



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

May 10, 2021

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of April 2021. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority-and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority-and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric Hagler
Director

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration



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**Department of Finance
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May 10, 2021

The Honorable Joyce Elliot, Co-Chair
The Honorable Laurie Rushing, Co-Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Rushing:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of April 2021. The reports contain the following information:

1. Contracts Awarded
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Respectfully submitted,

J. Eric Hagler
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cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
April 1 through April 30, 2021**

There were no term contracts entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of April 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
April 30, 2021**

1. Debt Set-Off Collections:

a. Arkansas Department of Finance and Administration	\$ 7,482.96
b. Arkansas Office of Child Support Enforcement - Child Support	\$ 1,000.00
Total Debt Set-Off:	\$ 8,482.96

2. Retailer Losses: \$0.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
April 1 through April 30, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
ARKANSAS	\$21,801.00	\$11,770.50	\$17,685.00	\$686,037.00	\$2,204.00	\$15,450.00	\$8,397.00	\$13,103.00	\$776,447.50
ASHLEY	\$18,004.00	\$17,389.50	\$10,531.00	\$268,112.00	\$1,712.00	\$7,760.00	\$4,407.00	\$9,071.00	\$336,986.50
BAXTER	\$5,324.50	\$2,271.50	\$19,633.00	\$670,585.00	\$6,216.00	\$24,978.00	\$19,430.00	\$23,108.00	\$771,546.00
BENTON	\$10,208.50	\$4,326.50	\$29,733.00	\$1,864,679.00	\$14,762.00	\$120,587.00	\$47,484.00	\$96,513.00	\$2,188,293.00
BOONE	\$2,705.50	\$2,584.50	\$51,510.00	\$761,638.00	\$2,020.00	\$18,311.00	\$8,970.00	\$16,630.00	\$864,369.00
BRADLEY	\$3,557.50	\$5,517.50	\$3,287.00	\$306,933.00	\$1,046.00	\$5,119.00	\$3,079.00	\$4,413.00	\$332,952.00
CALHOUN	\$4,058.50	\$1,033.00	\$4,282.00	\$92,479.00	\$428.00	\$1,225.00	\$831.00	\$1,186.00	\$105,522.50
CARROLL	\$1,306.00	\$845.00	\$23,568.00	\$405,449.00	\$1,788.00	\$12,091.00	\$6,126.00	\$11,791.00	\$462,964.00
CHICOT	\$9,285.50	\$3,999.00	\$10,373.00	\$313,575.00	\$2,982.00	\$11,541.00	\$6,771.00	\$11,116.00	\$369,642.50
CLARK	\$6,121.50	\$2,127.00	\$28,553.00	\$572,385.00	\$1,640.00	\$14,246.00	\$7,757.00	\$11,847.00	\$644,676.50
CLAY	\$1,522.00	\$69.50	\$8,681.00	\$193,043.00	\$788.00	\$3,512.00	\$2,838.00	\$3,380.00	\$213,833.50
CLEBURNE	\$2,815.50	\$844.00	\$36,273.00	\$489,266.00	\$3,554.00	\$17,628.00	\$17,692.00	\$15,768.00	\$583,840.50
CLEVELAND	\$626.00	\$244.00	\$3,158.00	\$107,518.00	\$1,164.00	\$1,712.00	\$970.00	\$1,642.00	\$117,034.00
COLUMBIA	\$21,822.00	\$12,499.00	\$14,086.00	\$660,224.00	\$3,006.00	\$9,416.00	\$8,629.00	\$8,812.00	\$738,494.00
CONWAY	\$9,173.00	\$2,655.00	\$26,855.00	\$665,842.00	\$2,080.00	\$17,385.00	\$15,280.00	\$14,496.00	\$753,766.00
CRAIGHEAD	\$21,985.50	\$9,924.50	\$60,225.00	\$2,576,290.00	\$6,982.00	\$54,347.00	\$33,082.00	\$46,621.00	\$2,809,457.00
CRAWFORD	\$1,991.50	\$842.50	\$14,776.00	\$589,344.00	\$3,798.00	\$29,364.00	\$17,120.00	\$25,234.00	\$682,470.00
CRITTENDEN	\$27,346.00	\$18,448.50	\$17,510.00	\$1,130,803.00	\$5,826.00	\$41,849.00	\$18,574.00	\$39,700.00	\$1,300,056.50
CROSS	\$7,255.50	\$3,426.00	\$13,875.00	\$489,777.00	\$1,134.00	\$7,811.00	\$7,102.00	\$6,816.00	\$537,196.50
DALLAS	\$3,207.00	\$1,594.50	\$5,374.00	\$339,000.00	\$416.00	\$4,003.00	\$3,110.00	\$3,654.00	\$360,358.50
DESHA	\$3,320.50	\$1,632.00	\$9,367.00	\$358,690.00	\$966.00	\$10,122.00	\$5,387.00	\$9,260.00	\$398,744.50
DREW	\$7,092.50	\$2,963.00	\$13,765.00	\$535,492.00	\$2,854.00	\$10,933.00	\$6,206.00	\$10,011.00	\$589,316.50
FAULKNER	\$21,637.00	\$7,984.00	\$67,931.00	\$1,900,214.00	\$8,762.00	\$62,645.00	\$50,885.00	\$54,309.00	\$2,174,367.00
FRANKLIN	\$564.50	\$127.50	\$15,502.00	\$300,288.00	\$1,222.00	\$10,310.00	\$5,351.00	\$9,465.00	\$342,830.00
FULTON	\$717.00	\$392.00	\$5,633.00	\$96,600.00	\$1,280.00	\$2,870.00	\$2,091.00	\$3,509.00	\$113,092.00
GARLAND	\$19,309.00	\$14,436.50	\$66,740.00	\$1,766,389.00	\$12,692.00	\$82,031.00	\$67,047.00	\$64,457.00	\$2,093,101.50
GRANT	\$1,158.50	\$1,117.50	\$8,738.00	\$202,407.00	\$1,954.00	\$9,519.00	\$5,406.00	\$7,807.00	\$238,107.00
GREENE	\$962.50	\$441.50	\$35,371.00	\$1,086,482.00	\$2,964.00	\$22,190.00	\$14,056.00	\$20,204.00	\$1,182,671.00
HEMPSTEAD	\$98,171.50	\$30,885.00	\$14,298.00	\$567,891.00	\$1,450.00	\$11,502.00	\$5,049.00	\$9,008.00	\$738,254.50
HOT SPRING	\$1,780.50	\$729.50	\$24,567.00	\$627,102.00	\$2,412.00	\$16,940.00	\$12,638.00	\$15,021.00	\$701,190.00
HOWARD	\$64,909.00	\$18,881.50	\$17,448.00	\$476,212.00	\$1,588.00	\$7,417.00	\$3,481.00	\$16,382.00	\$997,504.00
INDEPENDENCE	\$6,630.00	\$2,113.00	\$80,858.00	\$858,381.00	\$1,994.00	\$19,109.00	\$12,037.00	\$5,914.00	\$595,850.50
IZARD	\$128.50	\$58.00	\$12,743.00	\$168,081.00	\$904.00	\$5,539.00	\$5,595.00	\$4,850.00	\$197,898.50
JACKSON	\$24,934.00	\$15,390.50	\$28,471.00	\$460,816.00	\$1,594.00	\$9,551.00	\$9,896.00	\$8,893.00	\$559,545.50
JEFFERSON	\$76,399.00	\$60,505.50	\$45,673.00	\$2,121,971.00	\$11,476.00	\$55,289.00	\$38,969.00	\$51,387.00	\$2,461,669.50
JOHNSON	\$1,129.50	\$1,648.50	\$11,914.00	\$431,195.00	\$1,540.00	\$10,015.00	\$5,995.00	\$9,673.00	\$473,110.00
LAFAYETTE	\$20,871.00	\$5,698.00	\$4,687.00	\$156,961.00	\$552.00	\$3,243.00	\$1,085.00	\$3,074.00	\$196,171.00
LAWRENCE	\$1,045.50	\$265.50	\$22,627.00	\$449,439.00	\$1,162.00	\$8,505.00	\$5,987.00	\$7,158.00	\$496,189.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
April 1 through April 30, 2021

COUNTY	CASH3	CASH4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
LEE	\$8,371.00	\$12,194.50	\$4,959.00	\$127,314.00	\$756.00	\$2,740.00	\$2,614.00	\$2,778.00	\$161,726.50
LINCOLN	\$597.00	\$722.00	\$4,985.00	\$162,920.00	\$1,066.00	\$4,078.00	\$3,176.00	\$3,957.00	\$181,501.00
LITTLE RIVER	\$7,344.00	\$3,718.50	\$3,773.00	\$239,085.00	\$796.00	\$6,200.00	\$1,905.00	\$4,889.00	\$267,710.50
LOGAN	\$56.00	\$96.50	\$12,492.00	\$388,242.00	\$1,100.00	\$9,673.00	\$6,881.00	\$9,539.00	\$428,079.50
LONOKE	\$22,993.50	\$13,157.00	\$70,118.00	\$1,660,228.00	\$6,992.00	\$49,431.00	\$40,961.00	\$41,412.00	\$1,905,292.50
MADISON	\$59.50	\$78.50	\$2,497.00	\$158,228.00	\$590.00	\$6,474.00	\$2,406.00	\$5,337.00	\$175,670.00
MARION	\$10,353.50	\$2,629.00	\$13,320.00	\$280,280.00	\$1,730.00	\$8,369.00	\$7,142.00	\$8,616.00	\$332,439.50
MILLER	\$43,481.50	\$20,859.50	\$20,301.00	\$1,031,421.00	\$4,288.00	\$22,633.00	\$9,902.00	\$17,702.00	\$1,170,588.00
MISSISSIPPI	\$75,687.50	\$33,765.00	\$29,043.00	\$995,738.00	\$1,848.00	\$18,674.00	\$7,039.00	\$14,910.00	\$1,176,704.50
MONROE	\$12,759.50	\$6,450.50	\$34,636.00	\$293,216.00	\$1,122.00	\$8,175.00	\$4,376.00	\$6,498.00	\$367,233.00
MONTGOMERY	\$44.00	\$18.00	\$3,303.00	\$46,004.00	\$218.00	\$3,115.00	\$1,441.00	\$1,919.00	\$56,062.00
NEVADA	\$6,864.50	\$2,672.50	\$1,988.00	\$295,467.00	\$1,000.00	\$4,569.00	\$2,321.00	\$3,410.00	\$318,292.00
NEWTON	\$10.00	\$19.00	\$3,141.00	\$61,570.00	\$204.00	\$1,439.00	\$921.00	\$1,361.00	\$68,665.00
OUAGHITA	\$22,096.50	\$8,803.00	\$38,255.00	\$1,027,973.00	\$2,476.00	\$13,881.00	\$9,588.00	\$13,663.00	\$1,136,725.50
PERRY	\$921.50	\$459.50	\$7,072.00	\$187,264.00	\$528.00	\$5,195.00	\$4,189.00	\$4,820.00	\$210,449.00
PHILLIPS	\$16,196.50	\$6,645.00	\$12,719.00	\$415,707.00	\$2,136.00	\$11,714.00	\$5,572.00	\$10,934.00	\$481,623.50
PIKE	\$500.50	\$306.00	\$24,022.00	\$215,535.00	\$1,152.00	\$6,110.00	\$5,942.00	\$5,424.00	\$258,991.50
POINSETT	\$8,406.00	\$1,175.00	\$41,650.00	\$966,269.00	\$1,130.00	\$11,957.00	\$7,399.00	\$10,705.00	\$1,048,691.00
POLK	\$1,321.00	\$59.00	\$7,948.00	\$257,304.00	\$1,870.00	\$9,636.00	\$6,301.00	\$9,705.00	\$294,144.00
POPE	\$5,060.50	\$1,935.50	\$33,993.00	\$1,247,819.00	\$5,574.00	\$43,787.00	\$27,793.00	\$34,566.00	\$1,400,528.00
PRAIRIE	\$3,236.50	\$2,006.00	\$6,687.00	\$276,446.00	\$490.00	\$5,602.00	\$3,425.00	\$4,132.00	\$302,024.50
PULASKI	\$207,550.50	\$163,983.50	\$369,274.00	\$10,269,168.00	\$93,422.00	\$441,154.00	\$298,039.00	\$338,333.00	\$12,180,924.00
RANDOLPH	\$176.50	\$137.00	\$13,081.00	\$276,650.00	\$1,434.00	\$9,240.00	\$4,893.00	\$8,397.00	\$314,008.50
SAINT FRANCIS	\$33,986.00	\$17,647.50	\$9,171.00	\$641,721.00	\$2,590.00	\$14,124.00	\$8,855.00	\$13,373.00	\$741,467.50
SALINE	\$32,013.50	\$8,632.00	\$84,601.00	\$1,807,171.00	\$12,702.00	\$69,961.00	\$51,472.00	\$56,563.00	\$2,123,115.50
SCOTT	\$255.50	\$167.50	\$4,878.00	\$136,303.00	\$742.00	\$4,668.00	\$2,291.00	\$5,138.00	\$154,443.00
SEARCY	\$434.50	\$511.00	\$4,559.00	\$118,175.00	\$740.00	\$3,829.00	\$2,484.00	\$3,388.00	\$134,120.50
SEBASTIAN	\$9,882.00	\$3,063.50	\$37,083.00	\$1,434,425.00	\$9,860.00	\$76,134.00	\$46,812.00	\$62,295.00	\$1,679,554.50
SEVIER	\$5,373.00	\$644.00	\$2,108.00	\$284,541.00	\$926.00	\$7,560.00	\$3,006.00	\$5,374.00	\$309,532.00
SHARP	\$906.00	\$565.50	\$26,464.00	\$431,545.00	\$1,796.00	\$12,499.00	\$9,122.00	\$12,507.00	\$495,404.50
STONE	\$1,659.50	\$733.00	\$14,855.00	\$147,791.00	\$1,022.00	\$6,402.00	\$5,277.00	\$5,437.00	\$183,176.50
UNION	\$97,853.50	\$48,248.00	\$69,741.00	\$1,529,013.00	\$4,526.00	\$26,777.00	\$13,024.00	\$24,589.00	\$1,813,771.50
VAN BUREN	\$1,885.00	\$1,213.50	\$18,433.00	\$298,590.00	\$1,266.00	\$8,579.00	\$7,369.00	\$8,072.00	\$345,407.50
WASHINGTON	\$22,838.50	\$11,019.50	\$48,317.00	\$2,251,667.00	\$14,692.00	\$117,134.00	\$57,872.00	\$96,558.00	\$2,620,098.00
WHITE	\$8,734.50	\$5,028.50	\$78,900.00	\$1,618,996.00	\$5,080.00	\$37,359.00	\$26,057.00	\$32,822.00	\$1,812,977.00
WOODRUFF	\$2,556.50	\$1,901.00	\$8,342.00	\$211,865.00	\$546.00	\$3,926.00	\$1,893.00	\$3,273.00	\$234,302.50
YELL	\$748.00	\$912.00	\$11,715.00	\$413,933.00	\$1,138.00	\$10,039.00	\$7,275.00	\$9,145.00	\$454,905.00

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
 OFFICE OF THE ARKANSAS LOTTERY
 RETAIL SALES BY COUNTY
 April 1 through April 30, 2021

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE STATE	POWERBALL	TOTAL
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GRAND TOTALS	*Cash 3 \$1,204,090.00	*Cash 4 \$649,857.00	*Fast Play \$2,064,725.00	*Instant Settlements \$57,953,174.00	*Lucky for Life \$310,460.00	*Mega Millions \$1,878,902.00	*Natural State Jackpot \$1,201,845.00	*Powerball \$1,576,814.00	*Total Sales \$66,839,867.00
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**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
April 2021**

There were 1968 active retailers as of April 30, 2021.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
April 30, 2021**

ASSETS

Current assets:	
Cash and cash equivalents	\$ 3,544,005.62
Restricted assets:	
Cash and cash equivalents	137,368,010.50
Accounts receivable	17,140,569.26
Prepaid items	666,128.87
Total current assets	<u>158,718,714.25</u>
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,604,470.96
Deposits with Multi-State Lottery Association	2,080,387.28
Capital assets (Net of accumulated depreciation)	1,461,772.36
Total non-current assets	<u>24,146,630.60</u>
Total assets	<u>182,865,344.85</u>
Deferred outflows of resources:	
Related to pension	931,661.70
Related to OPEB	966,044.98
Total deferred outflows of resources	<u>1,897,706.68</u>
Total assets and deferred outflows of resources	<u>\$ 184,763,051.53</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 519,776.24
Prizes payable	24,965,042.88
Accrued and other liabilities	2,826,774.29
Due to other funds of the State	479,736.60
Due to Education Trust Account	47,158,543.38
Due to Workforce Challenge Trust Account	82,474,411.86
Compensated absences	427,442.59
OPEB Obligation	114,672.71
Unearned revenue	303,414.63
Total current liabilities	<u>159,269,814.98</u>
Long-Term liabilities:	
Net other post employment benefits	4,631,289.59
Net pension liability	4,646,795.00
Total long-term liabilities	<u>9,278,084.59</u>
Total liabilities	<u>168,547,899.57</u>
Deferred inflows of resources:	
Related to pension	338,626.00
Related to OPEB	388,016.43
Total deferred inflows of resources	<u>726,642.43</u>
Total liabilities and deferred inflows of resources	<u>169,274,542.00</u>

NET POSITION

Net position:	
Invested in capital assets	1,461,772.36
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	603,688.97
Deposits with Multi-State Lottery Association	2,080,387.28
Unclaimed prizes reserve	7,735,055.26
Unrestricted (deficit)	<u>(16,392,394.34)</u>
Total net position	<u>15,488,509.53</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 184,763,051.53</u>

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For the Ten Months Ended April 30, 2021**

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 56,648,975.00	\$ 434,751,274.00
Online ticket sales	8,827,716.50	86,304,318.50
Retailer application, fidelity, bond and service fees	43,729.22	547,392.19
Other revenue	<u>0.00</u>	<u>1,374.17</u>
 Total operating revenues	 <u>65,520,420.72</u>	 <u>521,604,358.86</u>
 Operating expenses:		
Instant game prizes	41,944,709.27	315,072,782.91
Online game prizes	4,997,733.45	47,808,175.37
Retailer commissions	3,704,429.99	29,511,415.94
Gaming contract costs	3,118,140.27	24,472,124.17
Compensation and benefits	446,154.48	4,384,595.05
Marketing, advertising and promotions	625,792.44	6,103,680.01
General and administrative expenses	873,233.07	5,489,215.48
Services provided by Arkansas Department of Higher Education	42,000.00	420,000.00
Services provided by Arkansas Legislative Audit	0.00	164,800.00
Legal and professional services	50.00	675.05
Depreciation	<u>35,839.73</u>	<u>376,856.23</u>
 Total operating expenses	 <u>55,788,082.70</u>	 <u>433,804,320.21</u>
 Operating income (1)	 9,732,338.02	 87,800,038.65
 Non-operating revenue:		
Interest income	<u>70,308.02</u>	<u>677,025.08</u>
 Income before transfers	 9,802,646.04	 88,477,063.73
 Transfers to:		
Education Trust Account	<u>(12,299,938.64)</u>	<u>(83,920,346.06)</u>
 Change in net position	 <u>\$ (2,497,292.60)</u>	 4,556,717.67
 Total net position - beginning		<u>10,931,791.86</u>
Total net position - ending		<u>\$ 15,488,509.53</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For the Ten Months Ended April 30, 2021

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 56,648,975.00	86.46	\$ 35,000,000.00	87.53	\$ 21,648,975.00	\$ 434,751,274.00	83.35	\$ 340,500,000.00	87.22	\$ 94,251,274.00
Online games	8,827,716.50	13.47	4,950,000.00	12.38	3,877,716.50	86,304,318.50	16.55	49,470,000.00	12.67	36,834,318.50
Retailer fees	43,729.22	0.07	36,000.00	0.09	7,729.22	547,392.19	0.10	424,000.00	0.11	123,392.19
Other revenue	-	-	500.00	0.00	(500.00)	1,374.17	0.00	5,000.00	0.00	(3,625.83)
		0.00%								
Total operating revenues	<u>65,520,420.72</u>	<u>100.00</u>	<u>39,986,500.00</u>	<u>100.00</u>	<u>25,533,920.72</u>	<u>521,604,358.86</u>	<u>100.00</u>	<u>390,399,000.00</u>	<u>100.00</u>	<u>131,205,358.86</u>
Operating expenses:										
Instant game prizes	41,944,709.27	64.02	25,156,000.00	62.91	16,788,709.27	315,072,782.91	60.40	244,600,000.00	62.65	70,472,782.91
Online game prizes	4,997,733.45	7.63	2,668,000.00	6.67	2,329,733.45	47,808,175.37	9.17	26,830,000.00	6.87	20,978,175.37
Retailer commissions	3,704,429.99	5.65	2,259,000.00	5.65	1,445,429.99	29,511,415.94	5.66	22,066,000.00	5.65	7,455,415.94
Gaming contract costs	3,118,140.27	4.76	1,925,000.00	4.81	1,193,140.27	24,472,124.17	4.69	18,157,000.00	4.65	6,315,124.17
Compensation & benefits	446,154.48	0.68	460,000.00	1.15	(13,845.52)	4,384,595.05	0.84	4,530,000.00	1.16	(145,404.95)
Marketing, advertising & promotions	625,792.44	0.96	575,000.00	1.44	50,792.44	6,103,680.01	1.17	6,239,000.00	1.60	(135,319.99)
General and administrative expenses	873,233.07	1.33	267,000.00	0.67	606,233.07	5,489,215.48	1.05	2,028,000.00	0.52	3,461,215.48
Services provided by other agencies	42,000.00	0.06	38,000.00	0.10	4,000.00	584,800.00	0.11	509,000.00	0.13	75,800.00
Legal and professional service	50.00	0.00	500.00	0.00	(450.00)	675.05	0.00	5,000.00	0.00	(4,324.95)
Depreciation	35,839.73	0.05	32,000.00	0.08	3,839.73	376,856.23	0.07	319,000.00	0.08	57,856.23
Total operating expenses	<u>55,788,082.70</u>	<u>85.15</u>	<u>33,380,500.00</u>	<u>83.48</u>	<u>22,407,582.70</u>	<u>433,804,320.21</u>	<u>83.17</u>	<u>325,273,000.00</u>	<u>83.32</u>	<u>108,531,320.21</u>
Operating income	9,732,338.02	14.85	6,606,000.00	16.52	3,126,338.02	87,800,038.65	16.83	65,126,000.00	16.68	22,674,038.65
Non-operating revenue:										
Interest income	70,308.02	0.11	51,000.00	0.13	19,308.02	677,025.08	0.13	553,000.00	0.14	124,025.08
Income before transfers	<u>\$ 9,802,646.04</u>	<u>14.96</u>	<u>\$ 6,657,000.00</u>	<u>16.65</u>	<u>\$ 3,145,646.04</u>	<u>\$ 88,477,063.73</u>	<u>16.96</u>	<u>\$ 65,679,000.00</u>	<u>16.82</u>	<u>\$ 22,798,063.73</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For the Ten Months Ended April 30, 2021

	Year to date	
Operating revenues:		
Instant ticket (Settlements)	\$ 434,129,946.00	
Online ticket sales	86,304,318.50	
Retailer application, fidelity and service fees	547,392.19	
Other revenue	1,374.17	
	<u>520,983,030.86</u>	
Total operating revenues		
Operating expenses:		
Instant game prizes (Settlements)	313,129,361.01	
Online game prizes	47,808,175.37	
Retailer commissions	29,511,415.94	
Gaming contract costs	24,472,124.17	
Compensation and benefits	4,384,595.05	
Marketing, advertising and promotions	6,103,680.01	
General and administrative expenses	5,489,215.48	
Services provided by ADHE	420,000.00	
Services provided by Legislative Audit Agency	164,800.00	
Legal and professional services	675.05	
Current year capital asset cost	56,189.50	
Total operating expenses	<u>431,540,231.58</u>	
Change in net proceeds from operations	89,442,799.28	
Non-operating revenue:		
Interest income	677,025.08	
Other non-operating income	0.00	
EDUCATION TRUST FUNDING--Current Year	(71,620,407.42)	
Less Act 1180 Unclaimed Prizes	(6,735,055.26)	
Less current year Bond Reserve Fees	(104,795.96)	restricted reserves
Add Bond Funds in excess of \$500,000		see 23-115-603(a)(5)
Add back Write Off Retailer Bad Debt	1,106.99	
Less current year MUSL Reserves	434,965.93	see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	204,300.00	
	<u>204,300.00</u>	
NET PROCEEDS EARNED--Current Month	<u>\$ 12,299,938.64</u>	
	Transfer	Interest
Academic Challenge Scholarship Trust	\$ 43,939,155.43	\$ 3,219,387.95
	<u>\$</u>	<u>\$</u>
April 2020 funding - 5/15/20	\$ 8,312,074.87	\$ 6,237.77
May 2020 funding - 6/15/20	\$ 8,609,833.84	\$ 9,272.55
June 2020 funding - 7/15/20	\$ 14,969,860.90	\$ 14,602.28
June 2020 Final Adjustments funding - 10/22/20	\$ (185,527.29)	\$ (185,527.29)
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	\$ (16,265,393.95)	\$ (16,265,393.95)
July 2020 funding - 8/15/20	\$ 8,573,004.11	\$ 19,569.82
August 2020 funding - 9/15/20	\$ 7,837,402.04	\$ 25,515.40
Transfer to ADHE for FY 2021 Fall Funding 9/24/20	\$ (38,000,000.00)	\$ (38,000,000.00)
September 2020 funding - 10/15/20	\$ 7,667,415.02	\$ 24,161.97
October 2020 funding - 11/15/20	\$ 8,435,196.50	\$ 12,140.50
November 2020 funding - 12/15/20	\$ 8,196,802.93	\$ 10,795.95
December 2020 funding -1/15/21	\$ 5,956,009.67	\$ 14,912.86
January 2021 fundng - 2/15/21	\$ 10,896,695.24	\$ 16,497.08
Transfer to ADHE for FY2021 Spring Funding 2/17/20	\$ (30,000,000.00)	\$ (30,000,000.00)
February 2021 funding - 3/15/21	\$ 5,577,047.59	\$ 15,323.36
March 2021 funding - 4/15/21	\$ 8,329,488.02	\$ 12,429.36
April 2021 funding - 5/15/21	\$ 12,285,184.74	\$ 14,753.90
	<u>\$</u>	<u>\$</u>
	Transfer	Total
Workforce Challenge Scholarship Trust	\$ 82,474,411.86	\$ 82,474,411.86
	<u>\$</u>	<u>\$</u>
FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17	\$ 14,157,060.23	\$ 14,157,060.23
ADHE Refund from FY 2017 - 11/30/17	\$ 4,887,236.92	\$ 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18	\$ 11,710,439.46	\$ 11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,344,929.36	\$ 8,344,929.36
Transfer to ADHE for FY 2019 fall funding 11/7/18 Workforce Challenge	\$ (1,000,000.00)	\$ (1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19	\$ 3,904,288.48	\$ 3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/19	\$ 23,639,040.28	\$ 23,639,040.28
Transfer to ADHE for FY 2020 fall funding 4/24/20 Concurrent Challenge	\$ (1,000,000.00)	\$ (1,000,000.00)
Transfer to ADHE for FY 2020 spring funding 7/24/20 Concurrent Challenge	\$ (400,000.00)	\$ (400,000.00)
ADHE Refund from FY 2020 / 8/14/20	\$ 4,466,023.18	\$ 4,466,023.18
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	\$ 16,265,393.95	\$ 16,265,393.95
Transfer to ADHE for FY 2021 Fall funding 11/10/20 Concurrent Challenge	\$ (1,000,000.00)	\$ (1,000,000.00)
Transfer to ADHE for FY 2021 Spring funding 2/17/21 Concurrent Challenge	\$ (1,500,000.00)	\$ (1,500,000.00)

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
April 30, 2021

	Monthly	Year to Date
Reserve Balance July 1, 2020		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 95,350.00	6,735,055.26
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	95,350.00	6,735,055.26
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
Reserve Balance April 30, 2021		\$7,735,055.26

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY

OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
April 1 through April 30, 2021

Vendors	Goods or Services	Diversity Classification	April 2021	FY 2021 Total
Government Supply Services	Office Furniture/Supplies	CMBE	\$ 496.09	\$ 3,205.65
A-Absolute Moving & Hauling	Moving Office Furniture	CMBE	-	\$ 1,753.63
Totals \$			496.09	\$ 4,959.28

INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
April 1 through April 30, 2021

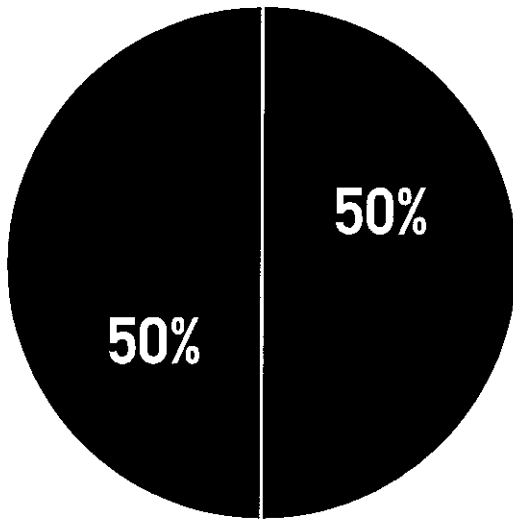
Vendors	Goods or Services	Diversity Classification	April 2021	FY 2021 Total
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 14,000.00	\$ 147,000.00
Totals \$			14,000.00	\$ 147,000.00

SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
April 1 through April 30, 2021

Vendors	Goods or Services	Diversity Classification	April 2021	FY 2021 Total
Expedited Transportation Service	Transportation Services	DBE	\$ 2,742.30	\$ 16,845.94
Pure Cleaning Services	Janitorial Services	MBE	\$ 2,351.27	\$ 12,060.08
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 64,897.72	\$ 487,482.15
Totals \$			69,991.29	\$ 516,388.17

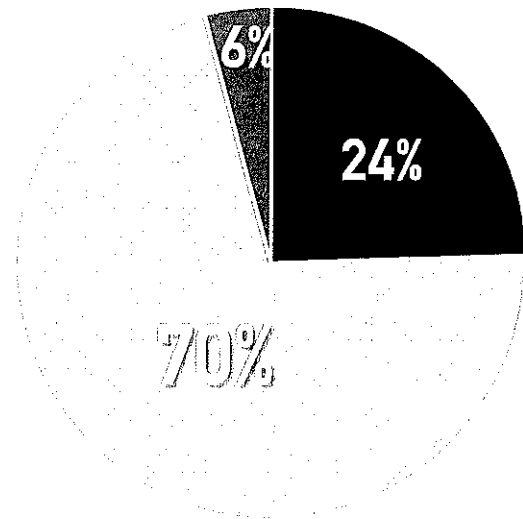
ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
 OFFICE OF THE ARKANSAS LOTTERY
 APRIL 2021

GENDER



- FEMALE
- MALE

RACE



- BLACK
- CAUCASIAN
- OTHER MINORITIES

▼ **TOTAL NUMBER OF EMPLOYEES AS OF APRIL 2021: 66** ▼

GENDER

Females - **33**
 Males - **33**

RACE

Black - **16** ----- Female - **9** Male - **7**
 Caucasian - **46** ----- Female - **23** Male - **23**
 Other - **4** ----- Female - **1** Male - **3**

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Internal Auditor Report
April 1 through April 30, 2021**

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of April 2021.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
April 2021

Sales for the following instant game began April 13, 2021. No ending date has been determined for this game.

\$10 Multiplier Mayhem

Sales for the following Fast Play games began April 5, 2021. No ending dates have been determined for these games.

\$1 Fish Finder

\$1 Hot Cash