# STATE OF ARKANSAS Department of Finance and Administration

### OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238 Little Rock, Arkansas 72203-3238 Phone: (501) 683-2000

Fax: (501) 683-1878 http://myarkansaslottery.com

January 11, 2021

The Honorable Asa Hutchinson Governor of Arkansas State Capitol Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2020. The reports contain the following information:

- Contracts Awarded
- Debt Set-Off Collections
- Retailer Losses
- 4. Breakdown of Lottery Sales per County
- 5. Total Number of Retailers
- 6. Total Lottery Revenue
- 7. Prize Disbursements
- 8. Operating Expenses
- 9. Net Assets
- 10. Administrative Expenses
- 11. Unclaimed Prize Report
- 12. DFA Office of the Arkansas Lottery Minority-and Female-owned Business Report
- 13. DFA Office of the Arkansas Lottery Vendor Minority-and Female-owned Business Report
- 14. DFA Office of the Arkansas Lottery Demographics
- 15. Internal Auditor Report
- 16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

J. Eric HaglerDirector

Enclosures

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

### OFFICE

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238 Little Rock, Arkansas 72203-3238 Phone: (501) 683-2000

Fax: (501) 683-1878 http://myarkansaslottery.com

Department of Finance and Administration

January 11, 2021

The Honorable Joyce Elliot, Co-Chair The Honorable Laurie Rushing, Co-Chair Arkansas Legislative Council Lottery Oversight Subcommittee One Capitol Mall Room R-501 Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Senator Elliot and Representative Rushing:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, pursuant to A.C.A. §§ 23-115-206 and 23-115-302, please accept the attached disclosure reports for the month of December 2020. The reports contain the following information:

- Contracts Awarded
- 2. Debt Set-Off Collections
- 3. Retailer Losses
- Breakdown of Lottery Sales per County
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Respectfully submitted,

J. Eric Hagler Director

**Enclosures** 

cc: Mr. Larry Walther, Secretary of the Department of Finance and Administration

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Term Contracts for Goods and Services December 1 through December 31, 2020

- 1. On December 9, 2020, Scientific Games International (SGI) granted the Office of the Arkansas Lottery (OAL) the non-Exclusive right in the state of Arkansas to reproduce, use, and make copies of the Property in association with the sale, marketing, advertising, and promotion of a scratch-off instant-win lottery game to be conducted by the OAL and identified as AR-611 "Loteria". All rights not specifically granted to the OAL are reserved by SGI and/or Licensor. The following information regarding the agreement is provided.
  - a. Date of Agreement: December 9, 2020
  - b. Term of agreement: The term of this Agreement shall commence on the date the Working Papers for the Game are signed and shall expire on the last day for claiming Game prizes as established by the OAL.
  - Vendor or other parties to the agreement: Scientific Games International.
  - d. Value (cost or cost savings) projected for this agreement: The base instant game contract price is 1.30% of net sales. There is a price of \$1.89 per 1000 tickets for FailSafe Barcode Services and a price of 1.35% of the prize fund for Points for Prizes Rewards/Merchandise Prizes and Fulfillment. The preceding costs are standard for OAL instant games. Additionally, there is a contractual price of \$3.50 per 1000 tickets for use of ClearkMark™, which is a necessity for most instant games of the Crossword/Bingo variety, and was also used for our previous three versions of this ticket. There are no additional costs for the use of Loteria™.
- 2. On December 17, 2020, the Department of Finance and Administration Office of the Arkansas Lottery (OAL) and Szrek2Solutions LLC (Szrek) entered a Contract for the purchase of draw machines to replace the current draw machines which have reached the five (5) year end-of-life cycle. The following information is provided:
  - a. Date of Agreement: December 17, 2020
  - b. Vendor or Other Parties to the Contract: Szrek2Solutions LLC

- c. Term of Contract: This Contract shall continue uninterrupted for a period of five (5) years and ending on December 17, 2025.
- d. Hardware and Services to be provided:

•	Tech Service, IT, Implementation	\$ 24,750.00
•	Computer Hardware	\$ 26,800.00
•	Software License	\$ 85,450.00
•	Software/Hardware Maintenance/Support	\$ 67,500.00
	TOTAL:	\$ 204,500.00

e. Value of Contract: The value of the Contract, which includes the initial cost and five (5) years of maintenance and support, is \$ 204,500.00.



Vendor No.

100243004

Contact

Your reference 1000903420

SZREK2SOLUTIONS LLC **60 SPENCER AVE** EAST GREENWICH RI 02818

Contract No. 4600048119

Date

12/17/2020

Contact Jacob A Saugey

Telephone 501-371-6182

Fax

501-324-9212

Our ref.

SS

Incoterms FOB

DESTINATION

Send Invoice To:

DFA-Office of the Arkansas Lottery

PO Box 3238

Little Rock, AR 72203

Ship To:

ARKANSAS LOTTERY COMMISSION

124 W CAPITOL STE 1400 LITTLE ROCK AR 72201

Valid from:

12/17/2020

Valid to:

12/17/2024

Target value

204,500.00 USD

Purchase Requisition: 1000903420

Business Area: 0613

TECHNOLOGY ACCESS: When procuring a technology product or when soliciting the development of such a product, the State of Arkansas is required to comply with the provisions of Arkansas Code Annotated § 25#26#201 et seq., as amended by Act 308 of 2013, which expresses the policy of the State to provide individuals who are blind or visually impaired with access to information technology purchased in whole or in part with state funds. The Vendor expressly acknowledges and agrees that state funds may not be expended in connection with the purchase of information technology unless that system meets the statutory requirements found in 36 C.F.R. § 1194.21, as it existed on January 1, 2013 (software applications and operating systems) and 36 C.F.R. § 1194.22, as it existed on January 1, 2013

(Web#based intranet and internet information and applications), in accordance with the State of Arkansas technology policy standards relating to accessibility by persons with visual impairments.

ACCORDINGLY, THE VENDOR EXPRESSLY REPRESENTS AND WARRANTS to the State of Arkansas through the procurement process by submission of a Voluntary Product Accessibility Template (VPAT) or similar documentation to demonstrate compliance with 36 C.F.R. § 1194.21, as it existed on January 1, 2013 (software applications and operating systems) and 36 C.F.R. § 1194.22, as it existed on January 1, 2013 (web#based intranet and internet information and applications) that the technology provided to the State for purchase is capable, either by virtue of features included within the technology, or because it is readily adaptable by use with other technology, of:

- # Providing, to the extent required by Arkansas Code Annotated § 25#26#201 et seq., as amended by Act 308 of 2013, equivalent access for effective use by both visual and non#visual means;
- # Presenting information, including prompts used for interactive communications, in formats intended for non#visual
- # After being made accessible, integrating into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired;

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:

All purchasing rules and regulations defined by the State of Arkansas apply to this document.

Melane M Hareip

Purchasing Official/Fiscal Officer

12/18/2020



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#### **Term Contract**

Vendor No.

100243004

Contact

Your reference 1000903420

Contract No. 4600048119 Date 12/17/2020

Our reference SS

# Providing effective, interactive control and use of the technology, including without limitation the operating system, software applications, and format of the data presented is readily achievable by nonvisual means;

# Being compatible with information technology used by other individuals with whom the blind or visually impaired individuals interact;

# Integrating into networks used to share communications among employees, program participants, and the public; and

# Providing the capability of equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

If the information technology product or system being offered by the Vendor does not completely meet these standards, the Vendor must provide an explanation within the Voluntary Product Accessibility Template (VPAT) detailing the deviation from these standards.

State agencies cannot claim a product as a whole is not commercially available because no product in the marketplace meets all the standards. If products are commercially available that meet some but not all of the standards, the agency must procure the product that best meets the standards or provide written documentation supporting selection of a different product.

For purposes of this section, the phrase #equivalent access" means a substantially similar ability to communicate with, or make use of, the technology, either directly, by features incorporated within the technology, or by other reasonable means such as assistive devices or services which would constitute reasonable accommodations under the Americans with Disabilities Act or similar state and federal laws.

Examples of methods by which equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands or other means of navigating graphical displays, and customizable display appearance. As provided in Act 308 of 2013, if equivalent access is not reasonably available, then individuals who are blind or visually impaired shall be provided a reasonable accommodation as defined in 42 U.S.C. § 12111(9), as it existed on January 1, 2013.

As provided in Act 308 of 2013, if the information manipulated or presented by the product is inherently visual in nature, so that its meaning cannot be conveyed non#visually, these specifications do not prohibit the purchase or use of an information technology product that does not meet these standards.

It shall be a breach of ethical standards for a person to be retained, or to retain a person, to solicit or secure a state contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the contractor for the purpose of securing business.

TO ENSURE PROMPT PAYMENT, USE THE CONTRACT NUMBER NOTED ABOVE ON ALL INVOICES AND INQUIRES.

PLEASE SEND INVOICES TO THE BILL TO ADDRESS ABOVE.

Item	Material/Description	Target Qtyl	UM I	Unit Price	Amount
0001	10134156 TECH SERVICE,IT,IMPLEMENTATION Initial project implementation of 3 production and 1 test random number generator systems	24,750.00	Lump Sum	1.00	\$ 24,750.00
0002	10129502 COMPUTERS HARDWARE	4	each	6,700.00	\$ 26,800.00

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### **Term Contract**

Vendor No.

100243004

Contact

Your reference 1000903420

Contract No. 4600048119 Date 12/17/2020

Our reference SS

Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Purchase of 4 trusted quick draw systems (3 production and 1 test)				
0003	10105258 SOFTWARE LICENSE Software system license for 3 production and 1 test models for 5 years	1	each	85,450.00	\$ 85,450.00
0004	10134304 SOFTWARE/HARDWARE MAINTENANCE & SUPPORT Maintenance and support of the 4 quick draw systems for years Two (2) through Four (4. Each year is \$22,500	3.00	Lump S	ium22,500.00	\$ 67,500.00

Estimated Net Value

204,500.00

If you have questions regarding this Term Contract; contact Alan Saugey at 501-371-6182 or Melanie Hazeslip at 501-682-5229

#### Purchase Order

Vendor No.

100243004

Contact

Your reference 4600048119

SZREK2SOLUTIONS LLC **60 SPENCER AVE** EAST GREENWICH RI 02818 PO No.

4501991967

Date

01/07/2021

Contact

Jacob A Saugey

Telephone 501-371-6182

Fax

501-324-9212

Our ref.

SSA Incoterms FOB

DESTINATION

Send Invoice To:

DFA-Office of the Arkansas Lottery

PO Box 3238

Little Rock, AR 72203

Ship To:

ARKANSAS LOTTERY COMMISSION

124 W CAPITOL STE 1400 LITTLE ROCK AR 72201

Valid from:

01/07/2021

Valid to:

06/30/2021

Delivery Date:

01/05/2021

Purchase Requisition: 1000904232 Reference Contract: 4600048119

Business Area: 0613 Cost Center: 390502 Asset Numbers:

200220048-0,200220049-0,200220050-0,200220051-0

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GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:

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Melane M +

Purchasing Official/Fiscal Officer

01/07/2021

### Purchase Order

Vendor No.

100243004

Contact

Your reference 4600048119

PO No.

4501991967

Date

01/07/2021

Our reference SSA

- Presenting information, including prompts used for interactive communications, in formats intended for non-visual use;
- After being made accessible, integrating into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired;
- Providing effective, interactive control and use of the technology, including without limitation the operating system, software applications, and format of the data presented is readily achievable by nonvisual means;
- Being compatible with information technology used by other individuals with whom the blind or visually impaired individuals interact;
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Item	Material/Description	Quantity	UM	Net Price	Net Amount
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#### GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:

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Page 3/3

### **Purchase Order**

Vendor No.

100243004

Contact

Your reference 4600048119

PO No.

4501991967

Date

01/07/2021

Our reference SSA

ltem	Material/De	scription		Quantity	UM	Net Price	Net Amount
	Purchase of On	e trusted quick draw computer system.					
0003	10129502 COMPUTER	S HARDWARE		1	EA	6,700.00	\$ 6,700.0
	Purchase of one	e trusted quick draw computer system.					
0004		S HARDWARE		1	EA	6,700.00	\$ 6,700.00
	Purchase of one	e trusted quick draw computer system.					
0005		S HARDWARE		1	EA	6,700.00	\$ 6,700.00
	Purchase of one	trusted quick draw computer system.					
0006	10105258 SOFTWARE	LICENSE		1	EA	85,450.00	\$ 85,450.00
	Software system Draw System. License term: F	n licenses for 3 production and 1 test model in the Years.	Trusted Quick				
				- 4 11		Net Value	\$ 137,000.00
						Sales Tax	\$ 4,639.50
Pa	yment Terms:	Payable immediately Due net	Total net iter	n value US	D inclu	uding tax	\$ 141,639.50

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Debt Set-Off and Retailer Losses December 2020

### 1. Debt Set-Off Collections:

a. Arkansas Department of Finance and Administration \$7,661.09 b. Arkansas Office of Child Support Enforcement - Child Support \$0.00 Total Debt Set-Off: \$7,661.09

2. Retailer Losses: \$0.00

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY December 1 through December 31, 2020

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT	LUCKY FOR	MEGA	NATURAI STATE	POWFRRAII	TOTAL
			CONTRACTOR CONTRACTOR	SETTLEMENTS	IFE	MILLIONS	STATE		
ARKANSAS	\$16,623.50	\$8,964.50	\$14,493.00	\$467,387.00	\$2,544.00	\$16,417.00	\$4,563.00	\$21,167.00	\$552,159.00
ASHLEY	\$16,396.00	\$16,430.50	\$5,280.00	\$173,619.00	\$1,686.00	\$8,359.00	\$2,195.00	\$12,865.00	\$236,830.50
BAXTER	\$4,577.00	\$2,087.00	\$20,599.00	\$465,935.00	\$5,786.00	\$27,077.00	\$10,809.00	\$37,016.00	\$573,886.00
BENTON	\$8,047.00	\$3,060.00	\$23,400.00	\$1,361,983.00	\$16,272.00	\$138,638.00	\$26,612.00	\$186,927.00	\$1,764,939.00
BOONE	\$2,110.00		\$31,390.00	\$477,183.00	\$2,396.00	\$20,895.00	\$5,629.00	\$27,978.00	\$570,603.00
BRADLEY	\$2,846.00	Š	\$2,651.00	\$189,937.00	\$1,088.00	\$5,934.00	\$1,840.00	\$7,266.00	\$216,682.50
CALHOUN	\$3,279.50		\$1,993.00	\$55,404.00	\$244.00	\$1,316.00	\$589.00	\$2,002.00	\$65,274.50
CARROLL	\$600.00	\$814.50	\$13,814.00	\$279,105.00	\$1,790.00	\$13,158.00	\$3,374.00	\$19,368.00	\$332,023.50
CHICOT	\$8,951.50	\$3,856.00	\$5,401.00	\$177,491.00	\$2,614.00	\$13,461.00	\$4,051.00	\$18,389.00	\$234,214.50
CLARK	\$3,612.50	\$1,318.50	\$27,963.00	\$400,695.00	\$1,994.00	\$16,784.00	\$4,822.00	\$19,745.00	\$476,934.00
CLAY	\$811.00	\$95.50	\$7,381.00	\$103,487.00	\$664.00	\$3,788.00	\$1,754.00	\$5,166.00	\$123,146.50
CLEBURNE	\$2,065.50	\$615.00	\$26,322.00	\$315,694.00	\$2,730.00	\$20,648.00	\$8,622.00	\$25,757.00	\$402,453.50
CLEVELAND	\$936.00	\$92.50	\$1,870.00	\$77,100.00	\$1,506.00	\$1,738.00	\$754.00	\$2,650.00	\$86,646.50
COLUMBIA	\$20,779.00	\$10,367.00	\$10,883.00	\$365,491.00	\$1,610.00	\$10,899.00	\$5,551.00	\$15,370.00	\$440,950.00
CONWAY	\$8,140.50	\$2,635.50	\$23,784.00	\$416,396.00	\$2,378.00	\$19,170.00	\$8,050.00	\$25,224.00	\$505,778.00
CRAIGHEAD	\$16,911.00	\$9,418.00	\$65,112.00	\$1,634,268.00	\$6,938.00	\$60,545.00	\$15,417.00	\$79,133.00	\$1,887,742.00
CRAWFORD	\$1,607.00	\$979.50	\$14,086.00	\$418,427.00	\$3,552.00	\$32,949.00	\$9,161.00	\$42,549.00	\$523,310.50
CRITTENDEN	\$22,982.00	\$18,300.00	\$16,208.00	\$753,148.00	\$5,512.00	\$48,429.00	\$9,442.00	\$67,516.00	\$941,537.00
CROSS	\$5,567.00	\$2,503.00	\$9,387.00	\$324,757.00	\$898.00	\$9,578.00	\$2,147.00	\$12,556.00	\$367,393.00
DALLAS	\$2,053.00	\$1,196.50	\$7,011.00	\$185,205.00	\$432.00	\$4,689.00	\$1,595.00	\$6,058.00	\$208,239.50
DESHA	\$2,300.00	\$1,916.50	\$8,358.00	\$215,960.00	\$996.00	\$10,701.00	\$4,298.00	\$13,913.00	\$258,442.50
DREW	\$5,690.00	\$3,621.00	\$11,870.00	\$325,546.00	\$2,236.00	\$13,194.00	\$3,834.00	\$16,226.00	\$382,217.00
FAULKNER	\$14,417.00	\$6,020.00	\$64,886.00	\$1,410,649.00	\$9,556.00	\$76,667.00	\$27,026.00	\$525	\$1,706,528.00
FRANKLIN	\$554.50	\$99.50	\$19,355.00	\$198,487.00	\$1,060.00	\$13,232.00	\$2,879.00	2605	\$253,041.00
FULTON	\$784.50	\$573.50	\$5,724.00	\$56,989.00	\$1,082.00	\$3,513.00	\$1,519.00	\$4,369.00	\$74,554.00
GARLAND	\$16,769.50	\$12,171.50	\$60,161.00	\$1,217,889.00	\$12,716.00	\$94,693.00	\$37,199.00	\$114,936.00	\$1,566,535.00
GRANT	\$505.00	\$914.00	\$8,667.00	\$159,714.00	\$1,278.00	\$10,698.00	\$3,896.00	\$13,837.00	\$199,509.00
GREENE	\$1,011.50	\$758.50	\$23,846.00	\$662,752.00	\$2,878.00	\$24,973.00	\$6,516.00	\$32,675.00	\$755,410.00
HEMPSTEAD	\$72,947.50	\$20,892.50	\$12,213.00	\$383,011.00	\$1,292.00	\$12,286.00	\$2,516.00	\$16,554.00	\$521,712.00
HOT SPRING	\$1,586.50	\$444.00	\$18,287.00	\$404,569.00	\$2,672.00	\$19,677.00	\$6,329.00	\$23,548.00	\$477,112.50
HOWARD	\$52,707.00	\$17,431.00	\$11,216.00	\$313,008.00	\$1,706.00	\$7,930.00	\$2,473.00	\$9,703.00	\$416,174.00
INDEPENDENCE	\$3,058.50	\$2,110.50	\$55,681.00	\$583,653.00	\$2,368.00	\$23,436.00	\$7,438.00	\$28,547.00	\$706,292.00
IZARD	\$92.50	\$45.50	\$6,682.00	\$99,245.00	\$682.00	\$5,506.00	\$2,418.00	\$7,455.00	\$122,126.00
JACKSON	\$16,431.00	\$11,433.50	\$24,178.00	\$301,103.00	\$1,478.00	\$11,758.00	\$5,277.00	\$14,525.00	\$386,183.50
JEFFERSON	\$63,944.50	\$48,305.00	\$42,089.00	\$1,519,745.00	\$10,976.00	\$63,575.00	\$23,129.00	\$86,334.00	\$1,858,097.50
NOSNHOC	\$1,061.50	\$1,715.00	\$7,788.00	\$301,043.00	\$1,372.00	\$11,597.00	\$4,221.00	\$16,459.00	\$345,256.50
LAFAYETTE	\$15,257.50	\$4,428.50	\$6,123.00	\$86,855.00	\$834.00	\$3,825.00	\$802.00	\$4,558.00	\$122,683.00
LAWRENCE	\$391.50	\$187.50	\$18,532.00	\$269,187.00	\$1,252.00	\$11,410.00	\$2,733.00	\$13,777.00	\$317,470.00

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY

December 1 through December 31, 2020

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT	LUCKY FOR	MEGA	NATURAL STATE	POWERBALL	TOTAL
			The state of the s	SETTLEMENTS	UFE	MILLIONS	STATE		The second second
LEE	\$3,892.00	\$8,516.50	\$2,226.00	\$88,200.00	\$410.00	\$3,278.00	\$745.00	\$4,061.00	\$111,328.50
LINCOLN	\$498.50	\$795.00	\$3,224.00	\$100,204.00	\$926.00	\$4,932.00	\$1,278.00	\$6,350.00	\$118,207.50
LITTLE RIVER	\$8,123.00	\$6,852.00	\$5,497.00	\$139,666.00	\$888.00	\$6,463.00	\$1,235.00	\$7,894.00	\$176,618.00
LOGAN	\$47.50	\$72.50	\$13,510.00	\$236,510.00	\$912.00	\$10,526.00	\$3,998.00	\$15,309.00	\$280,885.00
LONOKE	\$14,119.50	\$6,405.00	\$54,624.00	\$1,133,201.00	\$7,330.00	\$59,700.00	\$18,137.00	\$72,833.00	\$1,366,349.50
MADISON	\$60.00	\$51.50	\$2,561.00	\$116,400.00	\$656.00	\$7,130.00	\$1,760.00	\$9,574.00	\$138,192.50
MARION	\$12,113.00	\$3,134.00	\$8,715.00	\$217,590.00	\$1,846.00	\$10,134.00	\$5,510.00	\$12,759.00	\$271,801.00
MILLER	\$37,965.50	\$14,814.00	\$14,548.00	\$676,958.00	\$4,292.00	\$26,715.00	\$6,544.00	\$30,673.00	\$812,509.50
MISSISSIPPI	\$63,708.50	\$27,876.00	\$22,012.00	\$688,808.00	\$1,800.00	\$22,292.00	\$3,892.00	\$28,779.00	\$859,167.50
MONROE	\$9,995.00	\$3,032.50	\$12,945.00	\$217,581.00	\$788.00	\$10,521.00	\$2,834.00	\$14,115.00	\$271,811.50
MONTGOMERY	\$1.00	\$0.00	\$2,127.00	\$26,400.00	\$206.00	\$2,853.00	\$744.00	\$3,472.00	\$35,803.00
NEVADA	\$6,710.00	\$1,673.50	\$3,996.00	\$221,474.00	\$1,058.00	\$6,099.00	\$1,292.00	\$7,122.00	\$249,424.50
NEWTON	\$37.00	\$9.00	\$4,374.00	\$43,279.00	\$150.00	\$2,072.00	\$747.00	\$2,780.00	\$53,448.00
OUACHITA	\$18,338.00	\$6,537.00	\$28,247.00	\$688,470.00	\$2,350.00	\$16,987.00	\$6,108.00	\$22,519.00	\$789,556.00
PERRY	\$916.00	\$459.00	\$8,165.00	\$151,792.00	\$518.00	\$5,606.00	\$2,574.00	\$7,045.00	\$177,075.00
SdITTIHd	\$11,396.00	\$5,715.50	\$12,352.00	\$272,297.00	\$1,820.00	\$12,839.00	\$3,541.00	\$17,094.00	\$337,054.50
PIKE	\$171.00	\$87.00	\$13,515.00	\$137,190.00	\$1,164.00	\$6,396.00	\$2,986.00	\$8,488.00	\$169,997.00
POINSETT	\$8,029.50	\$1,660.50	\$27,619.00	\$608,830.00	\$842.00	\$14,301.00	\$3,604.00	\$19,627.00	\$684,513.00
POLK	\$1,400.00	\$95.00	\$6,164.00	\$186,326.00	\$2,152.00	\$10,435.00	\$4,099.00	\$14,487.00	\$225,158.00
POPE	\$5,730.50	\$1,946.00	\$24,999.00	\$837,367.00	\$5,572.00	\$52,937.00	\$13,161.00	\$63,085.00	\$1,004,797.50
PRAIRIE	\$3,247.50	\$1,424.50	\$8,479.00	\$183,789.00	\$618.00	\$7,953.00	\$1,543.00	\$10,101.00	\$217,155.00
PULASKI	\$161,899.00	\$133,770.00	\$295,739.00	\$7,169,657.00	\$74,626.00	\$440,452.00	\$145,784.00	\$518,438.00	\$8,940,365.00
RANDOLPH	\$154.50	\$31.50	\$9,939.00	\$145,436.00	\$1,018.00	\$9,986.00	\$2,133.00	\$12,589.00	\$181,287.00
SAINT FRANCIS	\$22,513.00	\$16,122.50	\$10,182.00	\$358,889.00	\$2,046.00	\$15,534.00	\$3,068.00	\$21,439.00	\$449,793.50
SALINE	\$26,944.00	\$7,314.50	\$78,126.00	\$1,259,326.00	\$11,796.00	\$79,284.00	\$29,169.00	\$98,274.00	\$1,590,233.50
SCOTT	\$224.50	\$33.50	\$5,587.00	\$85,719.00	\$722.00	\$5,779.00	\$1,576.00	\$8,668.00	\$108,309.00
SEARCY	\$177.50	\$791.50	\$2,419.00	\$82,105.00	\$768.00	\$4,110.00	\$1,929.00	\$5,351.00	\$97,651.00
SEBASTIAN	\$10,792.50	\$3,974.00	\$33,011.00	\$910,459.00	\$9,978.00	\$85,852.00	\$26,836.00	\$111,446.00	\$1,192,348.50
SEVIER	\$5,903.00	\$635.00	\$1,506.00	\$160,792.00	\$842.00	\$7,551.00	\$1,625.00	\$8,806.00	\$187,660.00
SHARP	\$1,111.00	\$202.50	\$21,587.00	\$347,743.00	\$2,116.00	\$16,143.00	\$5,803.00	\$21,938.00	\$416,643.50
STONE	\$1,602.00	\$871.00	\$9,186.00	\$108,984.00	\$900.00	\$7,016.00	\$3,944.00	\$8,304.00	\$140,807.00
UNION	\$76,926.50	\$33,190.50	\$40,464.00	\$866,431.00	\$4,312.00	\$26,896.00	\$7,001.00	\$37,377.00	\$1,092,598.00
VAN BUREN	\$734.50	\$606.50	\$13,514.00	\$217,417.00	\$1,292.00	\$10,862.00	\$4,556.00	\$13,784.00	\$262,766.00
WASHINGTON	\$17,929.50	\$8,352.00	\$44,092.00	\$1,617,216.00	\$13,742.00	\$127,983.00	\$31,115.00	\$164,046.00	\$2,024,475.50
WHITE	\$5,721.50	\$2,409.00	\$60,693.00	\$1,081,863.00	\$5,274.00	\$44,608.00	\$13,459.00	\$59,850.00	\$1,273,877.50
WOODRUFF	\$2,534.50	\$1,660.50	\$4,616.00	\$153,480.00	\$582.00	\$5,394.00	\$1,364.00	\$6,297.00	\$175,928.00
YELL	\$783.00	\$98.00	\$7,595.00	\$259,128.00	\$1,158.00	\$11,452.00	\$3,672.00	\$14,306.00	\$298,192.00

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY RETAIL SALES BY COUNTY December 1 through December 31, 2020

NATURAL STATE POWERBALL TOTAL STATE
MEGA
LUCKY FOR
SETTLEMENTS
FAST PLAY
CASH 4
CASH 3
COUNTY

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Total Number of Active Retailers December 2020

There were 1964 active retailers as of December 31, 2020.

### Arkansas Department of Finance and Administration Office of the Arkansas Lottery Statement of Net Position December 31, 2020

#### **ASSETS**

ASSETS	
Current assets:	11 1 2 2 2 2 2 3 2 3
Cash and cash equivalents	\$ 3,540,821.66
Restricted assets:	
Cash and cash equivalents	127,841,542.24
Accounts receivable	16,422,591.32
Prepaid items	1,642,164.96
Total current assets	149,447,120.18
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,583,432.42
Deposits with Multi-State Lottery Association	2,239,931.36
Capital assets (Net of accumulated depreciation)	1,555,032.35
Total non-current assets	24,378,396.13
42 T8 TT	9255 BESERVER BESERV
Total assets	173,825,516.31
Deferred outflows of resources:	
Related to pension	931,661.70
Related to OPEB	966,044.98
Total deferred outflows of resources	1,897,706.68
rotal deleties delitors of resources	1,007,700.00
Total assets and deferred outflows of resources	\$ 175,723,222.99
46.53(38)44.040	S
LIABILITIES	
Current liabilities:	
Accounts payable	\$ 580,678.96
Prizes payable	26,374,222.29
Accrued and other liabilities	2,635,428.45
Due to other funds of the State	410,207.87
Due to Education Trust Account	40,011,124.09
Due to Workfor ce Challenge Trust Account	83,974,411.86
Compensated absences	427,442.59
OPEB Obligation	114,672.71
Unearned revenue	506,405.59
Total current liabilities	155,034,594.41
Long-Term liabilities:	
Net other post employment benef its	4,519,689.59
Net pension liability	4,646,795.00
Total long-term liabilities	9,166,484.59
Total liabilities	164,201,079.00
Deferred inflows of resources:	
Related to pension	338,626.00
Related to OPEB	388,016.43
Total deferred inflows of resources	726,642.43
	0:
Total liabilities and deferred inflows of resources	164,927,721.43
NET POSITION	
Net position:	
Invested in capital assets	1,555,032.35
Restricted for:	1,555,052.55
Scholarship shortfall reserve	20,000,000.00
Retailer bond reserve	582,915.43
Deposits with Multi-State Lottery Association	2,239,931.36
Unclaimed prizes reserve	3,856,006.29
Unrestricted (deficit)	(17,438,383.87)
TOWNSON THE ATTEMPT OF	(,,)
Total net position	10,795,501.56
Total liabilities, deferred inflows of resources and net p osition	\$ 175,723,222.99

### Arkansas Department of Finance and Administration Office of the Arkansas Lottery Statement of Revenues, Expenses and Change in Net Position For the Six Months Ended December 31, 2020

Operating revenues:	Current month	Year to date
Operating revenues: Instant ticket sales	\$ 41.647.954.00	6 240 204 700 00
Online ticket sales	\$ 41,647,954.00 8,633,671.50	\$ 240,304,780.00
Retailer application, fidelity, bond and service fees	48,018.80	42,358,750.50
Other revenue	0.00	349,870.73
Other revenue	0.00	1,297.62
Total operating revenues	50,329,644.30	283,014,698.85
Operating expenses:		
Instant game prizes	28,977,902.22	174,992,099.43
Online game prizes	4,683,268.53	23,300,747.99
Retailer commissions	2,858,747.86	16,034,814.59
Gaming contract costs	2,261,988.55	13,508,538.07
Compensation and benefits	472,239.93	2,636,393.40
Marketing, advertising and promotions	642,733.34	3,467,088.70
General and administrative expenses	782,495.74	2,237,069.51
Services provided by Arkansas Department of Higher Education	42,000.00	252,000.00
Services provided by Arkansas Legislative Audit	20,600.00	123,600.00
Legal and professional services	0.00	195.05
Depreciation	37,900.66	227,406.74
Total operating expenses	40,779,876.83	236,779,953.48
Operating income (1)	9,549,767.47	46,234,745.37
Non-operating revenue:		
Interest income	68,571.32	401,891.10
Income before transfers	9,618,338.79	46,636,636.47
Transfers to:		
Education Trust Account	(5,970,922.53)	(46,772,926.77)
Change in net position	\$ 3,647,416.26	(136,290.30)
Total net position - beginning		10,931,791.86
Total net position - ending		\$ 10,795,501.56

<sup>1)</sup> Includes all GAAP related accounting items including unclaimed prizes.

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Statement of Revenues and Expenses Budget Comparisons For the Six Months Ended December 31, 2020

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues: Instant games	\$ 41,647,954.00	2	\$ 38,000,000.00	88.34	\$ 3,647,954.00	\$ 240,304,780.00	84.91	\$ 197,200,000.00	86.82 \$	43,104,780.00
Online games	8,633,671.50	17.15	4,970,000.00	11.55	3,663,671.50	42,358,750.50	14.97	29,650,000.00	13.05	12,708,750.50
Retailer fees	48,018.80	0.10	45,000.00	0.10	3,018.80	349,870.73	0.12	272,000.00	0.12	77,870.73
Other revenue	•		200.00	0.00	(200.00)	1,297.62	0.00	3,000.00	0.00	(1,702.38)
Total operating revenues	50,329,644.30	100.00	43,015,500.00	0.00%	7,314,144.30	283,014,698.85 100.00	100.001	227,125,000.00	100.00	55,889,698.85
Operating expenses.	28 977 902 22	57.58	27 353 000 00	63.59	1 624 902 22	174 992 099 43	61.83	141 559 000 00	62 33	33 433 000 43
Online game prizes	4.683.268.53	9.31	2 680 000 00	6.23	2 003 268 53	23 300 747 99	8 23	15 977 000 00	7.03	7 323 747 99
Retailer commissions	2,858,747.86	5.68	2,428,000.00	5.64	430,747.86	16,034,814,59	5.67	12,835,000,00	5.65	3.199,814,59
Gaming contract costs	2,261,988.55	4.49	1,851,000.00	4.30	410,988.55	13,508,538.07	4.77	10,543,000.00	4.64	2,965,538.07
Compensation & benefits	472,239.93	0.94	440,000.00	1.02	32,239.93	2,636,393.40	0.93	2,728,000.00	1.20	(91,606.60)
Marketing, advertising & promotions	642,733.34	1.28	617,000.00	1.43	25,733.34	3,467,088.70	1.23	3,803,000.00	1,67	(335,911.30)
General and administrative expenses	782,495.74	1.55	185,000.00	0.43	597,495.74	2,237,069.51	0.79	1,093,000.00	0.48	1,144,069.51
Services provided by other agencies	62,600.00	0.12	38,000.00	0.09	24,600.00	375,600.00	0.13	357,000.00	0.16	18,600.00
Legal and professional service	100000000000000000000000000000000000000		200.00	0.00	(200.00)	195.05	0.00	3,000.00	0.00	(2,804.95)
Depreciation	37,900.66	0.08	32,000.00	0.07	5,900.66	227,406.74	0.08	191,000.00	0.08	36,406.74
Total operating expenses	40,779,876.83	81.03	35,624,500.00	82.82	5,155,376.83	236,779,953.48	83.66	189,089,000.00	83.25	47,690,953.48
Operating income	9,549,767.47	18.97	7,391,000.00	17.18	2,158,767.47	46,234,745.37	16.34	38,036,000,00	16.75	8,198,745.37
Non-operating revenue: Interest income	68,571.32	0.14	51,000.00	0.12	17,571.32	401,891.10	0.14	341,000.00	0.15	60,891.10
Income before transfers	\$ 9,618,338.79	19.11	7,442,000.00	17.30	17.30 \$ 2,176,338.79	\$ 46,636,636.47	16.48 \$	38,377,000.00	16.90 \$	8,259,636.47

### Arkansas Department of Finance and Administration Office of the Arkansas Lottery Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis For the Six Months Ended December 31, 2020

	Year	r to date				
Operating revenues:						
Instant ticket (Settlements) Online ticket sales		9,229,375.00 2,358,750.50				
Retailer application, fidelity and service fees	42	349,870.73				
Other revenue		1,297.62				
Total operating revenues	281	1,939,293.85	a a			
Operating expenses:						
Instant game prizes (Settlements)	171	1,437,011.00				
Online game prizes	7777	3,300,747.99				
Retailer commissions		5,034,814.59				
Gaming contract costs Compensation and benefits		3,508,538.07				
Marketing, advertising and promotions		2,636,393.40 3,467,088.70				
General and administrative expenses		2,237,069.51				
Services provided by ADHE		252,000.00				
Services provided by Legislative Audit Agency		123,600.00				
Legal and professional services		195.05				
Current year capital asset cost	-	0.00	•			
Total operating expenses	232	2,997,458.31				
Change in net proceeds from operations	48	3,941,835.54				
Non-operating revenue:						
Interest income		401,891.10				
Other non-operating income		0.00				
EDUCATION TRUST FUNDING-Current Year	A 100 CO	,802,004.24)				
Less Act 1180 Unclaimed Prizes	(2,	,856,006.29)		1810 a		
Less current year Bond Reserve Fees		(84,022.42)		ricted reserves		
Add Bond Funds in excess of \$500,000				23-115-603(a)(5)		
Add back Write Off Retailer Bad Debt		1,106.99				
Less current year MUSL Reserves Add OPEB expense in Comp and Benefits				23-115-103(17) a	ind (	19)(A)&(B)
Add OF EB expense in Comp and Benefits		92,700.00				
NET PROCEEDS EARNED-Current Month	\$ 5	5,970,922.53				
	Tra	ansfer		Interest		Total
Academic Challenge Scholarship Trust		,850,739.84	S	3,160,384.25	S	40,011,124.09
December 2019 funding - 1/15/20		,333,195.26	\$	38,788.23		6,371,983.49
January 2020 funding - 2/15/20		190,940.02		48,143.75		8,239,083.77
Transfer to ADHE 2/18/20		,000,000.00)		was versily the	\$	(38,000,000.00)
February 2020 funding - 3/15/20		,201,704.36		31,852.41		7,233,556.77
March 2020 funding - 4/15/20 April 2020 funding - 5/15/20		,381,962.30 ,312,074.87		4,535.00 6,237.77		7,386,497.30 8,318,312.64
May 2020 funding - 6/15/20	- C2 - 3.25	,609,833.84	140	9,272.55		8,619,106.39
June 2020 funding - 7/15/20	22 YATE	969,860.90		14,602.28		14,984,463.18
June 2020 Final Adjustments funding - 10/22/20		(185,527.29)			\$	(185,527.29)
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	125.07	,265,393.95)		40 500 00	\$	(16,265,393.95)
July 2020 funding - 8/15/20 August 2020 funding - 9/15/20		,573,004.11 ,837,402.04		19,569.82 25,515.40		8,592,573.93 7,862,917.44
Transfer to ADHE for 2021 Fall Funding 9/24/20	1000	,000,000.00)	0000000	25,515.40	\$	(38,000,000.00)
September 2020 funding - 10/15/20		667,415.02		24,161.97		7,691,576.99
October 2020 funding - 11/15/20		,435,196.50		12,140.50		8,447,337.00
November 2020 funding - 12/15/20		196,802.93		10,795.95		8,207,598.88
December 2020 funding -1/15/21	\$ 5,	,956,009.67	5	14,912.86	\$	5,970,922.53
Workforce Challenge Scholandin Tour		ansfer			•	Total
Workforce Challenge Scholarship Trust FY 2017 Excess Net Proceeds transferred from Edu Trust 12/1/17		,974,411.86			\$	83,974,411.86
ADHE Refund from FY 2017 - 11/30/17		,887,236.92			S	14,157,060.23 4,887,236.92
ADHE Refund from FY 2018 - 9/6/18		,710,439.46			\$	11,710,439.46
Transfer excess net proceeds to Workforce Trust Fund 10/16/18	\$ 8,	344,929.36			\$	8,344,929.36
Transfer to ADHE for FY 2019 fall funding 11/7/18 Workforce Challenge	\$ (1,	(00.000,000)			\$	(1,000,000.00)
FY 2019 Excess Net Proceeds transferred from Edu Trust 9/5/19		,904,288.48			\$	3,904,288.48
Transfer excess net proceeds to Workforce Trust Fund 11/08/19  Transfer to ADHE for FY 2020 fall funding 4/24/20 Concurrent Challenge		,639,040.28			\$	23,639,040.28
Transfer to ADHE for FY 2020 spring funding 7/24/20 Concurrent Challenge		(00.000,000)			\$	(1,000,000.00) (400,000.00)
ADHE Refund from FY 2020 / 8/14/20	S (	(400.000 om			*	
	5550	(400,000.00) ,466,023.18			\$	4,466,023.18
Transfer excess net proceeds to Workforce Trust Fund 10/22/20	\$ 4, \$ 16,	,466,023.18 ,265,393.95			\$	
Transfer excess net proceeds to Workforce Trust Fund 10/22/20 Transfer to ADHE for FY 2021 Fall funding 11/10/20 Concurrent Challenge	\$ 4, \$ 16,	,466,023.18				4,466,023.18

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Unclaimed Prizes December 31, 2020

	Monthly	Year to Date
Reserve Balance July 1, 2020		\$1,000,000.00
<ol> <li>Unclaimed lottery prize money:</li> <li>Expenditures from unclaimed lottery prize money:</li> </ol>	\$1,662.954.97	2,856,006.29
3. Reserved for future prizes, promotions or reserves:	1,662,954.97	2,856,006.29
Less Deposits to net lottery proceeds from unclaime     Lottery prize money:	d	
Reserve Balance December 31, 2020		\$3,856,006.29

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY

# OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT

December 1 through December 31, 2020

Vendors	Goods or Services	Diversity Classification	December 2020		FY 2021 Total
Government Supply Services	Office Furniture/Supplies	CMBE	\$	49	2,224.84
		Totals	\$ s	\$	2,224.84

# INTRALOT MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT

December 1 through December 30, 2020

Vendors	Goods or Services	Diversity Classification	December 2020	FY 2021 Total
J Kelly Referrals and Informations Services	Call Center/Information Services	CMBE	\$ 21.000.00	\$ 91,000.00

91,000.00

21,000.00

Totals \$

# SCIENTIFIC GAMES MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT

December 1 through December 30, 2020

Vendors	Goods or Services	Diversity Classification	December 2020	r 2020	FY 2021 Total
Expedited Transportation Service	Transportation Services	DBE	\$ 4,	4,317.34	\$ 18,861.70
Pure Cleaning Services	Janitorial Servies	MBE	\$ 1,	1,226.26	\$ 6,030.04
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$ 141.	141,249.08 \$	\$ 663,759.42

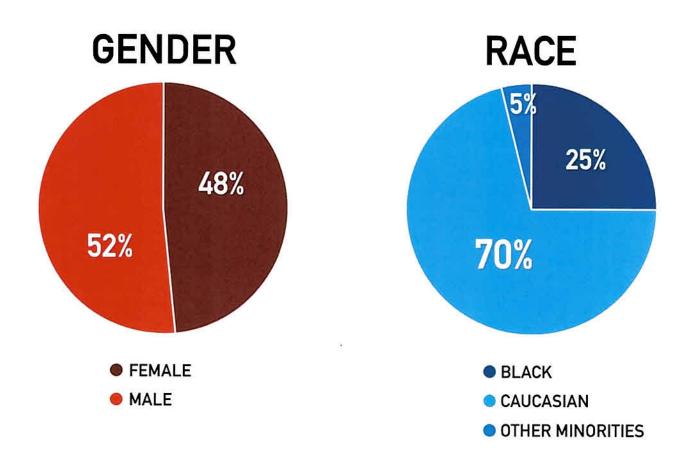
688,651.16

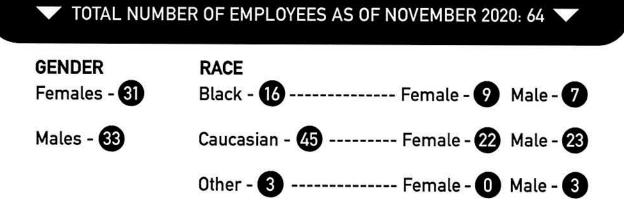
₩

146,792.68

Totals \$

### ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF THE ARKANSAS LOTTERY DECEMBER 2020





# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Internal Auditor Report December 1 through December 31, 2020

There were no Internal Auditor Reports entered into by Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of December 2020.

### DFA/Office of the Arkansas Lottery Instant & Fast Play Games December 2020

Sales for the following instant games began December 1, 2020. No ending dates have been determined for these games.

\$1 X the Cash \$2 Lucky Win \$5 Prize Multiplier \$10 **\$250,000** Payday

Sales for the following instant game began December 15, 2020. No ending dates have been determined for this game.

\$10 **\$50** or **\$100** 4<sup>th</sup> edition

Sales for the following instant games began December 29, 2020. No ending dates have been determined for these games.

\$1 **\$100** Frenzy

\$2 **\$200** Frenzy

\$3 **\$300 Frenzy** 

\$5 **\$500 Frenzy** 

\$10 **\$5,000** Frenzy

There were no new Fast Play games that started sales in December 2020.