| FEBRUARY | MARCH | APRIL | MAY |
| :---: | :---: | :---: | :---: |
| Launching: | Launching: | Launching: | Launching: |
| Jan. 30 | Feb. 27 | Apr. 2 | Apr. 30 |
|  |  | - Mid |  |



The 5-Buck Bundle promotion continues this month until Feb. 29. For \$5, players get a Powerball ${ }^{\text {ticket with }}$ Power Play® ${ }^{\text {e }}$ a Mega Millions ${ }^{\circledR}$ ticket, and a FREE Natural State Jackpot ticket! That's three ways for players to win, so encourage them to purchase the 5-Buck Bundle today! All tickets for the Bundle must be Quick Picks. The Bundle is not available on Winstation TVMs but on DreamTouch Smart TVMs.

## Increase Your Lottery Sales \& Maximize Your Earning Potential with the 5-Buck Bundle

- Ask every customer if they would like to purchase a ticket for that night's drawing
- If a customer purchases a Powerball ${ }^{\circledR}$ ticket with Power Play ${ }^{\circledR}$, suggest the Bundle! This technique has been proven to increase lottery sales. "Did you know the 5-Buck Bundle is back? For only $\$ 2$ more, you can get a Mega Millions ${ }^{\circledR}$ ticket and a FREE Natural State Jackpot ticket!"
- Be aware of the jackpot amounts and use them as a selling tool for the Bundle.
- Understand how draw games are played to educate your customers. This may encourage new or infrequent
customers to make a purchase without them leaving your store feeling intimidated.
- Customers are encouraged to make a lottery purchase when made aware your store has winners, so post appropriate signage such as jackpot signs and winning draw game tickets. You can also use social media to create winner awareness!


## Play It Again

The next Play It Again ${ }^{\circledR}$ drawing is anticipated for Feb. 29 for a $\$ 250,000$ lottery prize. Players can see which games are included in this drawing by visiting the Drawings \& Winners page on The Club website at
TheClub.asIplayerservices.com/drawings.
Play It Again winners are contacted through the information in their Club account profile, so please encourage your players to keep their email, mailing address, and phone number up to date. Winners have 90 days from the date of drawing to claim the prize


## Spread the Love with Rose Gold

Rose Gold ${ }^{\circledR}$ is the perfect instant game for the holiday of love and romance - or anytime, for that matter. This special $\$ 10$ scratch-off ticket, which launches Jan. 30, will give a new meaning to falling in love, especially if a player reveals the top prize of $\$ 200,000$ !

## CENTER POINT CONVENIENCE STORE

Center Point Convenience Store, 1675 W. Centerton Blvd. in
Centerton, is fueled by customer service, and being close to the Missouri and Oklahoma state borders has its advantages.
"We get a lot of travelers, and the lottery makes a big difference in foot traffic," said Baldev and Veer Braich, store owners. "We get really busy, especially when the jackpots start climbing."

Since the 5-Buck Bundle promotion returned in January, Baldev and Veer say the store's staff has done a great job suggesting and upselling to players. They believe training employees in selling the 5-Buck Bundle is critical to increasing the store's lottery sales.
"Our customers love the 5-Buck Bundle promotion because they get the free Natural State Jackpot ticket," said Veer. "They get excited when they see its advertising every year."


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