



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

March 10, 2020

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of February 2020. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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and Administration**

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March 10, 2020

The Honorable Joyce Elliot, Co-Chair  
The Honorable Chris Richey, Co-Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall, Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Richey:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of February 2020. The reports contain the following information:

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Bishop Woosley  
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
February 1 through February 29, 2020**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of February 2020.

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Debt Set-Off and Retailer Losses  
February 2020**

**1. Debt Set-Off Collections:**

a.	Arkansas Department of Finance and Administration	\$5,856.57
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$5,274.18</u>
	Total Debt Set-Off:	\$11,130.75

**2. Retailer Losses: \$0.00**

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**February 1 through February 29, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$12,238.00	\$6,136.50	\$11,694.00	\$475,663.00	\$1,746.00	\$11,013.00	\$3,518.00	\$14,621.00	\$536,629.50
ASHLEY	\$13,252.00	\$12,522.00	\$6,429.00	\$157,776.00	\$788.00	\$5,778.00	\$2,541.00	\$9,450.00	\$208,536.00
BAXTER	\$3,589.50	\$1,236.00	\$9,588.00	\$376,435.00	\$5,342.00	\$16,409.00	\$9,813.00	\$24,152.00	\$446,564.50
BENTON	\$6,578.00	\$3,011.50	\$21,210.00	\$1,201,997.00	\$13,324.00	\$77,049.00	\$19,190.00	\$106,487.00	\$1,448,846.50
BOONE	\$1,866.00	\$2,099.00	\$35,786.00	\$478,823.00	\$2,690.00	\$12,011.00	\$4,307.00	\$17,138.00	\$554,720.00
BRADLEY	\$1,857.00	\$2,710.50	\$3,100.00	\$150,900.00	\$776.00	\$3,399.00	\$1,216.00	\$4,896.00	\$168,854.50
CALHOUN	\$2,365.50	\$660.50	\$1,296.00	\$45,600.00	\$334.00	\$1,236.00	\$689.00	\$1,691.00	\$53,872.00
CARROLL	\$413.50	\$682.00	\$8,374.00	\$224,134.00	\$1,250.00	\$8,000.00	\$2,750.00	\$11,710.00	\$257,313.50
CHICOT	\$5,253.00	\$4,296.00	\$4,978.00	\$156,584.00	\$2,340.00	\$8,175.00	\$4,020.00	\$11,331.00	\$196,977.00
CLARK	\$3,307.50	\$1,219.00	\$19,814.00	\$332,533.00	\$1,132.00	\$9,113.00	\$4,385.00	\$11,466.00	\$382,969.50
CLAY	\$314.00	\$77.00	\$6,059.00	\$110,834.00	\$516.00	\$2,900.00	\$992.00	\$3,924.00	\$125,616.00
CLEBURNE	\$1,526.50	\$423.00	\$19,610.00	\$281,687.00	\$2,634.00	\$12,991.00	\$7,645.00	\$16,863.00	\$343,379.50
CLEVELAND	\$769.00	\$205.50	\$768.00	\$64,748.00	\$1,014.00	\$1,081.00	\$607.00	\$1,839.00	\$71,031.50
COLUMBIA	\$15,855.50	\$6,586.50	\$20,922.00	\$283,721.00	\$1,498.00	\$5,901.00	\$2,746.00	\$9,246.00	\$346,476.00
CONWAY	\$4,961.50	\$2,432.50	\$15,713.00	\$390,213.00	\$1,490.00	\$10,777.00	\$6,078.00	\$14,722.00	\$446,387.00
CRAIGHEAD	\$13,476.00	\$7,624.00	\$42,572.00	\$1,554,643.00	\$5,792.00	\$35,324.00	\$12,827.00	\$46,936.00	\$1,719,194.00
CRAWFORD	\$1,585.50	\$630.50	\$7,233.00	\$306,327.00	\$3,406.00	\$20,221.00	\$7,849.00	\$28,920.00	\$376,172.00
CRITTENDEN	\$19,448.50	\$12,991.00	\$10,972.00	\$612,589.00	\$4,390.00	\$25,804.00	\$8,251.00	\$37,108.00	\$731,553.50
CROSS	\$5,932.00	\$2,367.00	\$10,638.00	\$247,100.00	\$840.00	\$5,243.00	\$2,285.00	\$8,071.00	\$282,476.00
DALLAS	\$1,843.00	\$771.50	\$3,396.00	\$181,800.00	\$716.00	\$3,090.00	\$1,477.00	\$4,119.00	\$197,212.50
DESHA	\$2,644.50	\$2,741.00	\$1,774.00	\$199,187.00	\$830.00	\$7,051.00	\$2,032.00	\$8,214.00	\$224,473.50
DREW	\$4,026.00	\$1,860.50	\$6,701.00	\$244,516.00	\$1,860.00	\$7,795.00	\$2,415.00	\$10,476.00	\$279,649.50
FAULKNER	\$10,677.50	\$5,871.00	\$57,123.00	\$1,226,421.00	\$7,930.00	\$45,929.00	\$20,947.00	\$61,837.00	\$1,436,735.50
FRANKLIN	\$495.00	\$216.00	\$20,375.00	\$173,139.00	\$1,178.00	\$7,303.00	\$2,818.00	\$9,668.00	\$215,192.00
FULTON	\$1,010.50	\$648.00	\$1,549.00	\$67,128.00	\$966.00	\$1,893.00	\$1,893.00	\$2,934.00	\$78,021.50
GARLAND	\$12,029.50	\$4,745.50	\$33,283.00	\$1,006,366.00	\$9,976.00	\$58,247.00	\$30,098.00	\$74,671.00	\$1,229,416.00
GRANT	\$657.50	\$297.00	\$8,354.00	\$142,706.00	\$1,314.00	\$6,162.00	\$2,816.00	\$7,702.00	\$170,008.50
GREENE	\$687.50	\$267.50	\$29,384.00	\$671,791.00	\$2,700.00	\$16,058.00	\$5,942.00	\$21,731.00	\$748,561.00
HEMPSTEAD	\$47,392.50	\$18,453.50	\$14,761.00	\$342,831.00	\$1,320.00	\$6,511.00	\$2,564.00	\$9,518.00	\$443,351.00
HOT SPRING	\$1,323.50	\$514.00	\$14,197.00	\$374,247.00	\$2,324.00	\$12,697.00	\$5,306.00	\$16,396.00	\$427,004.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
February 1 through February 29, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$37,117.50	\$10,325.50	\$7,286.00	\$254,768.00	\$1,544.00	\$4,438.00	\$2,003.00	\$5,782.00	\$323,264.00
INDEPENDENCE	\$1,640.00	\$1,236.50	\$39,274.00	\$571,008.00	\$1,914.00	\$14,409.00	\$6,523.00	\$20,035.00	\$656,039.50
IZARD	\$113.50	\$84.00	\$6,151.00	\$64,897.00	\$628.00	\$3,663.00	\$2,171.00	\$4,920.00	\$82,627.50
JACKSON	\$15,023.50	\$9,258.00	\$22,186.00	\$321,156.00	\$1,410.00	\$7,133.00	\$4,476.00	\$9,376.00	\$390,018.50
JEFFERSON	\$42,231.50	\$38,204.50	\$31,180.00	\$1,242,019.00	\$7,632.00	\$37,307.00	\$16,405.00	\$49,590.00	\$1,464,569.00
JOHNSON	\$813.50	\$940.00	\$7,287.00	\$273,053.00	\$1,154.00	\$8,306.00	\$3,439.00	\$11,914.00	\$306,906.50
LAFAYETTE	\$7,839.50	\$2,082.00	\$4,716.00	\$79,500.00	\$420.00	\$1,932.00	\$543.00	\$2,949.00	\$99,981.50
LAWRENCE	\$636.00	\$311.00	\$9,128.00	\$266,203.00	\$1,012.00	\$6,045.00	\$2,012.00	\$7,681.00	\$293,028.00
LEE	\$3,105.00	\$6,671.00	\$2,477.00	\$66,938.00	\$262.00	\$1,837.00	\$308.00	\$2,354.00	\$83,952.00
LINCOLN	\$169.00	\$600.50	\$3,690.00	\$90,598.00	\$884.00	\$3,057.00	\$1,605.00	\$4,256.00	\$104,859.50
LITTLE RIVER	\$5,387.00	\$3,035.00	\$6,051.00	\$131,371.00	\$740.00	\$3,893.00	\$1,099.00	\$5,384.00	\$156,960.00
LOGAN	\$1,072.00	\$138.00	\$8,921.00	\$222,818.00	\$890.00	\$8,100.00	\$3,519.00	\$12,012.00	\$257,470.00
LONOKE	\$9,065.00	\$4,997.50	\$39,357.00	\$993,542.00	\$5,614.00	\$34,076.00	\$14,487.00	\$45,417.00	\$1,146,555.50
MADISON	\$60.50	\$50.50	\$2,310.00	\$88,802.00	\$528.00	\$3,980.00	\$1,425.00	\$5,590.00	\$102,746.00
MARION	\$3,279.50	\$1,324.50	\$6,103.00	\$186,575.00	\$2,022.00	\$6,406.00	\$4,836.00	\$9,142.00	\$219,688.00
MILLER	\$25,883.00	\$12,976.50	\$18,654.00	\$581,249.00	\$3,062.00	\$13,822.00	\$4,775.00	\$18,464.00	\$678,885.50
MISSISSIPPI	\$45,238.50	\$17,519.00	\$17,998.00	\$569,759.00	\$2,314.00	\$12,586.00	\$3,714.00	\$16,444.00	\$685,572.50
MONROE	\$9,493.00	\$2,410.00	\$5,752.00	\$179,630.00	\$430.00	\$5,276.00	\$1,942.00	\$6,642.00	\$211,575.00
MONTGOMERY	\$17.00	\$1.00	\$1,733.00	\$21,184.00	\$236.00	\$1,844.00	\$606.00	\$2,404.00	\$28,025.00
NEVADA	\$1,825.50	\$2,196.00	\$2,517.00	\$197,900.00	\$780.00	\$3,055.00	\$1,316.00	\$3,744.00	\$213,333.50
NEWTON	\$19.50	\$33.50	\$3,692.00	\$38,775.00	\$266.00	\$1,391.00	\$696.00	\$1,970.00	\$46,843.00
OUACHITA	\$12,319.50	\$5,118.50	\$15,197.00	\$509,601.00	\$1,786.00	\$9,072.00	\$4,514.00	\$13,795.00	\$571,403.00
PERRY	\$473.00	\$270.50	\$1,879.00	\$111,603.00	\$458.00	\$3,645.00	\$1,181.00	\$4,440.00	\$123,949.50
PHILLIPS	\$7,570.50	\$5,501.50	\$5,407.00	\$186,096.00	\$2,022.00	\$9,225.00	\$3,140.00	\$12,148.00	\$231,110.00
PIKE	\$251.50	\$184.50	\$11,600.00	\$127,586.00	\$770.00	\$4,324.00	\$2,264.00	\$5,541.00	\$152,521.00
POINSETT	\$8,870.50	\$1,448.00	\$14,846.00	\$517,472.00	\$984.00	\$8,750.00	\$3,182.00	\$12,234.00	\$567,786.50
POLK	\$886.50	\$33.50	\$4,874.00	\$125,821.00	\$1,294.00	\$6,509.00	\$3,572.00	\$10,644.00	\$153,634.00
POPE	\$3,624.00	\$1,944.50	\$19,392.00	\$836,979.00	\$4,550.00	\$29,650.00	\$11,615.00	\$36,472.00	\$944,226.50
PRAIRIE	\$2,168.50	\$1,476.00	\$5,840.00	\$184,715.00	\$480.00	\$3,521.00	\$1,106.00	\$4,994.00	\$204,300.50
PULASKI	\$116,718.50	\$96,994.50	\$227,314.00	\$6,340,824.00	\$47,528.00	\$223,100.00	\$96,412.00	\$280,425.00	\$7,429,316.00
RANDOLPH	\$228.00	\$487.00	\$12,499.00	\$158,709.00	\$1,058.00	\$5,982.00	\$1,574.00	\$8,311.00	\$188,848.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
February 1 through February 29, 2020**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$18,421.50	\$10,678.00	\$5,648.00	\$256,077.00	\$1,528.00	\$8,786.00	\$2,644.00	\$11,869.00	\$315,651.50
SALINE	\$23,753.50	\$7,352.00	\$119,293.00	\$1,128,164.00	\$11,636.00	\$49,062.00	\$25,426.00	\$63,820.00	\$1,428,506.50
SCOTT	\$149.50	\$49.50	\$4,254.00	\$86,099.00	\$418.00	\$3,470.00	\$1,176.00	\$5,311.00	\$100,927.00
SEARCY	\$223.50	\$550.00	\$1,714.00	\$78,148.00	\$644.00	\$2,315.00	\$1,289.00	\$3,496.00	\$88,379.50
SEBASTIAN	\$10,290.00	\$3,494.50	\$19,885.00	\$790,635.00	\$10,190.00	\$56,144.00	\$22,868.00	\$74,541.00	\$988,047.50
SEVIER	\$5,950.00	\$425.50	\$1,692.00	\$130,996.00	\$860.00	\$5,126.00	\$1,385.00	\$5,561.00	\$151,995.50
SHARP	\$865.50	\$256.00	\$13,191.00	\$249,551.00	\$1,616.00	\$8,585.00	\$4,516.00	\$12,992.00	\$291,572.50
STONE	\$1,319.50	\$389.50	\$6,258.00	\$95,165.00	\$810.00	\$4,849.00	\$3,636.00	\$5,936.00	\$118,363.00
UNION	\$51,090.50	\$21,637.00	\$23,689.00	\$797,326.00	\$3,616.00	\$14,798.00	\$5,725.00	\$22,516.00	\$940,397.50
VAN BUREN	\$820.50	\$727.00	\$5,068.00	\$165,119.00	\$966.00	\$6,245.00	\$3,089.00	\$9,031.00	\$191,065.50
WASHINGTON	\$11,893.00	\$6,667.00	\$31,339.00	\$1,496,215.00	\$11,980.00	\$75,659.00	\$24,226.00	\$102,286.00	\$1,760,265.00
WHITE	\$5,512.50	\$3,349.00	\$47,509.00	\$972,070.00	\$5,176.00	\$27,448.00	\$11,521.00	\$34,971.00	\$1,107,556.50
WOODRUFF	\$1,937.50	\$1,779.00	\$1,869.00	\$109,120.00	\$436.00	\$2,813.00	\$862.00	\$3,413.00	\$122,229.50
YELL	\$478.50	\$138.00	\$9,068.00	\$251,865.00	\$942.00	\$6,731.00	\$3,452.00	\$9,598.00	\$282,272.50

<b>GRAND TOTALS</b>	<b>*Cash 3</b>	<b>*Cash 4</b>	<b>*Fast Play</b>	<b>*Instant Settlements</b>	<b>*Lucky for Life</b>	<b>*Mega Millions</b>	<b>*Natural State Jackpot</b>	<b>*Powerball</b>	<b>*Total Sales</b>
	\$693,221.00	\$389,640.50	\$1,303,441.00	\$34,230,140.00	\$227,906.00	\$1,203,526.00	\$498,292.00	\$1,608,252.00	\$40,154,418.50

\*Estimates

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
February 2020**

There were 1,971 active retailers as of February 29, 2020.



**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Net Position**  
**February 29, 2020**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 3,208,982.29
Restricted assets:	
Cash and cash equivalents	81,225,730.00
Accounts receivable	13,098,734.14
Prepaid items	796,305.04
Total current assets	<u>98,329,751.47</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	21,012,810.09
Deposits with Multi-State Lottery Association	2,588,470.25
Capital assets (Net of accumulated depreciation)	1,935,353.25
Total non-current assets	<u>25,536,633.59</u>
 Total assets	 123,866,385.06
<b>Deferred outflows of resources:</b>	
Related to pension	1,120,097.39
Related to OPEB	18,004.67
	<u>1,138,102.06</u>
 Total assets and deferred outflows of resources	 <u>\$ 125,004,487.12</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 1,344,489.90
Prizes payable	21,049,962.82
Accrued and other liabilities	1,841,473.02
Due to other funds of the State	333,793.92
Due to Education Trust Account	8,380,739.05
Due to Workforce Challenge Trust Account	65,642,994.73
Compensated absences	365,788.94
OPEB Obligation	107,523.28
Unearned revenue	205,739.83
Total current liabilities	<u>99,272,505.49</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	3,253,330.86
Net pension liability	4,301,376.00
Total long-term liabilities	<u>7,554,706.86</u>
 Total liabilities	 106,827,212.35
<b>Deferred inflows of resources:</b>	
Related to pension	658,932.00
Related to OPEB	396,615.19
Total deferred inflows of resources	<u>1,055,547.19</u>
 Total liabilities and deferred inflows of resources	 <u>107,882,759.54</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	1,935,353.25
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	1,013,660.09
Deposits with Multi-State Lottery Association	2,588,470.25
Unclaimed prizes reserve	7,201,996.22
Unrestricted (deficit)	<u>(15,617,752.23)</u>
 Total net position	 <u>17,121,727.58</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 125,004,487.12</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For the Eight Months Ended February 29, 2020**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 34,584,857.00	\$ 268,736,710.00
Online ticket sales	6,035,752.50	51,749,099.00
Retailer application, fidelity, bond and service fees	49,418.71	445,165.70
Other revenue	<u>718.50</u>	<u>68,528.65</u>
 Total operating revenues	 <u>40,670,746.71</u>	 <u>320,999,503.35</u>
 <b>Operating expenses:</b>		
Instant game prizes	25,430,287.87	192,747,375.35
Online game prizes	3,342,167.36	28,620,278.33
Retailer commissions	2,298,696.99	18,121,303.74
Gaming contract costs	1,895,050.30	14,994,239.34
Compensation and benefits	379,054.25	3,279,685.97
Marketing, advertising and promotions	731,157.33	5,234,958.32
General and administrative expenses	245,871.09	2,154,052.03
Services provided by Arkansas Department of Higher Education	35,398.55	285,789.85
Services provided by Arkansas Legislative Audit	0.00	127,080.00
Legal and professional services	164.39	897.84
Depreciation	<u>38,362.97</u>	<u>256,371.17</u>
 Total operating expenses	 <u>34,396,211.10</u>	 <u>265,822,031.94</u>
 Operating income (1)	 6,274,535.61	 55,177,471.41
 <b>Non-operating revenue:</b>		
Interest income	<u>187,030.66</u>	<u>1,849,930.96</u>
 Income before transfers	 6,461,566.27	 57,027,402.37
 <b>Transfers to:</b>		
Education Trust Account (2)	<u>(7,233,556.77)</u>	<u>(50,142,541.73)</u>
 Change in net position	 <u>\$ (771,990.50)</u>	 6,884,860.64
 Total net position - beginning		 10,236,866.94
Total net position - ending		<u>\$ 17,121,727.58</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses Budget Comparisons**  
**For the Eight Months Ended February 29, 2020**

	<b>CM Actual</b>	<b>%</b>	<b>CM Budget</b>	<b>%</b>	<b>CM Variance</b>	<b>YTD Actual</b>	<b>%</b>	<b>YTD Budget</b>	<b>%</b>	<b>YTD Variance</b>
<b>Operating revenues:</b>										
Instant games	\$ 34,584,857.00	85.04	\$ 33,126,000.00	81.18	\$ 1,458,857.00	\$ 268,736,710.00	83.72	\$ 264,005,000.00	81.54	\$ 4,731,710.00
Online games	6,035,752.50	14.84	7,637,000.00	18.72	(1,601,247.50)	51,749,099.00	16.12	59,378,000.00	18.34	(7,628,901.00)
Retailer fees	49,418.71	0.12	40,000.00	0.10	9,418.71	445,165.70	0.14	374,000.00	0.12	71,165.70
Other revenue	<u>718.50</u>	0.00	<u>1,000.00</u>	0.00	<u>(281.50)</u>	<u>68,528.65</u>	0.02	<u>8,000.00</u>	0.00	<u>60,528.65</u>
				0.00%						
Total operating revenues	<u>40,670,746.71</u>	100.00	<u>40,804,000.00</u>	100.00	<u>(133,253.29)</u>	<u>320,999,503.35</u>	100.00	<u>323,765,000.00</u>	100.00	<u>(2,765,496.65)</u>
<b>Operating expenses:</b>										
Instant game prizes	25,430,287.87	62.53	23,761,000.00	58.23	1,669,287.87	192,747,375.35	60.05	189,355,000.00	58.49	3,392,375.35
Online game prizes	3,342,167.36	8.22	4,043,000.00	9.91	(700,832.64)	28,620,278.33	8.92	31,313,000.00	9.67	(2,692,721.67)
Retailer commissions	2,298,696.99	5.65	2,309,000.00	5.66	(10,303.01)	18,121,303.74	5.65	18,367,000.00	5.67	(245,696.26)
Gaming contract costs	1,895,050.30	4.66	1,779,000.00	4.36	116,050.30	14,994,239.34	4.67	14,735,000.00	4.55	259,239.34
Compensation & benefits	379,054.25	0.93	436,000.00	1.07	(56,945.75)	3,279,685.97	1.02	3,658,000.00	1.13	(378,314.03)
Marketing, advertising & promotions	731,157.33	1.80	680,000.00	1.67	51,157.33	5,234,958.32	1.63	5,436,000.00	1.68	(201,041.68)
General and administrative expenses	245,871.09	0.60	440,000.00	1.08	(194,128.91)	2,154,052.03	0.67	3,587,000.00	1.11	(1,432,947.97)
Services provided by other agencies	35,398.55	0.09	38,000.00	0.09	(2,601.45)	412,869.85	0.13	433,000.00	0.13	(20,130.15)
Legal and professional service	164.39	0.00	500.00	0.00	(335.61)	897.84	0.00	4,000.00	0.00	(3,102.16)
Depreciation	<u>38,362.97</u>	0.09	<u>34,000.00</u>	0.08	<u>4,362.97</u>	<u>256,371.17</u>	0.08	<u>279,000.00</u>	0.09	<u>(22,628.83)</u>
Total operating expenses	<u>34,396,211.10</u>	84.57	<u>33,520,500.00</u>	82.15	<u>875,711.10</u>	<u>265,822,031.94</u>	82.81	<u>267,167,000.00</u>	82.52	<u>(1,344,968.06)</u>
Operating income	6,274,535.61	15.43	7,283,500.00	17.85	(1,008,964.39)	55,177,471.41	17.19	56,598,000.00	17.48	(1,420,528.59)
<b>Non-operating revenue:</b>										
Interest income	<u>187,030.66</u>	0.46	<u>155,000.00</u>	0.38	<u>32,030.66</u>	<u>1,849,930.96</u>	0.58	<u>1,266,000.00</u>	0.39	<u>583,930.96</u>
Income before transfers	<u>\$ 6,461,566.27</u>	15.89	<u>\$ 7,438,500.00</u>	18.23	<u>\$ (976,933.73)</u>	<u>\$ 57,027,402.37</u>	17.77	<u>\$ 57,864,000.00</u>	17.87	<u>\$ (836,597.63)</u>

**AA1:D247rkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Net Proceeds Transfer to Ed Trust Computation  
Modified Cash Basis  
For the Eight Months Ended February 29, 2020**

	Year to date
<b>Operating revenues:</b>	
Instant ticket (Settlements)	\$ 268,440,010.00
Online ticket sales	51,749,099.00
Retailer application, fidelity and service fees	445,165.70
Other revenue	<u>68,528.65</u>
 Total operating revenues	 <u>320,702,803.35</u>

<b>Operating expenses:</b>	
Instant game prizes (Settlements)	192,377,928.00
Online game prizes	28,620,278.33
Retailer commissions	18,121,303.74
Gaming contract costs	14,994,239.34
Compensation and benefits	3,279,685.97
Marketing, advertising and promotions	5,234,958.32
General and administrative expenses	2,154,052.03
Services provided by ADHE	285,789.85
Services provided by Legislative Audit Agency	127,080.00
Legal and professional services	897.84
Current year capital asset cost	<u>942,381.88</u>
Total operating expenses	<u>266,138,595.30</u>
 Change in net proceeds from operations	 54,564,208.05

<b>Non-operating revenue:</b>	
Interest income	1,849,930.96
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(42,908,984.96)
Less Act 1180 Unclaimed Prizes	(6,201,996.22)
Less current year Bond Reserve Fees	(96,380.48) restricted reserves
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(9,220.58) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>36,000.00</u>

**NET PROCEEDS EARNED-Current Month** **\$ 7,233,556.77**

	Transfer	Interest	Total
<b>Academic Challenge Scholarship Trust</b>	<b>\$ 5,362,098.90</b>	<b>\$ 3,018,640.15</b>	<b>\$ 8,380,739.05</b>
July 2019 funding - 8/15/19	\$ 4,402,422.51	\$ 121,508.24	\$ 4,523,930.75
Aug 2019 funding - 9/15/19	\$ 4,825,647.15	\$ 117,089.82	\$ 4,942,736.97
Sep 2019 funding - 10/15/19	\$ 6,439,886.65	\$ 126,086.67	\$ 6,565,973.32
Transfer to ADHE 10/16/19	\$ (35,000,000.00)	\$ -	\$ (35,000,000.00)
October 2019 funding - 11/15/19	\$ 6,222,988.61	95,110.60	6,318,099.21
Transfer to ADHE Trust Fund (final 2019 Adj) -11/08/19	\$ 227,293.15	\$ -	\$ 227,293.15
Transfer excess net proceeds to Workforce Trust Fund 11/8/19	\$ (23,639,040.28)	\$ -	\$ (23,639,040.28)
November 2019 funding - 12/15/19	\$ 5,911,949.20	35,228.25	5,947,177.45
December 2019 funding - 1/15/20	\$ 6,333,195.26	38,788.23	6,371,983.49
January 2020 funding - 2/15/20	\$ 8,190,940.02	48,143.75	8,239,083.77
Transfer to ADHE 2/10/19	\$ (38,000,000.00)	-	(38,000,000.00)
February 2020 funding - 3/15/20	\$ 7,201,704.36	31,852.41	7,233,556.77

	Transfer	Total
<b>Workforce Challenge Scholarship Trust</b>	<b>\$ 65,642,994.73</b>	<b>\$ 65,642,994.73</b>
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ 8,344,929.36
Transfer to ADHE for 2018 fall funding 11/7/18	\$ (1,000,000.00)	\$ (1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19	\$ 3,904,288.48	\$ 3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/18	\$ 23,639,040.28	\$ 23,639,040.28

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**February 29, 2020**

	Monthly	Year to Date
Reserve Balance July 1, 2019		\$1,000,000.00
1. Unclaimed lottery prize money:	\$87,085.76	6,201,996.22
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	87,085.76	6,201,996.22
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance February 29, 2020		\$7,201,996.22

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2020**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2020</b>	<b>FY 2020 Total</b>
A-Absolute Moving & Hauling	Moving/Hauling	CMBE	\$335.19	\$335.19
Arkansas Business Publishing Group	News Service	WBE		\$64.95
Buds Graphics Sales & Service	Printing Equipment & Service	MBE		\$410.01
Government Supply Services	Office Furniture/Supplies	MBE	\$606.76	\$3,238.04
<b>Totals</b>			<b>\$941.95</b>	<b>\$4,048.19</b>

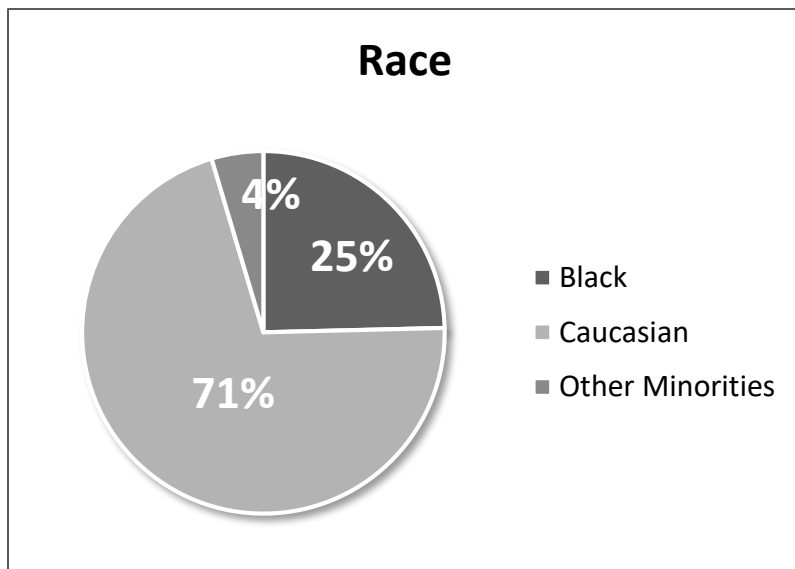
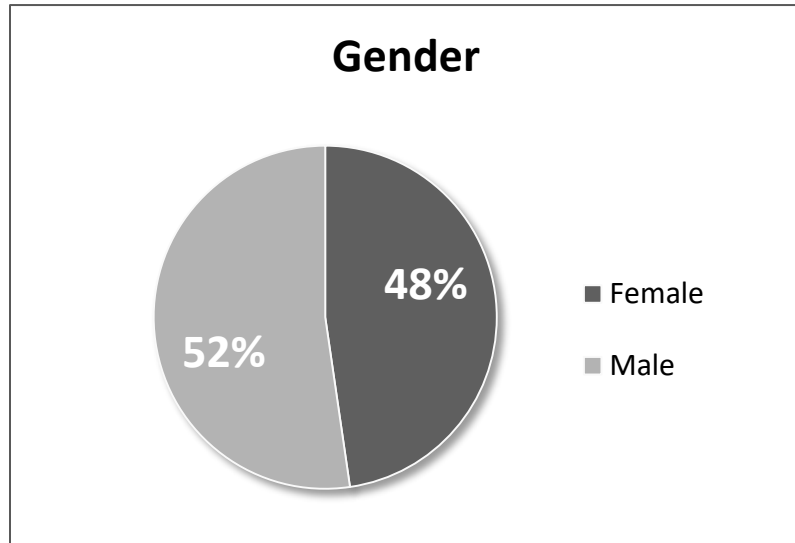
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2020**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2020</b>	<b>FY 2020 Total</b>
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$8,462.00	\$130,187.47
<b>Totals</b>			<b>\$8,462.00</b>	<b>\$130,187.47</b>

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2020**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2020</b>	<b>FY 2020 Total</b>
Expedited Transportation Service	Transportation Services	DBE	\$2,307.94	\$13,607.73
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$141,918.76	\$829,167.15
Premier Staffing	Employment Services	MBE		\$15,296.67
Pure Cleaning Services	Janitorial Services	MBE	\$997.36	\$4,356.74
<b>Totals</b>			<b>\$145,224.06</b>	<b>\$862,428.29</b>

Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
February 2020



**Total Number of Employees as of February 2020: 65**

**Gender:**

Females – 31  
Males – 34

**Race:**

Black – 16  
Caucasian – 46  
Other – 3

Female -- 9	Male - 7
Female -- 22	Male -- 24
Female -- 0	Male -- 3

**Department of Finance and Administration  
Office of the Arkansas Lottery – Internal Audit  
February 1 through February 29, 2020**

No issues or problems resulting from internal audits have been reported for the reporting period.



**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**February 29, 2020**

	Monthly	Year to Date
Reserve Balance July 1, 2019		\$1,000,000.00
1. Unclaimed lottery prize money:	\$87,085.76	6,201,996.22
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	87,085.76	6,201,996.22
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance February 29, 2020		\$7,201,996.22