January 10, 2014
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of December 2013. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley
Director
Enclosures
cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

January 10, 2014
The Honorable Robert Thompson, Co-Chair
The Honorable Mark Perry, Co-Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of December 2013. The report contains the following information:

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Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley
Director

## Enclosures

cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services December 1 through December 31, 2013

No term contracts were entered into by the Arkansas Lottery Commission during the month of December 2013.

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses <br> December 2013

1. Debt Set-Off:
$\begin{array}{llr}\text { a. } & \text { Department of Finance and Administration } & \$ 21,777.20 \\ \text { b. } & \begin{array}{r}\text { Office of Child Support Enforcement }- \text { Child Support } \\ \$ 4,751.00 \\ \hline\end{array} \quad \text { Total Debt Set-Off: } & \$ 26,528.20\end{array}$
2. Retailer losses for period December 1 through December 31, 2013: None.

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## December 1 through December 31, 2013

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | RAFFLE | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$75.00 | \$7,763.00 | \$7,925.50 | \$1,972.00 | \$12,296.00 | \$458,400.00 | \$49,867.00 | \$8,119.00 | \$20,707.00 | \$8,290.00 | \$575,414.50 |
| ASHLEY | \$50.00 | \$7,957.00 | \$9,989.50 | \$920.00 | \$11,139.00 | \$113,534.00 | \$24,394.00 | \$1,996.00 | \$13,825.00 | \$1,930.00 | \$185,734.50 |
| BAXTER | \$100.00 | \$2,717.50 | \$1,144.50 | \$3,758.00 | \$19,166.00 | \$280,489.00 | \$68,050.00 | \$11,776.00 | \$31,118.00 | \$3,920.00 | \$422,239.00 |
| BENTON | \$355.00 | \$3,636.00 | \$1,934.00 | \$8,604.00 | \$17,857.00 | \$638,623.00 | \$297,740.00 | \$17,066.00 | \$108,502.00 | \$20,170.00 | \$1,114,487.00 |
| BOONE | \$80.00 | \$2,058.50 | \$1,289.00 | \$1,330.00 | \$6,173.00 | \$310,989.00 | \$53,903.00 | \$4,462.00 | \$24,214.00 | \$5,920.00 | \$410,418.50 |
| BRADLEY | \$15.00 | \$1,108.50 | \$937.00 | \$584.00 | \$3,865.00 | \$113,972.00 | \$13,575.00 | \$1,965.00 | \$6,444.00 | \$2,220.00 | \$144,685.50 |
| CALHOUN | \$0.00 | \$1,415.50 | \$633.00 | \$434.00 | \$369.00 | \$36,396.00 | \$4,692.00 | \$803.00 | \$2,140.00 | \$490.00 | \$47,372.50 |
| CARROLL | \$85.00 | \$858.00 | \$983.00 | \$2,284.00 | \$5,681.00 | \$176,274.00 | \$31,886.00 | \$2,979.00 | \$14,589.00 | \$1,930.00 | \$237,549.00 |
| CHICOT | \$80.00 | \$7,412.50 | \$5,473.00 | \$2,532.00 | \$883.00 | \$120,600.00 | \$98,676.00 | \$5,810.00 | \$50,575.00 | \$3,750.00 | \$295,791.50 |
| CLARK | \$105.00 | \$2,136.00 | \$1,241.50 | \$1,226.00 | \$6,520.00 | \$243,931.00 | \$38,905.00 | \$3,497.00 | \$16,244.00 | \$5,600.00 | \$319,405.50 |
| CLAY | \$25.00 | \$228.00 | \$59.00 | \$342.00 | \$2,540.00 | \$86,400.00 | \$12,544.00 | \$686.00 | \$5,084.00 | \$1,130.00 | \$109,038.00 |
| CLEBURNE | \$150.00 | \$1,262.50 | \$463.50 | \$2,688.00 | \$7,115.00 | \$214,031.00 | \$52,675.00 | \$9,200.00 | \$23,578.00 | \$8,160.00 | \$319,323.00 |
| CLEVELAND | \$5.00 | \$228.50 | \$309.00 | \$180.00 | \$1,792.00 | \$39,451.00 | \$8,284.00 | \$837.00 | \$4,098.00 | \$1,210.00 | \$56,394.50 |
| COLUMBIA | \$35.00 | \$10,559.50 | \$7,571.00 | \$1,350.00 | \$34,227.00 | \$230,075.00 | \$26,302.00 | \$3,575.00 | \$12,937.00 | \$2,240.00 | \$328,871.50 |
| CONWAY | \$45.00 | \$3,984.50 | \$2,761.50 | \$2,080.00 | \$8,531.00 | \$350,176.00 | \$47,516.00 | \$9,062.00 | \$22,877.00 | \$8,850.00 | \$455,883.00 |
| CRAIGHEAD | \$400.00 | \$9,100.00 | \$6,577.50 | \$4,476.00 | \$26,257.00 | \$975,770.00 | \$208,599.00 | \$16,998.00 | \$67,737.00 | \$13,600.00 | \$1,329,514.50 |
| CRAWFORD | \$140.00 | \$1,739.50 | \$859.50 | \$2,548.00 | \$2,796.00 | \$223,500.00 | \$83,914.00 | \$10,210.00 | \$35,798.00 | \$7,880.00 | \$369,385.00 |
| CRITTENDEN | \$165.00 | \$16,257.00 | \$14,791.00 | \$3,632.00 | \$11,040.00 | \$427,725.00 | \$132,455.00 | \$11,223.00 | \$59,117.00 | \$5,750.00 | \$682,155.00 |
| CROSS | \$40.00 | \$1,751.00 | \$1,522.00 | \$736.00 | \$7,705.00 | \$161,672.00 | \$28,415.00 | \$4,441.00 | \$10,418.00 | \$2,040.00 | \$218,740.00 |
| DALLAS | \$20.00 | \$2,461.00 | \$738.50 | \$474.00 | \$5,533.00 | \$112,268.00 | \$14,173.00 | \$1,959.00 | \$7,198.00 | \$2,420.00 | \$147,244.50 |
| DESHA | \$50.00 | \$1,805.50 | \$866.00 | \$680.00 | \$1,048.00 | \$107,606.00 | \$25,546.00 | \$4,054.00 | \$11,838.00 | \$3,540.00 | \$157,033.50 |
| DREW | \$90.00 | \$1,620.00 | \$605.00 | \$1,344.00 | \$3,346.00 | \$171,042.00 | \$30,068.00 | \$4,378.00 | \$14,690.00 | \$4,780.00 | \$231,963.00 |
| FAULKNER | \$335.00 | \$8,149.50 | \$4,706.50 | \$7,796.00 | \$16,487.00 | \$889,042.00 | \$192,883.00 | \$23,088.00 | \$81,199.00 | \$34,960.00 | \$1,258,646.00 |
| FRANKLIN | \$30.00 | \$919.00 | \$97.00 | \$868.00 | \$13,523.00 | \$103,029.00 | \$29,452.00 | \$3,459.00 | \$12,174.00 | \$2,930.00 | \$166,481.00 |
| FULTON | \$30.00 | \$198.50 | \$84.50 | \$242.00 | \$570.00 | \$53,936.00 | \$8,993.00 | \$906.00 | \$4,072.00 | \$780.00 | \$69,812.00 |
| GARLAND | \$430.00 | \$6,626.50 | \$6,036.00 | \$9,916.00 | \$38,061.00 | \$679,980.00 | \$219,547.00 | \$39,377.00 | \$90,399.00 | \$32,450.00 | \$1,122,822.50 |
| GRANT | \$40.00 | \$449.00 | \$157.00 | \$1,030.00 | \$3,436.00 | \$99,047.00 | \$24,021.00 | \$3,484.00 | \$11,561.00 | \$4,280.00 | \$147,505.00 |
| GREENE | \$215.00 | \$1,059.50 | \$729.00 | \$1,850.00 | \$17,350.00 | \$443,385.00 | \$79,544.00 | \$6,151.00 | \$28,578.00 | \$7,170.00 | \$586,031.50 |
| HEMPSTEAD | \$30.00 | \$23,615.00 | \$9,298.00 | \$758.00 | \$3,217.00 | \$272,979.00 | \$31,617.00 | \$3,133.00 | \$12,817.00 | \$2,300.00 | \$359,764.00 |
| HOT SPRING | \$95.00 | \$2,668.00 | \$1,157.50 | \$2,120.00 | \$9,385.00 | \$245,107.00 | \$44,371.00 | \$7,812.00 | \$21,079.00 | \$8,170.00 | \$341,964.50 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
December 1 through December 31, 2013

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | RAFFLE | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$30.00 | \$17,255.00 | \$6,156.50 | \$550.00 | \$5,027.00 | \$101,147.00 | \$20,605.00 | \$2,257.00 | \$8,317.00 | \$1,330.00 | \$162,674.50 |
| INDEPENDENCE | \$110.00 | \$3,827.50 | \$1,940.00 | \$2,190.00 | \$22,946.00 | \$504,561.00 | \$69,635.00 | \$10,225.00 | \$27,764.00 | \$17,820.00 | \$661,018.50 |
| IZARD | \$35.00 | \$249.50 | \$239.00 | \$634.00 | \$2,987.00 | \$60,487.00 | \$14,684.00 | \$1,518.00 | \$6,039.00 | \$1,580.00 | \$88,452.50 |
| JACKSON | \$15.00 | \$7,567.00 | \$3,820.50 | \$2,034.00 | \$4,007.00 | \$229,781.00 | \$38,828.00 | \$7,243.00 | \$14,979.00 | \$3,050.00 | \$311,324.50 |
| JEFFERSON | \$220.00 | \$33,752.50 | \$25,483.00 | \$8,008.00 | \$66,565.00 | \$1,106,630.00 | \$157,969.00 | \$32,047.00 | \$74,671.00 | \$23,470.00 | \$1,528,815.50 |
| JOHNSON | \$80.00 | \$528.50 | \$411.00 | \$1,004.00 | \$3,688.00 | \$163,975.00 | \$40,783.00 | \$4,100.00 | \$15,767.00 | \$2,900.00 | \$233,236.50 |
| LAFAYETTE | \$15.00 | \$3,390.50 | \$1,521.00 | \$438.00 | \$1,912.00 | \$57,600.00 | \$7,424.00 | \$975.00 | \$4,207.00 | \$420.00 | \$77,902.50 |
| LAWRENCE | \$35.00 | \$1,023.50 | \$128.50 | \$616.00 | \$2,563.00 | \$192,875.00 | \$24,888.00 | \$1,919.00 | \$7,828.00 | \$2,220.00 | \$234,096.00 |
| LEE | \$0.00 | \$2,436.00 | \$3,004.00 | \$324.00 | \$2,270.00 | \$76,800.00 | \$10,855.00 | \$489.00 | \$4,179.00 | \$550.00 | \$100,907.00 |
| LINCOLN | \$15.00 | \$407.00 | \$91.00 | \$444.00 | \$438.00 | \$71,843.00 | \$14,194.00 | \$2,897.00 | \$6,355.00 | \$2,070.00 | \$98,754.00 |
| LITTLE RIVER | \$0.00 | \$3,505.50 | \$2,588.50 | \$696.00 | \$412.00 | \$71,893.00 | \$16,570.00 | \$1,503.00 | \$5,732.00 | \$690.00 | \$103,590.00 |
| LOGAN | \$35.00 | \$548.50 | \$149.50 | \$1,192.00 | \$4,331.00 | \$158,416.00 | \$29,248.00 | \$4,147.00 | \$14,491.00 | \$3,260.00 | \$215,818.00 |
| LONOKE | \$215.00 | \$10,662.00 | \$6,141.00 | \$5,894.00 | \$22,293.00 | \$753,783.00 | \$146,190.00 | \$17,555.00 | \$61,051.00 | \$22,970.00 | \$1,046,754.00 |
| MADISON | \$15.00 | \$124.00 | \$38.50 | \$374.00 | \$11,005.00 | \$32,240.00 | \$11,566.00 | \$873.00 | \$6,500.00 | \$960.00 | \$63,695.50 |
| MARION | \$15.00 | \$1,555.50 | \$409.00 | \$1,326.00 | \$2,528.00 | \$112,691.00 | \$19,521.00 | \$3,858.00 | \$10,816.00 | \$1,380.00 | \$154,099.50 |
| MILLER | \$170.00 | \$24,899.50 | \$7,646.50 | \$1,394.00 | \$6,982.00 | \$323,915.00 | \$61,888.00 | \$4,236.00 | \$21,365.00 | \$4,440.00 | \$456,936.00 |
| MISSISSIPPI | \$105.00 | \$41,549.50 | \$17,137.50 | \$1,782.00 | \$6,556.00 | \$410,498.00 | \$75,840.00 | \$3,715.00 | \$25,185.00 | \$2,370.00 | \$584,738.00 |
| MONROE | \$20.00 | \$3,074.50 | \$1,459.50 | \$548.00 | \$3,091.00 | \$109,577.00 | \$22,547.00 | \$2,603.00 | \$10,974.00 | \$3,540.00 | \$157,434.00 |
| MONTGOMERY | \$10.00 | \$35.00 | \$1.00 | \$180.00 | \$1,683.00 | \$19,452.00 | \$5,874.00 | \$725.00 | \$2,846.00 | \$1,050.00 | \$31,856.00 |
| NEVADA | \$25.00 | \$3,103.00 | \$750.00 | \$1,150.00 | \$6,369.00 | \$155,389.00 | \$16,079.00 | \$1,781.00 | \$6,490.00 | \$1,630.00 | \$192,766.00 |
| NEWTON | \$30.00 | \$72.50 | \$7.50 | \$196.00 | \$2,841.00 | \$43,617.00 | \$5,795.00 | \$1,378.00 | \$2,692.00 | \$690.00 | \$57,319.00 |
| OUACHITA | \$50.00 | \$10,027.00 | \$7,749.50 | \$1,442.00 | \$12,975.00 | \$416,647.00 | \$44,680.00 | \$7,116.00 | \$17,429.00 | \$4,600.00 | \$522,715.50 |
| PERRY | \$0.00 | \$629.50 | \$319.50 | \$566.00 | \$1,421.00 | \$71,700.00 | \$16,207.00 | \$1,934.00 | \$6,436.00 | \$2,470.00 | \$101,683.00 |
| PHILLIPS | \$50.00 | \$6,991.50 | \$3,865.00 | \$1,048.00 | \$3,690.00 | \$172,188.00 | \$59,171.00 | \$2,446.00 | \$25,465.00 | \$2,370.00 | \$277,284.50 |
| PIKE | \$35.00 | \$308.50 | \$97.50 | \$758.00 | \$5,922.00 | \$61,909.00 | \$17,701.00 | \$2,317.00 | \$7,235.00 | \$1,590.00 | \$97,873.00 |
| POINSETT | \$80.00 | \$5,918.50 | \$1,846.50 | \$738.00 | \$10,169.00 | \$359,374.00 | \$48,732.00 | \$6,948.00 | \$16,587.00 | \$2,220.00 | \$452,613.00 |
| POLK | \$5.00 | \$426.50 | \$66.00 | \$922.00 | \$4,115.00 | \$111,600.00 | \$25,406.00 | \$2,496.00 | \$12,501.00 | \$2,200.00 | \$159,737.50 |
| POPE | \$145.00 | \$4,770.50 | \$2,251.00 | \$4,662.00 | \$20,026.00 | \$616,084.00 | \$113,040.00 | \$14,838.00 | \$46,818.00 | \$15,610.00 | \$838,244.50 |
| PRAIRIE | \$20.00 | \$3,150.50 | \$1,246.50 | \$738.00 | \$4,416.00 | \$143,533.00 | \$15,802.00 | \$1,736.00 | \$6,845.00 | \$2,660.00 | \$180,147.00 |
| PULASKI | \$1,235.00 | \$98,337.00 | \$67,818.50 | \$40,230.00 | \$144,767.00 | \$4,441,520.00 | \$934,218.00 | \$136,420.00 | \$376,775.00 | \$146,170.00 | \$6,387,490.50 |
| RANDOLPH | \$30.00 | \$14.00 | \$40.00 | \$1,262.00 | \$2,502.00 | \$107,340.00 | \$22,382.00 | \$2,278.00 | \$7,992.00 | \$2,040.00 | \$145,880.00 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION <br> RETAIL SALES BY COUNTY

## December 1 through December 31, 2013

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | $\begin{gathered} \text { DECADES OF } \\ \text { DOLLARS } \\ \hline \end{gathered}$ | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | RAFFLE | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$35.00 | \$7,624.50 | \$5,448.00 | \$694.00 | \$2,797.00 | \$212,340.00 | \$41,492.00 | \$3,573.00 | \$18,038.00 | \$1,590.00 | \$293,631.50 |
| SALINE | \$285.00 | \$7,855.50 | \$4,054.50 | \$8,172.00 | \$28,821.00 | \$819,426.00 | \$189,403.00 | \$25,250.00 | \$81,498.00 | \$34,540.00 | \$1,199,305.00 |
| SCOTT | \$20.00 | \$211.50 | \$33.00 | \$366.00 | \$1,127.00 | \$74,999.00 | \$11,576.00 | \$1,380.00 | \$5,831.00 | \$1,210.00 | \$96,753.50 |
| SEARCY | \$20.00 | \$3,169.00 | \$796.00 | \$606.00 | \$925.00 | \$66,418.00 | \$9,260.00 | \$1,482.00 | \$5,269.00 | \$1,440.00 | \$89,385.00 |
| SEBASTIAN | \$340.00 | \$15,213.00 | \$5,811.00 | \$7,150.00 | \$15,447.00 | \$578,098.00 | \$222,006.00 | \$27,924.00 | \$91,119.00 | \$18,970.00 | \$982,078.00 |
| SEVIER | \$15.00 | \$2,036.50 | \$549.00 | \$450.00 | \$1,701.00 | \$78,840.00 | \$20,401.00 | \$1,980.00 | \$8,885.00 | \$1,110.00 | \$115,967.50 |
| SHARP | \$95.00 | \$540.00 | \$232.00 | \$826.00 | \$17,512.00 | \$160,112.00 | \$28,988.00 | \$3,760.00 | \$12,567.00 | \$3,600.00 | \$228,232.00 |
| STONE | \$40.00 | \$1,090.00 | \$379.50 | \$780.00 | \$1,535.00 | \$77,402.00 | \$13,412.00 | \$1,939.00 | \$6,141.00 | \$1,590.00 | \$104,308.50 |
| UNION | \$135.00 | \$40,379.00 | \$21,767.50 | \$2,622.00 | \$14,013.00 | \$581,108.00 | \$69,636.00 | \$7,001.00 | \$35,231.00 | \$5,030.00 | \$776,922.50 |
| VAN BUREN | \$5.00 | \$1,437.00 | \$300.50 | \$946.00 | \$1,349.00 | \$109,195.00 | \$26,150.00 | \$2,803.00 | \$11,112.00 | \$3,970.00 | \$157,267.50 |
| WASHINGTON | \$530.00 | \$13,827.50 | \$5,186.50 | \$9,714.00 | \$44,973.00 | \$991,905.00 | \$332,514.00 | \$28,055.00 | \$126,936.00 | \$24,140.00 | \$1,577,781.00 |
| WHITE | \$185.00 | \$4,247.00 | \$2,559.00 | \$4,150.00 | \$15,492.00 | \$881,271.00 | \$123,089.00 | \$16,755.00 | \$49,139.00 | \$22,100.00 | \$1,118,987.00 |
| WOODRUFF | \$35.00 | \$2,732.00 | \$412.00 | \$246.00 | \$2,056.00 | \$90,000.00 | \$14,627.00 | \$1,420.00 | \$6,149.00 | \$1,870.00 | \$119,547.00 |
| YELL | \$25.00 | \$511.50 | \$59.00 | \$926.00 | \$7,411.00 | \$133,382.00 | \$25,496.00 | \$3,689.00 | \$12,182.00 | \$3,710.00 | \$187,391.50 |
| GRAND TOTALS | *Arkansas 50/50 | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Raffle | *Totals |
|  | \$7,925.00 | \$522,758.50 | \$302,949.50 | \$189,742.00 | \$843,564.00 | \$24,492,990.00 | \$5,218,979.00 | \$634,090.00 | \$2,158,035.00 | \$614,050.00 | \$34,985,083.00 |
| *Estimates |  |  |  |  |  |  |  |  |  |  |  |

## Arkansas Lottery Commission

Total Number of Active Retailers December 2013

There were 1,886 active retailers as of December 31, 2013.

## Arkansas Lottery Commisssion Statement of Net Position December 31, 2013

Current assets:
Cash and Cash Equivalents
Restricted Assets:
Cash and cash equivalents
Accounts receivable
Prepaid items
Total current assets
Noncurrent assets:
Restricted assets:
Cash and cash equivalents 20,084,590.86
Deposits with Multi-State Lottery Association 1,861,802.77
Capital assets:
Equipment 526,664.88
Leasehold Improvements 498,416,68
Less accumulated depreciation
Total noncurrent assets
Total assets

## Current liabilities:

Accounts payable
Prizes payable
Accrued and other liabilities
Due to other funds of the State
Payable to ADHE
Compensated absences
Unearned revenue
Total current liabilities
Long-Term liabilities:
Net OPEB obligation
Total long-term liabilities

Total liabilities

## NET POSITION

Net position:
Invested in capital assets 267,292.18
Restricted for:
Scholarship shortfall fund
Retailer fidelity fund
Deposits with Multi-State Lottery Assn.
Unclaimed prize reserve
Unrestricted
Total net position
Total liabilities \& net position
\$ 4,326,790.03

30,874,462.90
12,633,217.51
77,270.16
$47,911,740.60$

498,416.68
(757,789.38)
22,213,685.81
\$ 70,125,426.41

## LIABILITIES

\$ 583,831.52
19,654,003.35
1,146,160.09
1,233,787.42
27,397,688.59
256,035.14
364,274.50
50,635,780.61

1,023,635.88
1,023,635.88

51,659,416.49

## ASSETS

# Arkansas Lottery Commission <br> Statement of Revenues, Expenses, and Changes in Net Position <br> For the Six Months Ended December 31, 2013 

|  |  | urrent month |  | Year to date |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 25,057,253.00 | \$ | 151,620,510.00 |
| Online ticket sales |  | 10,384,815.00 |  | 47,503,199.50 |
| Retailer application, fidelity and service fees |  | 53,530.02 |  | 289,753.01 |
| Other revenue |  | 415.00 |  | 4,621.94 |
| Total operating revenues |  | 35,496,013.02 |  | 199,418,084.45 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 17,472,019.69 |  | 107,821,743.02 |
| Online game prizes |  | 5,747,639.52 |  | 25,132,771.64 |
| Retailer commissions |  | 1,972,466.24 |  | 11,094,050.49 |
| Gaming contract costs |  | 1,769,377.40 |  | 9,788,270.34 |
| Compensation and benefits |  | 394,395.86 |  | 2,712,607.36 |
| Marketing, advertising and promotions |  | 566,926.27 |  | 2,099,764.01 |
| General and administrative expenses |  | 75,304.61 |  | 726,855.99 |
| Services provided by ADHE |  | 68,333.00 |  | 409,998.00 |
| Services provided by Legislative Audit Agency |  | 22,900.00 |  | 137,400.00 |
| Legal and professional services |  | 200.00 |  | 456.10 |
| Depreciation |  | 15,179.91 |  | 91,079.38 |
| Total operating expenses |  | 28,104,742.50 |  | 160,014,996.33 |
| Operating income |  | 7,391,270.52 |  | 39,403,088.12 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 24,713.03 |  | 142,365.79 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 7,415,983.55 |  | 39,545,453.91 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (5,831,218.66) |  | (36,690,475.05) |
| Arkansas Department of Human Services |  |  |  |  |
| Transfers from: |  |  |  |  |
| Transfers from ADHE $\quad 0.00$ |  |  |  |  |
| Change in net position | \$ | 1,584,764.89 |  | 2,854,978.86 |
| Total net position - beginning |  |  |  | 15,611,031.06 |
| Total net position - ending |  |  | \$ | 18,466,009.92 |

## Arkansas Lottery Commission

## Statement of Revenues, Expenses, and Changes in Net Position For the Six Months Ended December 31, 2013

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$ 25,057,253.00 | 70.59 | \$ 31,895,833.00 | 80.19 | \$ (6,838,580.00) | \$ 151,620,510.00 | 76.03 | \$ 179,337,498.00 | 80.60 | \$ (27,716,988.00) |
| OnLine Games | 10,384,815.00 | 29.26 | 7,832,797.00 | 19.69 | 2,552,018.00 | 47,503,199.50 | 23.82 | 42,906,432.00 | 19.28 | 4,596,767.50 |
| Retailer application, fidelity | 53,530.02 | 0.15 | 44,167.00 | 0.11 | 9,363.02 | 289,753.01 | 0.15 | 265,000.00 | 0.12 | 24,753.01 |
| Other Revenue | 415.00 | 0.00 | 833.00 | 0.00 | (418.00) | 4,621.94 | 0.00 | 5,000.00 | 0.00 | (378.06) |
| Total Operating Revenues | 35,496,013.02 | 100.00 | 39,773,630.00 | 100.00 | $(4,277,616.98)$ | 199,418,084.45 | 100.00 | 222,513,930.00 | 100.00 | $(23,095,845.55)$ |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 17,472,019.69 | 49.22 | 22,364,869.62 | 56.23 | (4,892,849.93) | 107,821,743.02 | 54.07 | 126,105,885.46 | 56.67 | $(18,284,142.44)$ |
| On-Line Game Prizes | 5,747,639.52 | 16.19 | 3,938,863.38 | 9.90 | 1,808,776.14 | 25,132,771.64 | 12.60 | 21,669,954.60 | 9.74 | 3,462,817.04 |
| Retailer Commissions | 1,972,466.24 | 5.56 | 2,246,560.00 | 5.65 | $(274,093.76)$ | 11,094,050.49 | 5.56 | 12,569,869.00 | 5.65 | (1,475,818.51) |
| Gaming Contract Costs | 1,769,377.40 | 4.98 | 2,047,139.00 | 5.15 | (277,761.60) | 9,788,270.34 | 4.91 | 11,451,795.00 | 5.15 | $(1,663,524.66)$ |
| Staff Compensation \& Benefits | 394,395.86 | 1.11 | 534,861.00 | 1.34 | $(140,465.14)$ | 2,712,607.36 | 1.36 | 3,209,194.00 | 1.44 | $(496,586.64)$ |
| Marketing, Advertising \& Promo | 566,926.27 | 1.60 | 375,000.00 | 0.94 | 191,926.27 | 2,099,764.01 | 1.05 | 2,250,000.00 | 1.01 | $(150,235.99)$ |
| General and administrative ex | 75,304.61 | 0.21 | 114,167.00 | 0.29 | $(38,862.39)$ | 726,855.99 | 0.36 | 685,000.00 | 0.31 | 41,855.99 |
| Services Provided by Other Age | 91,233.00 | 0.26 | 129,167.00 | 0.32 | $(37,934.00)$ | 547,398.00 | 0.27 | 775,000.00 | 0.35 | $(227,602.00)$ |
| Legal and Professional Service | 200.00 | 0.00 | 2,084.00 | 0.01 | $(1,884.00)$ | 456.10 | 0.00 | 12,500.00 | 0.01 | $(12,043.90)$ |
| Capital asset depreciation | 15,179.91 | 0.04 | 15,417.00 | 0.04 | (237.09) | 91,079.38 | 0.05 | 92,500.00 | 0.04 | $(1,420.62)$ |
| Total Operating Expenses | 28,104,742.50 | 79.18 | 31,768,128.00 | 79.87 | $(3,663,385.50)$ | 160,014,996.33 | 80.24 | 178,821,698.06 | 80.36 | $(18,806,701.73)$ |
| Operating Income | 7,391,270.52 | 20.82 | 8,005,502.00 | 20.13 | (614,231.48) | 39,403,088.12 | 19.76 | 43,692,231.94 | 19.64 | (4,289, 143.82) |
| Interest Income | 24,713.03 | 0.07 | 20,000.00 | 0.05 | 4,713.03 | 142,365.79 | 0.07 | 120,000.00 | 0.05 | 22,365.79 |
| Income before transfers | \$ 7,415,983.55 | 20.89 | $\underline{\text { \$ 8,025,502.00 }}$ | 20.18 | $\underline{\text { \$ } \quad(609,518.45)}$ | $\underline{\$ 39,545,453.91}$ | 19.83 | \$ 43,812,231.94 | 19.69 | $\underline{\text { \$ }(4,266,778.03)}$ |

## Arkansas Scholarship Commission Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis <br> For the Six Months Ended December 31, 2013

|  | Year to date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |  |  |
| Instant ticket SETTLEMENTS | \$ | 151,093,920.00 |  |  |  |  |
| Online ticket sales |  | 47,503,199.50 |  |  |  |  |
| Retailer application, fidelity and service fees |  | 289,753.01 |  |  |  |  |
| Other revenue |  | 4,621.94 |  |  |  |  |
| Total operating revenues |  | 198,891,494.45 |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |
| Instant game prizes SETTLEMENTS |  | 107,662,250.00 |  |  |  |  |
| Online game prizes |  | 25,132,771.64 |  |  |  |  |
| Retailer commissions |  | 11,094,050.49 |  |  |  |  |
| Gaming contract costs |  | 9,788,270.34 |  |  |  |  |
| Compensation and benefits |  | 2,712,607.36 |  |  |  |  |
| Marketing, advertising and promotions |  | 2,099,764.01 |  |  |  |  |
| General and administrative expenses |  | 726,855.99 |  |  |  |  |
| Services provided by ADHE |  | 409,998.00 |  |  |  |  |
| Services provided by Legislative Audit Agency |  | 137,400.00 |  |  |  |  |
| Legal and professional services |  | 456.10 |  |  |  |  |
| Current year Capital Asset cost |  | 0.00 |  |  |  |  |
| Total operating expenses |  | 159,764,423.93 |  |  |  |  |
| Change in net proceeds from operations |  | 39,127,070.52 |  |  |  |  |
| Nonoperating revenue (expense): |  |  |  |  |  |  |
| Interest Income |  | 142,365.79 |  |  |  |  |
| Other Non Operating Income |  |  |  |  |  |  |
| EDUCATION TRUST FUNDING-Current Year |  | (30,859,256.39) |  |  |  |  |
| Less Act 1180 Unclaimed Prizes |  | (2,476,774.31) |  |  |  |  |
| Less Transfer to ADHS |  | 0.00 |  |  |  |  |
| Less Current year Fidelity Fund fees |  | $(14,004.17)$ |  | tricted fund |  |  |
| Less Current year MUSL Reserves additions |  | $(88,182.78)$ |  | 23-115-103 |  | (19)(A)\&(B) |
| NET PROCEEDS EARNED-Current Month | \$ | 5,831,218.66 |  |  |  |  |
| Totals | \$ | $\begin{aligned} & \text { Transfer } \\ & 26,576,332.22 \end{aligned}$ | \$ | Interest $821,356.37$ | \$ | Total 27,397,688.59 |
| July 2012 funding - 8/15/12 | \$ | 4,727,442.68 | \$ | 25,058.83 | \$ | 4,752,501.51 |
| ADHE Refund for excess funding 8/7/12 | \$ | 6,342,312.00 |  |  | \$ | 6,342,312.00 |
| August transfer to ADHE 8/10/12 | \$ | $(55,000,000.00)$ |  |  | \$ | (55,000,000.00) |
| June 2012 Audit Adjustments funding - 9/15/12 | \$ | $(72,247.92)$ |  |  | \$ | $(72,247.92)$ |
| August 2012 funding - 9/15/12 | \$ | 7,181,223.09 | \$ | 12,062.84 | \$ | 7,193,285.93 |
| September 2012 funding - 10/15/12 | \$ | 6,576,892.46 | \$ | 8,064.30 | \$ | 6,584,956.76 |
| October 2012 funding - 11/15/12 | \$ | 6,621,349.77 | \$ | 11,516.26 | \$ | 6,632,866.03 |
| November 2012 funding - 12/15/12 | \$ | 8,429,441.15 | \$ | 14,494.44 | \$ | 8,443,935.59 |
| December 2012 funding - 1/15/13 | \$ | 6,895,999.32 | \$ | 18,261.36 | \$ | 6,914,260.68 |
| January 2013 funding - 2/15/13 | \$ | 6,516,869.09 | \$ | 22,084.00 | \$ | 6,538,953.09 |
| February transfer to ADHE 2/1/13 | \$ | $(45,000,000.00)$ |  |  | \$ | (45,000,000.00) |
| February transfer to ADHE 2/8/13 | \$ | (10,000,000.00) |  |  | \$ | (10,000,000.00) |
| February 2013 funding - 3/15/13 | \$ | 6,445,840.69 | \$ | 1,278.08 | \$ | 6,447,118.77 |
| March transfer to ADHE 3/22/13 | \$ | (5,000,000.00) |  |  | \$ | (5,000,000.00) |
| March 2013 funding - 4/15/13 | \$ | 9,773,520.45 | \$ | 1,752.38 | \$ | 9,775,272.83 |
| April 2013 funding - 5/15/13 | \$ | 8,139,256.61 | \$ | 4,210.72 | \$ | 8,143,467.33 |
| May 2013 funding - 6/15/13 | \$ | 9,886,108.67 |  | 8,239.18 | \$ | 9,894,347.85 |
| June 2013 funding - 7/15/13 | \$ | 3,539,162.77 | \$ | 11,906.02 | \$ | 3,551,068.79 |
| June 2013 Unclaimed Prize funding - 7/15/13 | \$ | 5,040,413.97 |  |  | \$ | 5,040,413.97 |
| ADHE Refund for excess funding 8/17/13 | \$ | 2,138,092.38 |  |  | \$ | 2,138,092.38 |
| July 2013 funding - 8/15/13 | \$ | 4,874,325.72 | \$ | 17,045.97 | \$ | 4,891,371.69 |
| August transfer to ADHE 8/29/13 | \$ | (45,000,000.00) |  |  | \$ | (45,000,000.00) |
| August 2013 funding - 9/15/13 | \$ | 6,383,238.35 | \$ | 18,590.75 | \$ | 6,401,829.10 |
| August transfer to ADHE 9/13/13 | \$ | $(5,000,000.00)$ |  |  | \$ | (5,000,000.00) |
| June 2013 Audit Adjustments funding - 10/15/13 | \$ | 344,712.16 |  |  | \$ | 344,712.16 |
| September 2013 funding - 10/15/13 | \$ | 6,022,883.01 |  | 883.09 | \$ | 6,023,766.10 |
| October 2013 funding - 11/15/13 | \$ | 6,771,052.05 |  | 2,884.73 | \$ | 6,773,936.78 |
| November 2013 funding - 12/15/13 | \$ | 6,762,989.54 |  | 5,363.18 | \$ | 6,768,352.72 |
| December 2013 funding - 1/15/14 | \$ | 5,822,163.54 | \$ | 9,055.12 | \$ | 5,831,218.66 |

# Arkansas Lottery Commission <br> <br> Unclaimed Prizes <br> <br> Unclaimed Prizes <br> <br> December 31, 2013 

 <br> <br> December 31, 2013}

|  |  | Year <br> to Date |
| :--- | :--- | :---: | :---: |
|  |  | Monthly |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31, 2013

| Vendors | Goods or Services | Diversity Classification | December 2013 | FY 2014 Total |
| :---: | :---: | :---: | :---: | :---: |
| Byrd Enterprises, Inc. | Lighting \& Service Co. | Minority-owned |  | \$379.50 |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$733.10 | \$2,514.00 |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | \$615.85 | \$3,308.15 |
| Party Prints, Inc. | Advertising/Public Relations | Minority/Female-owned |  | \$6,781.25 |
| Ride N Shine Detail | Auto Servicing | Minority-owned |  | \$49.64 |
| SHI International Corporation | Computer Software | Female-owned |  | \$15,206.08 |
| Trivia Marketing | Advertising/Public Relations | Female-owned |  | \$6.54 |
| Totals |  |  | \$1,348.95 | \$28,245.16 |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31

| Vendors | Goods or Services | Diversity Classification | December 2013 | FY 2014 Total |
| :---: | :---: | :---: | :---: | :---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned |  | \$707.43 |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | \$9,241.44 | \$63,969.36 |
| Totals |  |  | \$9,241.44 | \$64,676.79 |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31, 2013

| Vendors | Goods or Services | Diversity Classification | December 2013 | FY 2014 Total |
| :---: | :---: | :---: | :---: | :---: |
| Central Copiers | Office Equipment | Female-owned |  | \$716.40 |
| Expedited Transportation Service | Transportation Services | Female-owned | \$4,573.09 | \$73,899.24 |
| Laser Express, Inc. | Computer Printer Supply | Minority-owned |  | \$712.50 |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$298.30 | \$1,789.80 |
| Totals |  |  | \$4,871.39 | \$77,117.94 |



Total Number of Employees as of December 31, 2013: 80

Gender:
Females - 39
Males - 41

Age:
Under 40-28
$40+-52$

Race:
Black/Non-Hispanic - 19 Hispanic - 3
Female-13
Male-6

Caucasian - 53
Female-22
Male - 31

Other-5
Female-2
Male-3

## Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report January 10, 2014

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on December 10, 2013.

# Arkansas Lottery Commission Instant \& Fast Play Games 

## December 2013

Sales for the following instant games began December 3, 2013. No ending dates have been determined for these games.
\$2 Wild 10's
\$3 Loteria ${ }^{T M}{ }^{1}$
\$5 Emerald Green 8’s
${ }^{1}$ Loteria $^{\text {TM }}$ is a licensed property game. There are no additional costs for this game.

Sales for the following Fast Play games began December 2, 2013. No ending dates have been determined for these games.
\$1 Cash Count Up
\$2 Snowflake Melt

