

## MILLON DOLLAR CLUB

Congratulations to these retailers who sold \$1 million or more in Arkansas Scholarship Lottery products during FY23!

Jackpocket's Winners Corner Wa Wa Mart
Kwik Chek III
Exxon One Stop Road Runner \#1043
Quick Shop
Tobacco Corner Plus Morrilton Milan's Mini Mart
Valero \#83
PR Fuel LLC
EAC Quick Store

## Hawg's Exxon

Sisi Mart
Roosevelt Food Mart KSC Shell Inc. Murphy Usa 6800 Wynne One Stop LLC Camp C-Stop Inc Best Superstop Malvern Superstop LLC Tobacco Warehouse \#10

Buffalo Store SNM Express 1 Tobacco Row Super Mart University Shel Tobacco Corner Plus North Gas Express
PDQ Valley Park Center Superstop 66 Jordan's Kwik Stop \#19

## KNOWYOUR CUSTOMERS'

PREFERENGES
Offer a diverse product selection and double- or triple-face popular instant games. Players who win on one pack often like to reinvest their winnings into tickets from another pack of the same game. Contact your Marketing Sales Representative to analyze your sales trends and determine the best options to fit your customers' needs.

\$350,000 RICHES

The $\$ 20 \$ 350,000$ Riches instant ticket gives players a chance to unlock the riches that hide within, including over $\$ 10.5$ million in prizes of $\$ 100$ or more and THREE top prizes of $\$ 350,000$ ! Players are guaranteed a blast when this ticket launches on August 1.

## NEIGHBORS

For Neighbors, 1301 E. 3rd St. in Hope convenience, friendly service, and speed help drive customer satisfaction among lottery players.
"We try to provide the best service to all our customers, especially our lottery players," said Lisa Trotter, store manager. "We have two registers allowing customers to purchase from 63 lottery bins - 32 at one register and 31 at the other.'

The eye-catching graphics of the instant tickets help stimulate customers to make impulse purchases, while the prominent bin placement creates the perfect opportunity to cross-sell.

Trotter added, "Having lottery bins near the point of sale enables our lottery players to make quick purchase decisions that prevent them from holding up the line for other customers."

The staff at Neighbors creates a lottery-friendly environment for their players by communicating jackpot amounts and winning numbers.
"Our lottery players are really like our family. I'm originally from California, so many have become my close friends. I love celebrating when they win," Trotter said.


Front Row L:: : Kierra Moore, assistant manage Front Row L.:Kierara Moore, sssistank
Lisa Trotter manager: Rechelle White, cook; Lisa Troterer managegr, Rochelele White cook;
and d danet lollis, cashier. Back Row L: R: Natashaz
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I love seeing them [lottery players] smile when discovering they're a winner. We offer them a free meal to celebrate, which also promotes customer loyalty. Sometimes we get them a cake if it's a big win.

