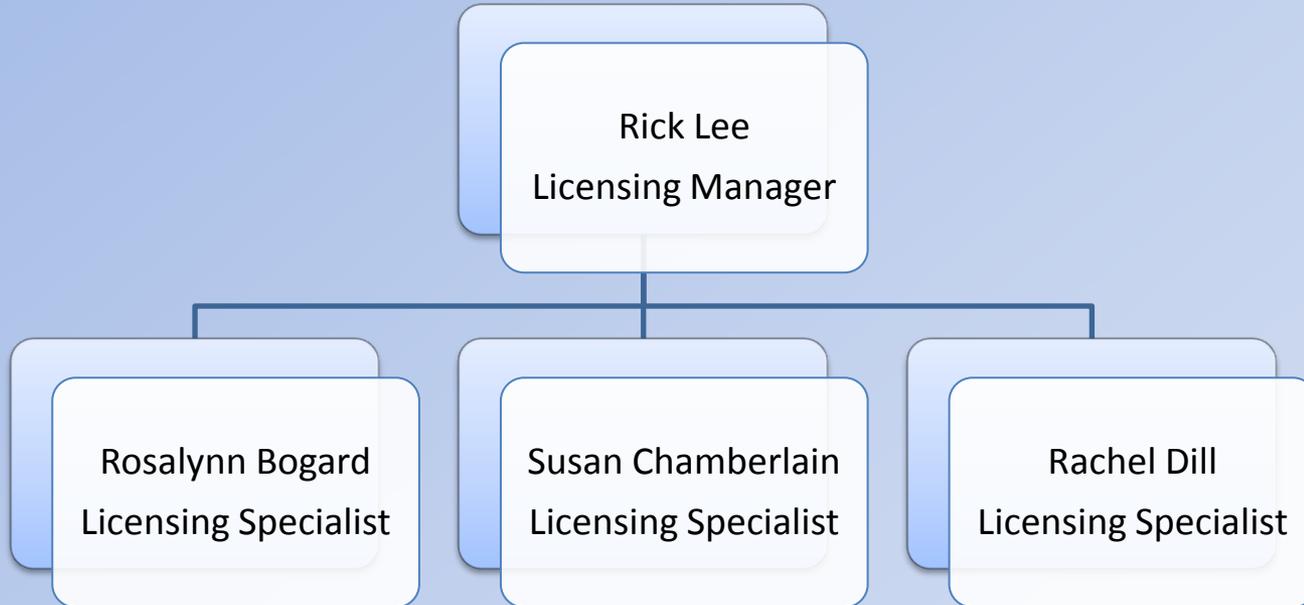


Licensing Overview

Licensing Team



Team Responsibilities

Licensing

Licensing

1. Application and Fee
2. Retailer ID
3. DFA Clearance
4. ASP/FBI Background
Check
5. Bond
6. Contract
7. Fidelity Fee
8. Licensed

Team Responsibilities

Licensing
Renewals

Renewal

1. Renewal Fee
2. DFA Clearance
3. Bond
4. Contract
5. Fidelity Fee
6. Renewed License

Now on a two year cycle

Team Responsibilities

Licensing

Renewals

Customer Service

Customer Service

Retailers in queue

Currently 45

Down from 164

Average days in queue

Currently 85

Down from 281

Total Retailers online 1,967

Questions?