October 10, 2014
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of September 2014. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley
Director

## Enclosures

cc: John C. "Smokey" Campbell III, Chairman, Arkansas Lottery Commission

STATE OF ARKANSAS
ARKANSAS LOTTERY COMMISSION

October 10, 2014
The Honorable Robert Thompson, Co-Chair
The Honorable Mark Perry, Co-Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

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Bishop Woosley
Director

## Enclosures

cc: John C. "Smokey" Campbell III, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services September 1 through September 30, 2014

No term contracts were entered into by the Arkansas Lottery Commission during the month of September 2014.

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses <br> September 2014

1. Debt Set-Off:

| a. | Department of Finance and Administration | $\$ 3,181.91$ |
| :--- | ---: | ---: |
| b. | Office of Child Support Enforcement - Child Support | $\$ 4,398.85$ |
|  | Total Debt Set-Off: | $\$ 7,580.76$ |

2. Retailer losses for period September 1 through September 30, 2014: None.

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## September 1 through September 30, 2014

| COUNTY | ARKANSAS 50/50 | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$15.00 | \$6,575.50 | \$6,738.00 | \$1,372.00 | \$30,831.00 | \$359,799.00 | \$9,089.00 | \$4,711.00 | \$19,088.00 | \$438,218.50 |
| ASHLEY | \$0.00 | \$11,500.50 | \$10,433.50 | \$1,082.00 | \$5,563.00 | \$99,427.00 | \$5,275.00 | \$2,246.00 | \$14,833.00 | \$150,360.00 |
| BAXTER | \$125.00 | \$3,689.00 | \$1,258.50 | \$2,976.00 | \$13,432.00 | \$320,615.00 | \$13,662.00 | \$8,590.00 | \$35,087.00 | \$399,434.50 |
| BENTON | \$180.00 | \$4,061.00 | \$1,795.00 | \$8,648.00 | \$24,131.00 | \$707,431.00 | \$55,151.00 | \$15,394.00 | \$143,449.00 | \$960,240.00 |
| BOONE | \$45.00 | \$1,850.00 | \$1,567.00 | \$1,198.00 | \$8,704.00 | \$327,619.00 | \$11,493.00 | \$3,641.00 | \$27,972.00 | \$384,089.00 |
| BRADLEY | \$5.00 | \$1,430.00 | \$1,174.50 | \$470.00 | \$3,252.00 | \$111,300.00 | \$2,193.00 | \$1,640.00 | \$5,202.00 | \$126,666.50 |
| CALHOUN | \$0.00 | \$1,420.50 | \$687.50 | \$358.00 | \$1,919.00 | \$33,910.00 | \$968.00 | \$553.00 | \$1,937.00 | \$41,753.00 |
| CARROLL | \$30.00 | \$1,318.50 | \$1,600.50 | \$1,482.00 | \$12,354.00 | \$188,824.00 | \$7,692.00 | \$2,941.00 | \$20,295.00 | \$236,537.00 |
| CHICOT | \$80.00 | \$8,461.00 | \$5,358.00 | \$2,206.00 | \$2,194.00 | \$110,274.00 | \$16,569.00 | \$4,738.00 | \$37,408.00 | \$187,288.00 |
| CLARK | \$30.00 | \$3,427.00 | \$2,129.00 | \$838.00 | \$9,565.00 | \$241,815.00 | \$7,060.00 | \$3,588.00 | \$16,934.00 | \$285,386.00 |
| CLAY | \$20.00 | \$365.00 | \$105.50 | \$674.00 | \$794.00 | \$79,881.00 | \$1,549.00 | \$734.00 | \$4,321.00 | \$88,443.50 |
| CLEBURNE | \$50.00 | \$1,416.00 | \$690.50 | \$1,752.00 | \$8,688.00 | \$224,027.00 | \$11,234.00 | \$7,719.00 | \$25,036.00 | \$280,612.50 |
| CLEVELAND | \$10.00 | \$597.00 | \$606.00 | \$176.00 | \$2,350.00 | \$37,071.00 | \$1,456.00 | \$611.00 | \$3,453.00 | \$46,330.00 |
| COLUMBIA | \$40.00 | \$10,083.00 | \$9,573.00 | \$1,084.00 | \$29,402.00 | \$180,237.00 | \$5,544.00 | \$2,587.00 | \$11,352.00 | \$249,902.00 |
| CONWAY | \$40.00 | \$5,867.50 | \$3,884.00 | \$1,482.00 | \$10,267.00 | \$428,771.00 | \$10,229.00 | \$5,869.00 | \$26,446.00 | \$492,855.50 |
| CRAIGHEAD | \$275.00 | \$8,167.50 | \$4,190.50 | \$3,366.00 | \$31,609.00 | \$925,510.00 | \$26,313.00 | \$10,518.00 | \$73,789.00 | \$1,083,738.00 |
| CRAWFORD | \$100.00 | \$2,530.00 | \$990.00 | \$2,244.00 | \$10,849.00 | \$241,188.00 | \$17,624.00 | \$7,738.00 | \$43,441.00 | \$326,704.00 |
| CRITTENDEN | \$105.00 | \$12,242.00 | \$10,649.50 | \$4,142.00 | \$8,241.00 | \$398,958.00 | \$25,421.00 | \$7,528.00 | \$66,680.00 | \$533,966.50 |
| CROSS | \$5.00 | \$1,500.50 | \$1,790.50 | \$368.00 | \$9,349.00 | \$148,770.00 | \$3,992.00 | \$2,680.00 | \$10,590.00 | \$179,045.00 |
| DALLAS | \$0.00 | \$1,841.50 | \$746.00 | \$440.00 | \$5,976.00 | \$93,711.00 | \$3,432.00 | \$1,356.00 | \$5,978.00 | \$113,480.50 |
| DESHA | \$10.00 | \$2,075.00 | \$861.00 | \$552.00 | \$22,412.00 | \$124,472.00 | \$4,647.00 | \$3,003.00 | \$12,087.00 | \$170,119.00 |
| DREW | \$30.00 | \$887.00 | \$737.50 | \$1,298.00 | \$5,261.00 | \$133,129.00 | \$5,085.00 | \$2,324.00 | \$13,164.00 | \$161,915.50 |
| FAULKNER | \$150.00 | \$8,860.00 | \$5,795.00 | \$6,404.00 | \$23,540.00 | \$844,920.00 | \$35,524.00 | \$18,077.00 | \$90,611.00 | \$1,033,881.00 |
| FRANKLIN | \$15.00 | \$415.50 | \$147.00 | \$818.00 | \$6,044.00 | \$96,150.00 | \$5,879.00 | \$2,276.00 | \$14,965.00 | \$126,709.50 |
| FULTON | \$25.00 | \$245.00 | \$213.00 | \$256.00 | \$1,253.00 | \$39,609.00 | \$1,630.00 | \$709.00 | \$5,177.00 | \$49,117.00 |
| GARLAND | \$290.00 | \$6,236.50 | \$5,878.50 | \$9,024.00 | \$34,290.00 | \$691,706.00 | \$45,819.00 | \$32,486.00 | \$101,992.00 | \$927,722.00 |
| GRANT | \$20.00 | \$367.50 | \$139.50 | \$616.00 | \$4,093.00 | \$118,179.00 | \$4,831.00 | \$2,828.00 | \$11,798.00 | \$142,872.00 |
| GREENE | \$170.00 | \$1,257.00 | \$726.50 | \$1,444.00 | \$12,643.00 | \$423,526.00 | \$12,305.00 | \$4,713.00 | \$30,941.00 | \$487,725.50 |
| HEMPSTEAD | \$10.00 | \$23,554.50 | \$8,310.50 | \$512.00 | \$9,538.00 | \$237,770.00 | \$6,991.00 | \$2,529.00 | \$13,519.00 | \$302,734.00 |
| HOT SPRING | \$25.00 | \$1,620.00 | \$524.00 | \$1,860.00 | \$7,544.00 | \$227,526.00 | \$9,542.00 | \$5,522.00 | \$20,845.00 | \$275,008.00 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

September 1 through September 30, 2014

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$20.00 | \$16,831.50 | \$7,193.00 | \$704.00 | \$3,017.00 | \$139,721.00 | \$4,559.00 | \$2,318.00 | \$8,742.00 | \$183,105.50 |
| INDEPENDENCE | \$50.00 | \$4,951.00 | \$1,163.50 | \$1,874.00 | \$29,672.00 | \$464,485.00 | \$12,210.00 | \$7,734.00 | \$29,198.00 | \$551,337.50 |
| IZARD | \$20.00 | \$226.50 | \$221.00 | \$508.00 | \$7,823.00 | \$58,853.00 | \$3,261.00 | \$1,653.00 | \$6,330.00 | \$78,895.50 |
| JACKSON | \$20.00 | \$7,863.50 | \$4,836.00 | \$1,490.00 | \$9,711.00 | \$232,545.00 | \$6,241.00 | \$4,781.00 | \$14,033.00 | \$281,520.50 |
| JEFFERSON | \$105.00 | \$33,454.00 | \$23,053.50 | \$7,066.00 | \$57,432.00 | \$1,026,589.00 | \$31,855.00 | \$21,973.00 | \$67,922.00 | \$1,269,449.50 |
| JOHNSON | \$25.00 | \$643.00 | \$366.50 | \$1,254.00 | \$10,130.00 | \$183,560.00 | \$7,894.00 | \$3,342.00 | \$17,623.00 | \$224,837.50 |
| LAFAYETTE | \$5.00 | \$3,500.50 | \$1,628.00 | \$286.00 | \$6,737.00 | \$50,224.00 | \$1,282.00 | \$789.00 | \$3,170.00 | \$67,621.50 |
| LAWRENCE | \$50.00 | \$859.50 | \$235.00 | \$656.00 | \$2,729.00 | \$169,939.00 | \$3,170.00 | \$1,282.00 | \$7,903.00 | \$186,823.50 |
| LEE | \$10.00 | \$2,079.50 | \$1,930.50 | \$218.00 | \$2,439.00 | \$56,279.00 | \$1,786.00 | \$450.00 | \$3,241.00 | \$68,433.00 |
| LINCOLN | \$0.00 | \$501.50 | \$209.50 | \$414.00 | \$1,218.00 | \$70,793.00 | \$2,276.00 | \$2,063.00 | \$5,362.00 | \$82,837.00 |
| LITTLE RIVER | \$25.00 | \$3,360.50 | \$2,853.00 | \$520.00 | \$1,918.00 | \$74,646.00 | \$3,334.00 | \$1,056.00 | \$6,142.00 | \$93,854.50 |
| LOGAN | \$40.00 | \$626.00 | \$123.50 | \$1,114.00 | \$6,980.00 | \$157,273.00 | \$6,645.00 | \$2,797.00 | \$14,867.00 | \$190,465.50 |
| LONOKE | \$85.00 | \$6,362.00 | \$3,945.00 | \$5,526.00 | \$38,491.00 | \$725,423.00 | \$27,411.00 | \$15,336.00 | \$69,772.00 | \$892,351.00 |
| MADISON | \$0.00 | \$284.50 | \$91.50 | \$424.00 | \$2,049.00 | \$56,027.00 | \$2,785.00 | \$846.00 | \$7,986.00 | \$70,493.00 |
| MARION | \$20.00 | \$2,251.00 | \$331.50 | \$1,588.00 | \$3,680.00 | \$127,270.00 | \$4,639.00 | \$3,578.00 | \$11,966.00 | \$155,323.50 |
| MILLER | \$75.00 | \$21,338.50 | \$8,525.50 | \$1,302.00 | \$8,800.00 | \$357,110.00 | \$10,968.00 | \$3,316.00 | \$23,005.00 | \$434,440.00 |
| MISSISSIPPI | \$30.00 | \$47,457.50 | \$28,261.50 | \$1,428.00 | \$5,585.00 | \$432,959.00 | \$10,934.00 | \$3,624.00 | \$26,569.00 | \$556,848.00 |
| MONROE | \$20.00 | \$1,900.50 | \$862.00 | \$526.00 | \$2,907.00 | \$97,468.00 | \$3,525.00 | \$1,874.00 | \$8,552.00 | \$117,634.50 |
| MONTGOMERY | \$10.00 | \$0.00 | \$2.00 | \$294.00 | \$5,715.00 | \$18,795.00 | \$1,635.00 | \$683.00 | \$3,913.00 | \$31,047.00 |
| NEVADA | \$30.00 | \$3,222.50 | \$649.50 | \$764.00 | \$5,168.00 | \$144,813.00 | \$3,585.00 | \$1,037.00 | \$7,076.00 | \$166,345.00 |
| NEWTON | \$5.00 | \$66.50 | \$16.00 | \$180.00 | \$3,039.00 | \$46,104.00 | \$1,574.00 | \$693.00 | \$2,608.00 | \$54,285.50 |
| OUACHITA | \$20.00 | \$9,089.50 | \$5,333.00 | \$1,602.00 | \$18,656.00 | \$347,237.00 | \$7,324.00 | \$4,337.00 | \$19,442.00 | \$413,040.50 |
| PERRY | \$0.00 | \$250.00 | \$176.50 | \$418.00 | \$1,876.00 | \$61,981.00 | \$3,410.00 | \$1,206.00 | \$7,433.00 | \$76,750.50 |
| PHILLIPS | \$30.00 | \$7,012.50 | \$4,465.00 | \$1,168.00 | \$1,689.00 | \$142,828.00 | \$11,197.00 | \$2,201.00 | \$25,385.00 | \$195,975.50 |
| PIKE | \$0.00 | \$164.50 | \$71.50 | \$380.00 | \$4,736.00 | \$73,800.00 | \$3,190.00 | \$1,988.00 | \$7,042.00 | \$91,372.00 |
| POINSETT | \$30.00 | \$5,502.00 | \$1,877.00 | \$698.00 | \$14,772.00 | \$312,616.00 | \$7,838.00 | \$4,384.00 | \$18,903.00 | \$366,620.00 |
| POLK | \$10.00 | \$359.50 | \$94.00 | \$606.00 | \$2,978.00 | \$107,713.00 | \$5,907.00 | \$2,211.00 | \$13,005.00 | \$132,883.50 |
| POPE | \$65.00 | \$5,365.50 | \$2,049.50 | \$3,406.00 | \$18,266.00 | \$613,337.00 | \$21,990.00 | \$9,801.00 | \$54,904.00 | \$729,184.00 |
| PRAIRIE | \$5.00 | \$1,223.50 | \$429.50 | \$496.00 | \$6,709.00 | \$150,461.00 | \$3,065.00 | \$1,233.00 | \$8,413.00 | \$172,035.00 |
| PULASKI | \$600.00 | \$100,147.00 | \$65,294.50 | \$37,242.00 | \$183,360.00 | \$4,586,603.00 | \$193,955.00 | \$109,946.00 | \$437,512.00 | \$5,714,659.50 |
| RANDOLPH | \$10.00 | \$58.00 | \$108.50 | \$944.00 | \$3,536.00 | \$107,156.00 | \$2,967.00 | \$1,464.00 | \$8,161.00 | \$124,404.50 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
September 1 through September 30, 2014

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$45.00 | \$8,281.50 | \$5,867.50 | \$756.00 | \$2,090.00 | \$193,285.00 | \$7,429.00 | \$2,552.00 | \$17,268.00 | \$237,574.00 |
| SALINE | \$190.00 | \$7,336.50 | \$3,340.00 | \$6,716.00 | \$49,770.00 | \$827,143.00 | \$37,335.00 | \$19,727.00 | \$93,449.00 | \$1,045,006.50 |
| SCOTT | \$10.00 | \$336.50 | \$61.00 | \$344.00 | \$2,617.00 | \$71,089.00 | \$2,853.00 | \$1,382.00 | \$6,541.00 | \$85,233.50 |
| SEARCY | \$0.00 | \$217.50 | \$625.00 | \$310.00 | \$2,042.00 | \$65,209.00 | \$2,025.00 | \$943.00 | \$4,950.00 | \$76,321.50 |
| SEBASTIAN | \$260.00 | \$18,678.50 | \$6,754.50 | \$5,994.00 | \$14,516.00 | \$588,707.00 | \$47,199.00 | \$18,214.00 | \$111,950.00 | \$812,273.00 |
| SEVIER | \$15.00 | \$2,083.50 | \$540.50 | \$622.00 | \$1,451.00 | \$97,122.00 | \$4,918.00 | \$1,276.00 | \$9,676.00 | \$117,704.00 |
| SHARP | \$50.00 | \$558.50 | \$213.50 | \$934.00 | \$25,155.00 | \$175,126.00 | \$5,395.00 | \$3,260.00 | \$12,284.00 | \$222,976.00 |
| STONE | \$0.00 | \$1,072.00 | \$185.50 | \$784.00 | \$12,621.00 | \$83,231.00 | \$3,713.00 | \$2,180.00 | \$7,426.00 | \$111,212.50 |
| UNION | \$30.00 | \$49,663.50 | \$20,962.00 | \$1,802.00 | \$11,053.00 | \$560,405.00 | \$16,168.00 | \$5,708.00 | \$36,911.00 | \$702,702.50 |
| VAN BUREN | \$0.00 | \$1,660.50 | \$460.50 | \$1,030.00 | \$6,987.00 | \$121,496.00 | \$5,259.00 | \$2,494.00 | \$13,185.00 | \$152,572.00 |
| WASHINGTON | \$185.00 | \$13,637.50 | \$5,416.50 | \$9,332.00 | \$40,242.00 | \$1,028,972.00 | \$67,933.00 | \$22,191.00 | \$161,856.00 | \$1,349,765.00 |
| WHITE | \$75.00 | \$4,201.00 | \$2,104.50 | \$3,568.00 | \$31,499.00 | \$878,789.00 | \$21,602.00 | \$13,354.00 | \$55,256.00 | \$1,010,448.50 |
| WOODRUFF | \$5.00 | \$3,281.00 | \$558.50 | \$312.00 | \$837.00 | \$88,798.00 | \$2,192.00 | \$1,478.00 | \$6,438.00 | \$103,899.50 |
| YELL | \$20.00 | \$518.00 | \$55.50 | \$482.00 | \$3,299.00 | \$141,033.00 | \$5,700.00 | \$3,267.00 | \$13,155.00 | \$167,529.50 |
| GRAND TOTALS | *Arkansas 50/50 | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
|  | \$4,200.00 | \$532,339.00 | \$302,841.00 | \$167,224.00 | \$1,032,085.00 | \$24,311,138.00 | \$1,010,332.00 | \$487,871.00 | \$2,404,915.00 | \$30,252,945.00 |

## Arkansas Lottery Commission

Total Number of Active Retailers
September 2014

There were 1,870 active retailers as of September 30, 2014.

## Arkansas Lottery Commisssion Statement of Net Position September 30, 2014

Current assets:
Cash and Cash Equivalents
Restricted Assets:
Cash and cash equivalents
Accounts receivable
Prepaid items
Total current assets
Noncurrent assets:
Restricted assets:
Cash and cash equivalents 20,101,894.23
Deposits with Multi-State Lottery Association 1,794,079.20
Capital assets:
Equipment 648,832.23
Leasehold Improvements 498,416,68
Less accumulated depreciation
Total noncurrent assets
Total assets

## LIABILITIES

## Current liabilities:

Accounts payable
Prizes payable
Accrued and other liabilities
Due to other funds of the State
Payable to ADHE
Compensated absences
Unearned revenue
Total current liabilities
Long-Term liabilities:
Net OPEB obligation
Total long-term liabilities

Total liabilities

## NET POSITION

## Net position:

$\begin{array}{ll}\text { Invested in capital assets } & \text { 243,964.15 }\end{array}$
Restricted for:
Scholarship shortfall fund
Retailer fidelity fund
Deposits with Multi-State Lottery Assn.
Unclaimed prize reserve
Unrestricted
Total net position
Total liabilities \& net position

## ASSETS

\$ 2,150,903.27

7,378,897.36
12,418,358.72
61,792.85
22,009,952.20

498,416.68
(903,284.76)
22,139,937.58
\$ 44,149,889.78
\$ 345,579.88
20,151,934.58
1,331,870.55
287,900.00
5,058,165.88
304,630.96
305,345.59
27,785,427.44

1,326,507.76
1,326,507.76

29,111,935.20

20,000,000.00
101,894.23
1,794,079.20
2,320,731.48
(9,422,714.48)
15,037,954.58
$\xlongequal{\$ \quad 44,149,889.78}$

# Arkansas Lottery Commission <br> Statement of Revenues, Expenses, and Changes in Net Position <br> For Three Months Ended September 30, 2014 

|  |  | urrent month |  | Year to date |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 24,766,826.50 | \$ | 76,596,086.50 |
| Online ticket sales |  | 5,896,543.50 |  | 16,453,639.50 |
| Retailer application, fidelity and service fees |  | 45,761.34 |  | 143,500.05 |
| Other revenue |  | 1,361.97 |  | 13,746.79 |
| Total operating revenues |  | 30,710,493.31 |  | 93,206,972.84 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 18,110,763.35 |  | 54,787,314.59 |
| Online game prizes |  | 3,133,069.05 |  | 8,661,824.10 |
| Retailer commissions |  | 1,734,484.31 |  | 5,241,770.59 |
| Gaming contract costs |  | 1,569,871.31 |  | 4,787,294.56 |
| Compensation and benefits |  | 482,868.80 |  | 1,389,163.62 |
| Marketing, advertising and promotions |  | 568,709.07 |  | 790,638.43 |
| General and administrative expenses |  | 122,761.95 |  | 372,819.73 |
| Services provided by ADHE |  | 62,500.00 |  | 187,500.00 |
| Services provided by Legislative Audit Agency |  | 13,980.00 |  | 36,980.00 |
| Legal and professional services |  | 143.20 |  | 257.12 |
| Depreciation |  | 15,507.21 |  | 48,304.74 |
| Total operating expenses |  | 25,814,658.25 |  | 76,303,867.48 |
| Operating income |  | 4,895,835.06 |  | 16,903,105.36 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 20,827.39 |  | 74,852.77 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 4,916,662.45 |  | 16,977,958.13 |
| Transfers to / from: |  |  |  |  |
| Trust Account for ADHE |  | (4,317,227.10) |  | (15,542,640.89) |
| Arkansas Department of Human Services |  |  |  | $(200,000.00)$ |
| Change in net position | \$ | 599,435.35 |  | 1,235,317.24 |
| Total net position - beginning |  |  |  | 13,802,637.34 |
| Total net position - ending |  |  | \$ | 15,037,954.58 |

## Arkansas Lottery Commission

## Statement of Revenues, Expenses, and Changes in Net Position

For Three Months Ended September 30, 2014

|  | CM Actual | \% | CM Budget | \% | CM Variance |  | YTD Actual | \% |  | YTD Budget | \% | YTD Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$ 24,766,826.50 | 80.65 | \$ 25,900,070.37 | 79.15 | \$ (1,133,243.87) | \$ | 76,596,086.50 | 82.18 | \$ | 77,663,719.11 | 79.62 | \$ | (1,067,632.61) |
| OnLine Games | 5,896,543.50 | 19.20 | 6,776,353.63 | 20.71 | $(879,810.13)$ |  | 16,453,639.50 | 17.65 |  | 19,730,692.89 | 20.23 |  | (3,277,053.39) |
| Retailer application, fidelity | 45,761.34 | 0.15 | 47,000.00 | 0.14 | $(1,238.66)$ |  | 143,500.05 | 0.15 |  | 140,000.00 | 0.14 |  | 3,500.05 |
| Other Revenue | 1,361.97 | 0.00 | 900.00 | 0.00 | 461.97 |  | 13,746.79 | 0.01 |  | 2,500.00 | 0.00 |  | 11,246.79 |
| Total Operating Revenues | 30,710,493.31 | 100.00 | 32,724,324.00 | 100.00 | (2,013,830.69) |  | 93,206,972.84 | 100.00 |  | 97,536,912.00 | 100.00 |  | (4,329,939.16) |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 18,110,763.35 | 58.97 | 18,414,231.23 | 56.27 | $(303,467.88)$ |  | 54,787,314.59 | 58.78 |  | 55,195,766.84 | 56.59 |  | $(408,452.25)$ |
| On-Line Game Prizes | 3,133,069.05 | 10.20 | 3,581,630.77 | 10.94 | $(448,561.72)$ |  | 8,661,824.10 | 9.29 |  | 10,415,694.16 | 10.68 |  | (1,753,870.06) |
| Retailer Commissions | 1,734,484.31 | 5.65 | 1,829,885.00 | 5.59 | $(95,400.69)$ |  | 5,241,770.59 | 5.62 |  | 5,454,102.00 | 5.59 |  | $(212,331.41)$ |
| Gaming Contract Costs | 1,569,871.31 | 5.11 | 1,609,560.00 | 4.92 | $(39,688.69)$ |  | 4,787,294.56 | 5.14 |  | 4,797,409.00 | 4.92 |  | $(10,114.44)$ |
| Staff Compensation \& Benefits | 482,868.80 | 1.57 | 529,962.00 | 1.62 | $(47,093.20)$ |  | 1,389,163.62 | 1.49 |  | 1,549,886.00 | 1.59 |  | $(160,722.38)$ |
| Marketing, Advertising \& Promo | 568,709.07 | 1.85 | 416,667.00 | 1.27 | 152,042.07 |  | 790,638.43 | 0.85 |  | 1,250,000.00 | 1.28 |  | $(459,361.57)$ |
| General and administrative ex | 122,761.95 | 0.40 | 114,167.00 | 0.35 | 8,594.95 |  | 372,819.73 | 0.40 |  | 342,500.00 | 0.35 |  | 30,319.73 |
| Services Provided by Other Age | 76,480.00 | 0.25 | 66,667.00 | 0.20 | 9,813.00 |  | 224,480.00 | 0.24 |  | 200,000.00 | 0.21 |  | 24,480.00 |
| Legal and Professional Service | 143.20 | 0.00 | 800.00 | 0.00 | (656.80) |  | 257.12 | 0.00 |  | 2,500.00 | 0.00 |  | $(2,242.88)$ |
| Capital asset depreciation | 15,507.21 | 0.05 | 17,600.00 | 0.05 | $(2,092.79)$ |  | 48,304.74 | 0.05 |  | 51,600.00 | 0.05 |  | $(3,295.26)$ |
| Total Operating Expenses | 25,814,658.25 | 84.06 | 26,581,170.00 | 81.23 | (766,511.75) |  | 76,303,867.48 | 81.86 |  | 79,259,458.00 | 81.26 |  | (2,955,590.52) |
| Operating Income | 4,895,835.06 | 15.94 | 6,143,154.00 | 18.77 | (1,247,318.94) |  | 16,903,105.36 | 18.14 |  | 18,277,454.00 | 18.74 |  | (1,374,348.64) |
| Interest Income | 20,827.39 | 0.07 | 11,667.00 | 0.04 | 9,160.39 |  | 74,852.77 | 0.08 |  | 35,000.00 | 0.04 |  | 39,852.77 |
| Non-Operating Revenue (Expens | - |  |  |  | - |  | - |  |  |  |  |  | - |
| Income before transfers | \$ 4,916,662.45 | 16.01 | $\underline{\text { \$ 6,154,821.00 }}$ | 18.81 | \$ (1,238,158.55) | \$ | 16,977,958.13 | 18.22 | \$ | 18,312,454.00 | 18.77 | \$ | (1,334,495.87) |

## Arkansas Scholarship Commission

## Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis

For Three Months Ended September 30, 2014

Operating revenues:
Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees Other revenue

Total operating revenues

Operating expenses:
Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

NET PROCEEDS EARNED-Current Month

## Totals

ADHE Refund for excess funding 8/17/13
July 2013 funding - 8/15/13
August transfer to ADHE 8/29/13
August 2013 funding - 9/15/13
August transfer to ADHE 9/13/13
June 2013 Audit Adjustments funding - 10/15/13
September 2013 funding - 10/15/13
October 2013 funding - 11/15/13
November 2013 funding - 12/15/13
December 2013 funding - 1/15/14
January 2014 funding -2/15/14
February transfer to ADHE 2/3/14
February transfer to ADHE 2/12/14
Transfer from Shortfall Reserve 2/24/14
February transfer to ADHE 2/25/14
February 2014 funding - 3/15/14
February transfer to Shortfall Reserve 3/15/13
March 2014 funding - 4/15/14
March transfer to Shortfall Reserve 3/15/13
April 2014 funding - 5/15/14
May 2014 funding - 6/15/14
June 2014 funding - 7/15/14
ADHE Refund for excess funding 7/18/14
July 2014 funding - 8/15/14
August 2014 funding - 9/15/15
June 2014 Audit Adjustments funding - 9/10/14
September transfer to ADHE 9/11/14
September 2014 funding - 10/15/14

| Year to date |  |
| ---: | ---: |
| $\$ \quad$ |  |
|  | $75,156,337.50$ |
| $16,453,639.50$ |  |
| $143,500.05$ |  |
| $13,746.79$ |  |

91,767,223.84

$$
\begin{array}{r}
53,253,539.00 \\
8,661,824.10 \\
5,241,770.59 \\
4,787,294.56 \\
1,389,163.62 \\
79,638.43 \\
372,819.73 \\
187,500.00 \\
36,980.00 \\
257.12 \\
46,155.88 \\
74,767,943.03 \\
\\
16,999,280.81 \\
\\
74,852.77 \\
0.00 \\
(11,225,413.79) \\
(1,320,731.48) \\
(200,000.00) \\
(10,761.21) \\
0.00 \text { restricted fund } \\
\end{array}
$$

\$ 4,317,227.10

| \$ | $\begin{aligned} & \text { Transfer } \\ & 4,181,006.83 \end{aligned}$ | \$ | $\begin{aligned} & \text { Interest } \\ & 877,159.05 \\ & \hline \end{aligned}$ | \$ | Total $5,058,165.88$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,138,092.38 |  |  | \$ | 2,138,092.38 |
| \$ | 4,874,325.72 | \$ | 17,045.97 | \$ | 4,891,371.69 |
| \$ | (45,000,000.00) |  |  | \$ | (45,000,000.00) |
| \$ | 6,383,238.35 | \$ | 18,590.75 | \$ | 6,401,829.10 |
| \$ | (5,000,000.00) |  |  | \$ | (5,000,000.00) |
| \$ | 344,712.16 |  |  | \$ | 344,712.16 |
| \$ | 6,022,883.01 |  | 883.09 | \$ | 6,023,766.10 |
| \$ | 6,771,052.05 |  | 2,884.73 | \$ | 6,773,936.78 |
| \$ | 6,762,989.54 |  | 5,363.18 | \$ | 6,768,352.72 |
| \$ | 5,822,163.54 | \$ | 9,055.12 | \$ | 5,831,218.66 |
| \$ | 5,604,272.88 | \$ | 12,008.52 | \$ | 5,616,281.40 |
| \$ | (27,000,000.00) |  |  | \$ | (27,000,000.00) |
| \$ | (6,000,000.00) |  |  | \$ | (6,000,000.00) |
| \$ | 12,000,000.00 |  |  | \$ | 12,000,000.00 |
| \$ | (12,000,000.00) |  |  | \$ | (12,000,000.00) |
| \$ | 5,908,720.60 | \$ | 1,234.90 | \$ | 5,909,955.50 |
| \$ | $(5,923,925.49)$ |  |  | \$ | (5,923,925.49) |
| \$ | 7,324,141.28 | \$ | 91.78 | \$ | 7,324,233.06 |
| \$ | $(6,076,074.51)$ |  |  | \$ | (6,076,074.51) |
| \$ | 7,475,645.50 | \$ | 505.34 | \$ | 7,476,150.84 |
| \$ | 6,509,958.59 | \$ | 3,286.80 | \$ | 6,513,245.39 |
| \$ | 11,921,510.53 | \$ | 6,103.45 | \$ | 11,927,613.98 |
| \$ | 2,319,467.65 |  |  | \$ | 2,319,467.65 |
| \$ | 5,917,170.44 | \$ | 11,277.55 | \$ | 5,928,447.99 |
| \$ | 5,282,380.92 | \$ | 14,584.88 | \$ | 5,296,965.80 |
| \$ | 30,888.58 |  |  | \$ | 30,888.58 |
| \$ | $(40,000,000.00)$ |  |  | \$ | (40,000,000.00) |
| \$ | 4,310,517.64 | \$ | 6,709.46 | \$ | 4,317,227.10 |

# Arkansas Lottery Commission <br> <br> Unclaimed Prizes <br> <br> Unclaimed Prizes <br> <br> September 30, 2014 

 <br> <br> September 30, 2014}

|  |  | Year <br> to Date |  |
| :--- | ---: | ---: | :---: |
|  |  |  | Monthly |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2014

| Vendors | Goods or Services | Diversity Classification | September 2014 | FY 2015 Total |
| :---: | :---: | :---: | :---: | :---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$21.94 | \$1,114.06 |
| Government Supply Services | Office Products | Minority-owned | \$183.05 | \$373.54 |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | \$675.80 | \$675.80 |
| Ride N Shine Detail | Auto Servicing | Minority-owned |  | \$54.50 |
| Trivia Marketing | Advertising/Public Relations | Female-owned | \$237.79 | \$237.79 |
| (tals |  |  | \$1,118.58 | \$2,455.69 |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2014

| Vendors | Goods or Services | Diversity Classification | September 2014 | FY 2015 Total |
| :---: | :---: | :---: | :---: | :---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$105.20 | \$1,390.50 |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | \$9,559.08 | \$29,312.48 |
| Totals |  |  | \$9,664.28 | \$30,702.98 |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
September 1 through September 30, 2014

| Vendors | Goods or Services | Diversity Classification | September 2014 | FY 2015 Total |
| :---: | :---: | :---: | :---: | :---: |
| Expedited Transportation Service | Transportation Services | Female-owned |  | \$4,220.71 |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$363.30 | \$1,089.90 |
| Premier Staffing | Staffing Services | Female-owned | \$3,096.66 | \$9,487.08 |
| Totals |  |  | \$3,459.96 | \$14,797.69 |



Total Number of Employees as of September 30, 2014: 78

Gender:
Females - 39
Males - 39

Age:
Under 40-24
$40+-54$

Race:
Black/Non-Hispanic-17 Hispanic-2
Female-11
Male-6
Female-2
Male-0

Caucasian - 53
Female-24
Male-29

Other-6
Female-2
Male-4

Arkansas Lottery Commission - Internal Audit
Arkansas Lottery Commission Legislative Oversight Committee Monthly Report October 10, 2014

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on September 10, 2014.

## Arkansas Lottery Commission Instant \& Fast Play Games <br> September 2014

Sales for the following instant games began September 30, 2014. No ending dates have been determined for these games.
\$1 Spooky Cash
\$1 Great 8's
\$2 Double Match
\$5 Win It All
\$10 Super Jumbo Bucks

Sales for the following Fast Play games began September 1, 2014. No ending dates have been determined for these games.
\$1 Cash Count Up
\$1 In Between

