



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

**OFFICE OF THE ARKANSAS LOTTERY**

Post Office Box 3238  
Little Rock, Arkansas 72203-3238  
Phone: (501) 683-2000  
Fax: (501) 683-1878  
<http://myarkansaslottery.com>

March 10, 2016

The Honorable Asa Hutchinson  
Governor of Arkansas  
State Capitol  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of February 2016, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Bishop Woosley".

Bishop Woosley  
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration



STATE OF ARKANSAS  
**Department of Finance  
and Administration**

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March 10, 2016

The Honorable Jimmy Hickey, Chair  
The Honorable Chris Richey, Chair  
Arkansas Legislative Council Lottery Oversight Subcommittee  
One Capitol Mall, Room R-501  
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Gentlemen:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of February 2016, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

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Bishop Woosley  
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Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Term Contracts for Goods and Services  
February 1 through February 29, 2016**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of February 2016.

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Debt Set-Off and Retailer Losses  
February 2016**

**1. Debt Set-Off:**

a.	Arkansas Department of Finance and Administration	\$7,756.23
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$1,313.80</u>
	Total Debt Set-Off:	\$9,070.03

**2. Retailer losses for period February 1 through February 29, 2016: None.**

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION**  
**OFFICE OF THE ARKANSAS LOTTERY**  
**RETAIL SALES BY COUNTY**  
**February 1 through February 29, 2016**

COUNTY	INSTANT SETTLEMENTS	CASH 3	CASH 4	POWERBALL	MEGA MILLIONS	NATURAL STATE JACKPOT	LUCKY FOR LIFE	FAST PLAY	TOTAL SALES FOR COUNTY
ARKANSAS	\$443,136.00	\$8,905.50	\$6,322.50	\$25,876.00	\$8,068.00	\$3,482.00	\$1,980.00	\$11,116.00	\$508,886.00
ASHLEY	\$143,299.00	\$10,060.00	\$10,124.00	\$16,210.00	\$4,804.00	\$1,559.00	\$1,464.00	\$8,500.00	\$196,020.00
BAXTER	\$392,866.00	\$5,317.50	\$2,095.00	\$35,865.00	\$12,653.00	\$9,919.00	\$7,216.00	\$7,968.00	\$473,899.50
BENTON	\$956,065.00	\$5,304.50	\$2,131.50	\$158,502.00	\$55,691.00	\$18,408.00	\$12,638.00	\$20,020.00	\$1,228,760.00
BOONE	\$453,021.00	\$4,453.50	\$4,934.00	\$31,785.00	\$11,485.00	\$3,930.00	\$2,474.00	\$9,425.00	\$521,507.50
BRADLEY	\$153,000.00	\$1,664.50	\$2,481.00	\$9,088.00	\$2,466.00	\$1,758.00	\$1,550.00	\$2,143.00	\$174,150.50
CALHOUN	\$50,195.00	\$3,250.00	\$946.50	\$2,769.00	\$1,214.00	\$645.00	\$416.00	\$1,232.00	\$60,667.50
CARROLL	\$270,911.00	\$990.00	\$1,290.00	\$21,574.00	\$7,701.00	\$2,727.00	\$1,674.00	\$5,951.00	\$312,818.00
CHICOT	\$165,544.00	\$7,756.00	\$5,067.50	\$63,370.00	\$19,995.00	\$6,129.00	\$4,600.00	\$2,091.00	\$274,552.50
CLARK	\$309,648.00	\$5,100.50	\$2,703.50	\$20,825.00	\$7,666.00	\$3,244.00	\$2,244.00	\$16,705.00	\$368,136.00
CLAY	\$80,183.00	\$183.00	\$83.50	\$5,595.00	\$1,642.00	\$1,052.00	\$564.00	\$1,241.00	\$90,543.50
CLEBURNE	\$272,553.00	\$1,209.50	\$747.50	\$23,432.00	\$9,342.00	\$8,247.00	\$3,122.00	\$7,470.00	\$326,123.00
CLEVELAND	\$49,811.00	\$301.50	\$527.00	\$2,984.00	\$1,019.00	\$486.00	\$216.00	\$523.00	\$55,867.50
COLUMBIA	\$320,886.00	\$15,271.50	\$10,629.50	\$17,152.00	\$6,608.00	\$2,677.00	\$2,860.00	\$16,066.00	\$392,150.00
CONWAY	\$509,437.00	\$4,938.50	\$1,988.00	\$27,816.00	\$9,597.00	\$6,860.00	\$2,074.00	\$13,304.00	\$576,014.50
CRAIGHEAD	\$1,361,091.00	\$7,748.00	\$5,643.00	\$86,637.00	\$29,364.00	\$12,595.00	\$6,986.00	\$23,658.00	\$1,533,722.00
CRAWFORD	\$351,360.00	\$2,498.50	\$1,979.00	\$49,679.00	\$18,910.00	\$8,095.00	\$3,730.00	\$7,295.00	\$443,546.50
CRITTENDEN	\$555,562.00	\$15,167.00	\$10,849.50	\$78,352.00	\$26,402.00	\$8,192.00	\$7,244.00	\$6,693.00	\$708,461.50
CROSS	\$235,114.00	\$2,736.50	\$1,880.00	\$14,737.00	\$4,564.00	\$2,105.00	\$1,036.00	\$10,450.00	\$272,622.50
DALLAS	\$179,147.00	\$2,194.00	\$569.50	\$8,639.00	\$3,132.00	\$1,685.00	\$756.00	\$4,390.00	\$200,512.50
DESHA	\$191,984.00	\$2,253.00	\$1,357.00	\$16,571.00	\$6,965.00	\$3,060.00	\$1,266.00	\$23,508.00	\$246,964.00
DREW	\$234,625.00	\$1,997.50	\$1,702.00	\$17,688.00	\$6,205.00	\$3,099.00	\$2,378.00	\$9,103.00	\$276,797.50
FAULKNER	\$1,105,661.00	\$8,126.50	\$4,732.50	\$100,014.00	\$36,164.00	\$21,574.00	\$10,114.00	\$41,226.00	\$1,327,612.00
FRANKLIN	\$167,276.00	\$369.00	\$279.00	\$17,643.00	\$6,332.00	\$2,549.00	\$1,202.00	\$10,119.00	\$205,769.00
FULTON	\$59,998.00	\$405.50	\$162.00	\$4,314.00	\$1,500.00	\$842.00	\$544.00	\$1,370.00	\$69,135.50
GARLAND	\$952,391.00	\$8,113.50	\$4,492.00	\$110,991.00	\$43,672.00	\$29,476.00	\$13,132.00	\$31,203.00	\$1,193,470.50
GRANT	\$145,685.00	\$167.00	\$209.00	\$11,573.00	\$4,202.00	\$2,833.00	\$1,920.00	\$3,787.00	\$170,376.00
GREENE	\$603,041.00	\$658.50	\$743.00	\$35,637.00	\$12,994.00	\$6,548.00	\$3,338.00	\$7,255.00	\$670,214.50
HEMPSTEAD	\$367,209.00	\$32,888.50	\$11,059.00	\$17,757.00	\$6,299.00	\$3,052.00	\$1,452.00	\$10,642.00	\$450,358.50
HOT SPRING	\$338,111.00	\$1,722.00	\$788.00	\$22,773.00	\$8,709.00	\$4,897.00	\$2,486.00	\$7,308.00	\$386,794.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
February 1 through February 29, 2016**

COUNTY	INSTANT SETTLEMENTS	CASH 3	CASH 4	POWERBALL	MEGA MILLIONS	NATURAL STATE JACKPOT	LUCKY FOR LIFE	FAST PLAY	TOTAL SALES FOR COUNTY
HOWARD	\$219,462.00	\$19,126.00	\$7,452.50	\$11,093.00	\$4,259.00	\$2,257.00	\$1,626.00	\$7,107.00	\$272,382.50
INDEPENDENCE	\$629,440.00	\$3,958.00	\$828.50	\$32,586.00	\$12,957.00	\$7,672.00	\$2,836.00	\$29,007.00	\$719,284.50
IZARD	\$75,187.00	\$173.50	\$135.00	\$7,495.00	\$3,139.00	\$2,106.00	\$740.00	\$3,728.00	\$92,703.50
JACKSON	\$294,755.00	\$11,086.00	\$5,467.50	\$17,278.00	\$6,595.00	\$4,497.00	\$2,254.00	\$14,636.00	\$356,568.50
JEFFERSON	\$1,548,889.00	\$38,879.50	\$26,124.50	\$76,523.00	\$30,403.00	\$21,286.00	\$10,492.00	\$41,183.00	\$1,793,780.00
JOHNSON	\$245,450.00	\$663.50	\$295.00	\$17,535.00	\$6,856.00	\$3,622.00	\$1,760.00	\$4,140.00	\$280,321.50
LAFAYETTE	\$78,300.00	\$3,555.50	\$1,493.00	\$3,773.00	\$1,584.00	\$799.00	\$716.00	\$2,511.00	\$92,731.50
LAWRENCE	\$294,829.00	\$1,257.50	\$317.00	\$12,125.00	\$4,327.00	\$2,261.00	\$898.00	\$7,019.00	\$323,033.50
LEE	\$67,812.00	\$2,090.00	\$2,554.50	\$5,477.00	\$1,694.00	\$449.00	\$618.00	\$2,521.00	\$83,215.50
LINCOLN	\$98,968.00	\$290.00	\$208.50	\$6,138.00	\$2,579.00	\$2,354.00	\$602.00	\$3,218.00	\$114,357.50
LITTLE RIVER	\$99,653.00	\$4,360.00	\$3,043.50	\$7,274.00	\$3,391.00	\$1,290.00	\$708.00	\$982.00	\$120,701.50
LOGAN	\$237,998.00	\$1,225.50	\$332.00	\$18,125.00	\$6,346.00	\$3,132.00	\$1,304.00	\$4,407.00	\$272,869.50
LONOKE	\$996,820.00	\$9,134.00	\$5,560.00	\$70,053.00	\$27,982.00	\$16,023.00	\$7,894.00	\$21,978.00	\$1,155,444.00
MADISON	\$70,392.00	\$84.00	\$7.50	\$8,542.00	\$3,053.00	\$857.00	\$868.00	\$1,461.00	\$85,264.50
MARION	\$167,402.00	\$1,841.50	\$437.50	\$12,742.00	\$4,684.00	\$3,503.00	\$2,096.00	\$3,839.00	\$196,545.00
MILLER	\$502,773.00	\$21,673.00	\$11,295.50	\$29,000.00	\$11,111.00	\$4,738.00	\$3,082.00	\$4,559.00	\$588,231.50
MISSISSIPPI	\$629,435.00	\$53,777.00	\$19,798.50	\$33,107.00	\$11,488.00	\$4,510.00	\$2,340.00	\$6,600.00	\$761,055.50
MONROE	\$162,690.00	\$3,220.50	\$974.50	\$13,131.00	\$4,132.00	\$1,948.00	\$872.00	\$1,476.00	\$188,444.00
MONTGOMERY	\$25,654.00	\$60.00		\$3,815.00	\$1,356.00	\$636.00	\$486.00	\$2,296.00	\$34,303.00
NEVADA	\$222,278.00	\$1,653.00	\$1,174.00	\$7,717.00	\$3,196.00	\$1,313.00	\$1,128.00	\$4,349.00	\$242,808.00
NEWTON	\$51,594.00	\$59.50	\$16.50	\$2,146.00	\$1,185.00	\$759.00	\$292.00	\$1,779.00	\$57,831.00
OUACHITA	\$638,205.00	\$12,288.00	\$5,590.00	\$22,256.00	\$8,340.00	\$5,410.00	\$3,154.00	\$10,921.00	\$706,164.00
PERRY	\$81,480.00	\$720.50	\$411.50	\$6,900.00	\$2,988.00	\$1,254.00	\$570.00	\$1,789.00	\$96,113.00
PHILLIPS	\$208,254.00	\$11,549.50	\$3,794.00	\$40,695.00	\$14,683.00	\$2,972.00	\$3,428.00	\$2,701.00	\$288,076.50
PIKE	\$92,010.00	\$558.50	\$46.00	\$8,992.00	\$3,357.00	\$2,412.00	\$940.00	\$14,469.00	\$122,784.50
POINSETT	\$416,925.00	\$7,809.00	\$2,068.50	\$24,657.00	\$8,082.00	\$4,838.00	\$2,018.00	\$10,278.00	\$476,675.50
POLK	\$104,153.00	\$1,003.50	\$43.00	\$14,901.00	\$5,010.00	\$2,262.00	\$1,468.00	\$4,684.00	\$133,524.50
POPE	\$785,255.00	\$4,078.50	\$1,130.00	\$57,750.00	\$20,882.00	\$11,834.00	\$4,992.00	\$12,700.00	\$898,621.50
PRAIRIE	\$183,072.00	\$2,303.00	\$979.50	\$8,887.00	\$2,602.00	\$1,190.00	\$658.00	\$5,718.00	\$205,409.50
PULASKI	\$6,422,049.00	\$114,218.50	\$79,207.50	\$455,255.00	\$186,109.00	\$112,753.00	\$57,202.00	\$183,211.00	\$7,610,005.00
RANDOLPH	\$210,805.00	\$78.00	\$552.00	\$11,699.00	\$3,878.00	\$1,756.00	\$1,490.00	\$5,570.00	\$235,828.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
RETAIL SALES BY COUNTY  
February 1 through February 29, 2016**

COUNTY	INSTANT SETTLEMENTS	CASH 3	CASH 4	POWERBALL	MEGA MILLIONS	NATURAL STATE JACKPOT	LUCKY FOR LIFE	FAST PLAY	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$282,575.00	\$8,813.00	\$6,473.50	\$24,305.00	\$7,938.00	\$2,463.00	\$1,992.00	\$2,972.00	\$337,531.50
SALINE	\$1,130,166.00	\$12,610.00	\$4,420.00	\$98,709.00	\$37,052.00	\$23,720.00	\$10,676.00	\$47,211.00	\$1,364,564.00
SCOTT	\$109,928.00	\$112.50	\$31.00	\$8,165.00	\$2,980.00	\$1,294.00	\$796.00	\$1,807.00	\$125,113.50
SEARCY	\$91,382.00	\$249.00	\$323.00	\$5,197.00	\$2,080.00	\$1,193.00	\$518.00	\$1,853.00	\$102,795.00
SEBASTIAN	\$735,858.00	\$20,708.50	\$6,639.00	\$123,990.00	\$45,743.00	\$19,145.00	\$11,884.00	\$11,668.00	\$975,635.50
SEVIER	\$127,923.00	\$1,999.00	\$530.50	\$11,006.00	\$4,387.00	\$1,344.00	\$926.00	\$1,720.00	\$149,835.50
SHARP	\$217,613.00	\$1,140.50	\$398.50	\$16,954.00	\$5,643.00	\$4,015.00	\$1,522.00	\$14,791.00	\$262,077.00
STONE	\$92,141.00	\$1,420.50	\$451.00	\$7,168.00	\$2,814.00	\$1,883.00	\$1,164.00	\$3,159.00	\$110,200.50
UNION	\$915,734.00	\$51,024.00	\$20,390.50	\$42,713.00	\$15,121.00	\$6,428.00	\$5,910.00	\$10,264.00	\$1,067,584.50
VAN BUREN	\$151,002.00	\$1,344.00	\$436.50	\$13,646.00	\$5,221.00	\$3,386.00	\$1,404.00	\$5,630.00	\$182,069.50
WASHINGTON	\$1,349,248.00	\$21,728.50	\$6,431.00	\$175,243.00	\$63,033.00	\$23,910.00	\$14,060.00	\$26,771.00	\$1,680,424.50
WHITE	\$1,129,471.00	\$6,234.00	\$3,752.50	\$67,582.00	\$23,985.00	\$15,095.00	\$6,142.00	\$33,179.00	\$1,285,440.50
WOODRUFF	\$95,536.00	\$3,292.50	\$939.00	\$6,248.00	\$2,350.00	\$1,401.00	\$514.00	\$345.00	\$110,625.50
YELL	\$283,573.00	\$598.00	\$229.00	\$16,101.00	\$6,228.00	\$3,144.00	\$1,304.00	\$6,101.00	\$317,278.00

<b>GRAND TOTALS</b>	<b>*Instant Settlements</b>	<b>*Cash 3</b>	<b>*Cash 4</b>	<b>*Powerball</b>	<b>*Mega Millions</b>	<b>*Natural State Jackpot</b>	<b>*Lucky for Life</b>	<b>*Fast Play</b>	<b>*Total Sales</b>
	\$33,992,949.00	\$625,799.50	\$331,298.00	\$2,720,542.00	\$1,008,188.00	\$522,839.00	\$281,020.00	\$910,070.00	\$40,392,705.50

\*Estimates

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Total Number of Active Retailers  
February 2016**

There were 1,884 active retailers as of February 29, 2016.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Net Position**  
**February 29, 2016**

**ASSETS**

<b>Current assets:</b>	
Cash and cash equivalents	\$ 4,107,132.85
Restricted assets:	
Cash and cash equivalents	4,567,274.32
Accounts receivable	12,212,922.13
Prepaid items	30,112.79
Total current assets	<u>20,917,442.09</u>
<b>Non-current assets:</b>	
Restricted assets:	
Cash and cash equivalents	19,926,478.32
Deposits with Multi-State Lottery Association	1,743,122.99
Capital assets:	
Equipment	621,188.94
Leasehold improvements	492,795.71
Less accumulated depreciation	(954,700.54)
Total non-current assets	<u>21,828,885.42</u>
<b>Deferred outflows of resources:</b>	
Related to pension	<u>992,965.00</u>
Total assets and deferred outflows of resources	<u>\$ 43,739,292.51</u>

**LIABILITIES**

<b>Current liabilities:</b>	
Accounts payable	\$ 1,121,300.36
Prizes payable	17,268,832.28
Accrued and other liabilities	2,490,963.02
Due to other funds of the State	436,540.13
Compensated absences	316,817.18
Unearned revenue	380,271.82
Total current liabilities	<u>22,014,724.79</u>
<b>Long-Term liabilities:</b>	
Net other post employment benefits	1,635,278.58
Net pension liability	3,407,594.00
Total long-term liabilities	<u>5,042,872.58</u>
<b>Deferred inflows of resources:</b>	
Related to pension	<u>1,182,436.20</u>
Total liabilities and deferred inflows of resources	<u>28,240,033.57</u>

**NET POSITION**

<b>Net position:</b>	
Invested in capital assets	159,284.11
Restricted for:	
Scholarship shortfall reserve	19,798,068.67
Retailer fidelity reserve	131,174.51
Retailer bond reserve	126,272.55
Deposits with Multi-State Lottery Assn.	1,743,122.99
Unclaimed prizes reserve	4,564,509.46
Unrestricted (deficit)	<u>(11,023,173.35)</u>
Total net position	<u>15,499,258.94</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 43,739,292.51</u>

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues, Expenses and Change in Net Position**  
**For Eight Months Ended February 29, 2016**

	Current month	Year to date
<b>Operating revenues:</b>		
Instant ticket sales	\$ 34,413,584.00	\$ 235,483,089.00
Online ticket sales	6,322,121.00	68,765,454.00
Retailer application, fidelity, bond and service fees	53,747.05	505,291.03
Other revenue	<u>692.00</u>	<u>6,656.51</u>
 Total operating revenues	 <u>40,790,144.05</u>	 <u>304,760,490.54</u>
 <b>Operating expenses:</b>		
Instant game prizes	24,597,925.46	169,096,036.95
Online game prizes	3,406,944.72	36,033,934.61
Retailer commissions	2,311,918.84	17,107,349.64
Gaming contract costs	1,746,357.52	13,030,052.25
Compensation and benefits	371,653.06	3,065,747.86
Marketing, advertising and promotions	271,535.33	3,239,219.59
General and administrative expenses	120,663.05	2,304,548.39
Services provided by Arkansas Department of Higher Education	35,000.00	318,300.00
Audit services provided by Arkansas Division of Legislative Audit	0.00	148,540.00
Legal and professional services	339.72	1,984.88
Depreciation	<u>5,399.21</u>	<u>63,893.81</u>
 Total operating expenses	 <u>32,867,736.91</u>	 <u>244,409,607.98</u>
 Operating income (1)	 7,922,407.14	 60,350,882.56
 <b>Non-operating revenue:</b>		
Interest income	<u>18,118.03</u>	<u>154,829.56</u>
 Income before transfers	 7,940,525.17	 60,505,712.12
 <b>Transfers to:</b>		
Education Trust Account (2)	(4,474,356.06)	(54,376,996.08)
Shortfall Account to Education Trust Account	<u>(201,931.33)</u>	<u>(201,931.33)</u>
 Change in net position	 <u>\$ 3,264,237.78</u>	 5,926,784.71
 Total net position - beginning		 9,572,474.23
Total net position - ending		<u>\$ 15,499,258.94</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and excludes unclaimed prizes.

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Statement of Revenues and Expenses**  
**For Eight Months Ended February 29, 2015**

	<b>CM Actual</b>	<b>%</b>	<b>CM Budget</b>	<b>%</b>	<b>CM Variance</b>	<b>YTD Actual</b>	<b>%</b>	<b>YTD Budget</b>	<b>%</b>	<b>YTD Variance</b>
<b>Operating revenues:</b>										
Instant games	\$ 34,413,584.00	84.37	\$ 31,905,842.00	82.44	\$ 2,507,742.00	\$ 235,483,089.00	77.27	\$ 216,270,825.00	80.65	\$ 19,212,264.00
Online games	6,322,121.00	15.50	6,752,483.00	17.45	(430,362.00)	68,765,454.00	22.56	51,500,382.00	19.21	17,265,072.00
Retailer fees	53,747.05	0.13	42,511.00	0.11	11,236.05	505,291.03	0.17	371,774.00	0.14	133,517.03
Other revenue	<u>692.00</u>	0.00	<u>833.00</u>	0.00	<u>(141.00)</u>	<u>6,656.51</u>	0.00	<u>6,666.00</u>	0.00	<u>(9.49)</u>
Total operating revenues	<u>40,790,144.05</u>	100.00	<u>38,701,669.00</u>	100.00	<u>2,088,475.05</u>	<u>304,760,490.54</u>	100.00	<u>268,149,647.00</u>	100.00	<u>36,610,843.54</u>
<b>Operating expenses:</b>										
Instant game prizes	24,597,925.46	60.30	22,610,016.00	58.42	1,987,909.46	169,096,036.95	55.48	152,817,453.00	56.99	16,278,583.95
Online game prizes	3,406,944.72	8.35	3,553,609.00	9.18	(146,664.28)	36,033,934.61	11.82	26,861,839.00	10.02	9,172,095.61
Retailer commissions	2,311,918.84	5.67	2,199,246.00	5.68	112,672.84	17,107,349.64	5.61	15,233,324.00	5.68	1,874,025.64
Gaming contract costs	1,746,357.52	4.28	1,812,814.00	4.68	(66,456.48)	13,030,052.25	4.28	12,556,657.00	4.68	473,395.25
Compensation & benefits	371,653.06	0.91	408,483.00	1.06	(36,829.94)	3,065,747.86	1.01	3,571,591.00	1.33	(505,843.14)
Marketing, advertising & promotions	271,535.33	0.67	416,670.00	1.08	(145,134.67)	3,239,219.59	1.06	3,333,330.00	1.24	(94,110.41)
General and administrative expenses	120,663.05	0.30	109,400.00	0.28	11,263.05	2,304,548.39	0.76	1,075,300.00	0.40	1,229,248.39
Services provided by other agencies	35,000.00	0.09	52,500.00	0.14	(17,500.00)	466,840.00	0.15	420,000.00	0.16	46,840.00
Legal and professional service	339.72	0.00	830.00	0.00	(490.28)	1,984.88	0.00	6,660.00	0.00	(4,675.12)
Depreciation	<u>5,399.21</u>	0.01	<u>26,500.00</u>	0.07	<u>(21,100.79)</u>	<u>63,893.81</u>	0.02	<u>131,000.00</u>	0.05	<u>(67,106.19)</u>
Total operating expenses	<u>32,867,736.91</u>	80.58	<u>31,190,068.00</u>	80.59	<u>1,677,668.91</u>	<u>244,409,607.98</u>	80.20	<u>216,007,154.00</u>	80.55	<u>28,402,453.98</u>
Operating income	7,922,407.14	19.42	7,511,601.00	19.41	410,806.14	60,350,882.56	19.80	52,142,493.00	19.45	8,208,389.56
<b>Non-operating revenue:</b>										
Interest income	<u>18,118.03</u>	0.04	<u>8,988.00</u>	0.02	<u>9,130.03</u>	<u>154,829.56</u>	0.05	<u>98,803.00</u>	0.04	<u>56,026.56</u>
Income before transfers	<u>\$ 7,940,525.17</u>	19.47	<u>\$ 7,520,589.00</u>	19.43	<u>\$ 419,936.17</u>	<u>\$ 60,505,712.12</u>	19.85	<u>\$ 52,241,296.00</u>	19.48	<u>\$ 8,264,416.12</u>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Net Proceeds Transfer to Ed Trust Computation  
Modified Cash Basis  
For Eight Months Ended February 29, 2016**

	Year to date
<b>Operating revenues:</b>	
Instant ticket SETTLEMENTS	\$ 236,164,409.00
Online ticket sales	68,765,454.00
Retailer application, fidelity and service fees	505,291.03
Other revenue	<u>6,656.51</u>
 Total operating revenues	 <u>305,441,810.54</u>

<b>Operating expenses:</b>	
Instant game prizes SETTLEMENTS	172,407,356.00
Online game prizes	36,033,934.61
Retailer commissions	17,107,349.64
Gaming contract costs	13,030,052.25
Compensation and benefits	3,065,747.86
Marketing, advertising and promotions	3,239,219.59
General and administrative expenses	2,304,548.39
Services provided by ADHE	318,300.00
Services provided by Legislative Audit Agency	148,540.00
Legal and professional services	1,984.88
Current year Capital Asset cost	
Total operating expenses	<u>247,657,033.22</u>

Change in net proceeds from operations 57,784,777.32

<b>Nonoperating revenue (expense):</b>	
Interest Income	154,829.56
EDUCATION TRUST FUNDING-Current Year	(49,902,640.02)
Less Act 1180 Unclaimed Prizes	(3,564,509.46)
Less Current year Fidelity Reserve Fees	(17,592.17) restricted reserves
Less Current year Bond Reserve Fees	(126,272.55) restricted reserves
Less Current year MUSL Reserves (additions) / reductions	19,263.38 see 23-115-103(17) and (19)(A)&(B)
Add OPEB expense in Comp and Benefits	<u>126,500.00</u>

**NET PROCEEDS EARNED-Current Month** **\$ 4,474,356.06**

	Transfer	Interest	Total
<b>Totals</b>	<b>\$ (942,949.72)</b>	<b>\$ 942,949.72</b>	<b>\$ (0.00)</b>
July 2015 funding - 8/15/15	\$ 5,776,292.31	\$ 8,390.78	\$ 5,784,683.09
June 2015 Audit Adjustments - funding 9/15/15	\$ (31,903.86)		\$ (31,903.86)
August 2015 funding - 9/15/15	\$ 5,478,001.52	\$ 12,092.48	\$ 5,490,094.00
September transfer to ADHE 9/11/15	\$ (33,000,000.00)		\$ (33,000,000.00)
Transfer from Shortfall Reserve 9/28/15	\$ 9,000,000.00		\$ 9,000,000.00
September transfer to ADHE 9/30/16	\$ (9,000,000.00)		\$ (9,000,000.00)
September 2015 funding - 10/15/15	\$ 6,620,285.47	\$ 4,681.64	\$ 6,624,967.11
June 2015 Final Adjustment - funding 10/15/15	\$ 201,027.87		\$ 201,027.87
Transfer to Shortfall Reserve 10/15/15	\$ (7,034,638.82)		\$ (7,034,638.82)
October 2015 funding - 11/15/15	\$ 6,020,616.60	\$ 25.72	\$ 6,020,642.32
ADHE Refund for excess funding 11//14	\$ 286,177.97		\$ 286,177.97
Transfer to Shortfall Reserve 11/15/15	(1,965,361.18)		(1,965,361.18)
November 2015 funding - 12/15/15	\$ 5,723,851.53	\$ 1,287.56	\$ 5,725,139.09
December 2015 funding - 1/15/16	\$ 6,421,742.32	\$ 4,012.34	\$ 6,425,754.66
January 2015 funding - 2/15/16	\$ 13,825,217.24	\$ 6,142.51	\$ 13,831,359.75
Transfer From Shortfall Reserve 2/8/16	\$ 4,676,287.39		\$ 4,676,287.39
Transfer to ADHE 2/9/16	\$ (35,000,000.00)		\$ (35,000,000.00)
February 2015 funding - 3/15/16	\$ 4,471,591.20	\$ 2,764.86	\$ 4,474,356.06
Transfer to shortfall Reserve - 3/15/16	\$ (4,474,356.06)		\$ (4,474,356.06)

**Arkansas Department of Finance and Administration**  
**Office of the Arkansas Lottery**  
**Unclaimed Prizes**  
**February 29, 2016**

	Monthly	Year to Date
Reserve Balance July 1, 2015		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 561,499.48	3,564,509.46
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	561,499.48	3,564,509.46
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
 Reserve Balance February 29, 2016		 \$4,564,509.46

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF THE ARKANSAS LOTTERY  
MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2016**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2016</b>	<b>FY 2016 Total</b>
BSW Advertising	Advertising/Public Relations	Female-Owned		\$1,853.00
Goddess Products	Office Furniture/Supplies	Minority-owned	\$1,366.49	\$13,387.21
Government Supply Services	Office Products	Minority-owned		\$1,750.10
Party Prints	Advertising/Public Relations	Minority/Female-owned		\$14,927.55
Trivia Marketing	Advertising/Public Relations	Female-Owned	\$9,999.39	\$21,936.53
<b>Totals</b>			<b>\$11,365.88</b>	<b>\$53,854.39</b>

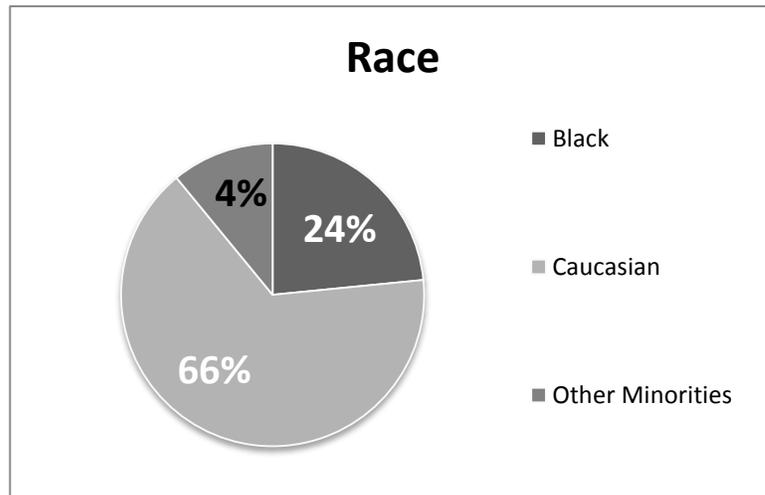
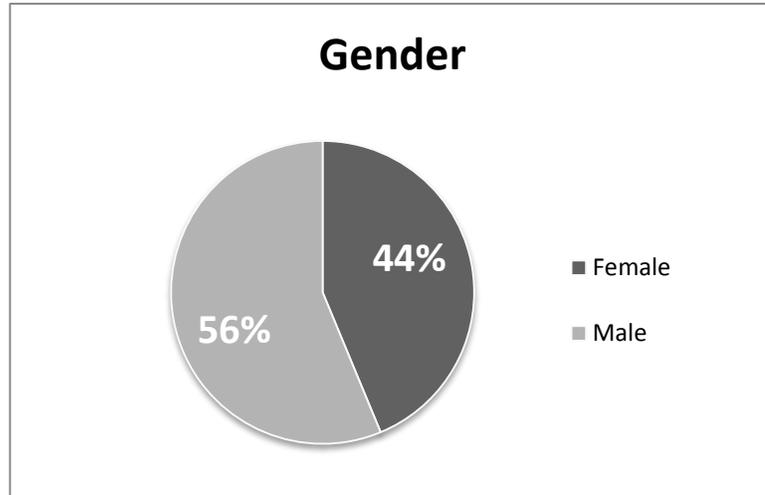
**INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2016**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2016</b>	<b>FY 2016 Total</b>
J Kelly Referrals and Information Services	Call Center/Information Services	Minority-owned	\$8,462.00	\$81,455.31
<b>Totals</b>			<b>\$8,462.00</b>	<b>\$81,455.31</b>

**SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT  
February 1 through February 29, 2016**

<b>Vendors</b>	<b>Goods or Services</b>	<b>Diversity Classification</b>	<b>February 2016</b>	<b>FY 2016 Total</b>
Central Copiers	Office Products/Supplies	Not Classified		\$1,122.05
Expedited Transportation Services	Transportation Services	Female-owned	\$977.86	\$14,764.93
Mr. Klean's Carpet and Janitorial Service	Janitorial Services	Minority-owned	\$396.00	\$2,706.60
Premier Staffing	Staffing Services	Female-owned		\$3,125.90
<b>Totals</b>			<b>\$1,373.86</b>	<b>\$21,719.48</b>

**Arkansas Department of Finance and Administration  
Office of the Arkansas Lottery  
Demographics – February 2016**



**Total Number of Employees as of February 29, 2016: 64**

**Gender:**

Females – 28  
Males – 36

**Race:**

Black – 15  
Caucasian – 42  
Other – 7

Female -- 8	Male -- 7
Female -- 16	Male -- 26
Female -- 4	Male -- 3

**Department of Finance and Administration  
Office of the Arkansas Lottery – Internal Audit  
Arkansas Legislative Council – Lottery Oversight Subcommittee Monthly Report**

No issues or problems resulting from internal audits have been reported to the Director of the Department of Finance and Administration for the reporting period.

**DFA/Office of the Arkansas Lottery**  
**Instant & Fast Play Games**  
**February 2016**

Sales for the following instant games began February 2, 2016. No ending dates have been determined for these games.

**\$1 Crazy Cash**

**\$2 Pure Gold**

**\$3 Big Money Bingo**

**\$5 VIP Cash Club**

**\$10 Win Big**

Sales for the following Fast Play games began February 1, 2016. No ending dates have been determined for these games.

**\$1 Bingo**

**\$2 Crazy 8's**