



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

February 10, 2021

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2020. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority-and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority-and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

  
J. Eric Hagler  
Director

By: KB

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance  
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February 10, 2021

The Honorable Joyce Elliot, Co-Chair  
The Honorable Laurie Rushing, Co-Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Rushing:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2020. The reports contain the following information:

1. Contracts Awarded
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J. Eric Hagler  
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
January 1 through January 31, 2021**

There were no term contracts entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of January 2021.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Debt Set-Off and Retailer Losses**  
**January 31, 2021**

**1. Debt Set-Off Collections:**

a. Arkansas Department of Finance and Administration	\$17,833.39
b. Arkansas Office of Child Support Enforcement - Child Support	\$ 0.00
Total Debt Set-Off:	\$ 17,833.39

**2. Retailer Losses:** \$0.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**January 1 through January 31, 2021**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$18,796.00	\$8,144.00	\$15,695.00	\$520,488.00	\$2,578.00	\$67,056.00	\$4,917.00	\$61,952.00	\$699,626.00
ASHLEY	\$16,224.50	\$15,836.00	\$9,202.00	\$207,986.00	\$1,820.00	\$27,189.00	\$2,615.00	\$27,786.00	\$308,658.50
BAXTER	\$4,509.00	\$2,284.00	\$35,684.00	\$537,686.00	\$6,464.00	\$111,293.00	\$11,897.00	\$101,125.00	\$810,942.00
BENTON	\$12,557.50	\$3,423.00	\$27,749.00	\$1,681,328.00	\$17,112.00	\$617,770.00	\$29,094.00	\$531,641.00	\$2,920,674.50
BOONE	\$2,185.00	\$3,069.50	\$40,380.00	\$614,444.00	\$2,890.00	\$84,022.00	\$5,714.00	\$77,216.00	\$829,920.50
BRADLEY	\$2,781.50	\$4,623.50	\$3,524.00	\$225,996.00	\$1,098.00	\$21,517.00	\$2,019.00	\$19,748.00	\$281,307.00
CALHOUN	\$3,963.00	\$760.50	\$3,006.00	\$65,642.00	\$414.00	\$6,578.00	\$653.00	\$6,098.00	\$87,114.50
CARROLL	\$490.00	\$783.50	\$20,018.00	\$330,332.00	\$2,110.00	\$54,674.00	\$3,996.00	\$51,632.00	\$464,035.50
CHICOT	\$8,468.00	\$4,358.50	\$11,287.00	\$204,351.00	\$3,014.00	\$45,073.00	\$3,986.00	\$42,215.00	\$322,752.50
CLARK	\$3,828.50	\$1,215.00	\$30,457.00	\$429,090.00	\$1,364.00	\$62,733.00	\$4,702.00	\$55,416.00	\$588,805.50
CLAY	\$1,093.00	\$142.50	\$9,120.00	\$140,755.00	\$666.00	\$18,324.00	\$2,054.00	\$16,366.00	\$188,520.50
CLEBURNE	\$1,704.00	\$588.50	\$36,402.00	\$361,026.00	\$3,020.00	\$79,259.00	\$9,091.00	\$74,177.00	\$565,267.50
CLEVELAND	\$1,375.00	\$135.50	\$3,362.00	\$91,027.00	\$1,170.00	\$9,561.00	\$647.00	\$8,764.00	\$116,041.50
COLUMBIA	\$18,409.50	\$9,382.50	\$11,096.00	\$435,156.00	\$2,134.00	\$39,939.00	\$5,424.00	\$36,550.00	\$558,091.00
CONWAY	\$7,999.50	\$3,210.50	\$28,993.00	\$473,528.00	\$2,562.00	\$76,024.00	\$7,915.00	\$74,175.00	\$674,407.00
CRAIGHEAD	\$15,942.00	\$8,588.50	\$82,891.00	\$1,951,161.00	\$7,540.00	\$245,518.00	\$17,794.00	\$216,283.00	\$2,545,717.50
CRAWFORD	\$1,974.00	\$1,126.00	\$13,713.00	\$482,050.00	\$4,174.00	\$141,748.00	\$9,781.00	\$129,858.00	\$784,424.00
CRITTENDEN	\$28,152.00	\$20,111.00	\$15,110.00	\$854,635.00	\$5,826.00	\$179,812.00	\$11,454.00	\$165,332.00	\$1,280,432.00
CROSS	\$6,332.50	\$3,082.50	\$10,074.00	\$362,790.00	\$902.00	\$39,225.00	\$2,783.00	\$33,209.00	\$458,398.00
DALLAS	\$2,177.50	\$1,217.50	\$8,391.00	\$210,576.00	\$606.00	\$19,319.00	\$1,985.00	\$18,597.00	\$262,869.00
DESHA	\$2,328.50	\$1,838.50	\$9,612.00	\$293,960.00	\$942.00	\$39,111.00	\$3,877.00	\$36,599.00	\$388,268.00
DREW	\$4,996.00	\$2,911.00	\$12,035.00	\$367,042.00	\$2,426.00	\$47,649.00	\$4,005.00	\$45,860.00	\$486,924.00
FAULKNER	\$15,934.50	\$8,433.50	\$77,027.00	\$1,619,188.00	\$10,276.00	\$298,811.00	\$29,811.00	\$271,381.00	\$2,330,862.00
FRANKLIN	\$469.50	\$141.50	\$15,674.00	\$226,899.00	\$1,542.00	\$47,084.00	\$3,485.00	\$46,065.00	\$341,360.00
FULTON	\$431.50	\$404.00	\$7,457.00	\$85,304.00	\$822.00	\$12,110.00	\$2,065.00	\$11,442.00	\$120,035.50
GARLAND	\$17,609.00	\$11,442.50	\$57,733.00	\$1,392,391.00	\$12,954.00	\$368,465.00	\$41,840.00	\$326,009.00	\$2,228,443.50
GRANT	\$621.00	\$930.00	\$10,345.00	\$194,662.00	\$1,286.00	\$41,844.00	\$3,771.00	\$38,422.00	\$291,881.00
GREENE	\$730.00	\$400.00	\$29,326.00	\$778,590.00	\$3,136.00	\$97,115.00	\$7,386.00	\$92,962.00	\$1,009,645.00
HEMPSTEAD	\$62,733.00	\$21,571.50	\$12,498.00	\$418,630.00	\$1,686.00	\$44,173.00	\$3,086.00	\$39,236.00	\$603,613.50
HOT SPRING	\$1,590.00	\$479.00	\$25,938.00	\$466,999.00	\$3,310.00	\$72,129.00	\$7,188.00	\$65,907.00	\$643,540.00
HOWARD	\$49,535.00	\$15,797.50	\$13,564.00	\$363,282.00	\$1,644.00	\$32,753.00	\$2,649.00	\$28,385.00	\$507,609.50
INDEPENDENCE	\$3,920.00	\$2,021.50	\$73,993.00	\$689,711.00	\$2,376.00	\$93,245.00	\$8,675.00	\$83,159.00	\$957,100.50
IZARD	\$184.50	\$67.50	\$8,337.00	\$107,657.00	\$836.00	\$20,833.00	\$2,576.00	\$20,121.00	\$160,612.00
JACKSON	\$18,322.50	\$11,765.50	\$28,416.00	\$359,641.00	\$1,600.00	\$41,451.00	\$5,962.00	\$37,186.00	\$504,344.00
JEFFERSON	\$62,563.50	\$49,995.50	\$50,273.00	\$1,630,510.00	\$11,678.00	\$248,419.00	\$24,680.00	\$232,338.00	\$2,310,457.00
JOHNSON	\$965.00	\$1,122.00	\$7,444.00	\$347,791.00	\$1,488.00	\$47,403.00	\$4,972.00	\$47,500.00	\$458,685.00
LAFAYETTE	\$12,605.50	\$4,125.00	\$4,666.00	\$106,275.00	\$702.00	\$12,613.00	\$984.00	\$11,625.00	\$153,595.50
LAWRENCE	\$425.50	\$196.00	\$18,358.00	\$324,444.00	\$1,274.00	\$40,897.00	\$2,901.00	\$34,693.00	\$423,188.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**January 1 through January 31, 2021**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
LEE	\$3,757.00	\$13,987.50	\$2,260.00	\$96,000.00	\$418.00	\$15,514.00	\$809.00	\$13,700.00	\$146,445.50
LINCOLN	\$505.50	\$1,057.00	\$4,691.00	\$117,346.00	\$926.00	\$19,912.00	\$1,878.00	\$19,008.00	\$165,323.50
LITTLE RIVER	\$7,625.00	\$4,112.00	\$4,924.00	\$168,600.00	\$890.00	\$27,312.00	\$1,534.00	\$21,834.00	\$236,831.00
LOGAN	\$109.50	\$94.00	\$14,175.00	\$296,768.00	\$1,080.00	\$50,902.00	\$4,084.00	\$47,622.00	\$414,834.50
LONOKE	\$17,960.50	\$8,483.00	\$71,197.00	\$1,316,551.00	\$7,700.00	\$230,208.00	\$20,080.00	\$204,112.00	\$1,876,291.50
MADISON	\$81.50	\$86.00	\$4,283.00	\$121,538.00	\$960.00	\$31,697.00	\$1,951.00	\$30,819.00	\$191,415.50
MARION	\$13,877.00	\$3,217.00	\$10,861.00	\$259,917.00	\$1,790.00	\$34,646.00	\$5,590.00	\$32,612.00	\$362,510.00
MILLER	\$35,901.50	\$14,692.50	\$19,581.00	\$779,404.00	\$4,272.00	\$102,064.00	\$7,027.00	\$83,727.00	\$1,046,669.00
MISSISSIPPI	\$58,820.50	\$25,279.50	\$30,367.00	\$716,433.00	\$1,794.00	\$94,653.00	\$4,792.00	\$80,549.00	\$1,012,688.00
MONROE	\$9,171.50	\$3,152.50	\$23,936.00	\$218,631.00	\$938.00	\$36,180.00	\$2,944.00	\$33,162.00	\$328,115.00
MONTGOMERY	\$5.00	\$5.00	\$3,203.00	\$35,891.00	\$216.00	\$11,268.00	\$825.00	\$11,503.00	\$62,916.00
NEVADA	\$5,742.00	\$1,669.50	\$3,494.00	\$224,099.00	\$1,076.00	\$22,466.00	\$1,527.00	\$18,740.00	\$278,813.50
NEWTON	\$46.00	\$9.00	\$6,126.00	\$54,914.00	\$156.00	\$7,711.00	\$820.00	\$7,423.00	\$77,205.00
OUACHITA	\$20,334.00	\$8,570.50	\$35,859.00	\$777,173.00	\$2,818.00	\$62,660.00	\$6,165.00	\$57,864.00	\$971,443.50
PERRY	\$825.00	\$432.00	\$10,181.00	\$147,088.00	\$572.00	\$23,903.00	\$2,553.00	\$24,237.00	\$209,791.00
PHILLIPS	\$12,880.00	\$6,991.00	\$14,057.00	\$338,965.00	\$2,756.00	\$48,838.00	\$4,273.00	\$45,886.00	\$474,646.00
PIKE	\$328.00	\$153.00	\$18,979.00	\$172,607.00	\$1,158.00	\$28,465.00	\$3,364.00	\$26,531.00	\$251,585.00
POINSETT	\$7,453.00	\$1,649.50	\$39,126.00	\$704,556.00	\$916.00	\$60,989.00	\$4,907.00	\$56,863.00	\$876,459.50
POLK	\$1,960.00	\$136.00	\$5,664.00	\$200,840.00	\$2,084.00	\$39,696.00	\$4,389.00	\$37,121.00	\$291,890.00
POPE	\$4,831.50	\$1,237.50	\$28,952.00	\$995,416.00	\$5,956.00	\$182,869.00	\$14,957.00	\$164,268.00	\$1,398,487.00
PRAIRIE	\$2,953.50	\$1,158.00	\$10,425.00	\$191,038.00	\$700.00	\$27,255.00	\$1,752.00	\$25,120.00	\$260,401.50
PULASKI	\$168,020.50	\$146,029.50	\$372,556.00	\$8,020,216.00	\$103,070.00	\$1,604,941.00	\$192,419.00	\$1,371,927.00	\$11,979,179.00
RANDOLPH	\$132.00	\$97.00	\$15,313.00	\$207,754.00	\$984.00	\$35,420.00	\$2,355.00	\$32,864.00	\$294,919.00
SAINT FRANCIS	\$26,369.00	\$17,485.50	\$13,034.00	\$441,210.00	\$2,236.00	\$59,776.00	\$3,951.00	\$53,252.00	\$617,313.50
SALINE	\$28,551.00	\$8,635.50	\$88,243.00	\$1,503,308.00	\$12,316.00	\$325,973.00	\$31,948.00	\$282,978.00	\$2,281,952.50
SCOTT	\$446.50	\$99.50	\$7,501.00	\$117,132.00	\$676.00	\$24,573.00	\$1,873.00	\$23,366.00	\$175,667.00
SEARCY	\$136.50	\$566.50	\$2,197.00	\$98,529.00	\$734.00	\$15,011.00	\$1,717.00	\$14,654.00	\$133,545.00
SEBASTIAN	\$10,252.00	\$2,823.00	\$46,605.00	\$1,095,602.00	\$8,648.00	\$345,751.00	\$29,246.00	\$310,941.00	\$1,849,868.00
SEVIER	\$7,276.50	\$662.00	\$1,104.00	\$212,875.00	\$946.00	\$29,565.00	\$1,813.00	\$24,768.00	\$279,009.50
SHARP	\$817.50	\$267.00	\$26,166.00	\$378,775.00	\$2,396.00	\$58,305.00	\$6,534.00	\$56,382.00	\$529,642.50
STONE	\$2,553.00	\$1,366.00	\$13,942.00	\$121,299.00	\$1,132.00	\$26,128.00	\$4,369.00	\$22,491.00	\$193,280.00
UNION	\$79,512.50	\$35,451.50	\$61,539.00	\$1,036,784.00	\$4,088.00	\$102,810.00	\$8,000.00	\$94,046.00	\$1,422,231.00
VAN BUREN	\$909.50	\$730.50	\$17,597.00	\$233,213.00	\$1,510.00	\$41,933.00	\$5,141.00	\$40,425.00	\$341,459.00
WASHINGTON	\$20,601.50	\$9,356.00	\$54,076.00	\$1,960,746.00	\$16,436.00	\$526,515.00	\$34,699.00	\$477,515.00	\$3,099,944.50
WHITE	\$8,083.50	\$4,711.50	\$67,103.00	\$1,220,233.00	\$6,148.00	\$183,371.00	\$15,538.00	\$166,228.00	\$1,671,416.00
WOODRUFF	\$2,148.00	\$1,826.50	\$19,672.00	\$185,400.00	\$592.00	\$18,726.00	\$1,542.00	\$17,575.00	\$247,481.50
YELL	\$786.00	\$318.00	\$11,458.00	\$306,367.00	\$1,420.00	\$47,008.00	\$3,907.00	\$42,021.00	\$413,285.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
 January 1 through January 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
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<b>GRAND TOTALS</b>	<b>*Cash 3</b>	<b>*Cash 4</b>	<b>*Fast Play</b>	<b>*Instant Settlements</b>	<b>*Lucky for Life</b>	<b>*Mega Millions</b>	<b>*Natural State Jackpot</b>	<b>*Powerball</b>	<b>*Total Sales</b>
	\$976,689.50	\$552,322.00	\$2,059,297.00	\$45,026,241.00	\$329,950.00	\$8,157,753.00	\$739,707.00	\$7,291,164.00	\$65,133,123.50

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
January 2021**

There were 1962 active retailers as of January 31, 2021.



**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Net Position  
January 31, 2021**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 4,142,785.45
Restricted assets:	
Cash and cash equivalents	139,600,740.38
Accounts receivable	15,645,251.47
Prepaid items	1,373,409.32
Total current assets	<u>160,762,186.62</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	20,590,627.48
Deposits with Multi-State Lottery Association	2,079,722.07
Capital assets (Net of accumulated depreciation)	1,517,130.72
Total non-current assets	<u>24,187,480.27</u>
Total assets	<u>184,949,666.89</u>
<b>Deferred outflows of resources:</b>	
Related to pension	931,661.70
Related to OPEB	966,044.98
Total deferred outflows of resources	<u>1,897,706.68</u>
Total assets and deferred outflows of resources	<u>\$ 186,847,373.57</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 670,605.69
Prizes payable	24,106,508.06
Accrued and other liabilities	2,971,878.83
Due to other funds of the State	476,807.87
Due to Education Trust Account	50,924,316.41
Due to Workforce Challenge Trust Account	83,974,411.86
Compensated absences	427,442.59
OPEB Obligation	114,672.71
Unearned revenue	314,721.37
Total current liabilities	<u>163,981,365.39</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	4,547,589.59
Net pension liability	4,646,795.00
Total long-term liabilities	<u>9,194,384.59</u>
Total liabilities	<u>173,175,749.98</u>
<b>Deferred inflows of resources:</b>	
Related to pension	338,626.00
Related to OPEB	388,016.43
Total deferred inflows of resources	<u>726,642.43</u>
Total liabilities and deferred inflows of resources	<u>173,902,392.41</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	1,517,130.72
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	590,370.49
Deposits with Multi-State Lottery Association	2,079,722.07
Unclaimed prizes reserve	4,702,012.11
Unrestricted (deficit)	<u>(15,944,254.23)</u>
Total net position	<u>12,944,981.16</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 186,847,373.57</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For the Seven Months Ended January 31, 2021**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 42,637,196.00	\$ 282,941,976.00
Online ticket sales	20,298,500.50	62,657,251.00
Retailer application, fidelity, bond and service fees	58,964.22	408,834.95
Other revenue	<u>76.55</u>	<u>1,374.17</u>
 Total operating revenues	 <u>62,994,737.27</u>	 <u>346,009,436.12</u>
 <b>Operating expenses:</b>		
Instant game prizes	30,745,633.36	205,737,732.79
Online game prizes	10,999,431.81	34,300,179.80
Retailer commissions	3,514,175.36	19,548,989.95
Gaming contract costs	2,681,149.95	16,189,688.02
Compensation and benefits	429,885.70	3,066,279.10
Marketing, advertising and promotions	898,617.37	4,365,706.07
General and administrative expenses	630,245.01	2,867,314.52
Services provided by Arkansas Department of Higher Education	42,000.00	294,000.00
Services provided by Arkansas Legislative Audit	20,600.00	144,200.00
Legal and professional services	230.00	425.05
Depreciation	<u>37,901.63</u>	<u>265,308.37</u>
 Total operating expenses	 <u>49,999,870.19</u>	 <u>286,779,823.67</u>
 Operating income (1)	 12,994,867.08	 59,229,612.45
 <b>Non-operating revenue:</b>		
Interest income	<u>67,804.84</u>	<u>469,695.94</u>
 Income before transfers	 13,062,671.92	 59,699,308.39
 <b>Transfers to:</b>		
Education Trust Account	<u>(10,913,192.32)</u>	<u>(57,686,119.09)</u>
 Change in net position	 <u>\$ 2,149,479.60</u>	 2,013,189.30
 Total net position - beginning		 <u>10,931,791.86</u>
Total net position - ending		<u>\$ 12,944,981.16</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses Budget Comparisons**  
**For the Seven Months Ended January 31, 2021**

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
<b>Operating revenues:</b>										
Instant games	\$ 42,637,196.00	67.68	\$ 33,200,000.00	86.89	\$ 9,437,196.00	\$ 282,941,976.00	81.77	\$ 230,400,000.00	86.83	\$ 52,541,976.00
Online games	20,298,500.50	32.22	4,970,000.00	13.01	15,328,500.50	62,657,251.00	18.11	34,620,000.00	13.05	28,037,251.00
Retailer fees	58,964.22	0.09	38,000.00	0.10	20,964.22	408,834.95	0.12	310,000.00	0.12	98,834.95
Other revenue	76.55	0.00	500.00	0.00	(423.45)	1,374.17	0.00	3,500.00	0.00	(2,125.83)
				0.00%						
Total operating revenues	<u>62,994,737.27</u>	100.00	<u>38,208,500.00</u>	100.00	<u>24,786,237.27</u>	<u>346,009,436.12</u>	100.00	<u>265,333,500.00</u>	100.00	<u>80,675,936.12</u>
<b>Operating expenses:</b>										
Instant game prizes	30,745,633.36	48.81	23,838,000.00	62.39	6,907,633.36	205,737,732.79	59.46	165,397,000.00	62.34	40,340,732.79
Online game prizes	10,999,431.81	17.46	2,764,000.00	7.23	8,235,431.81	34,300,179.80	9.91	18,741,000.00	7.06	15,559,179.80
Retailer commissions	3,514,175.36	5.58	2,160,000.00	5.65	1,354,175.36	19,548,989.95	5.65	14,995,000.00	5.65	4,553,989.95
Gaming contract costs	2,681,149.95	4.26	1,879,000.00	4.92	802,149.95	16,189,688.02	4.68	12,422,000.00	4.68	3,767,688.02
Compensation & benefits	429,885.70	0.68	473,000.00	1.24	(43,114.30)	3,066,279.10	0.89	3,201,000.00	1.21	(134,720.90)
Marketing, advertising & promotions	898,617.37	1.43	587,000.00	1.54	311,617.37	4,365,706.07	1.26	4,390,000.00	1.65	(24,293.93)
General and administrative expenses	630,245.01	1.00	179,000.00	0.47	451,245.01	2,867,314.52	0.83	1,272,000.00	0.48	1,595,314.52
Services provided by other agencies	62,600.00	0.10	38,000.00	0.10	24,600.00	438,200.00	0.13	395,000.00	0.15	43,200.00
Legal and professional service	230.00	0.00	500.00	0.00	(270.00)	425.05	0.00	3,500.00	0.00	(3,074.95)
Depreciation	37,901.63	0.06	32,000.00	0.08	5,901.63	265,308.37	0.08	223,000.00	0.08	42,308.37
Total operating expenses	<u>49,999,870.19</u>	79.37	<u>31,950,500.00</u>	83.62	<u>18,049,370.19</u>	<u>286,779,823.67</u>	82.88	<u>221,039,500.00</u>	83.31	<u>65,740,323.67</u>
Operating income	12,994,867.08	20.63	6,258,000.00	16.38	6,736,867.08	59,229,612.45	17.12	44,294,000.00	16.69	14,935,612.45
<b>Non-operating revenue:</b>										
Interest income	<u>67,804.84</u>	0.11	<u>55,000.00</u>	0.14	<u>12,804.84</u>	<u>469,695.94</u>	0.14	<u>396,000.00</u>	0.15	<u>73,695.94</u>
Income before transfers	<u>\$ 13,062,671.92</u>	20.74	<u>\$ 6,313,000.00</u>	16.52	<u>\$ 6,749,671.92</u>	<u>\$ 59,699,308.39</u>	17.25	<u>\$ 44,690,000.00</u>	16.84	<u>\$ 15,009,308.39</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Net Proceeds Transfer to Ed Trust Computation  
Modified Cash Basis  
For the Seven Months Ended January 31, 2021**

	Year to date
<b>Operating revenues:</b>	
Instant ticket (Settlements)	\$ 284,253,311.00
Online ticket sales	62,657,251.00
Retailer application, fidelity and service fees	408,834.95
Other revenue	1,374.17
<b>Total operating revenues</b>	<b>347,320,771.12</b>
<b>Operating expenses:</b>	
Instant game prizes (Settlements)	206,091,414.00
Online game prizes	34,300,179.80
Retailer commissions	19,548,989.95
Gaming contract costs	16,189,688.02
Compensation and benefits	3,066,279.10
Marketing, advertising and promotions	4,365,706.07
General and administrative expenses	2,867,314.52
Services provided by ADHE	294,000.00
Services provided by Legislative Audit Agency	144,200.00
Legal and professional services	425.05
Current year capital asset cost	0.00
<b>Total operating expenses</b>	<b>286,868,196.51</b>
<b>Change in net proceeds from operations</b>	<b>60,452,574.61</b>
<b>Non-operating revenue:</b>	
Interest income	469,695.94
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(46,772,926.77)
Less Act 1180 Unclaimed Prizes	(3,702,012.11)
Less current year Bond Reserve Fees	(91,477.48) restricted reserves
Add Bond Funds in excess of \$500,000	see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	1,106.99
Less current year MUSL Reserves	435,631.14 see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	120,600.00
<b>NET PROCEEDS EARNED-Current Month</b>	<b>\$ 10,913,192.32</b>

	Transfer	Interest	Total
<b>Academic Challenge Scholarship Trust</b>	<b>\$ 47,747,435.08</b>	<b>\$ 3,176,881.33</b>	<b>\$ 50,924,316.41</b>
November 2019 funding - 12/15/19	\$ 5,911,949.20	\$ 35,228.25	\$ 5,947,177.45
December 2019 funding - 1/15/20	\$ 6,333,195.26	\$ 38,788.23	\$ 6,371,983.49
January 2020 funding - 2/15/20	\$ 8,190,940.02	\$ 48,143.75	\$ 8,239,083.77
Transfer to ADHE 2/18/20	\$ (38,000,000.00)	\$ -	\$ (38,000,000.00)
February 2020 funding - 3/15/20	\$ 7,201,704.36	\$ 31,852.41	\$ 7,233,556.77
March 2020 funding - 4/15/20	\$ 7,381,962.30	\$ 4,535.00	\$ 7,386,497.30
April 2020 funding - 5/15/20	\$ 8,312,074.87	\$ 6,237.77	\$ 8,318,312.64
May 2020 funding - 6/15/20	\$ 8,609,833.84	\$ 9,272.55	\$ 8,619,106.39
June 2020 funding - 7/15/20	\$ 14,969,860.90	\$ 14,602.28	\$ 14,984,463.18
June 2020 Final Adjustments funding - 10/22/20	\$ (185,527.29)	\$ -	\$ (185,527.29)
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	\$ (16,265,393.95)	\$ -	\$ (16,265,393.95)
July 2020 funding - 8/15/20	\$ 8,573,004.11	\$ 19,569.82	\$ 8,592,573.93
August 2020 funding - 9/15/20	\$ 7,837,402.04	\$ 25,515.40	\$ 7,862,917.44
Transfer to ADHE for 2021 Fall Funding 9/24/20	\$ (38,000,000.00)	\$ -	\$ (38,000,000.00)
September 2020 funding - 10/15/20	\$ 7,667,415.02	\$ 24,161.97	\$ 7,691,576.99
October 2020 funding - 11/15/20	\$ 8,435,196.50	\$ 12,140.50	\$ 8,447,337.00
November 2020 funding - 12/15/20	\$ 8,196,802.93	\$ 10,795.95	\$ 8,207,598.88
December 2020 funding -1/15/21	\$ 5,956,009.67	\$ 14,912.86	\$ 5,970,922.53
January 2021 fundng - 2/15/21	\$ 10,886,695.24	\$ 16,497.08	\$ 10,913,192.32
<b>Workforce Challenge Scholarship Trust</b>	<b>\$ 83,974,411.86</b>	<b>\$ -</b>	<b>\$ 83,974,411.86</b>
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ -	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ -	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ -	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ -	\$ 8,344,929.36
Transfer to ADHE for FY 2019 fall funding 11/7/18 Workforce Challenge	\$ (1,000,000.00)	\$ -	\$ (1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19	\$ 3,904,288.48	\$ -	\$ 3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/19	\$ 23,639,040.28	\$ -	\$ 23,639,040.28
Transfer to ADHE for FY 2020 fall funding 4/24/20 Concurrent Challenge	\$ (1,000,000.00)	\$ -	\$ (1,000,000.00)
Transfer to ADHE for FY 2020 spring funding 7/24/20 Concurrent Challenge	\$ (400,000.00)	\$ -	\$ (400,000.00)
ADHE Refund from FY 2020 / 8/14/20	\$ 4,466,023.18	\$ -	\$ 4,466,023.18
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	\$ 16,265,393.95	\$ -	\$ 16,265,393.95
Transfer to ADHE for FY 2021 Fall funding 11/10/20 Concurrent Challenge	\$ (1,000,000.00)	\$ -	\$ (1,000,000.00)

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**January 31, 2021**

	Monthly	Year to Date
Reserve Balance July 1, 2020		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 846,005.82	3,702,012.11
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	846,005.82	3,702.012.11
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance January 31, 2021		\$4,702,012.11

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
January 1 through January 31, 2021**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>January 2021</b>	<b>FY 2021 Total</b>
Government Supply Services	Office Furniture/Supplies	CMBE	\$ 87.75	\$ 2,312.59
<b>Totals</b>			<b>\$ 87.75</b>	<b>\$ 2,312.59</b>

**INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
January 1 through January 31, 2021**

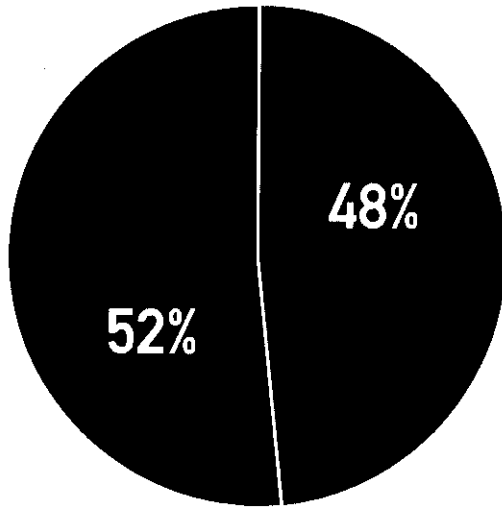
<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>January 2021</b>	<b>FY 2021 Total</b>
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 14,000.00	\$ 105,000.00
<b>Totals</b>			<b>\$ 14,000.00</b>	<b>\$ 105,000.00</b>

**SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
January 1 through January 31, 2021**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>January 2021</b>	<b>FY 2021 Total</b>
Expedited Transportation Service	Transportation Services	DBE	\$ 6,719.00	\$ 25,580.70
Pure Cleaning Services	Janitorial Servies	MBE	\$ 1,226.26	\$ 7,256.30
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 99,483.91	\$ 763,243.33
<b>Totals</b>			<b>\$ 107,429.17</b>	<b>\$ 796,080.33</b>

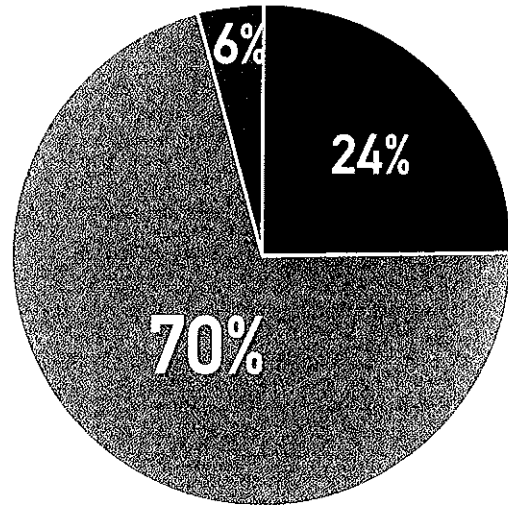
ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
 OFFICE OF THE ARKANSAS LOTTERY  
 JANUARY 2021

**GENDER**



- FEMALE
- MALE

**RACE**



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ TOTAL NUMBER OF EMPLOYEES AS OF JANUARY 2021: 66 ▼

**GENDER**

Females - 32

Males - 34

**RACE**

Black - 16 ----- Female - 9 Male - 7

Caucasian - 46 ----- Female - 22 Male - 24

Other - 4 ----- Female - 1 Male - 3

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Internal Auditor Report  
January 1 through January 31, 2021**

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of January 2021.



**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**January 2021**

There were no new Instant games that started sales in January 2021.

Sales for the following Fast Play games began January 4, 2021. No ending dates have been determined for this game.

**\$1 7's**

**\$1 Cash Count Up**