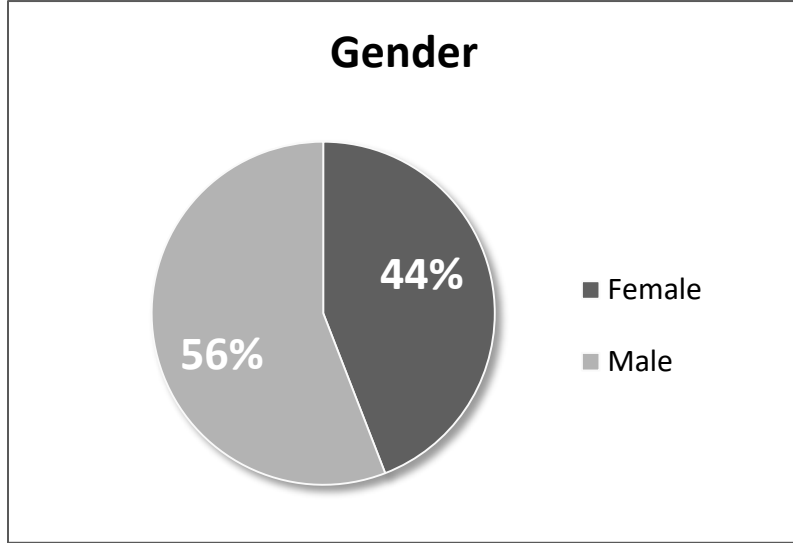
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
March 1 through March 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>March 2018</b>	<b>FY 2018 Total</b>
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$8,462.00	\$84,620.00
<b>Totals</b>			<b>\$8,462.00</b>	<b>\$84,620.00</b>

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
March 1 through March 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>March 2018</b>	<b>FY 2018 Total</b>
Central Copiers, Inc.	Office Products	FOB		\$780.87
Expedited Transportation Services	Transportation Services	DBE	\$3,295.50	\$23,569.88
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$60,199.85	\$458,890.43
Mr. Klean's Carpet and Janitorial Service	Janitorial Services	MBE	\$396.00	\$3,168.00
Premier Staffing	Employment Agency	MBE	\$2,108.34	\$2,108.34
<b>Totals</b>			<b>\$65,999.69</b>	<b>\$488,517.52</b>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Demographics – March 2018**



**Total Number of Employees as of March 2018: 68**

**Gender:**

Females – 30  
Males – 38

**Race:**

Black – 15  
Caucasian – 51  
Other – 2

Female -- 7	Male --8
Female -- 23	Male -- 28
Female -- 0	Male -- 2

**Department of Finance and Administration  
Office of the Arkansas Lottery – Internal Audit  
Arkansas Legislative Council – Lottery Oversight Subcommittee Monthly Report**

No issues or problems resulting from internal audits have been reported for the reporting period.



**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**March 2018**

Sales for the following instant games began March 6, 2018. No ending dates have been determined for these games.

**\$1 10X the Money**  
**\$2 20X the Money**  
**\$5 50X the Money**  
**\$10 100X the Money**  
**\$20 200X the Money**

Sales for the following Fast Play games began March 5, 2018. No ending dates have been determined for this game.

**\$1 Tic Tac Doe**  
**\$2 Hot Dice**