



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

January 10, 2022

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2021. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Demographics
14. Internal Auditor Reports
15. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler  
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

January 10, 2022

The Honorable Ronald Caldwell, Co-Chair  
The Honorable Gary Deffenbaugh, Co-Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Caldwell and Representative Deffenbaugh:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2021. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority-and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Demographics
14. Internal Auditor Reports
15. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler  
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
December 1 through December 31, 2021**

There were no term contracts entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of December 2021.

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Debt Set-Off and Retailer Losses  
December 31, 2021**

**1. Debt Set-Off Collections:**

a. Arkansas Department of Finance and Administration	\$ 21,455.79
b. Arkansas Office of Child Support Enforcement - Child Support	<u>\$ 5,758.00</u>
Total Debt Set-Off:	\$ 27,213.79

**2. Retailer Losses:     \$0.00**

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
December 1 through December 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$19,722.50	\$11,783.00	\$18,623.00	\$521,713.00	\$3,492.00	\$10,054.00	\$4,894.00	\$26,509.00	\$616,790.50
ASHLEY	\$16,591.00	\$17,352.00	\$19,140.00	\$217,703.00	\$2,464.00	\$6,310.00	\$2,769.00	\$16,162.00	\$298,491.00
BAXTER	\$4,406.00	\$3,194.00	\$18,861.00	\$532,257.00	\$10,330.00	\$20,384.00	\$11,828.00	\$56,359.00	\$657,619.00
BENTON	\$11,521.00	\$3,878.50	\$43,733.00	\$1,552,063.00	\$23,628.00	\$86,862.00	\$26,682.00	\$252,733.00	\$2,001,100.50
BOONE	\$3,175.50	\$3,621.50	\$43,658.00	\$497,028.00	\$2,332.00	\$14,490.00	\$5,790.00	\$38,260.00	\$608,355.00
BRADLEY	\$1,634.00	\$4,637.50	\$3,899.00	\$188,162.00	\$1,900.00	\$3,782.00	\$1,780.00	\$9,575.00	\$215,369.50
CALHOUN	\$3,634.00	\$863.50	\$2,022.00	\$67,587.00	\$1,454.00	\$1,004.00	\$858.00	\$2,931.00	\$80,353.50
CARROLL	\$586.50	\$916.00	\$16,093.00	\$320,524.00	\$2,812.00	\$8,869.00	\$3,635.00	\$24,366.00	\$377,801.50
CHICOT	\$9,378.50	\$4,225.50	\$6,749.00	\$191,771.00	\$6,512.00	\$8,862.00	\$3,505.00	\$21,997.00	\$253,000.00
CLARK	\$4,384.50	\$1,271.50	\$34,745.00	\$372,097.00	\$3,446.00	\$10,430.00	\$4,762.00	\$27,125.00	\$458,261.00
CLAY	\$696.00	\$59.50	\$2,945.00	\$121,621.00	\$1,582.00	\$3,366.00	\$1,814.00	\$8,280.00	\$140,363.50
CLEBURNE	\$2,353.50	\$616.00	\$31,176.00	\$356,753.00	\$5,634.00	\$13,907.00	\$8,639.00	\$36,313.00	\$455,391.50
CLEVELAND	\$910.00	\$414.50	\$2,193.00	\$69,198.00	\$978.00	\$1,362.00	\$420.00	\$4,068.00	\$79,543.50
COLUMBIA	\$16,235.50	\$8,455.50	\$15,369.00	\$389,663.00	\$5,100.00	\$6,672.00	\$3,097.00	\$19,822.00	\$464,414.00
CONWAY	\$7,963.00	\$2,822.00	\$24,063.00	\$470,335.00	\$6,052.00	\$11,945.00	\$8,369.00	\$33,737.00	\$565,286.00
CRAIGHEAD	\$16,940.50	\$11,333.50	\$65,771.00	\$1,892,340.00	\$10,596.00	\$39,847.00	\$15,192.00	\$108,900.00	\$2,160,920.00
CRAWFORD	\$1,707.00	\$908.00	\$14,186.00	\$424,303.00	\$6,444.00	\$20,888.00	\$9,048.00	\$59,731.00	\$537,215.00
CRITTENDEN	\$42,179.50	\$23,115.00	\$23,444.00	\$792,765.00	\$8,244.00	\$33,785.00	\$9,853.00	\$86,867.00	\$1,020,252.50
CROSS	\$7,203.00	\$5,333.50	\$15,910.00	\$338,140.00	\$1,774.00	\$6,223.00	\$2,548.00	\$16,933.00	\$394,064.50
DALLAS	\$2,449.00	\$1,169.00	\$3,692.00	\$219,825.00	\$638.00	\$3,058.00	\$2,077.00	\$8,850.00	\$241,758.00
DESHA	\$3,476.00	\$1,937.50	\$5,613.00	\$239,245.00	\$1,556.00	\$6,475.00	\$3,217.00	\$15,215.00	\$276,734.50
DREW	\$4,615.50	\$2,353.50	\$11,948.00	\$377,131.00	\$3,992.00	\$8,609.00	\$3,417.00	\$21,411.00	\$433,477.00
FAULKNER	\$16,706.00	\$6,650.00	\$55,412.00	\$1,491,526.00	\$17,996.00	\$47,263.00	\$26,519.00	\$125,311.00	\$1,787,383.00
FRANKLIN	\$671.50	\$89.50	\$21,385.00	\$231,249.00	\$1,696.00	\$8,138.00	\$3,572.00	\$24,308.00	\$291,109.00
FULTON	\$69.00	\$877.00	\$7,823.00	\$68,155.00	\$754.00	\$2,038.00	\$1,109.00	\$5,581.00	\$86,406.00
GARLAND	\$15,641.00	\$7,743.50	\$57,015.00	\$1,259,140.00	\$23,538.00	\$59,500.00	\$41,677.00	\$155,900.00	\$1,620,154.50
GRANT	\$471.00	\$567.50	\$10,126.00	\$174,279.00	\$2,716.00	\$6,334.00	\$3,444.00	\$18,632.00	\$216,569.50
GREENE	\$570.00	\$373.50	\$28,142.00	\$706,598.00	\$5,354.00	\$16,871.00	\$7,903.00	\$46,479.00	\$812,290.50
HEMPSTEAD	\$93,850.00	\$26,291.00	\$17,753.00	\$468,963.00	\$4,470.00	\$8,679.00	\$2,863.00	\$23,580.00	\$646,449.00
HOT SPRING	\$908.00	\$535.50	\$23,011.00	\$432,754.00	\$4,096.00	\$11,872.00	\$5,467.00	\$29,847.00	\$508,490.50
HOWARD	\$54,817.50	\$16,453.50	\$12,504.00	\$274,108.00	\$2,160.00	\$5,243.00	\$2,530.00	\$13,526.00	\$381,342.00
INDEPENDENCE	\$5,272.00	\$3,089.00	\$74,176.00	\$694,504.00	\$5,156.00	\$16,466.00	\$8,107.00	\$40,767.00	\$847,537.00
IZARD	\$236.50	\$31.50	\$7,615.00	\$112,712.00	\$732.00	\$4,497.00	\$2,180.00	\$9,831.00	\$137,835.00
JACKSON	\$17,470.00	\$12,118.50	\$22,267.00	\$327,300.00	\$1,900.00	\$6,234.00	\$4,149.00	\$18,300.00	\$409,738.50
JEFFERSON	\$94,725.00	\$51,585.50	\$50,124.00	\$1,447,091.00	\$23,862.00	\$42,511.00	\$23,695.00	\$106,697.00	\$1,840,290.50
JOHNSON	\$1,370.00	\$1,314.00	\$8,519.00	\$295,672.00	\$2,844.00	\$8,645.00	\$4,955.00	\$21,660.00	\$344,979.00
LAFAYETTE	\$16,848.00	\$5,618.50	\$2,764.00	\$115,344.00	\$998.00	\$2,918.00	\$561.00	\$5,984.00	\$151,035.50
LAWRENCE	\$804.50	\$188.00	\$17,789.00	\$329,277.00	\$1,600.00	\$7,652.00	\$2,785.00	\$19,116.00	\$379,211.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
December 1 through December 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
LEE	\$3,442.00	\$14,098.50	\$3,587.00	\$86,880.00	\$682.00	\$2,535.00	\$652.00	\$5,876.00	\$117,752.50
LINCOLN	\$627.00	\$1,065.50	\$2,842.00	\$121,678.00	\$1,484.00	\$3,456.00	\$1,599.00	\$8,648.00	\$141,399.50
LITTLE RIVER	\$7,428.00	\$4,740.50	\$3,821.00	\$144,471.00	\$1,262.00	\$3,895.00	\$1,510.00	\$10,753.00	\$177,880.50
LOGAN	\$54.50	\$77.00	\$11,421.00	\$245,093.00	\$1,954.00	\$7,675.00	\$4,028.00	\$20,367.00	\$290,669.50
LONOKE	\$12,797.00	\$7,807.00	\$66,971.00	\$1,235,042.00	\$13,108.00	\$40,040.00	\$19,609.00	\$96,836.00	\$1,492,210.00
MADISON	\$71.50	\$49.00	\$1,547.00	\$105,830.00	\$2,004.00	\$5,155.00	\$1,828.00	\$14,154.00	\$130,638.50
MARION	\$18,345.50	\$2,303.00	\$14,609.00	\$231,939.00	\$3,602.00	\$6,296.00	\$4,941.00	\$17,400.00	\$299,435.50
MILLER	\$34,453.00	\$15,432.50	\$27,402.00	\$693,686.00	\$10,262.00	\$16,670.00	\$6,697.00	\$39,734.00	\$844,336.50
MISSISSIPPI	\$64,723.00	\$28,763.50	\$21,630.00	\$790,491.00	\$2,106.00	\$15,258.00	\$3,942.00	\$37,660.00	\$964,573.50
MONROE	\$14,338.00	\$8,083.50	\$43,796.00	\$225,072.00	\$1,792.00	\$6,713.00	\$3,207.00	\$17,487.00	\$320,488.50
MONTGOMERY	\$7.00	\$5.00	\$6,246.00	\$34,779.00	\$234.00	\$1,940.00	\$949.00	\$6,311.00	\$50,471.00
NEVADA	\$4,373.00	\$2,432.50	\$1,325.00	\$202,820.00	\$1,344.00	\$3,288.00	\$1,182.00	\$8,467.00	\$225,231.50
NEWTON	\$350.50	\$57.50	\$3,752.00	\$53,332.00	\$370.00	\$1,174.00	\$752.00	\$3,221.00	\$63,009.00
OUACHITA	\$19,437.50	\$7,837.50	\$28,155.00	\$716,653.00	\$4,858.00	\$10,964.00	\$4,977.00	\$28,487.00	\$821,369.00
PERRY	\$945.50	\$278.00	\$8,419.00	\$127,037.00	\$1,776.00	\$4,107.00	\$2,513.00	\$10,110.00	\$155,185.50
PHILLIPS	\$15,264.00	\$7,381.50	\$8,634.00	\$302,512.00	\$2,516.00	\$8,416.00	\$3,578.00	\$21,299.00	\$369,600.50
PIKE	\$373.50	\$220.00	\$13,409.00	\$144,310.00	\$1,700.00	\$4,054.00	\$3,266.00	\$11,202.00	\$178,534.50
POINSETT	\$5,340.50	\$1,084.50	\$29,797.00	\$658,830.00	\$2,390.00	\$8,664.00	\$3,634.00	\$25,905.00	\$735,645.00
POLK	\$1,593.00	\$264.00	\$9,311.00	\$187,364.00	\$2,626.00	\$7,796.00	\$4,036.00	\$17,348.00	\$230,338.00
POPE	\$3,582.00	\$1,473.00	\$23,891.00	\$951,473.00	\$8,944.00	\$33,032.00	\$15,223.00	\$83,504.00	\$1,121,122.00
PRAIRIE	\$3,721.50	\$972.50	\$6,787.00	\$201,041.00	\$874.00	\$4,077.00	\$1,436.00	\$12,056.00	\$230,965.00
PULASKI	\$173,907.50	\$148,594.50	\$343,503.00	\$7,275,216.00	\$166,938.00	\$317,519.00	\$163,740.00	\$764,261.00	\$9,353,679.00
RANDOLPH	\$159.50	\$86.00	\$9,326.00	\$184,065.00	\$3,450.00	\$8,605.00	\$2,864.00	\$20,993.00	\$229,548.50
SAINT FRANCIS	\$23,396.00	\$14,371.50	\$6,370.00	\$433,243.00	\$3,096.00	\$9,822.00	\$3,678.00	\$29,357.00	\$523,333.50
SALINE	\$28,050.00	\$8,556.50	\$87,079.00	\$1,256,228.00	\$22,708.00	\$52,177.00	\$27,803.00	\$131,596.00	\$1,614,197.50
SCOTT	\$519.50	\$85.50	\$3,563.00	\$99,125.00	\$1,282.00	\$3,940.00	\$1,382.00	\$10,498.00	\$120,395.00
SEARCY	\$44.00	\$317.00	\$4,683.00	\$82,328.00	\$1,462.00	\$3,086.00	\$1,711.00	\$8,356.00	\$101,987.00
SEBASTIAN	\$11,390.00	\$4,490.00	\$24,478.00	\$1,027,316.00	\$19,570.00	\$55,365.00	\$28,300.00	\$156,015.00	\$1,326,924.00
SEVIER	\$4,686.50	\$745.50	\$5,364.00	\$192,712.00	\$1,152.00	\$5,515.00	\$1,989.00	\$13,671.00	\$225,835.00
SHARP	\$1,176.00	\$591.00	\$23,169.00	\$363,304.00	\$2,268.00	\$11,626.00	\$5,836.00	\$29,370.00	\$437,340.00
STONE	\$990.50	\$51.00	\$5,964.00	\$114,751.00	\$1,248.00	\$4,299.00	\$3,636.00	\$10,351.00	\$141,290.50
UNION	\$77,095.00	\$41,778.50	\$49,225.00	\$1,017,991.00	\$7,614.00	\$17,498.00	\$8,898.00	\$47,053.00	\$1,267,152.50
VAN BUREN	\$868.00	\$752.50	\$19,162.00	\$241,100.00	\$2,332.00	\$7,369.00	\$5,597.00	\$19,596.00	\$296,776.50
WASHINGTON	\$19,348.50	\$8,863.00	\$60,989.00	\$1,884,340.00	\$26,398.00	\$85,093.00	\$36,410.00	\$242,140.00	\$2,363,581.50
WHITE	\$11,327.50	\$6,108.00	\$71,725.00	\$1,201,988.00	\$8,864.00	\$30,123.00	\$14,826.00	\$78,097.00	\$1,423,058.50
WOODRUFF	\$2,190.00	\$1,329.50	\$9,647.00	\$146,061.00	\$1,520.00	\$3,284.00	\$1,453.00	\$8,876.00	\$174,360.50
YELL	\$674.50	\$484.00	\$9,180.00	\$266,551.00	\$2,062.00	\$7,574.00	\$3,944.00	\$17,856.00	\$308,325.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
 December 1 through December 31, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
--------	--------	--------	-----------	---------------------	----------------	---------------	---------------------	-----------	-------

<b>GRAND TOTALS</b>	<b>*Cash 3</b>	<b>*Cash 4</b>	<b>*Fast Play</b>	<b>*Instant Settlements</b>	<b>*Lucky for Life</b>	<b>*Mega Millions</b>	<b>*Natural State Jackpot</b>	<b>*Powerball</b>	<b>*Total Sales</b>
	\$1,069,282.50	\$585,416.50	\$1,911,037.00	\$41,827,548.00	\$548,684.00	\$1,400,145.00	\$677,336.00	\$3,646,574.00	\$51,666,023.00

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
December 2021**

There were 1967 active retailers as of December 31, 2021.



**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Net Position  
December 31, 2021**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 11,154,698.85
Restricted assets:	
Cash and cash equivalents	162,609,859.13
Accounts receivable	17,083,537.25
Prepaid items	<u>1,323,339.97</u>
Total current assets	<u>192,171,435.20</u>
 <b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	20,579,924.47
Deposits with Multi-State Lottery Association	2,160,081.26
Capital assets (Net of accumulated depreciation)	<u>1,179,312.87</u>
Total non-current assets	<u>23,919,318.60</u>
 Total assets	 <u>216,090,753.80</u>
 <b>Deferred outflows of resources:</b>	
Related to pension	1,285,278.28
Related to OPEB	<u>759,944.04</u>
Total deferred outflows of resources	<u>2,045,222.32</u>
 Total assets and deferred outflows of resources	 <u>\$ 218,135,976.12</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 582,740.63
Prizes payable	25,078,182.04
Accrued and other liabilities	9,915,230.33
Due to other funds of the State	505,887.80
Due to Lottery Scholarship Trust Account	157,811,493.73
Compensated absences	405,539.21
OPEB Obligation	123,791.78
Unearned revenue	<u>672,581.11</u>
Total current liabilities	<u>195,095,446.63</u>
 <b>Long-Term liabilities:</b>	
Net other post employment benefits	4,624,957.34
Net pension liability	<u>5,317,319.00</u>
Total long-term liabilities	<u>9,942,276.34</u>
 Total liabilities	 <u>205,037,722.97</u>
 <b>Deferred inflows of resources:</b>	
Related to pension	258,159.00
Related to OPEB	<u>407,256.30</u>
Total deferred inflows of resources	<u>665,415.30</u>
 Total liabilities and deferred inflows of resources	 <u>205,703,138.27</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	1,179,312.87
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	582,902.48
Deposits with Multi-State Lottery Association	2,160,081.26
Unclaimed prizes reserve	4,798,365.40
Unrestricted (deficit)	<u>(16,287,824.16)</u>
 Total net position	 <u>12,432,837.85</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 218,135,976.12</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Statement of Revenues, Expenses and Change in Net Position  
For the Six Months Ended December 31, 2021**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 42,564,623.00	\$ 238,710,828.00
Online ticket sales	9,416,916.50	50,983,841.00
Retailer application, fidelity, bond and service fees	47,400.14	360,471.06
Other revenue	<u>353.94</u>	<u>542.62</u>
 Total operating revenues	 <u>52,029,293.58</u>	 <u>290,055,682.68</u>
 <b>Operating expenses:</b>		
Instant game prizes	30,637,966.74	173,233,662.48
Online game prizes	5,253,394.51	27,778,211.31
Retailer commissions	2,966,693.29	16,412,258.06
Gaming contract costs	2,500,133.09	13,928,460.92
Compensation and benefits	467,101.26	2,686,238.55
Marketing, advertising and promotions	325,684.72	3,292,624.76
General and administrative expenses	313,588.66	1,451,549.37
Services provided by Arkansas Department of Higher Education	44,300.00	265,800.00
Services provided by Arkansas Legislative Audit	26,000.00	156,000.00
Legal and professional services	0.00	0.00
Depreciation	<u>35,895.36</u>	<u>215,374.93</u>
 Total operating expenses	 <u>42,570,757.63</u>	 <u>239,420,180.38</u>
 Operating income (1)	 9,458,535.95	 50,635,502.30
 <b>Non-operating revenue:</b>		
Interest income	<u>25,830.74</u>	<u>271,731.98</u>
 Income before transfers	 9,484,366.69	 50,907,234.28
 <b>Transfers to:</b>		
Lottery Scholarship Trust Account	<u>(7,405,348.12)</u>	<u>(46,681,660.47)</u>
 Change in net position	 <u>\$ 2,079,018.57</u>	 4,225,573.81
 Total net position - beginning		 8,207,264.04
Total net position - ending		<u>\$ 12,432,837.85</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses Budget Comparisons**  
**For the Six Months Ended December 31, 2021**

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
<b>Operating revenues:</b>										
Instant games	\$ 42,564,623.00	81.81	\$ 36,000,000.00	83.47	\$ 6,564,623.00	\$ 238,710,828.00	82.30	\$ 198,100,000.00	82.23	\$ 40,610,828.00
Online games	9,416,916.50	18.10	7,092,000.00	16.44	2,324,916.50	50,983,841.00	17.58	42,549,000.00	17.66	8,434,841.00
Retailer fees	47,400.14	0.09	39,000.00	0.09	8,400.14	360,471.06	0.12	256,000.00	0.11	104,471.06
Other revenue	<u>353.94</u>	0.00	<u>500.00</u>	0.00	<u>(146.06)</u>	<u>542.62</u>	0.00	<u>3,000.00</u>	0.00	<u>(2,457.38)</u>
				0.00%						
Total operating revenues	<u>52,029,293.58</u>	100.00	<u>43,131,500.00</u>	100.00	<u>8,897,793.58</u>	<u>290,055,682.68</u>	100.00	<u>240,908,000.00</u>	100.00	<u>49,147,682.68</u>
<b>Operating expenses:</b>										
Instant game prizes	30,637,966.74	58.89	25,942,000.00	60.15	4,695,966.74	173,233,662.48	59.72	142,506,000.00	59.15	30,727,662.48
Online game prizes	5,253,394.51	10.10	4,017,000.00	9.31	1,236,394.51	27,778,211.31	9.58	23,536,000.00	9.77	4,242,211.31
Retailer commissions	2,966,693.29	5.70	2,434,000.00	5.64	532,693.29	16,412,258.06	5.66	13,607,000.00	5.65	2,805,258.06
Gaming contract costs	2,500,133.09	4.81	1,953,000.00	4.53	547,133.09	13,928,460.92	4.80	10,908,000.00	4.53	3,020,460.92
Compensation & benefits	467,101.26	0.90	457,000.00	1.06	10,101.26	2,686,238.55	0.93	2,831,000.00	1.18	(144,761.45)
Marketing, advertising & promotions	325,684.72	0.63	558,000.00	1.29	(232,315.28)	3,292,624.76	1.14	3,414,000.00	1.42	(121,375.24)
General and administrative expenses	313,588.66	0.60	262,000.00	0.61	51,588.66	1,451,549.37	0.50	1,548,000.00	0.64	(96,450.63)
Services provided by other agencies	70,300.00	0.14	38,000.00	0.09	32,300.00	421,800.00	0.15	377,000.00	0.16	44,800.00
Legal and professional service	-	-	500.00	0.00	(500.00)	-	0.00	3,000.00	0.00	(3,000.00)
Depreciation	<u>35,895.36</u>	0.07	<u>36,000.00</u>	0.08	<u>(104.64)</u>	<u>215,374.93</u>	0.07	<u>216,000.00</u>	0.09	<u>(625.07)</u>
Total operating expenses	<u>42,570,757.63</u>	81.82	<u>35,697,500.00</u>	82.76	<u>6,873,257.63</u>	<u>239,420,180.38</u>	82.54	<u>198,946,000.00</u>	82.58	<u>40,474,180.38</u>
Operating income	9,458,535.95	18.18	7,434,000.00	17.24	2,024,535.95	50,635,502.30	17.46	41,962,000.00	17.42	8,673,502.30
<b>Non-operating revenue:</b>										
Interest income	<u>25,830.74</u>	0.05	<u>25,000.00</u>	0.06	<u>830.74</u>	<u>271,731.98</u>	0.09	<u>167,000.00</u>	0.07	<u>104,731.98</u>
Income before transfers	<u>\$ 9,484,366.69</u>	18.23	<u>\$ 7,459,000.00</u>	17.29	<u>\$ 2,025,366.69</u>	<u>\$ 50,907,234.28</u>	17.55	<u>\$ 42,129,000.00</u>	17.49	<u>\$ 8,778,234.28</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Net Proceeds Transfer to Ed Trust Computation  
Modified Cash Basis  
For the Six Months Ended December 31, 2021**

	Year to date
<b>Operating revenues:</b>	
Instant ticket (Settlements)	\$ 238,669,525.00
Online ticket sales	50,983,841.00
Retailer application, fidelity and service fees	360,471.06
Other revenue	542.62
	290,014,379.68
 Total operating revenues	 290,014,379.68

<b>Operating expenses:</b>	
Instant game prizes (Settlements)	173,854,935.00
Online game prizes	27,778,211.31
Retailer commissions	16,412,258.06
Gaming contract costs	13,928,460.92
Compensation and benefits	2,686,238.55
Marketing, advertising and promotions	3,292,624.76
General and administrative expenses	1,451,549.37
Services provided by ADHE	265,800.00
Services provided by Legislative Audit Agency	156,000.00
Legal and professional services	0.00
Current year capital asset cost	0.00
	239,826,077.97
 Total operating expenses	 239,826,077.97

Change in net proceeds from operations 50,188,301.71

<b>Non-operating revenue:</b>	
Interest income	271,731.98
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(39,276,312.35)
Less Act 1180 Unclaimed Prizes	(3,798,365.40)
Less current year Bond Reserve Fees	(82,902.48) restricted reserves
Add Bond Funds in excess of \$500,000	see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	0.00
Less current year MUSL Reserves	(29,105.34) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	132,000.00
	132,000.00

**NET PROCEEDS EARNED-Current Month** **\$ 7,405,348.12**  
**-Year to Date** **\$ 46,681,660.47**

	Transfer	Interest	Total
<b>Lottery Scholarship Trust Account</b>	<b>\$ 154,370,219.43</b>	<b>\$ 3,441,274.30</b>	<b>\$ 157,811,493.73</b>
December 2020 fundng - 1/15/21	\$ 5,956,009.67	\$ 14,912.86	\$ 5,970,922.53
January 2021 fundng - 2/15/21	\$ 10,896,695.24	\$ 16,497.08	\$ 10,913,192.32
Transfer to ADHE for FY2021 Spring Funding 2/17/20	\$ (30,000,000.00)	\$ -	\$ (30,000,000.00)
February 2021 funding - 3/15/21	\$ 5,577,047.59	\$ 15,323.36	\$ 5,592,370.95
March 2021 funding - 4/15/21	\$ 8,329,488.02	\$ 12,429.36	\$ 8,341,917.38
April 2021 funding - 5/15/21	\$ 12,285,184.74	\$ 14,753.90	\$ 12,299,938.64
May 2021 funding - 6/15/21	\$ 7,570,133.41	\$ 18,230.96	\$ 7,588,364.37
June 2021 funding - 7/15/21	\$ 15,074,646.71	\$ 26,082.76	\$ 15,100,729.47
July 2021 funding - 8/15/21	\$ 8,309,715.00	\$ 28,849.13	\$ 8,338,564.13
Transfer Workforce Challenge Scholarship Trust Balance 9/1/21	\$ 82,474,411.86	\$ -	\$ 82,474,411.86
August 2021 funding - 9/15/21	\$ 6,712,874.53	\$ 73,729.22	\$ 6,786,603.75
Transfer to ADHE for FY 2022 Fall Funding 9/7/20	\$ (38,000,000.00)	\$ -	\$ (38,000,000.00)
September 2021 funding - 10/15/21	\$ 9,142,317.81	\$ 17,898.41	\$ 9,160,216.22
June 2021 adjustment to funding	\$ (192,215.82)	\$ -	\$ (192,215.82)
Transfers to ADHE for FY 2022 Concurrent & Workforce Funding 10/8/21	\$ (3,000,000.00)	\$ -	\$ (3,000,000.00)
October 2021 funding - 11/15/21	\$ 7,744,993.46	\$ 17,156.95	\$ 7,762,150.41
November 2021 funding - 12/15/21	\$ 7,209,024.86	\$ 19,752.98	\$ 7,228,777.84
December 2021 funding - 1/15/22	\$ 7,385,162.18	\$ 20,185.94	\$ 7,405,348.12

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**December 31, 2021**

	Monthly	Year to Date
Reserve Balance July 1, 2021		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 1,069,444.12	3,798,365.40
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotion or reserves:	1,069,444.12	3,798,365.40
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance December 31, 2021		\$4,798,365.40

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2021**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2021</b>	<b>FY 2022 Total</b>
Government Supply Services	Office Furniture/Supplies	CMBE	\$ 184.31	\$ 1,558.36
A-Absolute Moving & Hauling	Moving Office Furniture	CMBE	\$ 2,888.06	\$ 3,264.77
<b>Totals</b>			<b>\$ 3,072.37</b>	<b>\$ 4,823.13</b>

**INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2021**

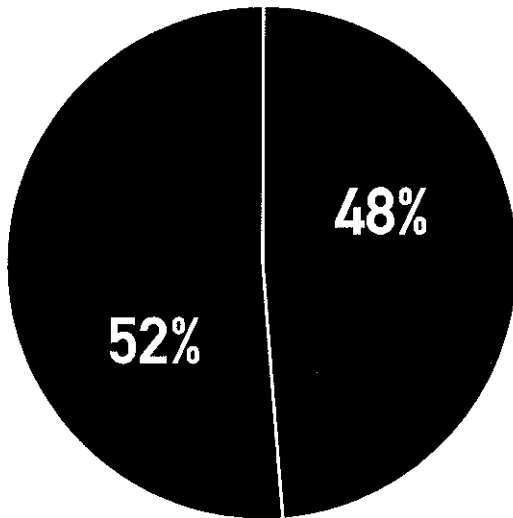
<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2021</b>	<b>FY 2022 Total</b>
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 74,327.52	\$ 273,304.67
<b>Totals</b>			<b>\$ 74,327.52</b>	<b>\$ 273,304.67</b>

**SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2021**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2021</b>	<b>FY 2022 Total</b>
Expedited Transportation Service	Transportation Services	DBE	\$ 3,948.58	\$ 28,559.55
Pure Cleaning Services	Janitorial Servies	MBE	\$ -	\$ 7,357.56
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 46,977.01	\$ 304,744.67
<b>Totals</b>			<b>\$ 50,925.59</b>	<b>\$ 340,661.78</b>

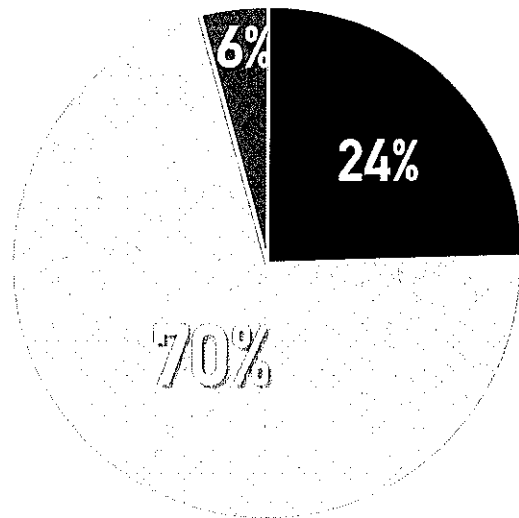
**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
DECEMBER 2021**

**GENDER**



- FEMALE
- MALE

**RACE**



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ **TOTAL NUMBER OF EMPLOYEES AS OF DECEMBER 2021: 66** ▼

**GENDER**

Females - **34**  
Males - **32**

**RACE**

Black - **16** ----- Female - **9** Male - **7**  
Caucasian - **46** ----- Female - **24** Male - **22**  
Other - **4** ----- Female - **1** Male - **3**

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Internal Auditor Report  
December 1 through December 31, 2021**

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of December 2021.



**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**December 2021**

Sales for the following instant game began December 14, 2021. No ending date has been determined for this game.

**\$10 \$50 or \$100! 2022 Edition**

There were no new Fast Play games that started sales in December 2021.