



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

January 10, 2019

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2018. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Bishop Woosley".

Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

January 10, 2019

The Honorable Keith Ingram, Chair  
The Honorable Chris Richey, Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall, Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Gentlemen:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2018. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Bishop Woosley".

Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
December 1 through December 31, 2018**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of December 2018.

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Debt Set-Off and Retailer Losses  
December 2018**

**1. Debt Set-Off Collections:**

a.	Arkansas Department of Finance and Administration	\$7,088.03
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$0.00</u>
	Total Debt Set-Off:	\$7,088.03

**2. Retailer Losses: \$0.00**

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**December 1 through December 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$9,556.50	\$7,303.00	\$10,921.00	\$476,658.00	\$2,604.00	\$21,867.00	\$6,965.00	\$22,138.00	\$558,012.50
ASHLEY	\$14,483.00	\$13,717.00	\$6,576.00	\$143,400.00	\$1,042.00	\$9,515.00	\$2,729.00	\$11,946.00	\$203,408.00
BAXTER	\$2,786.00	\$1,589.00	\$10,716.00	\$399,133.00	\$5,928.00	\$35,363.00	\$17,437.00	\$35,355.00	\$508,307.00
BENTON	\$8,121.50	\$3,505.50	\$22,747.00	\$1,183,726.00	\$14,910.00	\$144,887.00	\$31,921.00	\$143,139.00	\$1,552,957.00
BOONE	\$2,414.00	\$1,678.00	\$27,239.00	\$496,309.00	\$2,086.00	\$26,775.00	\$7,460.00	\$26,352.00	\$590,313.00
BRADLEY	\$1,603.50	\$2,684.50	\$3,530.00	\$156,957.00	\$862.00	\$5,156.00	\$2,043.00	\$5,929.00	\$178,765.00
CALHOUN	\$4,471.50	\$985.50	\$3,890.00	\$54,600.00	\$338.00	\$2,145.00	\$677.00	\$2,392.00	\$69,499.00
CARROLL	\$433.00	\$517.50	\$4,697.00	\$236,851.00	\$1,598.00	\$15,908.00	\$5,108.00	\$16,220.00	\$281,332.50
CHICOT	\$8,201.50	\$6,802.00	\$2,630.00	\$196,800.00	\$4,588.00	\$47,346.00	\$8,823.00	\$51,070.00	\$326,260.50
CLARK	\$2,220.00	\$1,518.50	\$21,428.00	\$362,307.00	\$1,418.00	\$17,579.00	\$5,796.00	\$16,963.00	\$429,229.50
CLAY	\$115.50	\$89.00	\$2,554.00	\$115,785.00	\$556.00	\$5,613.00	\$1,948.00	\$5,712.00	\$132,372.50
CLEBURNE	\$2,197.50	\$273.00	\$16,966.00	\$302,198.00	\$2,510.00	\$23,578.00	\$11,807.00	\$23,532.00	\$383,061.50
CLEVELAND	\$357.50	\$944.50	\$997.00	\$64,500.00	\$750.00	\$2,165.00	\$1,280.00	\$2,652.00	\$73,646.00
COLUMBIA	\$14,087.50	\$7,428.50	\$12,643.00	\$290,220.00	\$2,908.00	\$11,497.00	\$4,189.00	\$13,867.00	\$356,840.00
CONWAY	\$5,066.00	\$2,427.50	\$12,438.00	\$456,267.00	\$1,834.00	\$21,600.00	\$9,026.00	\$22,373.00	\$531,031.50
CRAIGHEAD	\$13,230.00	\$6,676.00	\$42,139.00	\$1,650,754.00	\$5,920.00	\$67,574.00	\$23,003.00	\$70,152.00	\$1,879,448.00
CRAWFORD	\$1,507.00	\$747.50	\$7,988.00	\$354,762.00	\$3,276.00	\$38,621.00	\$14,987.00	\$40,351.00	\$462,239.50
CRITTENDEN	\$19,675.00	\$12,709.50	\$12,766.00	\$591,153.00	\$5,486.00	\$54,733.00	\$13,162.00	\$60,930.00	\$770,614.50
CROSS	\$4,297.00	\$3,206.50	\$7,013.00	\$243,945.00	\$1,020.00	\$10,619.00	\$3,438.00	\$10,913.00	\$284,451.50
DALLAS	\$1,567.50	\$900.00	\$4,069.00	\$157,961.00	\$652.00	\$6,221.00	\$2,691.00	\$6,684.00	\$180,745.50
DESHA	\$2,105.00	\$1,804.00	\$2,364.00	\$200,889.00	\$1,122.00	\$12,157.00	\$5,477.00	\$12,825.00	\$238,743.00
DREW	\$2,582.00	\$1,649.00	\$7,291.00	\$241,500.00	\$1,996.00	\$15,454.00	\$4,036.00	\$15,720.00	\$290,228.00
FAULKNER	\$11,700.00	\$5,441.50	\$63,061.00	\$1,247,695.00	\$8,906.00	\$86,284.00	\$37,125.00	\$88,327.00	\$1,548,539.50
FRANKLIN	\$465.00	\$137.00	\$8,067.00	\$192,779.00	\$2,640.00	\$13,675.00	\$4,193.00	\$13,449.00	\$235,405.00
FULTON	\$289.50	\$265.00	\$3,945.00	\$77,311.00	\$540.00	\$3,892.00	\$1,730.00	\$4,358.00	\$92,330.50
GARLAND	\$9,027.50	\$5,013.50	\$30,117.00	\$982,766.00	\$11,406.00	\$105,920.00	\$51,057.00	\$100,944.00	\$1,296,251.00
GRANT	\$726.50	\$193.00	\$9,966.00	\$156,315.00	\$1,234.00	\$11,749.00	\$4,964.00	\$12,113.00	\$197,260.50
GREENE	\$1,688.00	\$527.00	\$23,989.00	\$653,228.00	\$3,220.00	\$31,025.00	\$10,224.00	\$31,748.00	\$755,649.00
HEMPSTEAD	\$42,915.50	\$12,592.50	\$14,884.00	\$348,008.00	\$1,510.00	\$13,268.00	\$3,985.00	\$12,915.00	\$450,078.00
HOT SPRING	\$1,852.00	\$568.50	\$12,833.00	\$337,411.00	\$2,392.00	\$21,488.00	\$8,670.00	\$20,668.00	\$405,882.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
December 1 through December 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$20,058.00	\$7,908.00	\$6,163.00	\$222,655.00	\$1,176.00	\$8,174.00	\$3,034.00	\$7,936.00	\$277,104.00
INDEPENDENCE	\$2,990.50	\$1,404.50	\$38,538.00	\$634,482.00	\$2,576.00	\$30,721.00	\$12,804.00	\$30,859.00	\$754,375.00
IZARD	\$170.00	\$47.00	\$6,073.00	\$82,735.00	\$556.00	\$7,021.00	\$3,559.00	\$6,947.00	\$107,108.00
JACKSON	\$13,738.50	\$7,083.00	\$20,218.00	\$338,796.00	\$1,762.00	\$13,349.00	\$7,079.00	\$13,574.00	\$415,599.50
JEFFERSON	\$44,134.00	\$31,788.50	\$38,365.00	\$1,505,875.00	\$9,890.00	\$65,159.00	\$28,791.00	\$68,610.00	\$1,792,612.50
JOHNSON	\$615.00	\$576.50	\$5,978.00	\$250,245.00	\$1,616.00	\$14,607.00	\$5,734.00	\$15,767.00	\$295,138.50
LAFAYETTE	\$6,364.00	\$1,955.00	\$4,590.00	\$71,253.00	\$754.00	\$3,101.00	\$812.00	\$3,319.00	\$92,148.00
LAWRENCE	\$989.00	\$562.00	\$11,707.00	\$258,165.00	\$912.00	\$10,861.00	\$3,211.00	\$11,374.00	\$297,781.00
LEE	\$2,082.50	\$6,429.00	\$2,656.00	\$70,922.00	\$474.00	\$4,235.00	\$1,097.00	\$3,906.00	\$91,801.50
LINCOLN	\$199.50	\$308.00	\$3,761.00	\$101,400.00	\$856.00	\$6,827.00	\$2,821.00	\$6,027.00	\$122,199.50
LITTLE RIVER	\$4,208.50	\$3,177.00	\$2,671.00	\$100,186.00	\$668.00	\$8,010.00	\$1,636.00	\$6,829.00	\$127,385.50
LOGAN	\$1,105.50	\$291.00	\$6,547.00	\$211,421.00	\$1,584.00	\$14,257.00	\$4,657.00	\$16,000.00	\$255,862.50
LONOKE	\$11,072.50	\$5,135.00	\$27,578.00	\$964,200.00	\$6,530.00	\$62,815.00	\$24,828.00	\$64,149.00	\$1,166,307.50
MADISON	\$5.50	\$63.50	\$300.00	\$75,180.00	\$644.00	\$7,462.00	\$1,934.00	\$7,864.00	\$93,453.00
MARION	\$3,349.50	\$960.00	\$11,103.00	\$195,464.00	\$2,276.00	\$11,827.00	\$6,942.00	\$11,676.00	\$243,597.50
MILLER	\$23,408.00	\$9,621.00	\$17,642.00	\$538,102.00	\$4,250.00	\$25,510.00	\$7,016.00	\$24,713.00	\$650,262.00
MISSISSIPPI	\$41,726.50	\$18,599.50	\$16,602.00	\$615,448.00	\$1,738.00	\$24,271.00	\$6,193.00	\$25,027.00	\$749,605.00
MONROE	\$2,778.00	\$1,800.50	\$4,954.00	\$162,451.00	\$510.00	\$9,869.00	\$3,613.00	\$9,908.00	\$195,883.50
MONTGOMERY	\$30.50	\$149.00	\$2,705.00	\$20,277.00	\$264.00	\$3,697.00	\$1,115.00	\$3,161.00	\$31,398.50
NEVADA	\$1,718.50	\$1,543.00	\$3,803.00	\$199,066.00	\$940.00	\$6,476.00	\$1,910.00	\$6,474.00	\$221,930.50
NEWTON	\$100.50	\$7.00	\$4,665.00	\$54,092.00	\$364.00	\$3,130.00	\$1,263.00	\$2,795.00	\$66,416.50
OUACHITA	\$12,247.00	\$4,987.00	\$27,679.00	\$579,408.00	\$1,860.00	\$18,218.00	\$7,093.00	\$19,851.00	\$671,343.00
PERRY	\$572.00	\$332.50	\$3,579.00	\$105,550.00	\$446.00	\$6,263.00	\$2,102.00	\$5,841.00	\$124,685.50
PHILLIPS	\$8,021.00	\$4,655.50	\$6,136.00	\$212,875.00	\$2,682.00	\$27,822.00	\$6,145.00	\$28,675.00	\$297,011.50
PIKE	\$269.00	\$81.00	\$12,202.00	\$137,968.00	\$996.00	\$7,801.00	\$3,426.00	\$7,463.00	\$170,206.00
POINSETT	\$7,657.00	\$1,454.00	\$15,314.00	\$535,201.00	\$1,364.00	\$16,919.00	\$7,114.00	\$18,533.00	\$603,556.00
POLK	\$991.00	\$19.00	\$5,109.00	\$124,446.00	\$1,158.00	\$13,115.00	\$4,830.00	\$13,972.00	\$163,640.00
POPE	\$5,621.00	\$2,307.00	\$17,666.00	\$827,281.00	\$5,236.00	\$51,574.00	\$20,941.00	\$51,472.00	\$982,098.00
PRAIRIE	\$3,603.00	\$1,773.00	\$6,137.00	\$203,943.00	\$420.00	\$8,151.00	\$2,277.00	\$7,914.00	\$234,218.00
PULASKI	\$106,503.50	\$89,148.50	\$208,438.00	\$6,599,155.00	\$52,576.00	\$404,275.00	\$164,073.00	\$400,781.00	\$8,024,950.00
RANDOLPH	\$151.50	\$445.00	\$5,572.00	\$141,205.00	\$1,406.00	\$8,947.00	\$2,567.00	\$9,243.00	\$169,536.50

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
December 1 through December 31, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$18,821.50	\$12,560.50	\$9,412.00	\$317,787.00	\$2,260.00	\$18,581.00	\$4,766.00	\$19,141.00	\$403,329.00
SALINE	\$10,510.50	\$6,556.50	\$132,061.00	\$1,141,943.00	\$11,858.00	\$88,608.00	\$38,871.00	\$87,033.00	\$1,517,441.00
SCOTT	\$80.00	\$12.50	\$3,940.00	\$87,842.00	\$530.00	\$6,556.00	\$1,843.00	\$7,221.00	\$108,024.50
SEARCY	\$92.50	\$371.00	\$1,451.00	\$88,853.00	\$710.00	\$5,223.00	\$1,848.00	\$5,397.00	\$103,945.50
SEBASTIAN	\$13,003.50	\$5,505.00	\$18,107.00	\$869,570.00	\$9,862.00	\$100,935.00	\$34,410.00	\$103,650.00	\$1,155,042.50
SEVIER	\$817.50	\$774.50	\$1,155.00	\$124,997.00	\$1,058.00	\$8,132.00	\$1,601.00	\$7,723.00	\$146,258.00
SHARP	\$601.50	\$356.50	\$9,963.00	\$252,467.00	\$1,318.00	\$13,697.00	\$5,831.00	\$14,201.00	\$298,435.00
STONE	\$891.00	\$61.00	\$4,969.00	\$114,540.00	\$1,044.00	\$8,080.00	\$4,010.00	\$8,158.00	\$141,753.00
UNION	\$52,813.00	\$26,116.50	\$25,784.00	\$840,617.00	\$3,954.00	\$30,854.00	\$10,058.00	\$34,848.00	\$1,025,044.50
VAN BUREN	\$846.50	\$448.00	\$4,343.00	\$155,509.00	\$974.00	\$12,190.00	\$4,102.00	\$11,590.00	\$190,002.50
WASHINGTON	\$10,525.00	\$5,228.00	\$21,068.00	\$1,411,558.00	\$14,414.00	\$142,177.00	\$40,539.00	\$144,832.00	\$1,790,341.00
WHITE	\$5,063.50	\$4,123.50	\$43,682.00	\$1,078,582.00	\$5,982.00	\$55,935.00	\$25,186.00	\$54,316.00	\$1,272,870.00
WOODRUFF	\$2,654.00	\$2,726.50	\$922.00	\$130,224.00	\$670.00	\$5,554.00	\$1,942.00	\$5,929.00	\$150,621.50
YELL	\$937.00	\$44.00	\$12,692.00	\$260,207.00	\$1,124.00	\$12,868.00	\$6,256.00	\$12,461.00	\$306,589.00
<b>GRAND TOTALS</b>	\$633,879.50 <b>*Cash 3</b>	\$373,388.00 <b>*Cash 4</b>	\$1,244,464.00 <b>*Fast Play</b>	\$35,386,331.00 <b>*Instant Settlements</b>	\$259,494.00 <b>*Lucky for Life</b>	\$2,297,528.00 <b>*Mega Millions</b>	\$837,831.00 <b>*Natural State Jackpot</b>	\$2,328,897.00 <b>*Powerball</b>	\$43,361,812.50 <b>*Total Sales</b>

\*Estimates

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
December 2018**

There were 1,922 active retailers as of December 31, 2018.



**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Net Position**  
**December 31, 2018**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 6,327,152.68
Restricted assets:	
Cash and cash equivalents	79,735,799.66
Accounts receivable	16,457,237.06
Prepaid items	95,403.48
Total current assets	<u>102,615,592.88</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	20,775,783.33
Deposits with Multi-State Lottery Association	2,616,782.87
Capital assets (Net of accumulated depreciation)	391,476.30
Total non-current assets	<u>23,784,042.50</u>
Total assets	126,399,635.38
<b>Deferred outflows of resources:</b>	
Related to pension	<u>1,671,766.67</u>
Total assets and deferred outflows of resources	<u>\$ 128,071,402.05</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 622,082.29
Prizes payable	21,215,382.86
Accrued and other liabilities	3,853,716.48
Due to other funds of the State	737,387.59
Due to Education Trust Account	36,995,518.13
Due to Workforce Challenge Trust Account	38,099,665.97
Compensated absences	327,066.61
OPEB Obligation	105,120.06
Unearned revenue	622,488.65
Total current liabilities	<u>102,578,428.64</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	3,468,545.99
Net pension liability	5,110,275.00
Total long-term liabilities	<u>8,578,820.99</u>
Total liabilities	111,157,249.63
<b>Deferred inflows of resources:</b>	
Related to pension	466,356.00
Related to OPEB	147,211.58
Total deferred inflows of resources	<u>613,567.58</u>
Total liabilities and deferred inflows of resources	<u>111,770,817.21</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	391,476.30
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer fidelity reserve	197,723.27
Retailer bond reserve	678,060.06
Deposits with Multi-State Lottery Association	2,616,782.87
Unclaimed prizes reserve	4,540,615.56
Unrestricted (deficit)	<u>(12,124,073.22)</u>
Total net position	<u>16,300,584.84</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 128,071,402.05</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For Six Months Ended December 31, 2018**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 38,111,988.00	\$ 198,617,512.00
Online ticket sales	7,687,483.50	60,073,144.00
Retailer application, fidelity, bond and service fees	59,793.54	399,352.70
Other revenue	<u>377.69</u>	<u>377.69</u>
Total operating revenues	<u>45,859,642.73</u>	<u>259,090,386.39</u>
<b>Operating expenses:</b>		
Instant game prizes	27,931,219.41	142,307,954.35
Online game prizes	4,097,399.39	31,280,590.24
Retailer commissions	2,613,408.39	14,547,291.83
Gaming contract costs	1,856,326.95	12,957,589.18
Compensation and benefits	401,606.35	2,529,179.15
Marketing, advertising and promotions	642,117.49	4,515,460.50
General and administrative expenses	439,153.64	2,736,046.86
Services provided by Arkansas Department of Higher Education	38,000.00	227,000.00
Services provided by Arkansas Legislative Audit	23,333.00	139,998.00
Legal and professional services	0.00	667.23
Depreciation	<u>10,470.94</u>	<u>58,166.96</u>
Total operating expenses	<u>38,053,035.56</u>	<u>211,299,944.30</u>
Operating income (1)	7,806,607.17	47,790,442.09
<b>Non-operating revenue:</b>		
Interest income	<u>225,577.88</u>	<u>1,180,688.59</u>
Income before transfers	8,032,185.05	48,971,130.68
<b>Transfers to:</b>		
Education Trust Account (2)	<u>(6,650,791.54)</u>	<u>(43,757,320.81)</u>
Change in net position	<u>\$ 1,381,393.51</u>	5,213,809.87
Total net position - beginning		11,086,774.97
Total net position - ending		<u>\$ 16,300,584.84</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses Budget Comparisons**  
**For Six Months Ended December 31, 2018**

	<b>CM Actual</b>	<b>%</b>	<b>CM Budget</b>	<b>%</b>	<b>CM Variance</b>	<b>YTD Actual</b>	<b>%</b>	<b>YTD Budget</b>	<b>%</b>	<b>YTD Variance</b>
<b>Operating revenues:</b>										
Instant games	\$ 38,111,988.00	83.11	\$ 33,733,000.00	82.33	\$ 4,378,988.00	\$ 198,617,512.00	76.66	\$ 191,420,000.00	82.08	\$ 7,197,512.00
Online games	7,687,483.50	16.76	7,177,000.00	17.52	510,483.50	60,073,144.00	23.19	41,346,000.00	17.73	18,727,144.00
Retailer fees	59,793.54	0.13	60,000.00	0.15	(206.46)	399,352.70	0.15	441,000.00	0.19	(41,647.30)
Other revenue	<u>377.69</u>	0.00	<u>1,000.00</u>	0.00	<u>(622.31)</u>	<u>377.69</u>	0.00	<u>6,000.00</u>	0.00	<u>(5,622.31)</u>
				0.00%						
Total operating revenues	<u>45,859,642.73</u>	100.00	<u>40,971,000.00</u>	100.00	<u>4,888,642.73</u>	<u>259,090,386.39</u>	100.00	<u>233,213,000.00</u>	100.00	<u>25,877,386.39</u>
<b>Operating expenses:</b>										
Instant game prizes	27,931,219.41	60.91	24,177,000.00	59.01	3,754,219.41	142,307,954.35	54.93	137,066,000.00	58.77	5,241,954.35
Online game prizes	4,097,399.39	8.93	3,851,000.00	9.40	246,399.39	31,280,590.24	12.07	22,173,000.00	9.51	9,107,590.24
Retailer commissions	2,613,408.39	5.70	2,307,000.00	5.63	306,408.39	14,547,291.83	5.61	13,132,000.00	5.63	1,415,291.83
Gaming contract costs	1,856,326.95	4.05	1,687,000.00	4.12	169,326.95	12,957,589.18	5.00	12,223,000.00	5.24	734,589.18
Compensation & benefits	401,606.35	0.88	429,000.00	1.05	(27,393.65)	2,529,179.15	0.98	2,694,000.00	1.16	(164,820.85)
Marketing, advertising & promotions	642,117.49	1.40	686,000.00	1.67	(43,882.51)	4,515,460.50	1.74	3,816,000.00	1.64	699,460.50
General and administrative expenses	439,153.64	0.96	382,000.00	0.93	57,153.64	2,736,046.86	1.06	2,224,000.00	0.95	512,046.86
Services provided by other agencies	61,333.00	0.13	38,000.00	0.09	23,333.00	366,998.00	0.14	357,000.00	0.15	9,998.00
Legal and professional service	-	-	500.00	0.00	(500.00)	667.23	0.00	3,000.00	0.00	(2,332.77)
Depreciation	<u>10,470.94</u>	0.02	<u>17,000.00</u>	0.04	<u>(6,529.06)</u>	<u>58,166.96</u>	0.02	<u>90,000.00</u>	0.04	<u>(31,833.04)</u>
Total operating expenses	<u>38,053,035.56</u>	82.98	<u>33,574,500.00</u>	81.95	<u>4,478,535.56</u>	<u>211,299,944.30</u>	81.55	<u>193,778,000.00</u>	83.09	<u>17,521,944.30</u>
Operating income	7,806,607.17	17.02	7,396,500.00	18.05	410,107.17	47,790,442.09	18.45	39,435,000.00	16.91	8,355,442.09
<b>Non-operating revenue:</b>										
Interest income	<u>225,577.88</u>	0.49	<u>101,000.00</u>	0.25	<u>124,577.88</u>	<u>1,180,688.59</u>	0.46	<u>743,000.00</u>	0.32	<u>437,688.59</u>
Income before transfers	<u>\$ 8,032,185.05</u>	17.51	<u>\$ 7,497,500.00</u>	18.30	<u>\$ 534,685.05</u>	<u>\$ 48,971,130.68</u>	18.90	<u>\$ 40,178,000.00</u>	17.23	<u>\$ 8,793,130.68</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Net Proceeds Transfer to Ed Trust Computation  
Modified Cash Basis  
For Six Months Ended December 31, 2018**

	Year to date
<b>Operating revenues:</b>	
Instant ticket (Settlements)	\$ 195,275,402.00
Online ticket sales	60,073,144.00
Retailer application, fidelity and service fees	399,352.70
Other revenue	<u>377.69</u>
<b>Total operating revenues</b>	<u>255,748,276.39</u>
<b>Operating expenses:</b>	
Instant game prizes (Settlements)	140,091,343.00
Online game prizes	31,280,590.24
Retailer commissions	14,547,291.83
Gaming contract costs	12,957,589.18
Compensation and benefits	2,529,179.15
Marketing, advertising and promotions	4,515,460.50
General and administrative expenses	2,736,046.86
Services provided by ADHE	227,000.00
Services provided by Legislative Audit Agency	139,998.00
Legal and professional services	667.23
Current year capital asset cost	<u>104,548.53</u>
<b>Total operating expenses</b>	<u>209,129,714.52</u>
<b>Change in net proceeds from operations</b>	<b>46,618,561.87</b>
<b>Non-operating revenue:</b>	
Interest income	1,180,688.59
Other non-operating income	0.00
EDUCATION TRUST FUNDING-Current Year	(37,106,529.27)
Less Act 1180 Unclaimed Prizes	(3,540,615.56)
Less current year Fidelity Reserve Fees	(15,209.14) restricted reserves
Less current year Bond Reserve Fees	(103,975.00) restricted reserves
Add back Write Off Retailer Bad Debt	9,080.60
Less current year MUSL Reserves	(451,210.55) see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>60,000.00</u>

**NET PROCEEDS EARNED-Current Month** **\$ 6,650,791.54**

	Transfer	Interest	Total
<b>Academic Challenge Scholarship Trust</b>	<b>\$ 34,958,641.62</b>	<b>\$ 2,036,876.51</b>	<b>\$ 36,995,518.13</b>
July 2017 funding - 8/15/17	\$ 6,610,939.69	\$ 50,823.30	\$ 6,661,762.99
August 2017 funding - 9/15/17	\$ 8,850,323.23	\$ 62,418.31	\$ 8,912,741.54
September 2017 funding - 10/15/17	\$ 6,688,470.75	\$ 66,863.18	\$ 6,755,333.93
Transfer from ADHE (final 2017 Adj) -10/15/17	\$ (120,270.21)	\$ -	\$ (120,270.21)
Transfer to ADHE 10/6/17	\$ (35,000,000.00)	\$ -	\$ (35,000,000.00)
October 2017 funding - 11/15/17	\$ 5,619,710.41	\$ 47,595.33	\$ 5,667,305.74
Transfer to ADHE 11/21/17	\$ (3,500,000.00)	\$ -	\$ (3,500,000.00)
November 2017 funding - 12/15/17	\$ 6,648,202.58	\$ 43,025.42	\$ 6,691,228.00
Transfer to Workforce Challenge Trust 12/1/17	\$ (14,157,060.23)	\$ -	\$ (14,157,060.23)
December 2017 funding - 1/15/18	\$ 6,555,192.25	\$ 28,163.52	\$ 6,583,355.77
January 2018 funding - 2/15/18	\$ 8,181,641.65	\$ 49,219.69	\$ 8,230,861.34
Transfer to ADHE 2/9/18	\$ (30,000,000.00)	\$ -	\$ (30,000,000.00)
February 2018 funding - 3/15/18	\$ 5,923,173.53	\$ 24,473.97	\$ 5,947,647.50
March 2018 funding - 4/15/18	\$ 7,920,841.38	\$ 24,728.64	\$ 7,945,570.02
Transfer to ADHE 4/9/18	\$ (15,000,000.00)	\$ -	\$ (15,000,000.00)
April 2018 funding - 5/15/18	\$ 7,171,153.54	\$ 21,843.56	\$ 7,192,997.10
May 2018 funding - 6/15/18	\$ 8,010,337.20	\$ 27,287.60	\$ 8,037,624.80
June 2018 funding - 7/15/18	\$ 13,323,691.32	\$ 40,921.32	\$ 13,364,612.64
July 2018 funding - 8/15/18	\$ 4,998,834.07	\$ 67,794.66	\$ 5,066,628.73
Aug 2018 funding - 9/15/18	\$ 6,094,406.73	\$ 81,591.67	\$ 6,175,998.40
Sept 2018 funding - 10/15/18	\$ 7,699,685.71	\$ 83,765.11	\$ 7,783,450.82
Transfer from ADHE (final 2018 Adj) -10/10/18	\$ (146,112.01)	\$ -	\$ (146,112.01)
Transfer to ADHE 10/10/18	\$ (35,000,000.00)	\$ -	\$ (35,000,000.00)
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ (8,344,929.36)	\$ -	\$ (8,344,929.36)
Oct 2018 funding - 11/15/18	\$ 11,195,441.29	\$ 63,599.02	\$ 11,259,040.31
Transfer to ADHE 11/30/18	\$ (3,000,000.00)	\$ -	\$ (3,000,000.00)
Nov 2018 funding - 12/15/18	\$ 6,774,214.21	\$ 47,196.80	\$ 6,821,411.01
Dec 2018 funding - 1/15/19	\$ 6,589,040.01	\$ 61,751.53	\$ 6,650,791.54
<b>Workforce Challenge Scholarship Trust</b>	<b>\$ 38,099,665.97</b>	<b>\$ -</b>	<b>\$ 38,099,665.97</b>
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ -	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ -	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ -	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ -	\$ 8,344,929.36
Transfer to ADHE for 2018 fall funding 11/7/18	\$ (1,000,000.00)	\$ -	\$ (1,000,000.00)

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**December 31, 2018**

	Monthly	Year to Date
Reserve Balance July 1, 2018		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 80,159.00	3,540,615.56
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	80,159.00	3,540,615.56
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
 Reserve Balance December 31, 2018		 \$4,540,615.56

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2018</b>	<b>FY 2019 Total</b>
Allegra Print & Imaging	Advertising/Public Relations	FOB		\$5,074.77
Goddess Products	Office Furniture/Supplies	CMBE	\$298.81	\$1,324.81
Government Supply Services	Office Furniture/Supplies	MBE	\$275.58	\$5,192.89
Party Prints	Advertising/Public Relations	CMBE		\$1,798.50
Trivia Marketing	Advertising/Public Relations	WBE		\$11,990.00
<b>Totals</b>			<b>\$574.39</b>	<b>\$25,380.97</b>

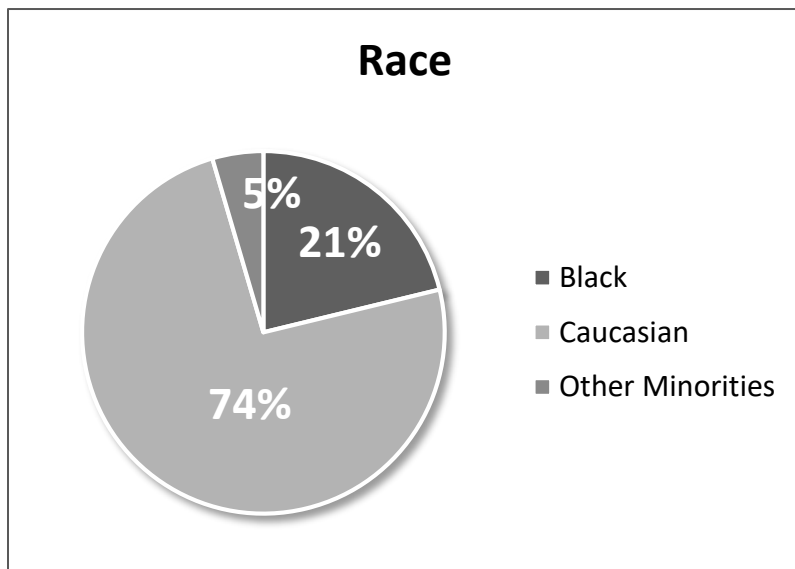
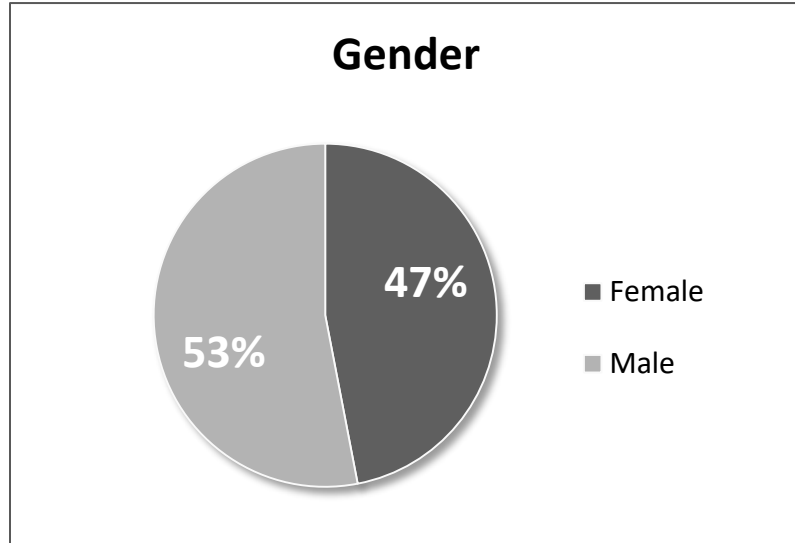
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2018</b>	<b>FY 2019 Total</b>
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$8,462.00	\$55,003.00
<b>Totals</b>				<b>\$55,003.00</b>

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
December 1 through December 31, 2018**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>December 2018</b>	<b>FY 2019 Total</b>
Expedited Transportation Services	Transportation Services	DBE	\$4,600.00	\$20,128.80
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$44,006.60	\$373,723.48
Premier Staffing	Employment Agency	MBE		\$6,198.69
Pure Cleaning Services	Janitorial Services	MBE	\$436.00	\$3,052.00
<b>Totals</b>				<b>\$403,102.97</b>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Demographics – December 2018**



**Total Number of Employees as of December 2018: 66**

**Gender:**

Females – 31  
Males – 35

**Race:**

Black– 14  
Caucasian – 49  
Other – 3

Female -- 8	Male - 6
Female -- 23	Male -- 26
Female -- 0	Male -- 3

**Department of Finance and Administration  
Office of the Arkansas Lottery – Internal Audit  
Arkansas Legislative Council – Lottery Oversight Subcommittee Monthly Report**

No issues or problems resulting from internal audits have been reported for the reporting period.



**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**December 2018**

Sales for the following instant games began December 4, 2018. No ending dates have been determined for these games.

**\$1 BLACKJACK**

**\$3 Bingo Extra**

**\$5 Cash Multiplier**

**\$10 \$50 or \$100!**

**\$20 Ultimate Millions**

Sales for the following instant games began December 31, 2018. No ending dates have been determined for these games.

**\$1 Hit \$100!**

**\$2 Hit \$200!**

**\$5 Hit \$500!**

**\$10 Hit \$5,000!**

Sales for the following Fast Play games began December 3, 2018. No ending dates have been determined for this game.

**\$1 Bingo**

**\$2 Snowflake Melt**